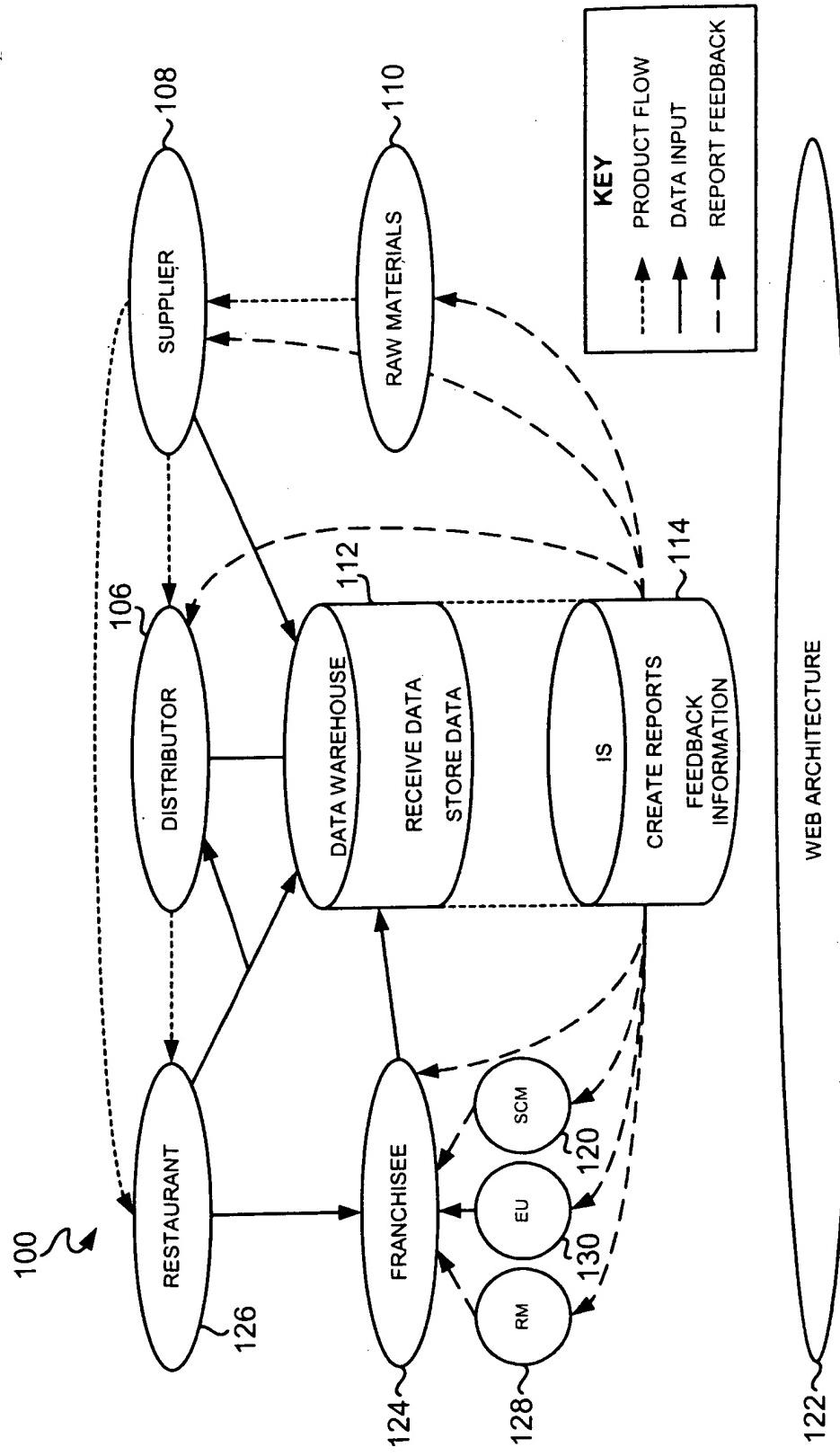
**FIG. 1A**

**FIG. 1B**

092165075 - 020060

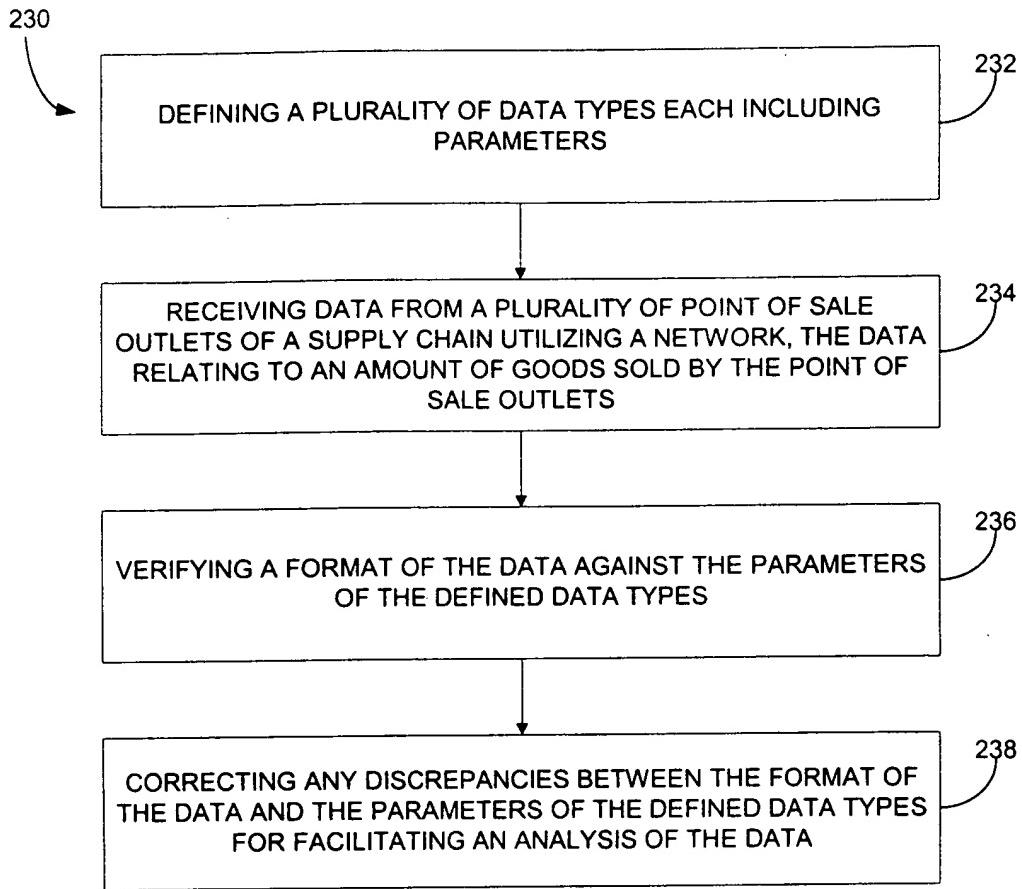


FIG. 2

PAGES = 5202050

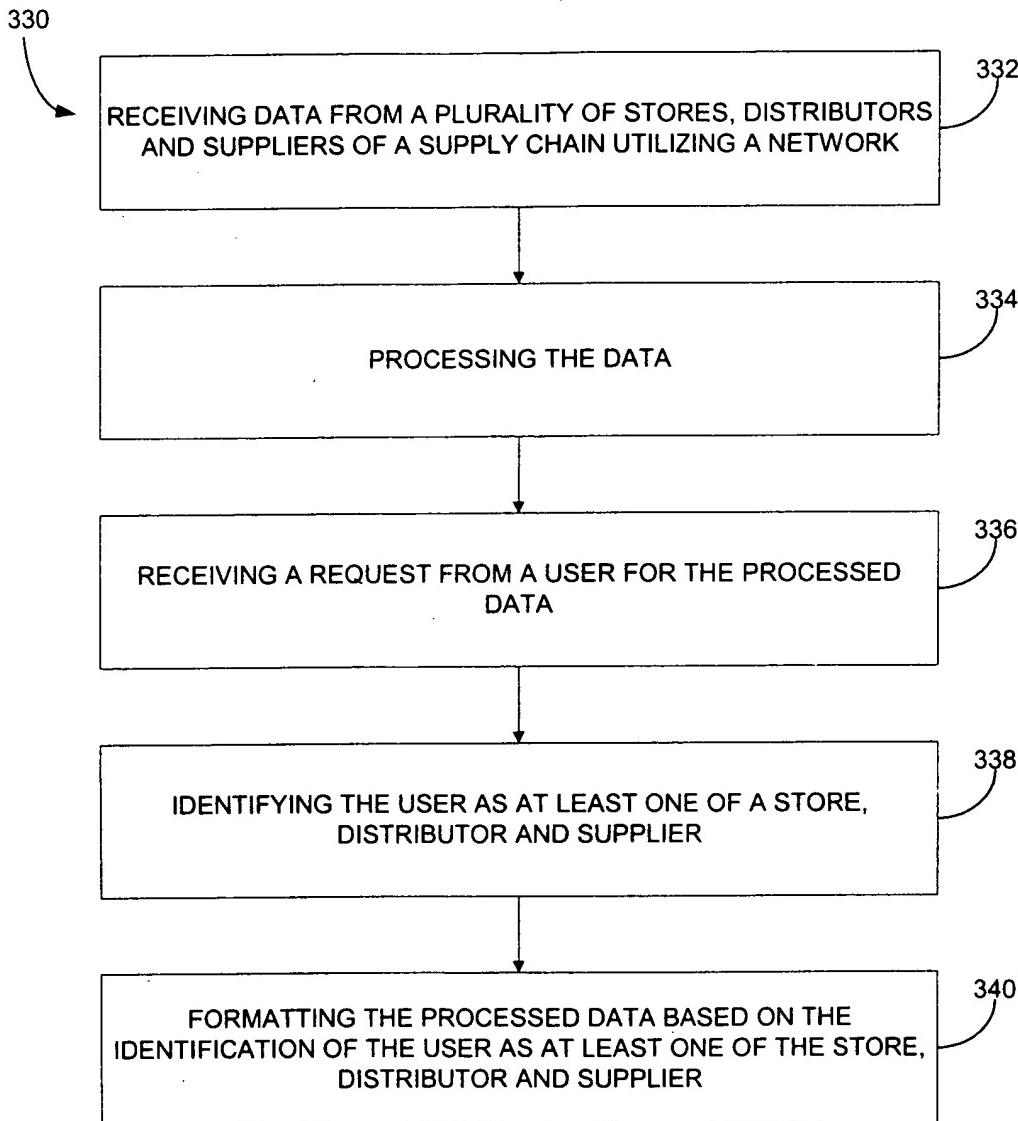


FIG. 3

096070-50000

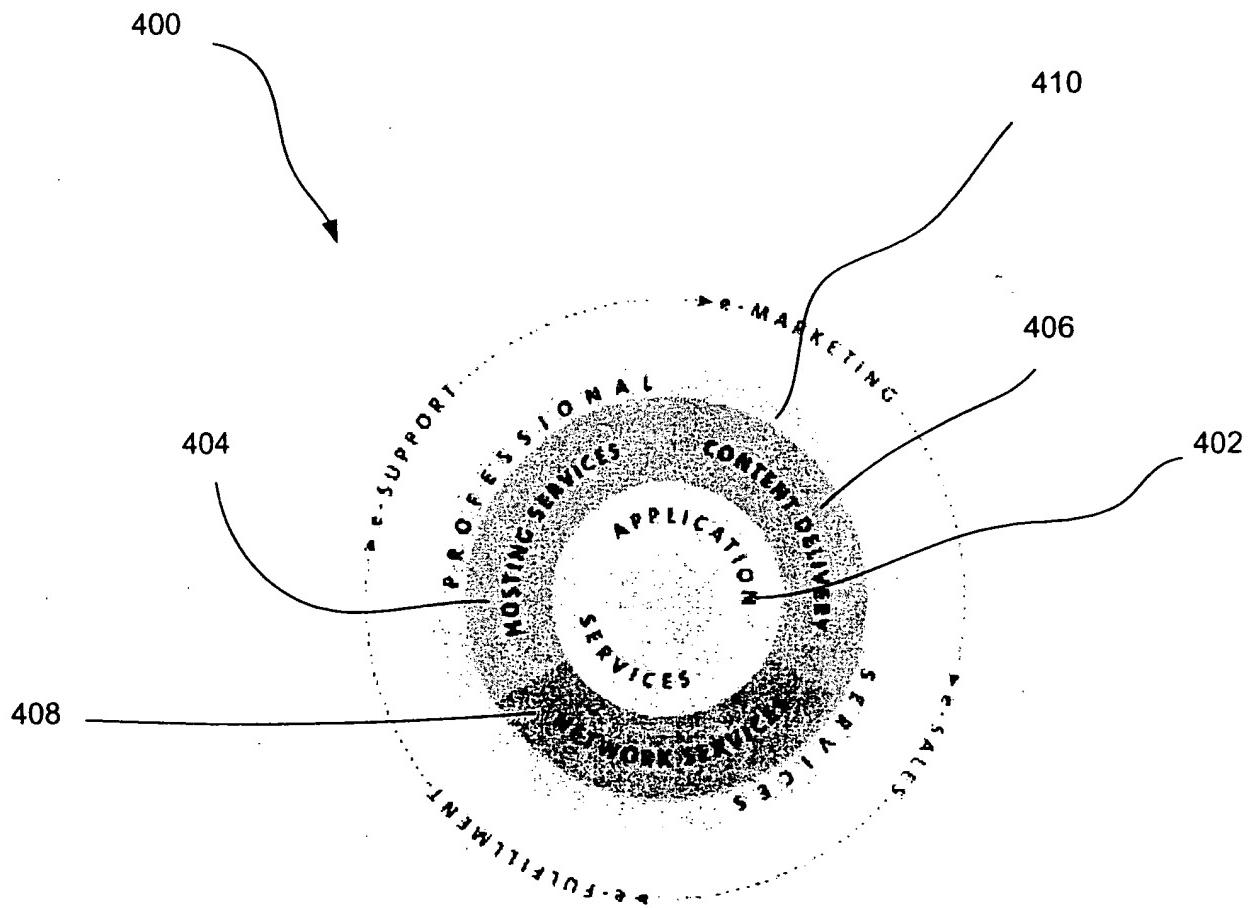


Fig. 4

0916075-070001

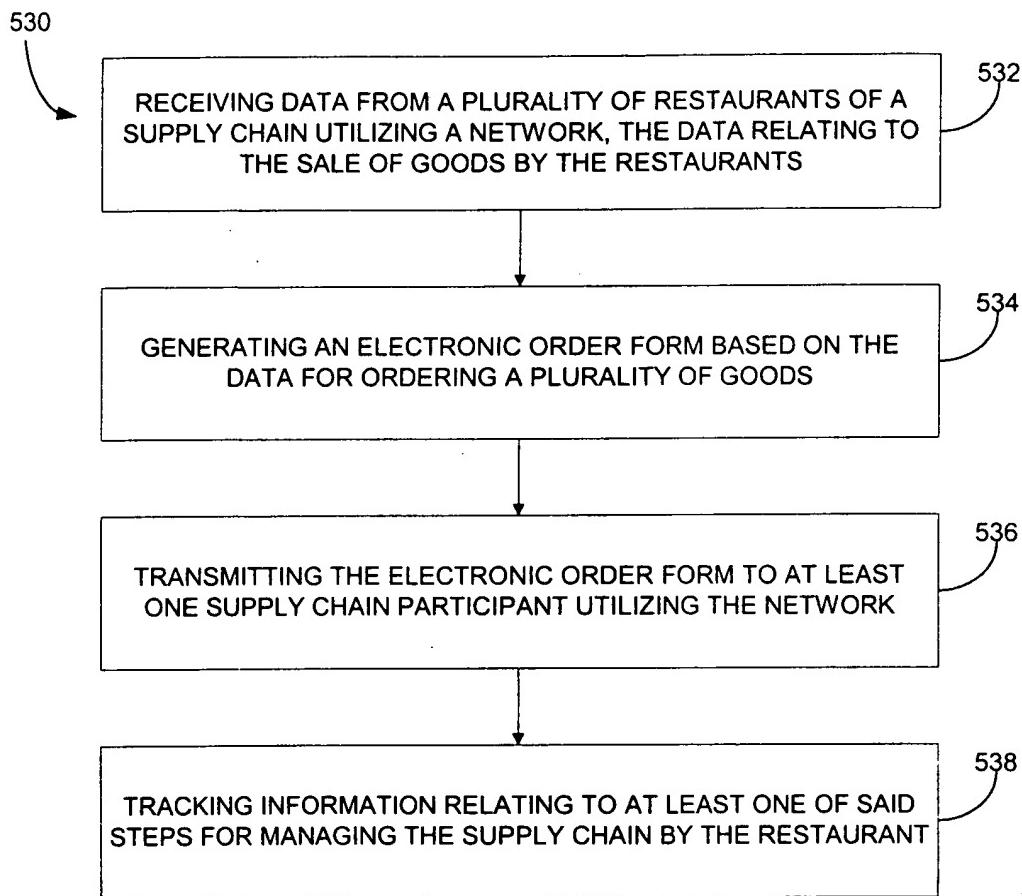


FIG. 5

01620525 - 0129607

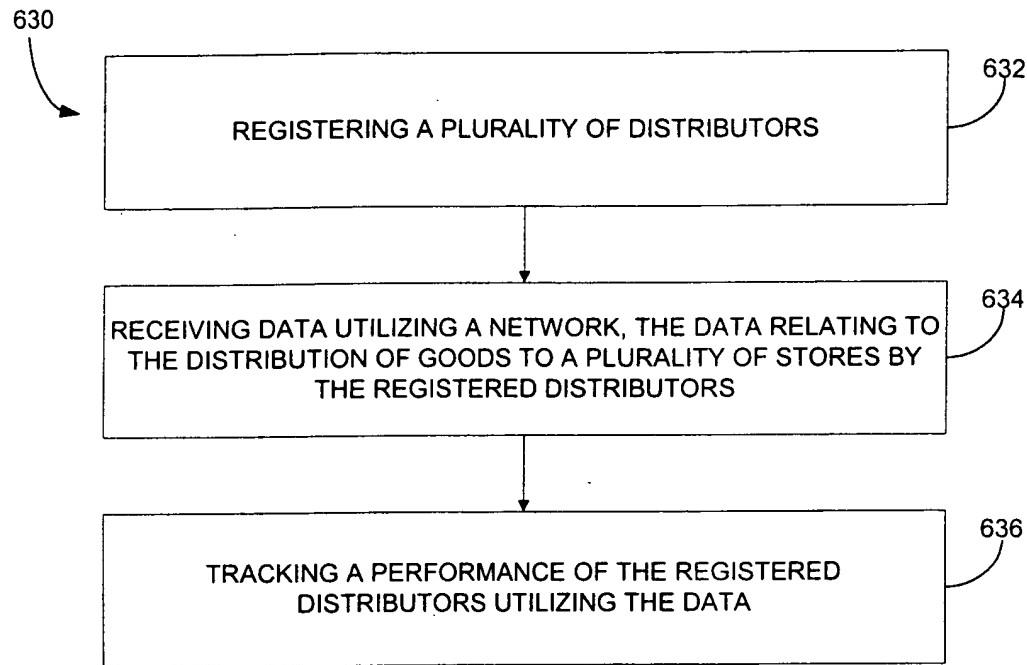


FIG. 6

09616025-000000

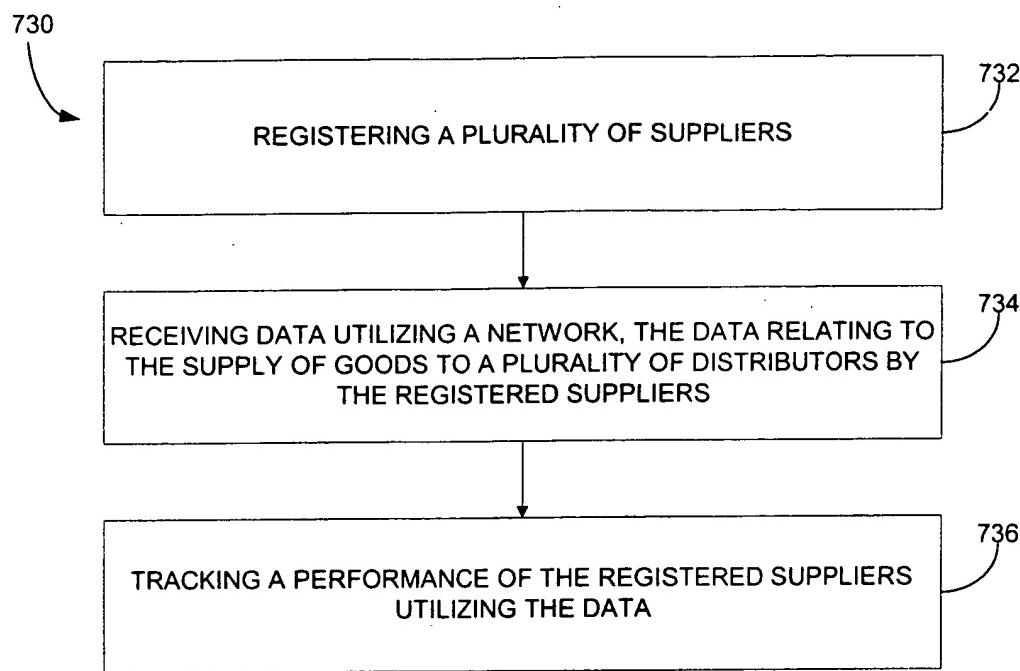


FIG. 7

092025202000

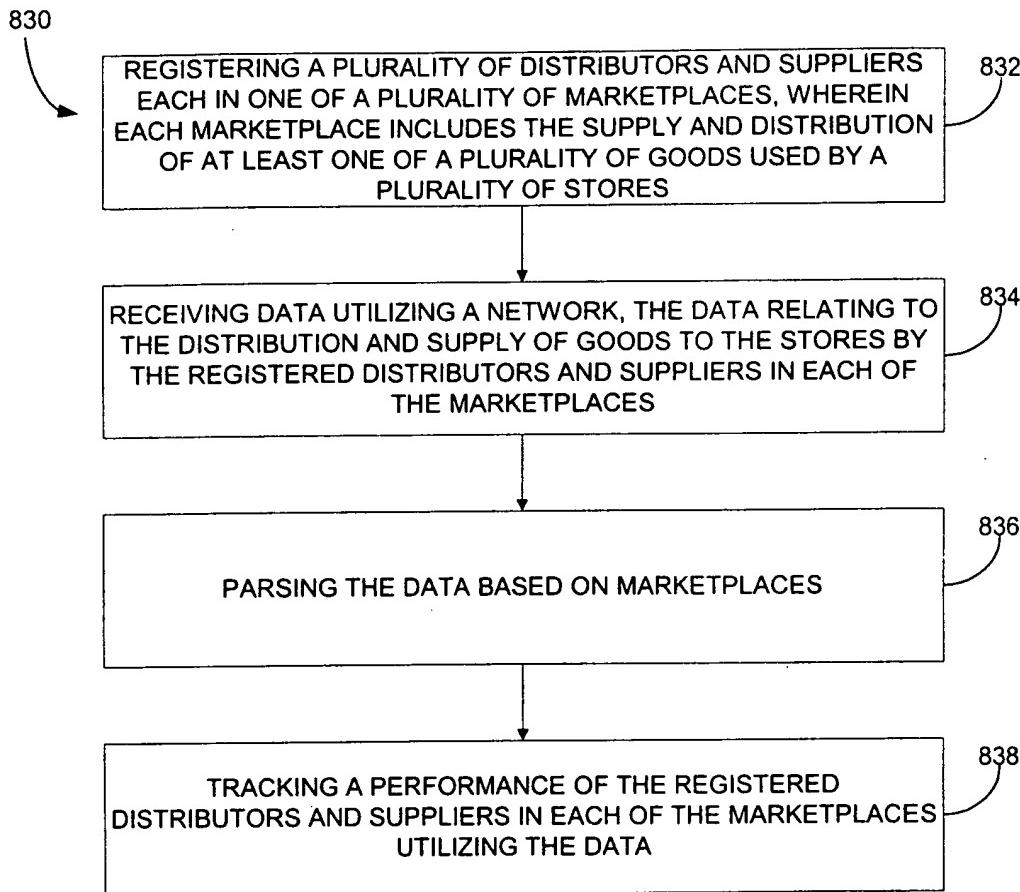


FIG. 8

10200200-5450786.0

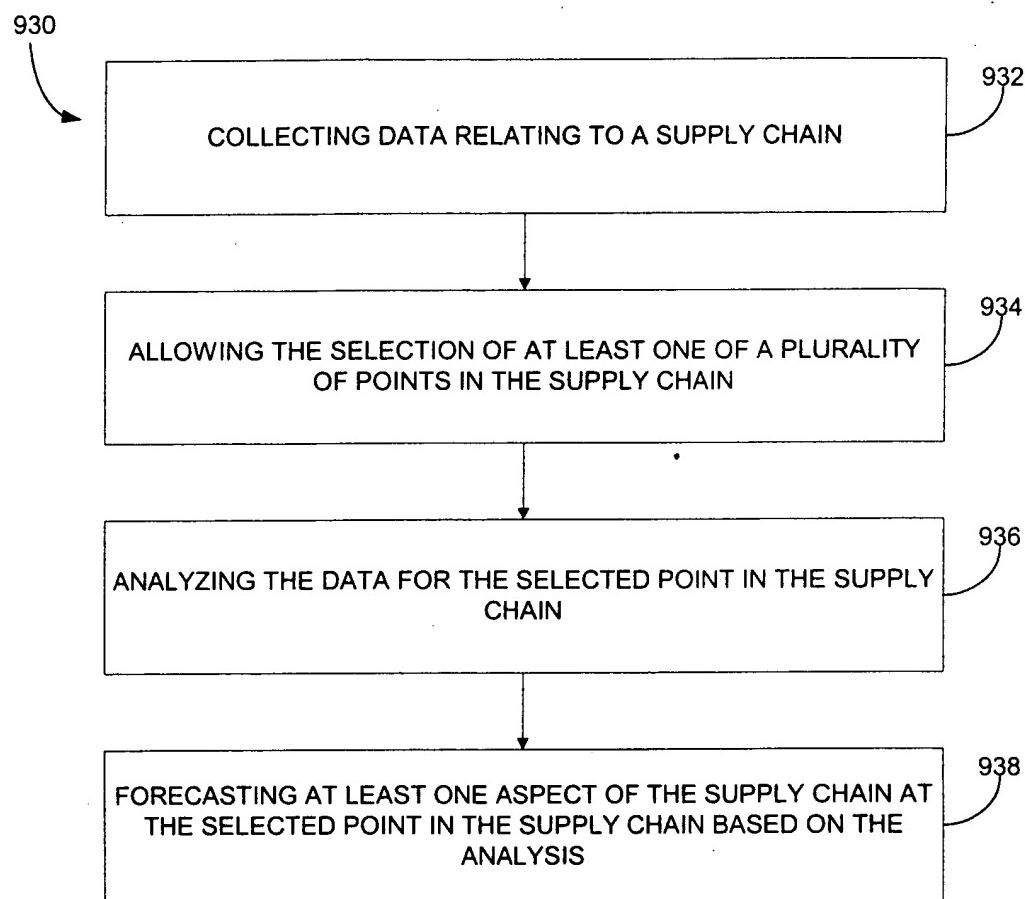


FIG. 9

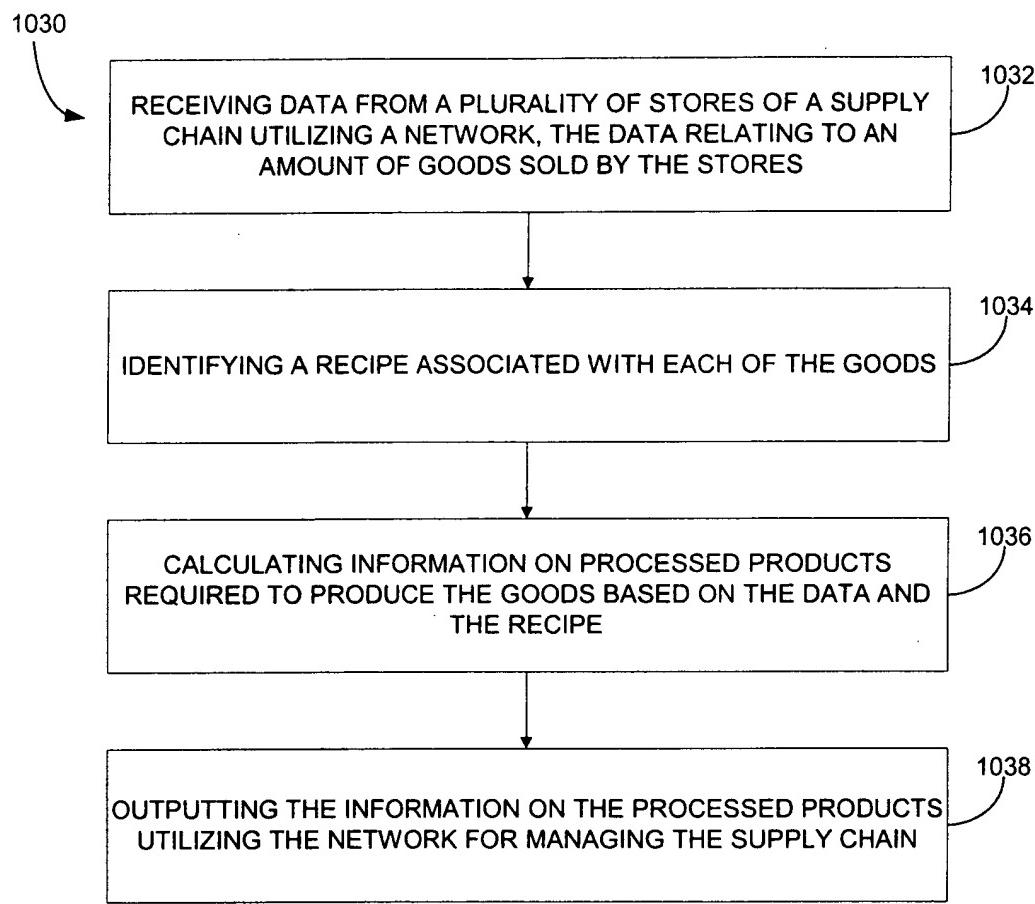


FIG. 10

1090402052009T350

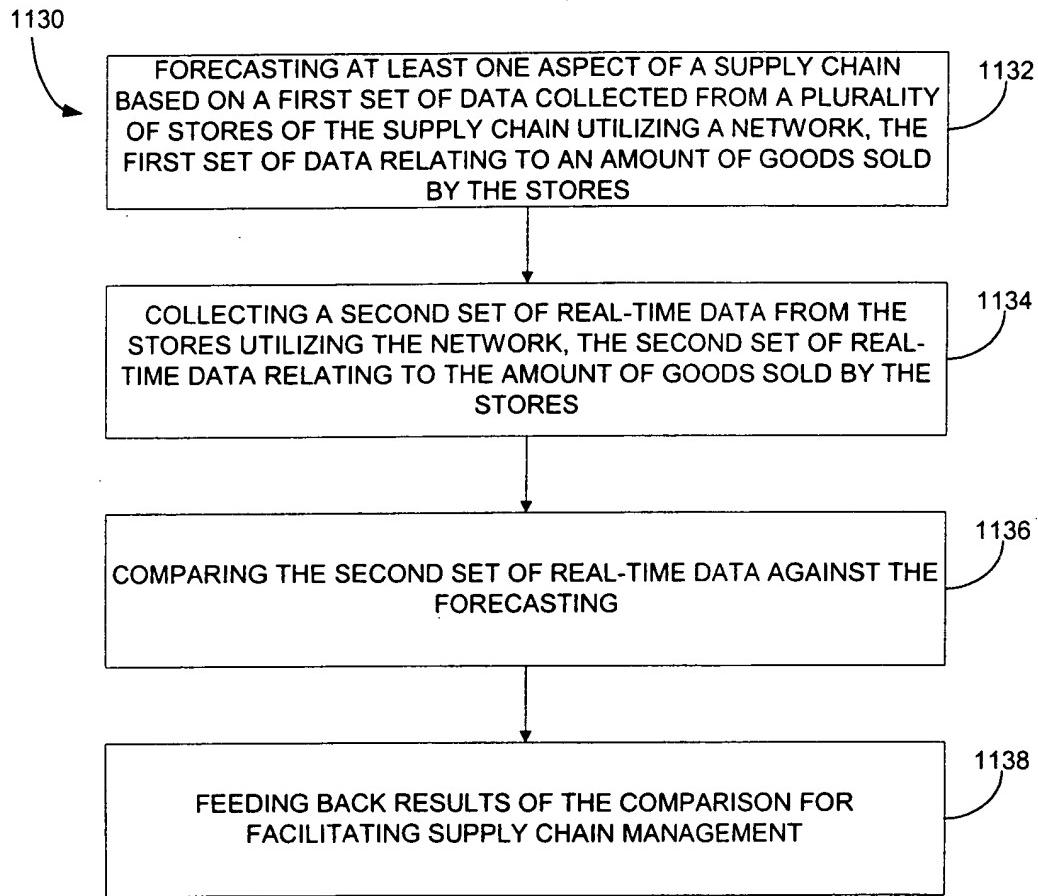


FIG. 11

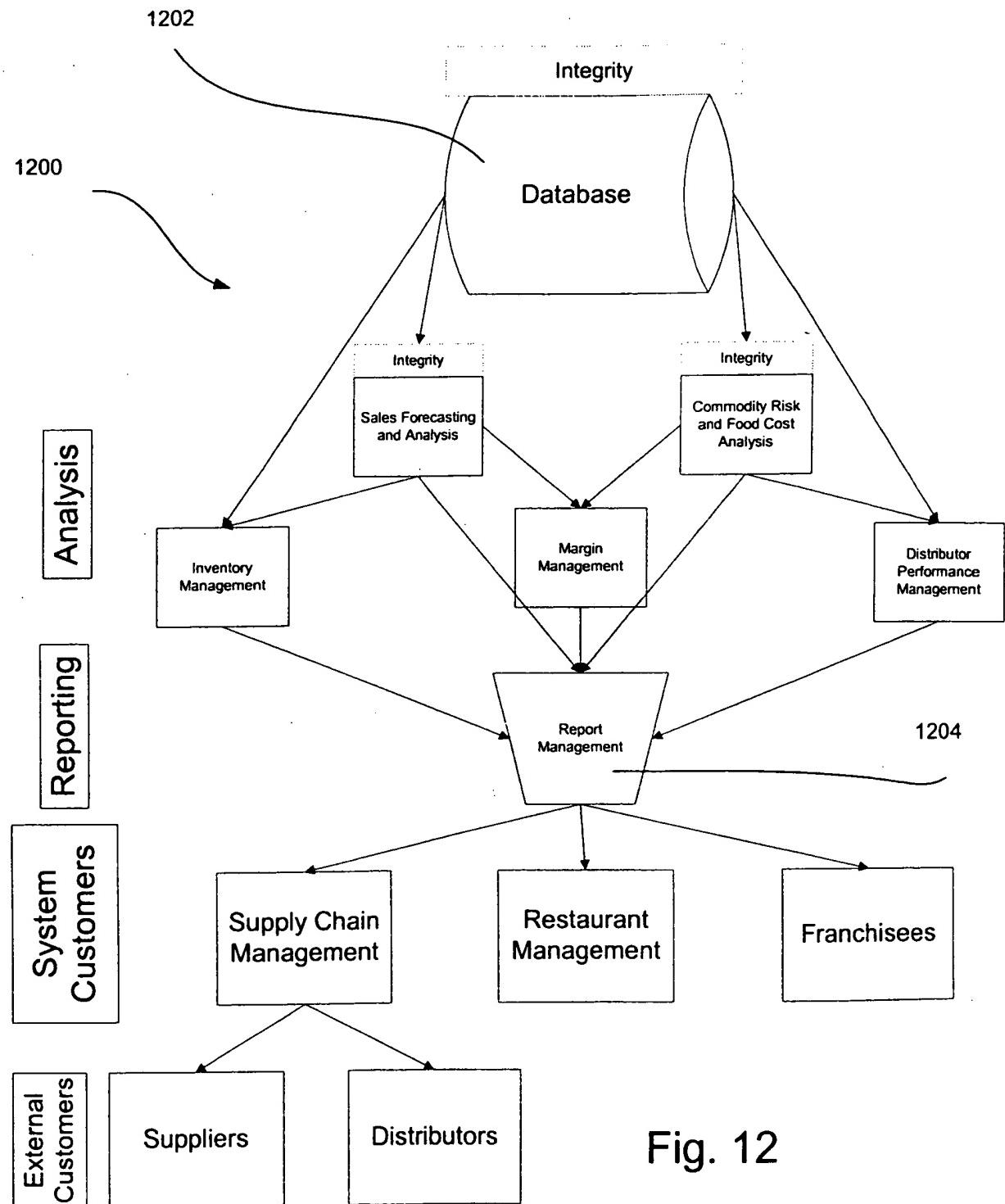


Fig. 12

1000000000000000

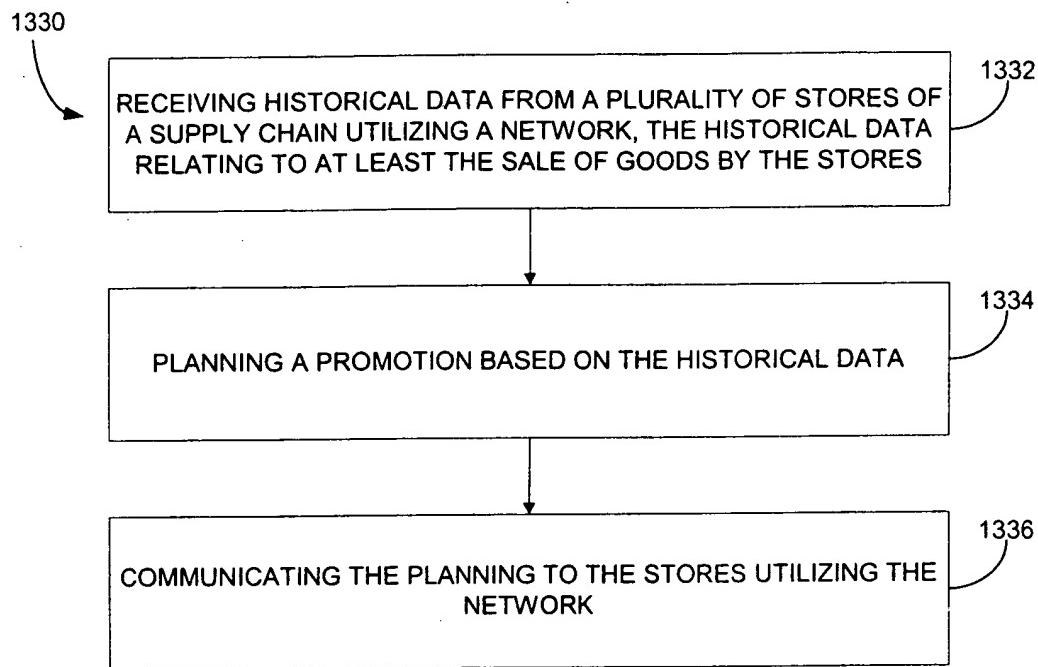


FIG. 13

TECHNOLOGY SOURCE

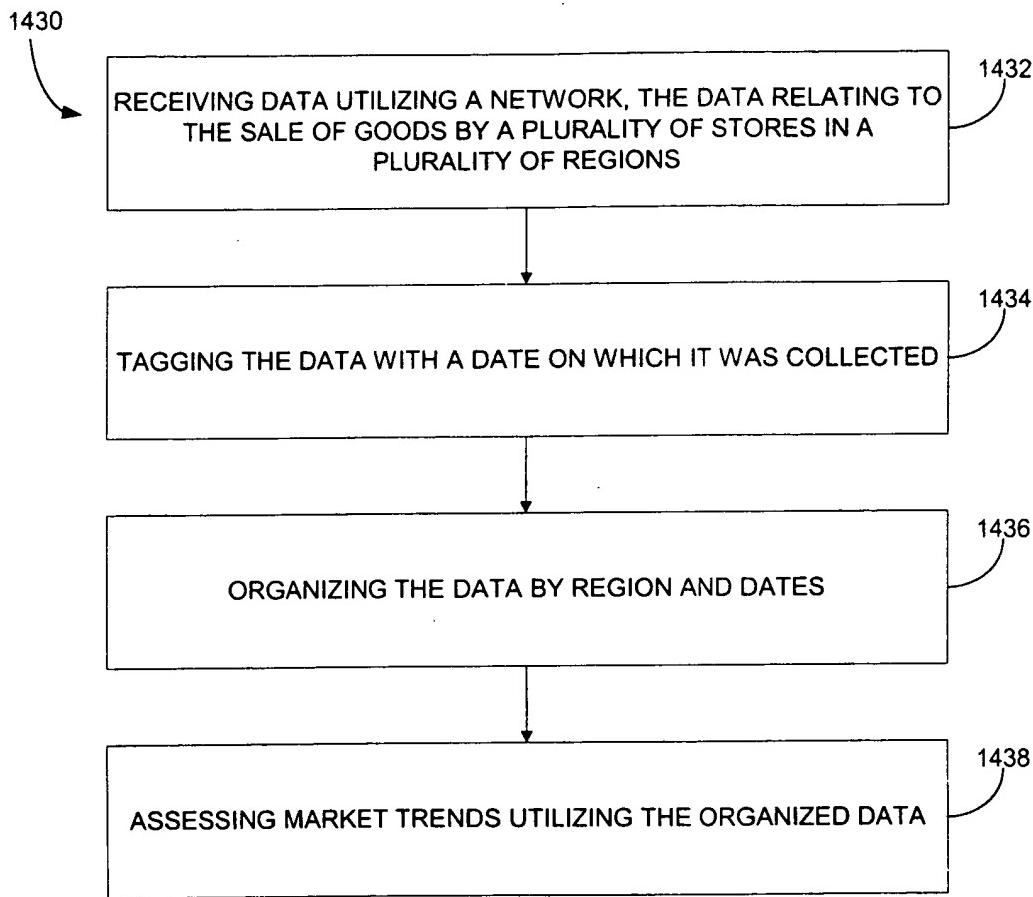


FIG. 14

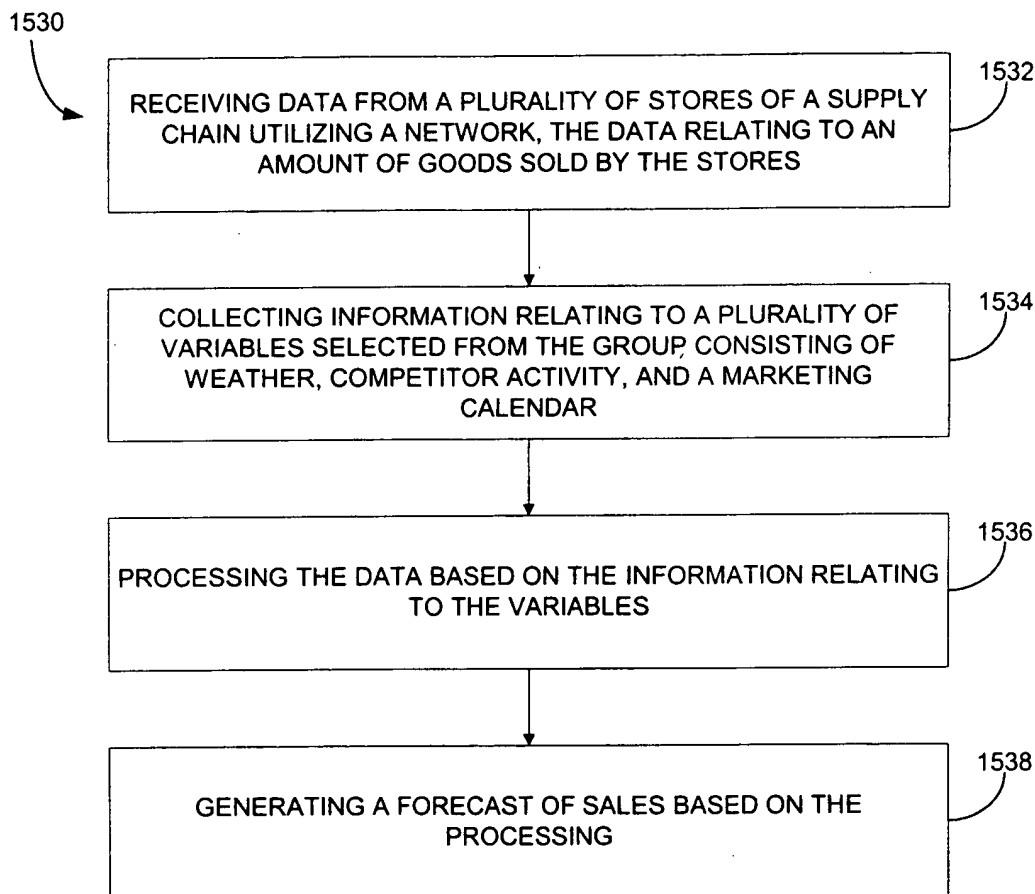


FIG. 15

09316025 070804

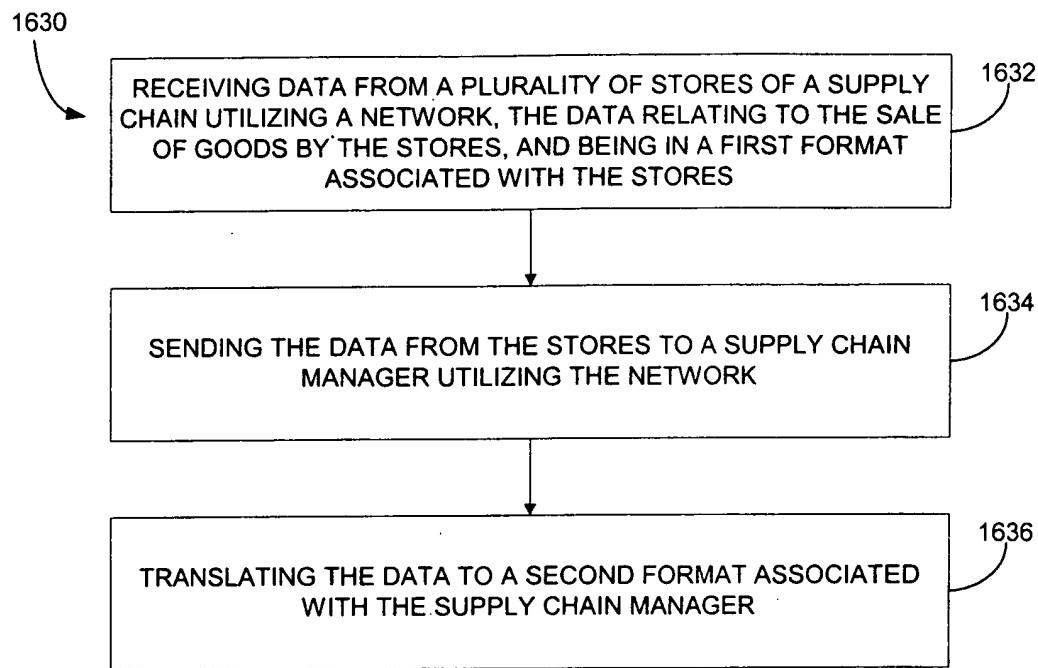


FIG. 16

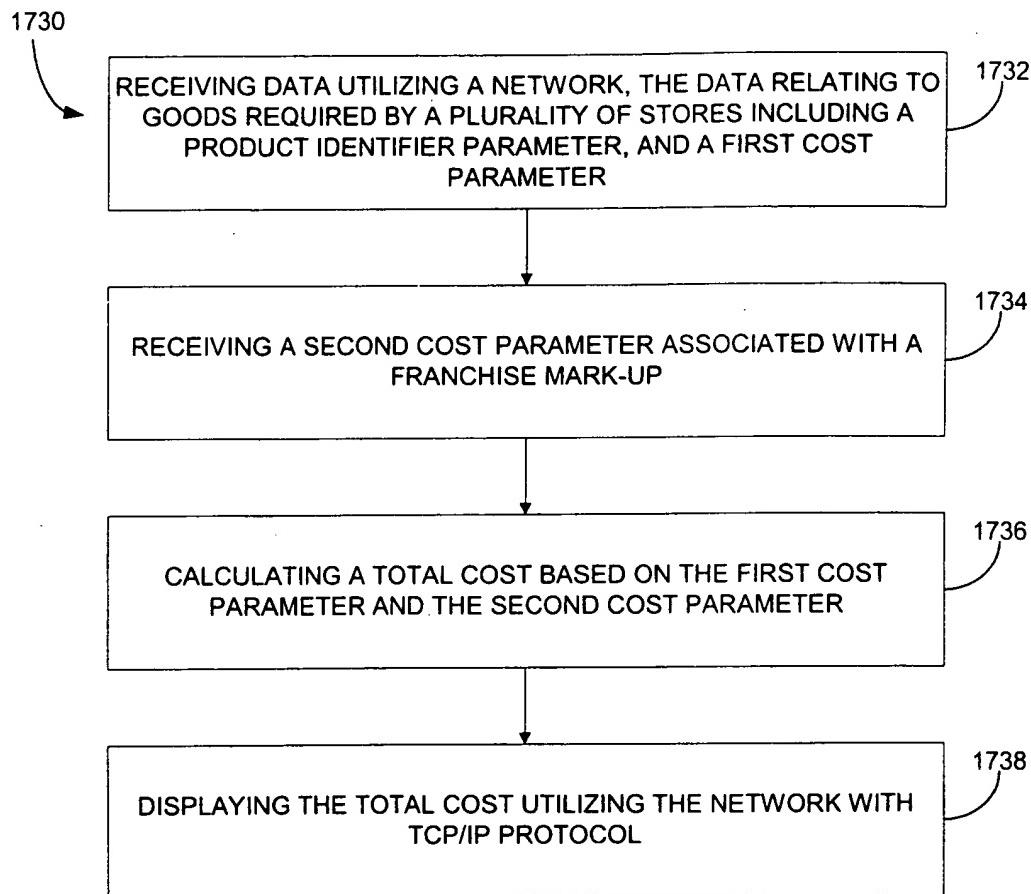


FIG. 17

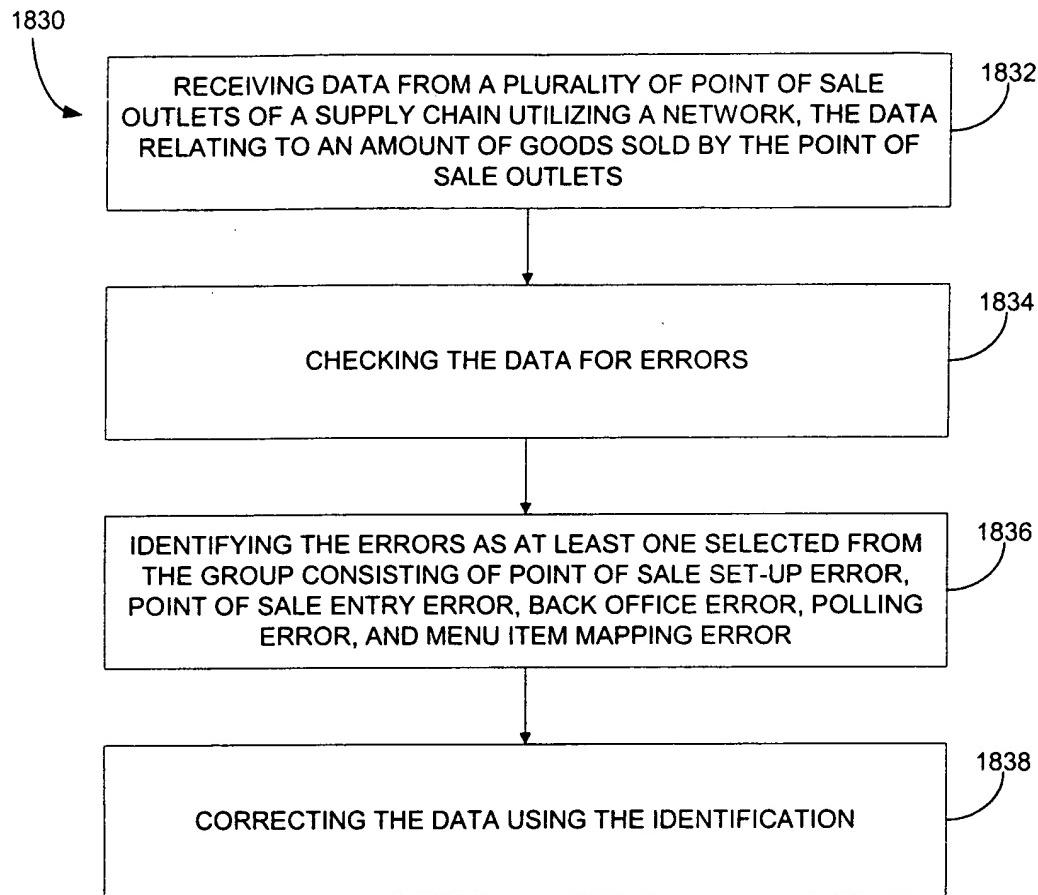


FIG. 18

0000000000000000

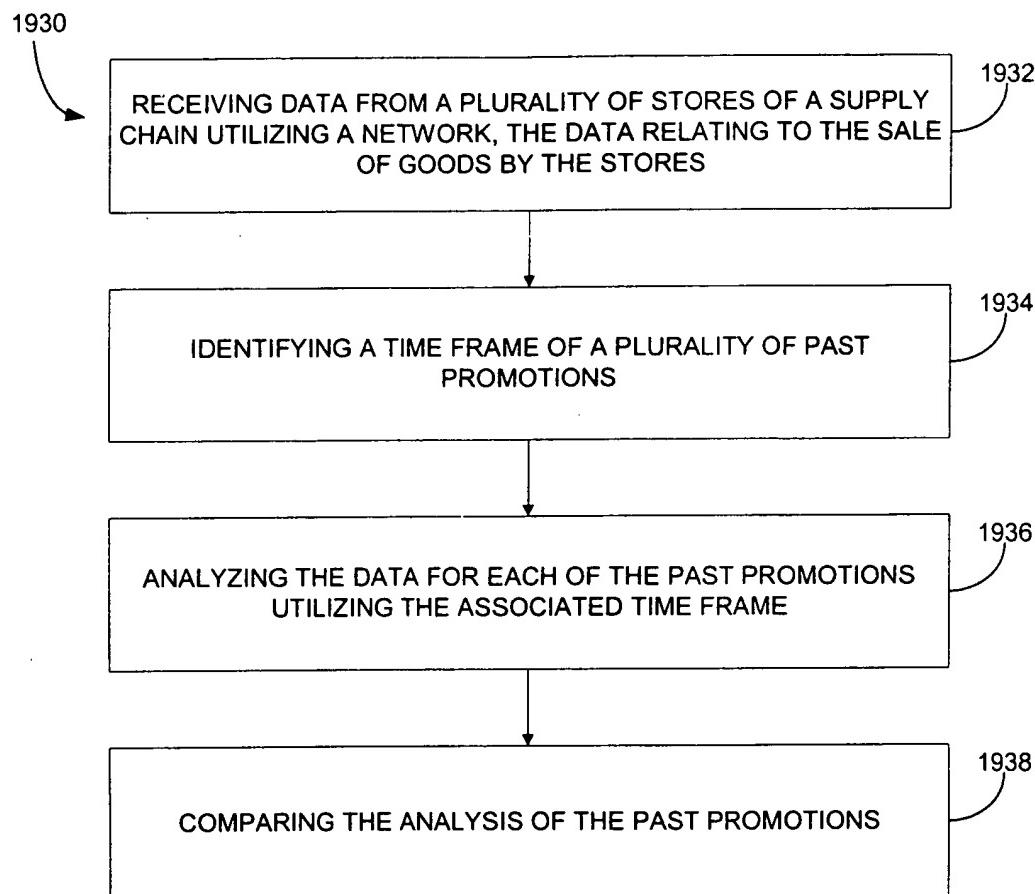


FIG. 19

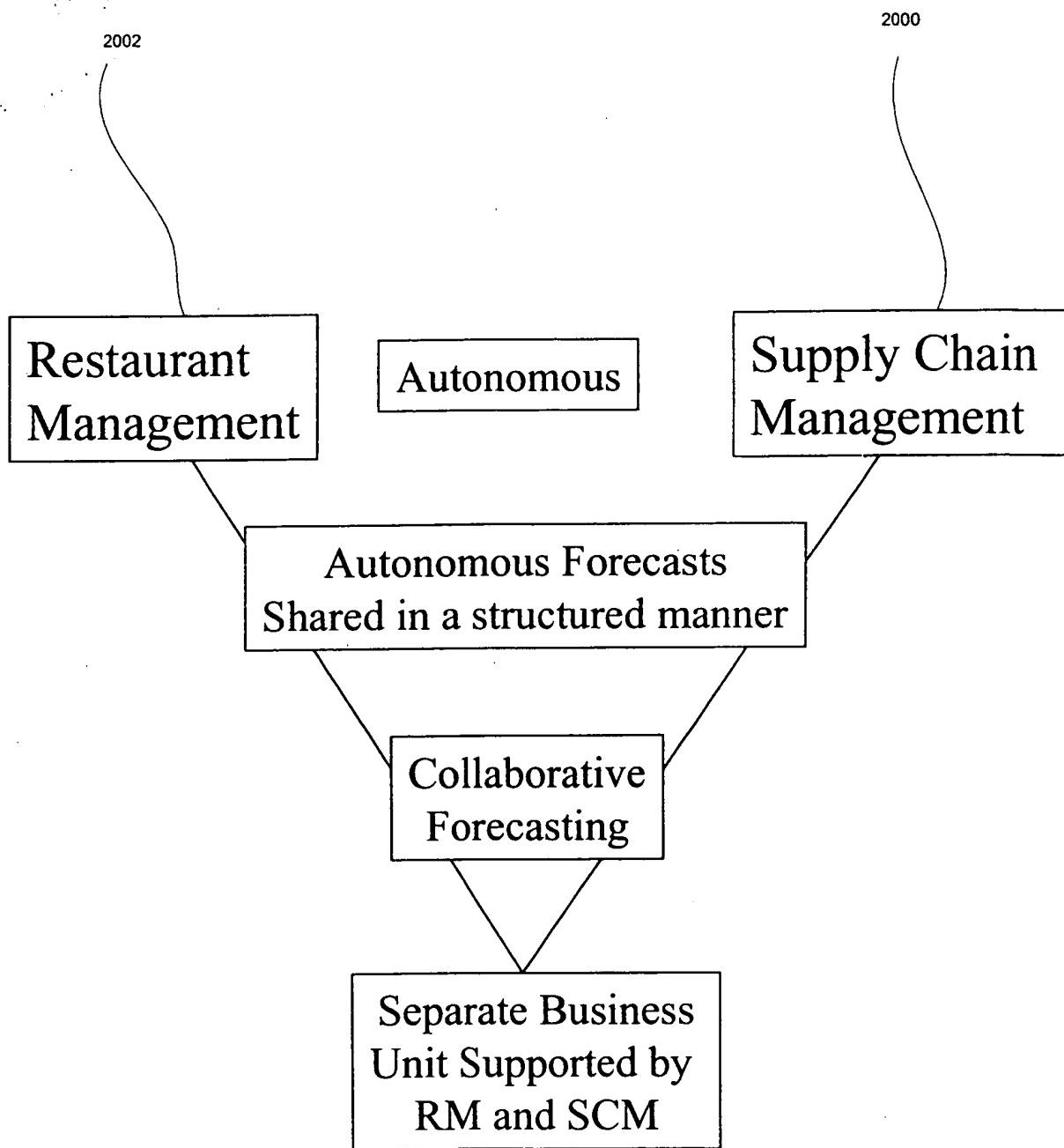


Fig. 20

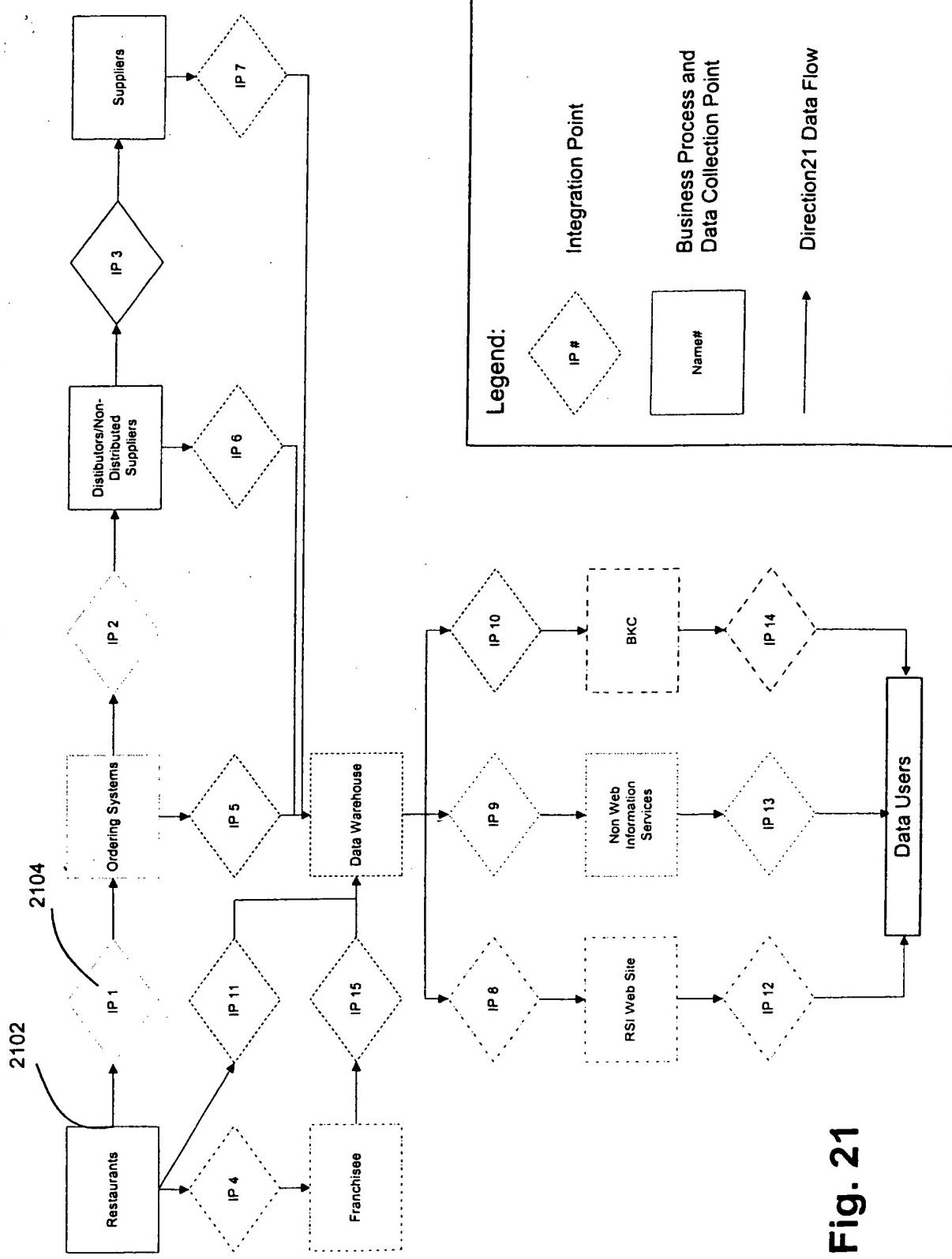


Fig. 21

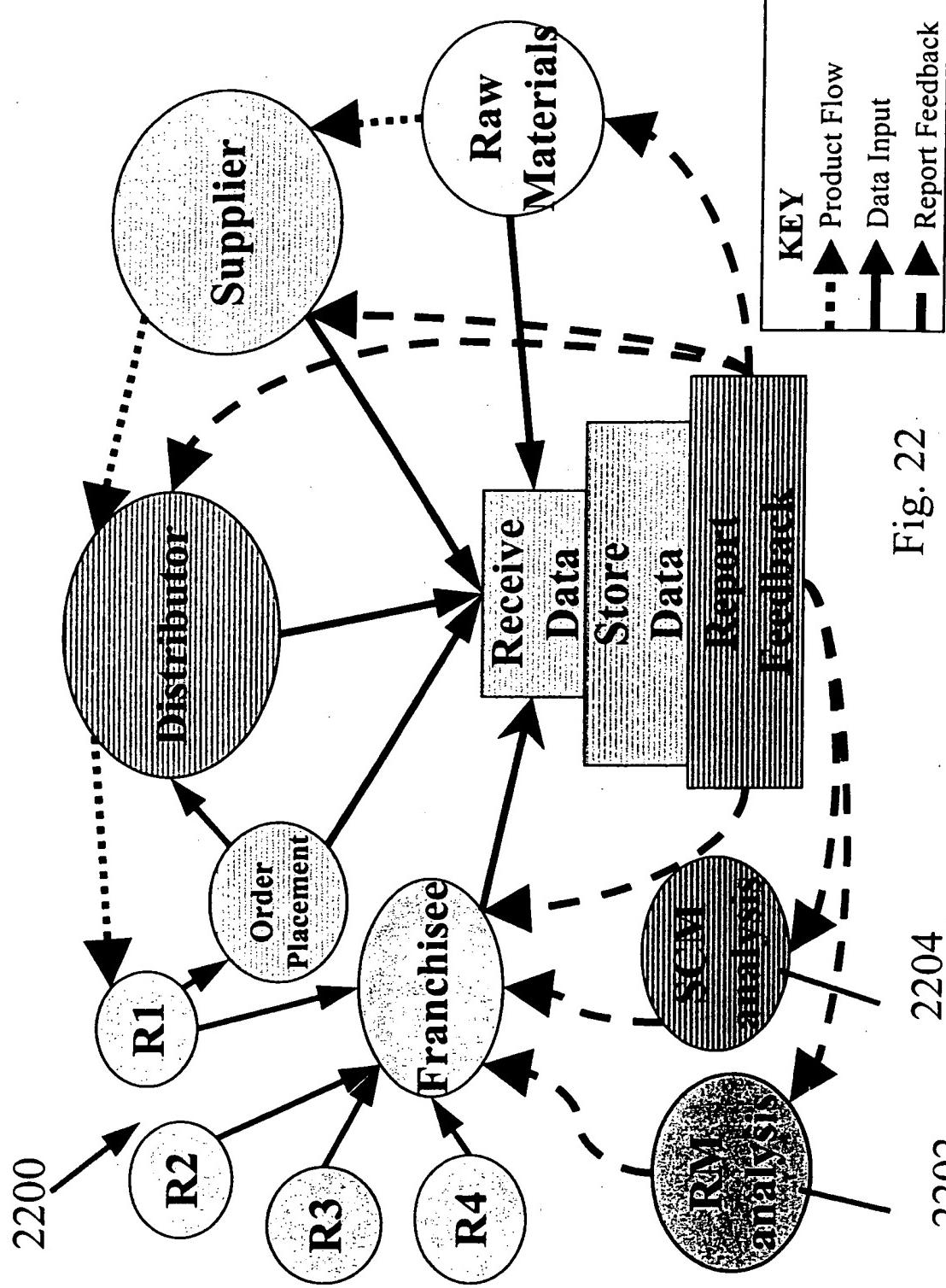


Fig. 22

2204

2202

2200

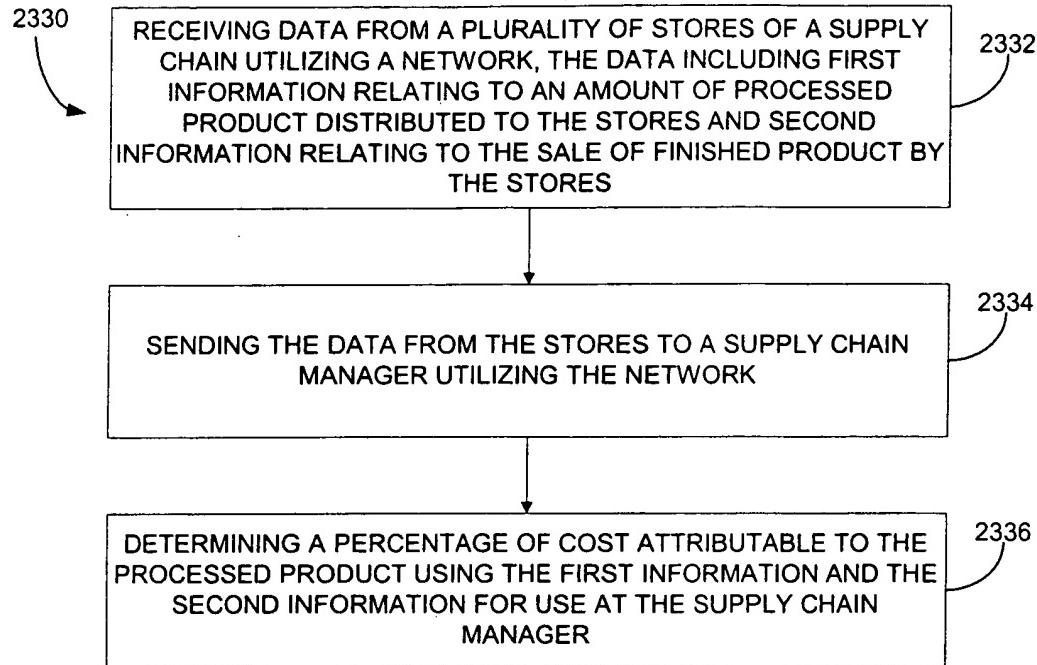


FIG. 23

10202005-529051860

FIG. 24

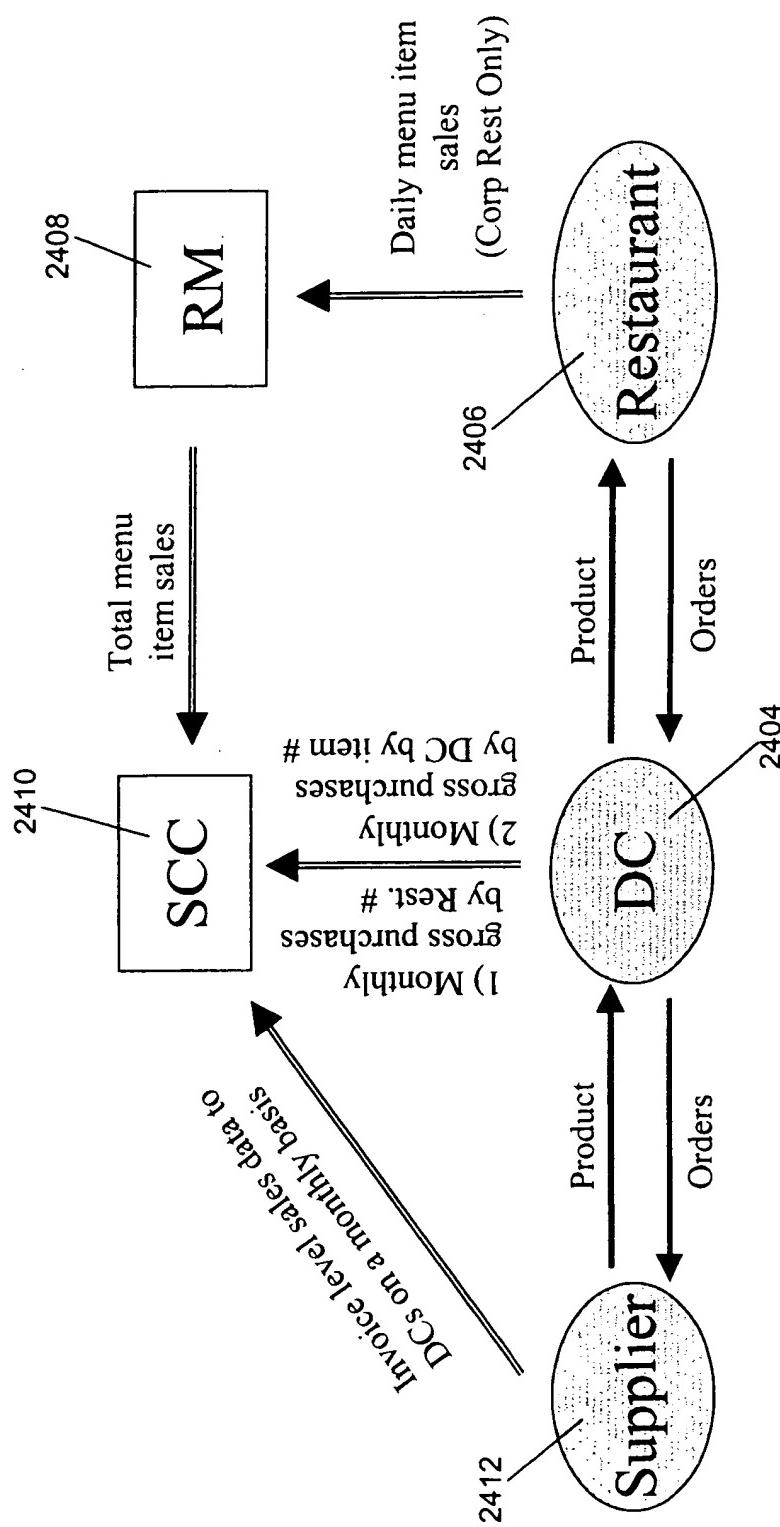


FIG. 25

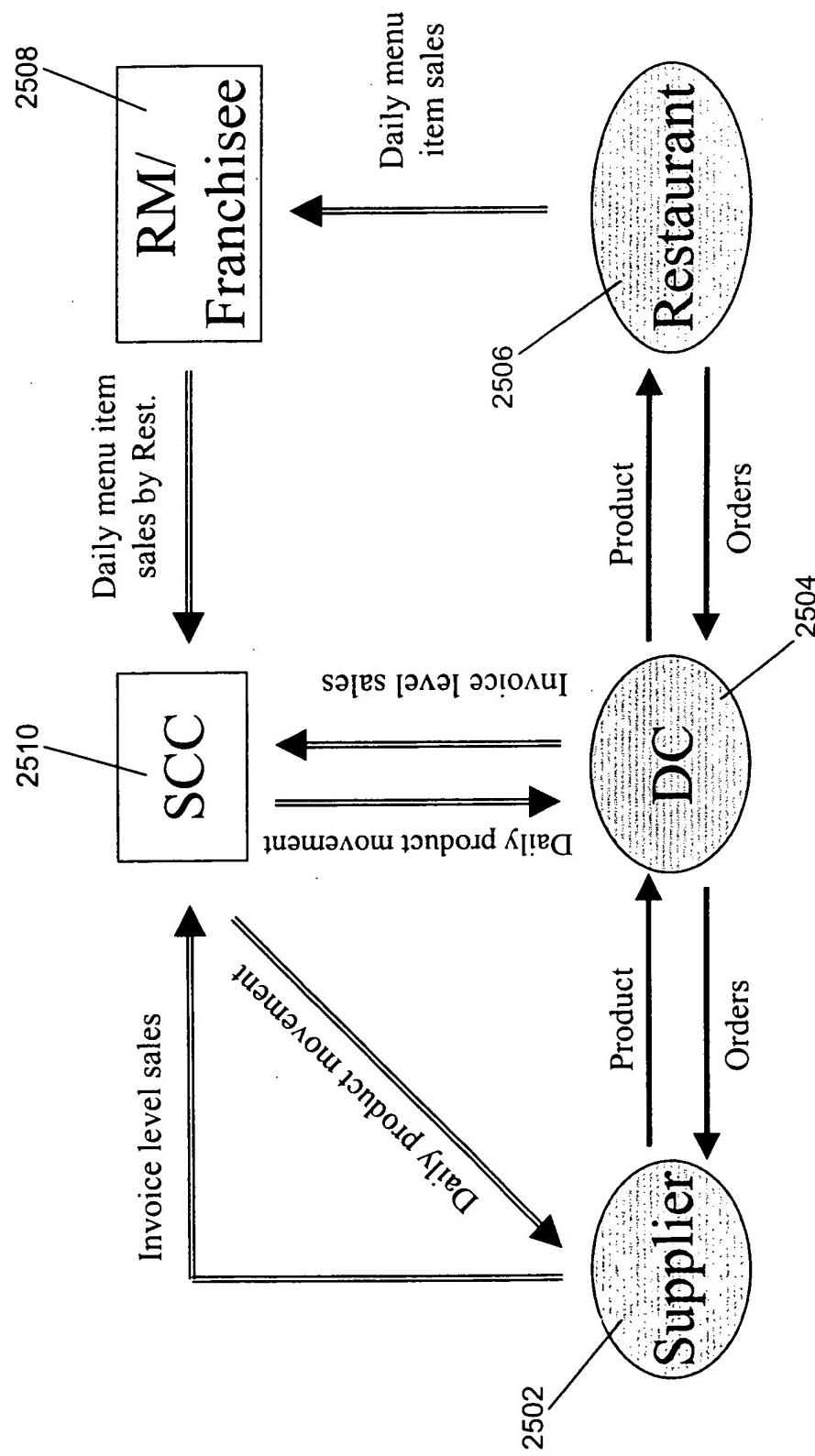


FIG. 26

Sales Forecast Worksheet - System

Week	History						Forecast									
	Q1	Q2	W-6	W-5	W-4	W-3	W-2	W-1	W+1	W+2	W+3	W+4	W+5	W+6	Q3	Q4
GRP's																
Nin'l Marketing Theme																
Advertising Score																
Local Considerations																
Competition Index																
Weather Index																
Seasonality Index																
Sales History/Forecast Total (\$/store)																
Key Products by Menu Item (units/day/store)																
WHOPPERS	437	327	203	207	193	234	297	282	300	344	358	394	413	409	284	327
WHOPPERS W/CHEESE	208	172	143	140	135	155	196	172	163	172	179	196	206	204	143	164
YYWM WHOPPERS	805	723	701	692	623	760	921	829	900	943	829	912	958	948	707	813
etc.....																
Key Products by Inventory Item (cases/day/store)																
Beef-Whopper 4.0 oz	10.1	8.5	7.3	7.2	6.6	8.0	9.8	8.9	9.5	10.1	9.5	10.4	11.0	10.8	7.9	9.1
Cheese-American Sliced	0.3	0.2	0.2	0.2	0.2	0.3	0.2	0.2	0.2	0.2	0.2	0.3	0.3	0.3	0.2	0.2
Mayo-bulk	2.8	2.4	2.0	2.0	1.9	2.2	2.8	2.5	2.7	2.8	2.7	2.9	3.1	3.0	2.2	2.5
Pickles - Pail	1.8	1.5	1.3	1.2	1.4	1.7	1.6	1.7	1.8	1.7	1.8	1.9	1.9	1.9	1.4	1.6
Wrap Whopper	0.4	0.3	0.3	0.2	0.3	0.4	0.3	0.3	0.4	0.3	0.4	0.3	0.4	0.4	0.3	0.3
Ketchup- Bulk	1.9	1.6	1.4	1.4	1.2	1.5	1.8	1.7	1.8	1.9	1.8	2.0	2.0	2.1	1.5	1.7
Bun-Whopper 5" (dozen)	120.8	101.8	87.3	86.6	79.3	95.8	117.8	106.9	113.6	121.6	113.8	125.2	131.4	130.1	94.5	108.7
Lettuce - shredded	3.4	2.9	2.5	2.4	2.2	2.7	3.3	3.0	3.2	3.4	3.2	3.5	3.7	3.7	2.7	3.1
Tomatoes	4.5	3.8	3.3	3.2	3.0	3.6	4.4	4.0	4.3	4.6	4.3	4.7	4.9	4.9	3.5	4.1
Onions - sliced	4.5	3.8	3.3	3.2	3.0	3.6	4.4	4.0	4.3	4.6	4.3	4.7	4.9	4.9	3.5	4.1

T 0 5 0 2 0 " 5 2 0 9 F 2 5 0

FIG. 27

2700

Menu Item Sales for Key Products(units/restaurant/week)

		Historic				Week #1							
		W-4	W-3	W-2	W-1	D+1	D+2	D+3	D+4	D+5	D+6	D+7	Total
Total Sales(\$/Store)		\$23,000	\$23,500	\$23,250	\$23,450	\$2,888	\$3,150	\$3,413	\$3,413	\$3,675	\$5,513	\$4,200	\$26,250
Category	Segment												
Whopper	WHOPPERS	215	211	228	269	32	34	37	37	40	60	46	286
	WHOPPERS W/CHEESE	146	142	148	162	18	20	21	21	23	35	26	165
	YWWM WHOPPERS	699	679	714	813	94	103	111	111	120	180	137	857
Whopper Total		1,060	1,032	1,090	1,244	144	157	170	170	183	275	209	1,309
Variance from Expected (Highlighted Areas are Outside of Expected Range)													
Whopper	WHOPPERS	11.4%	-9.8%	-23.2%	-4.6%	2.3%	3.0%	1.0%	4.0%	11.0%	16.0%	8.0%	6.5%
	WHOPPERS W/CHEESE	8.1%	-8.4%	-24.5%	-5.8%	1.0%	4.0%	1.0%	4.0%	13.0%	14.0%	9.0%	6.6%
	YWWM WHOPPERS	12.2%	-10.7%	-22.5%	-1.9%	3.0%	3.0%	1.0%	5.0%	16.0%	19.0%	7.0%	7.7%
Whopper Total		10.6%	-9.6%	-23.4%	-4.1%	2.1%	3.3%	1.0%	4.3%	13.3%	16.3%	8.0%	6.9%

2702

00816026-020504

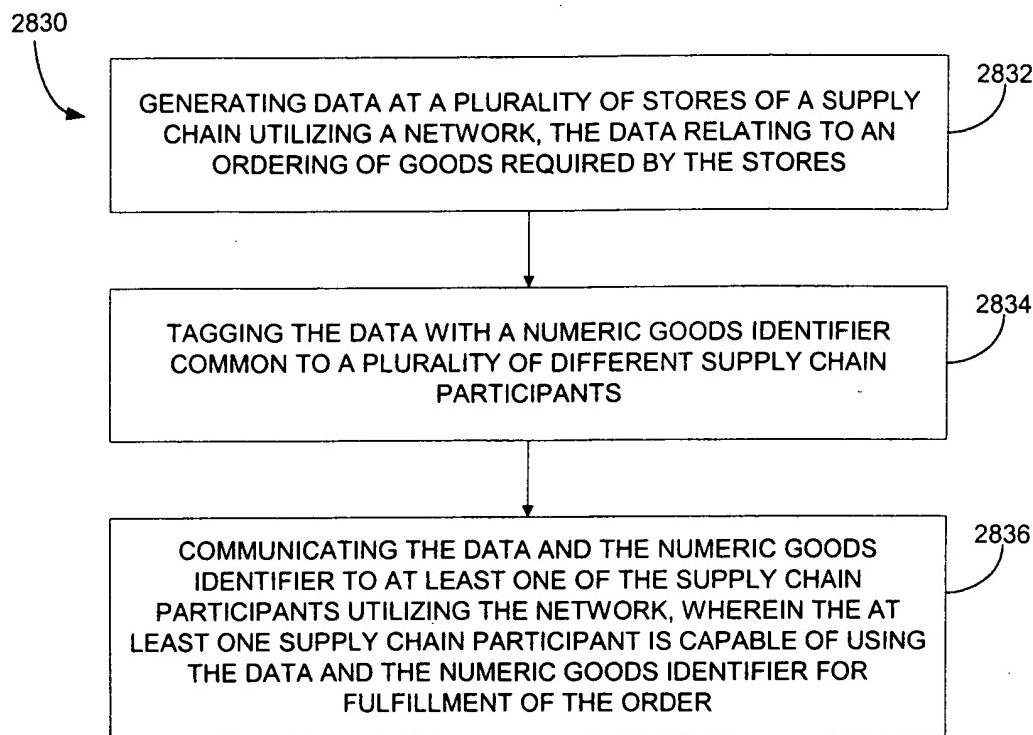


FIG. 28

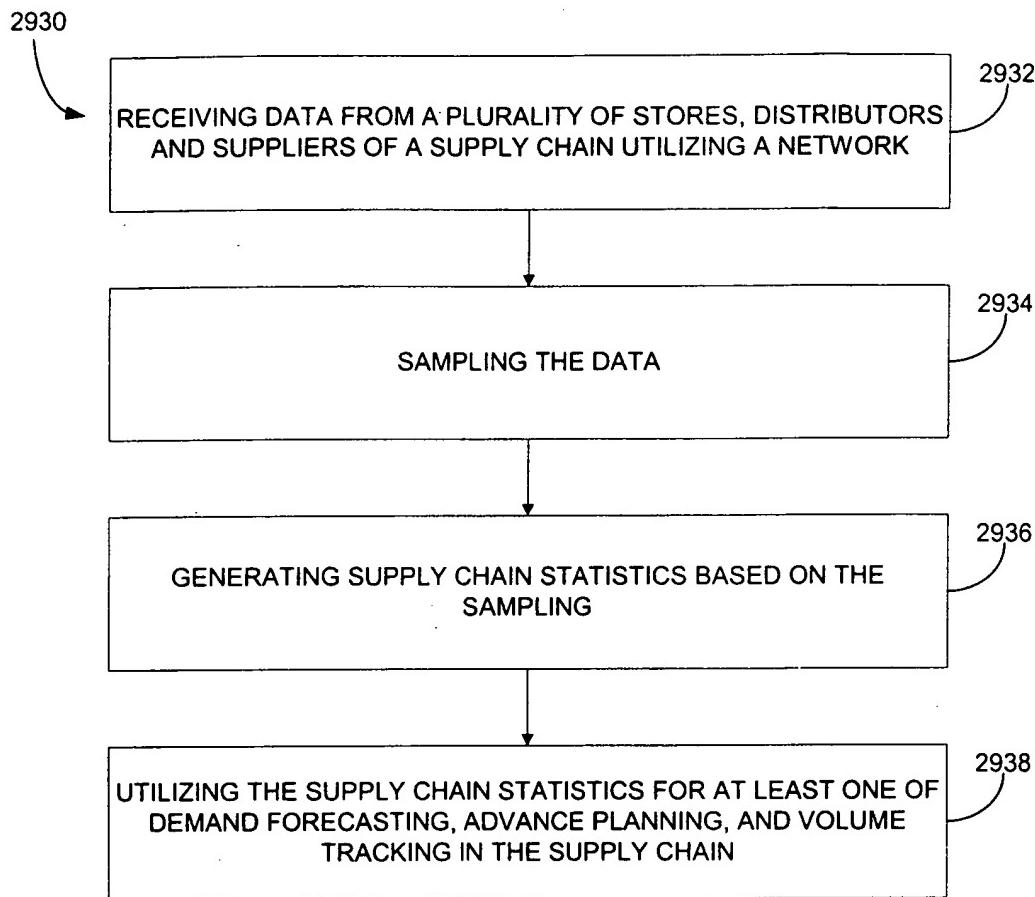


FIG. 29

TO STOCK "SIGHTS"

3000

Distribution Center:	Alliant Topeka
Time Period (Month/Yr):	Jun-00

Total Cases Ordered:	65712
----------------------	-------

Delivery Order Fill Rate

3002	Operations: Cases: Percent	Warehouse Outs 154 0.23%	Damages 68 0.10%	MisPicks 62 0.09%	Short on Truck 284 0.43%	Overlooked and Not Returned 0.00%	Total Operations 568 0.86%
<hr/>							

3002

Purchasing: Cases: Percent	Out of Stocks 990 1.51%	Substitutions 70 0.11%	Out of Code 0.00%	Total Purchasing 1060 1.61%
<hr/>				

Distribution Center Total: Operations: Purchasing: Grand Total:	Cases 568 1060 1628	Percent 0.86% 1.61% 2.48%
<hr/>		

Delivery Order Fill Rate:	97.52%
---------------------------	--------

On-Time Delivery Rate

Total # of Deliveries:	1232
# of On-Time Deliveries:	
On-Time Delivery Rate:	0.00%

FIG. 30

Perfect Order Rate

Total # of Deliveries:	1232
Total # of Perfect Orders:	725
Perfect Order Rate:	58.85%

7/19/2000 5:29:16

3100
→

Alliant - Monthly DC Data Feed Performance
August 2000
Mock Report

Alliant
■ Average for all DC's

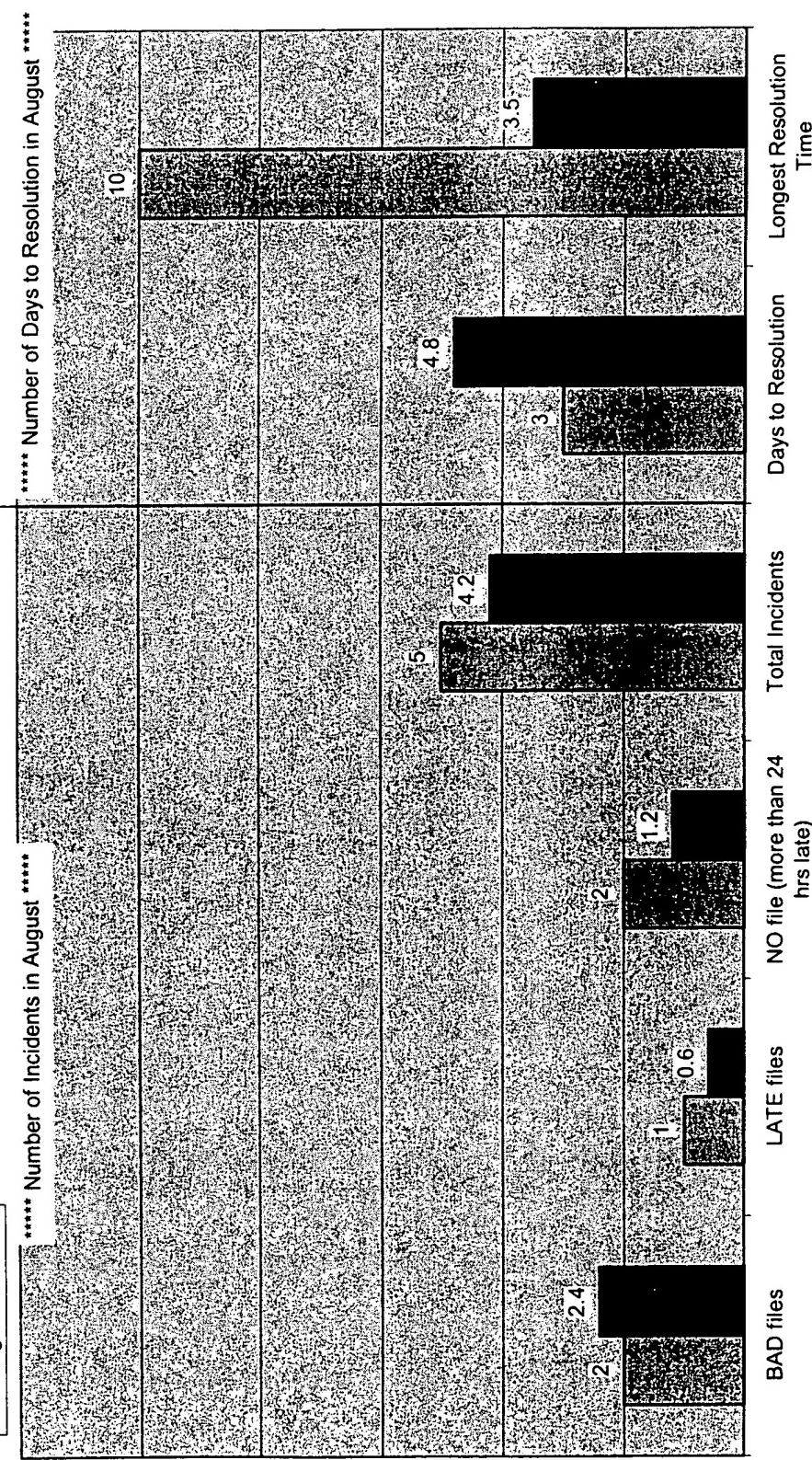


FIG. 31

7-0 90 20 " S2009T E60



Service Level Reporting August

3200

	Fill Rate	On-Time	Perfect Order
Alliant-Paducah	98.14%	#DIV/0!	#DIV/0!
Alliant-Topeka	98.05%	#DIV/0!	#DIV/0!
King-Atlanta	98.34%	#DIV/0!	78.70%
King-Jacksonville	#DIV/0!	#DIV/0!	#DIV/0!
King-Louisville	#DIV/0!	#DIV/0!	79.25%
Maines 28-Corinth	98.41%	#DIV/0!	#DIV/0!
Maines 30-Cleveland	#DIV/0!	#DIV/0!	#DIV/0!
Maines Long Island	98.41%	#DIV/0!	79.83%
Maines New England	#DIV/0!	#DIV/0!	#DIV/0!
NBBM-Fullerton	98.13%	#DIV/0!	#DIV/0!
NBBM-Lewisville	#DIV/0!	#DIV/0!	#DIV/0!
NBBM-Orlando	#DIV/0!	#DIV/0!	#DIV/0!
NBBM-Rocky Mount	98.13%	#DIV/0!	#DIV/0!
McCabe's	#DIV/0!	#DIV/0!	#DIV/0!
McLane Lubbock	#DIV/0!	#DIV/0!	#DIV/0!
Nicholas & Co.	#DIV/0!	#DIV/0!	#DIV/0!
PFD Supply	99.16%	#DIV/0!	#DIV/0!
PFG Victoria	99.42%	#DIV/0!	#DIV/0!
PY/A/Monarch	99.20%	#DIV/0!	#DIV/0!
Reinhart-Cedar Rapids	98.05%	#DIV/0!	#DIV/0!
Reinhart-Oak Creek	99.31%	#DIV/0!	#DIV/0!
Reinhart-Rogers	#DIV/0!	#DIV/0!	#DIV/0!
Restaurants-NW	99.03%	#DIV/0!	80.37%
Shamrock Commerce City	#DIV/0!	#DIV/0!	85.3%
Shamrock Phoenix	#DIV/0!	#DIV/0!	#DIV/0!
Sigma Harrisburg	98.81%	#DIV/0!	#DIV/0!
Sigma Stockton	#DIV/0!	#DIV/0!	#DIV/0!
Sysco	#DIV/0!	#DIV/0!	#DIV/0!

	Fill Rate	On - Time	Perfect Order
BKC Min	98.50%	90.00%	78.00%
RSI Min	99.50%	80.00%	80.00%

OK
Didn't meet RSI Min.
Didn't meet BK Min.

FIG. 32

FIG. 33

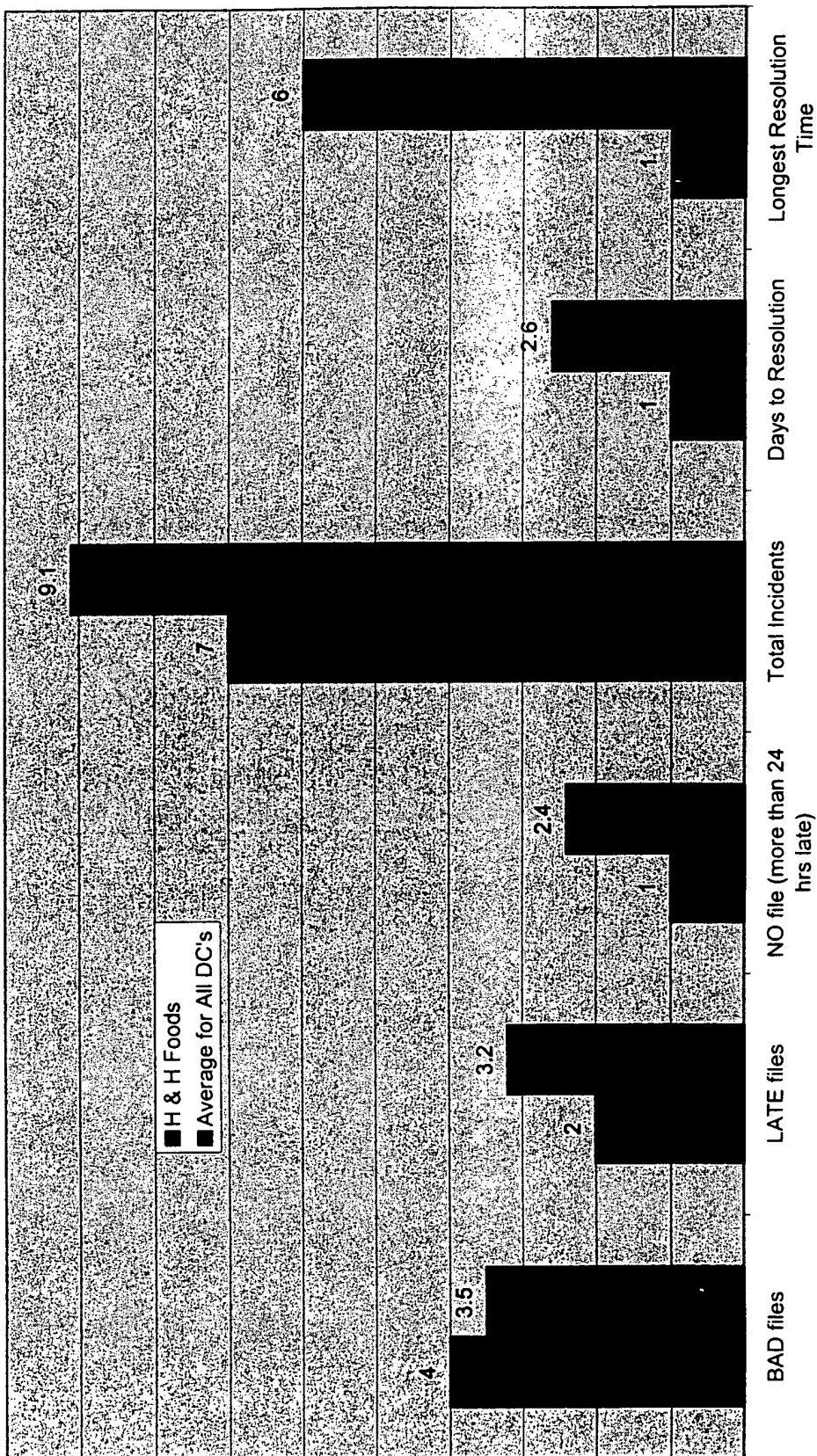
Vendor:	XYZ Company	3300	Inventory Management:	Average Days On Hand SKU #1 19 SKU #2 22
Time Period:	Aug-00	3300	Delivery Statistics:	Max Days On Hand SKU #1 40 SKU #2 32
			Invoice, Payment and Pricing:	Monthly Carrying Cost SKU #1 \$ 42,513 SKU #2 \$ 12,589 Average as % FOB 1.25%
			Invoice Accuracy:	Days for Payment 12 Monthly FOB Variance \$ 30,152 Monthly Freight Variance \$ 3,594 Monthly Total Variance \$ 33,746
				97.25% 99.00% 92.34%

F O R I D A " S C O O T E R S "

FIG. 34

H & H Foods - Monthly Supplier Data Feed Performance
August 2000
Mock Report

3400 →



TO 91020 "S209T860

FIG. 35



3500

Service Level Reporting November - Mock Report

	Monthly Total Overcharge	Perfect Order Percentage	Monthly Carrying % Invoice FOB
GOODIES			
COMARK INSTRUMENTS, INC.			
WHITEFORD FOODS, INC.			
LEPAGE BAKERY COUNTRY KITCHEN			
NCR SYSTEMEDIA			
SIGNATURE MEATS GROUP			
SCHWEBEL'S BAKING CO.			
MAUI CUP			
MIRA PLASTICS			
DIXIE PRODUCE & PACKAGING			
NOR-LAKE, INC.			
FORT JAMES OPERATING COMPANY			
FRESH ADVANTAGE, INC.			
SILVER KING MN. CORP.			
TYSON FOODS			
READY ACCESS			
GEORGIA PACIFIC TISSUE			
CLOUGHERTY PACKING			
BEVERAGE AIR			
COMPONENT HARDWARE GROUP, INC.			
COCA-COLA USA			
TOASTMASTER			
GRANT COUNTY FOODS			
FRESH EXPRESS			
TAYLOR FARMS			
MODULAR DISPENSING SYSTEM			
CENTURY PRODUCTS, LLC			
ROSE PACKING COMPANY			

	Monthly Total Overcharge	Perfect Order Percentage	Monthly Carrying % Invoice FOB
RSI Min	\$5,000.00	92.00%	3.00%

OK	Didn't meet RSI Min.
----	----------------------

TO 2000'S COSTS

3600
↓

Mock Report/1

	FY-01	Oct-00	Nov-00	Dec-00	Jan-01	Feb-01	Mar-01	Apr-01	May-01
<i>Food Cost Index</i>									
Plan	99.75	99.69	99.20	98.63	100.33	100.49	101.12	100.44	99.92
Actual		99.10	98.90						
Variance		0.59	0.30						
Good/(Bad)									
<i>Total Dollar Purchases (in Millions)/2</i>									
Plan	\$2,237.24	\$183.98	\$182.73	\$184.54	\$187.33	\$187.03	\$189.14	\$187.47	\$186.83
Actual		\$182.84	\$182.08						
Variance		\$1.14	\$0.65						
Good/(Bad)		0.6%	0.4%						

/1 Includes on food cost index items.

/2 Based on FY 99 Sales Volumes

FIG. 36

000816025-00001

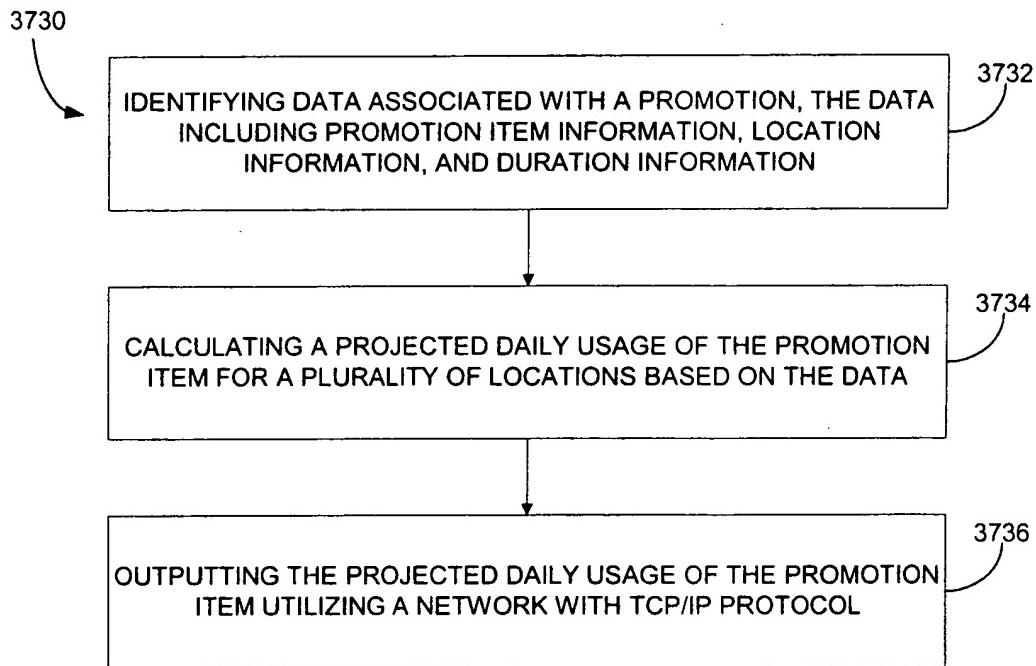


FIG. 37

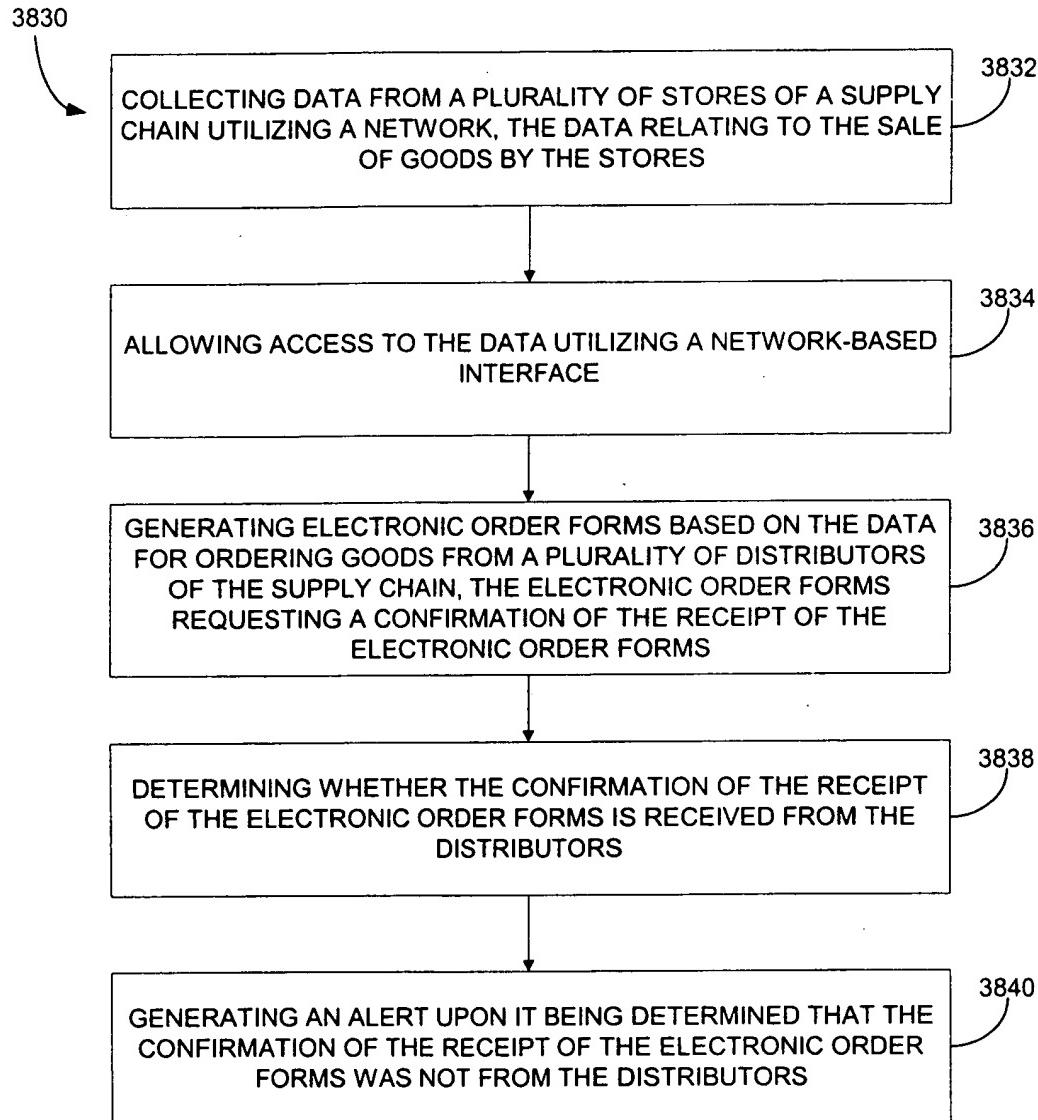


FIG. 38

00000000000000000000000000000000

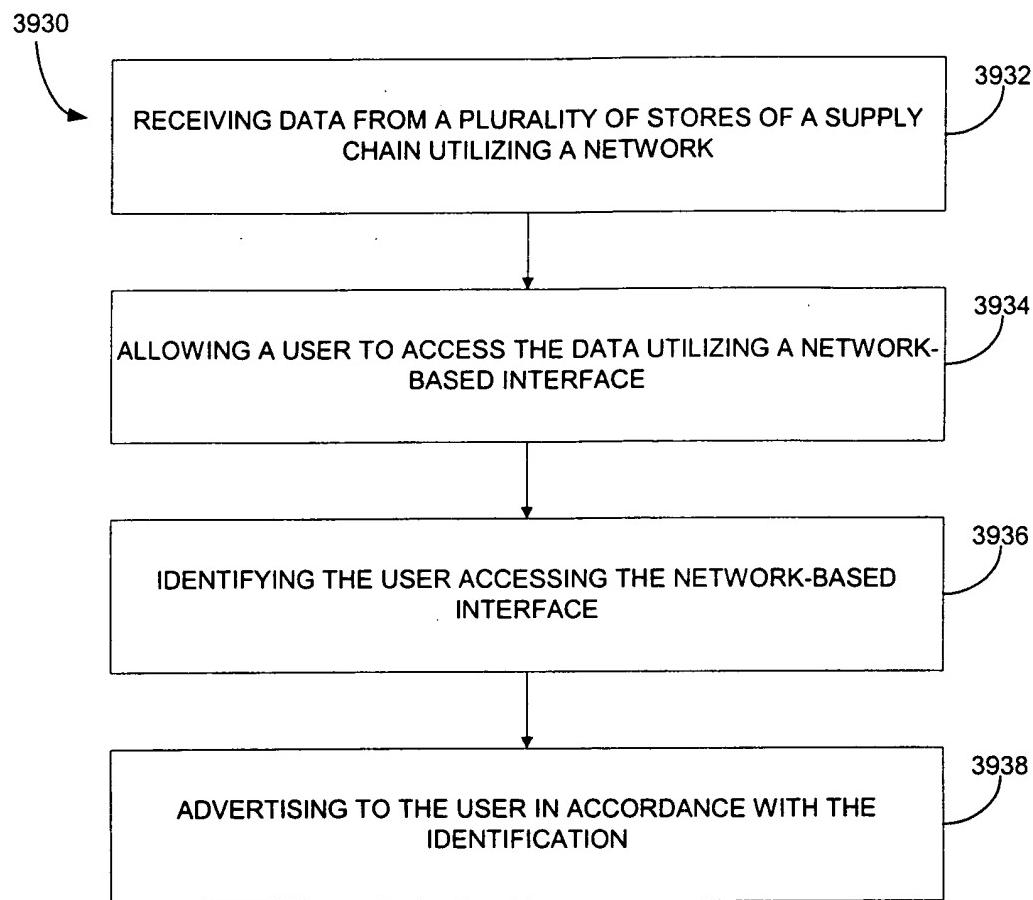


FIG. 39

09816075-070601

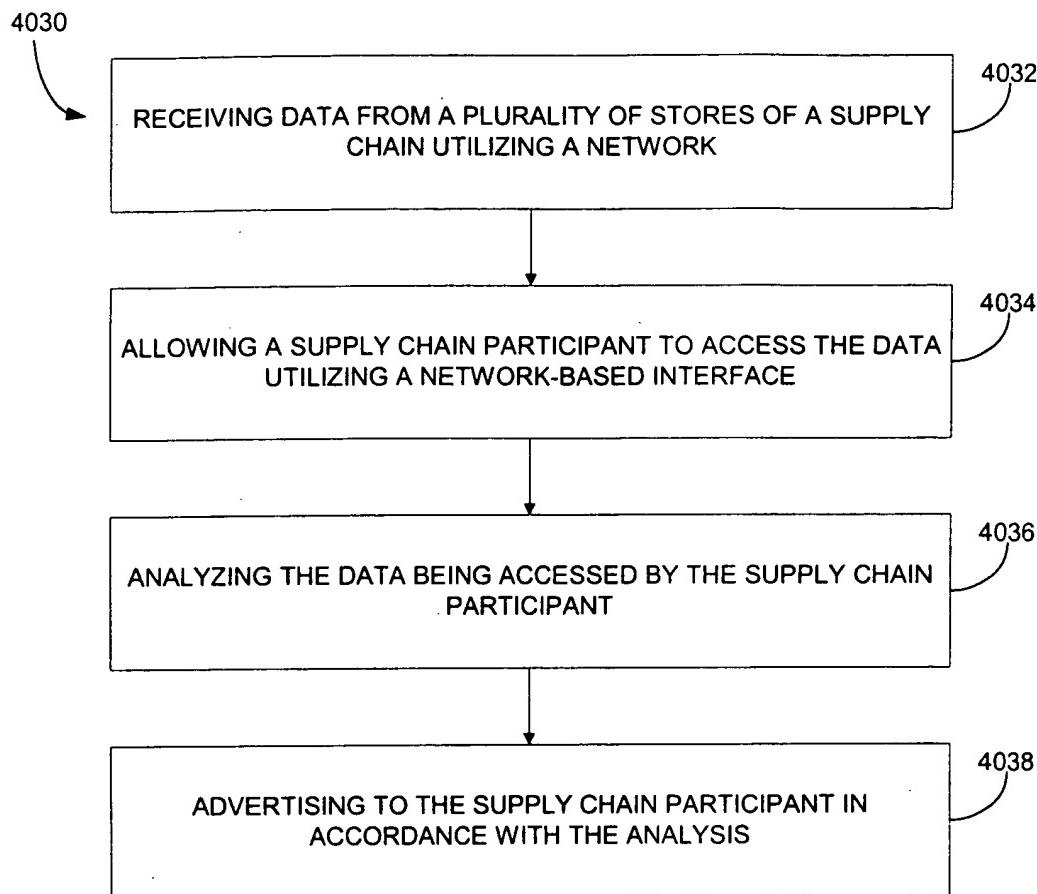


FIG. 40

109070-52051860

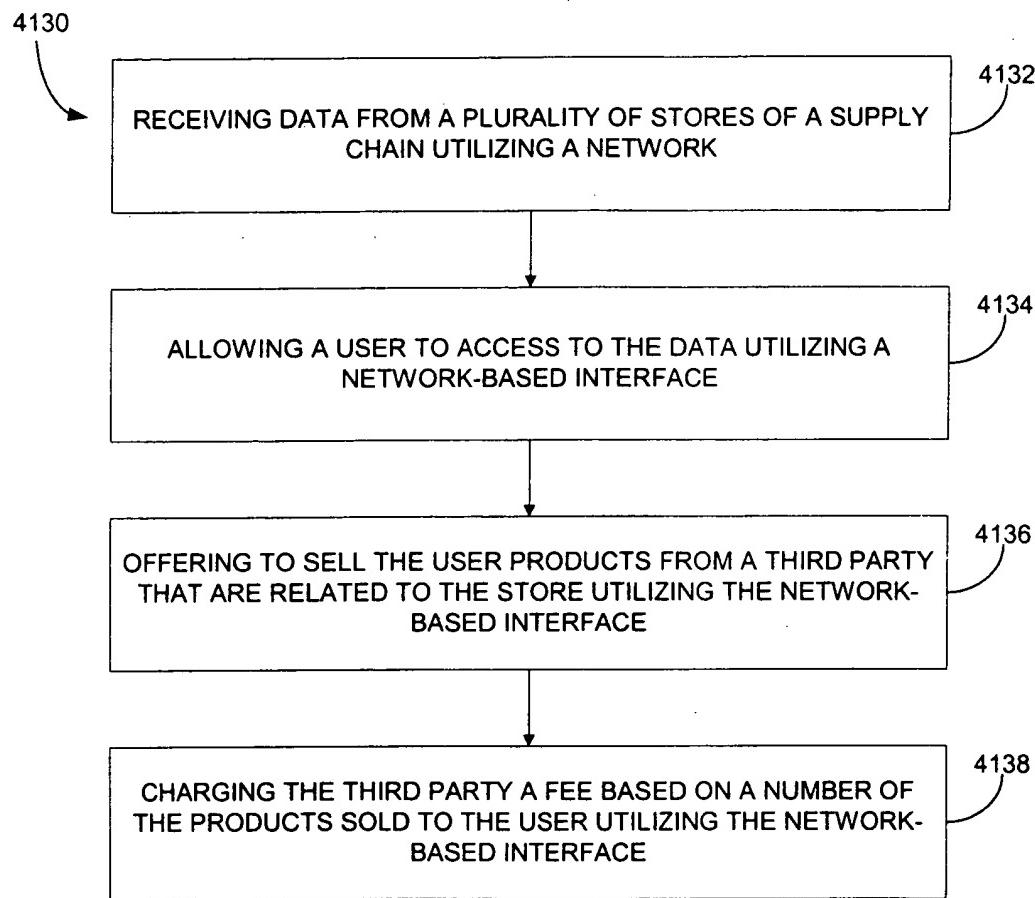


FIG. 41

09816075-070601

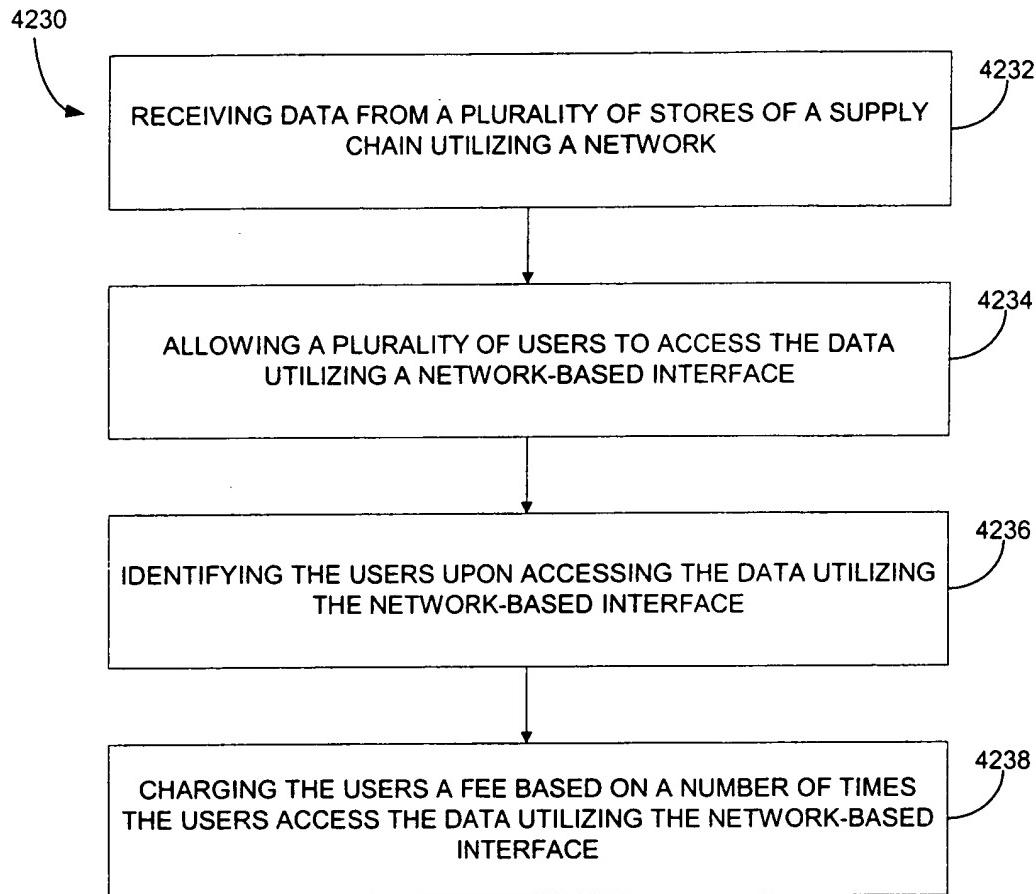


FIG. 42

1020616075-0706041

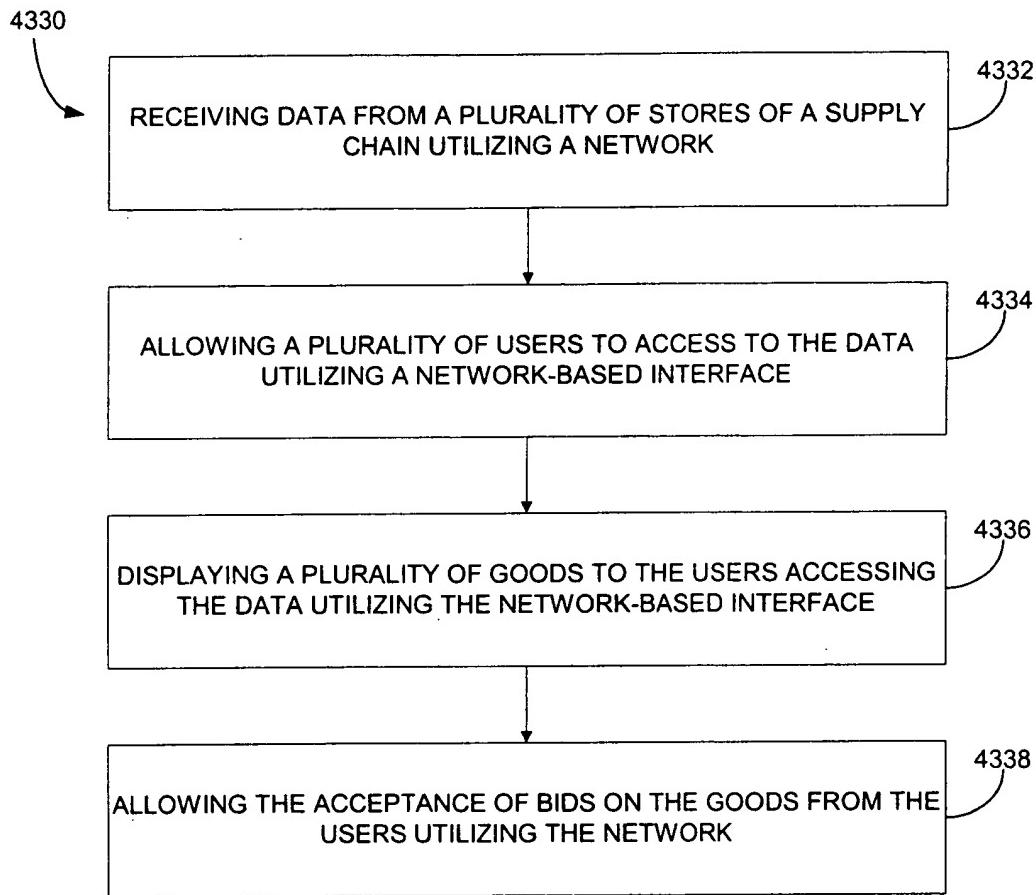


FIG. 43A

00816025-070601

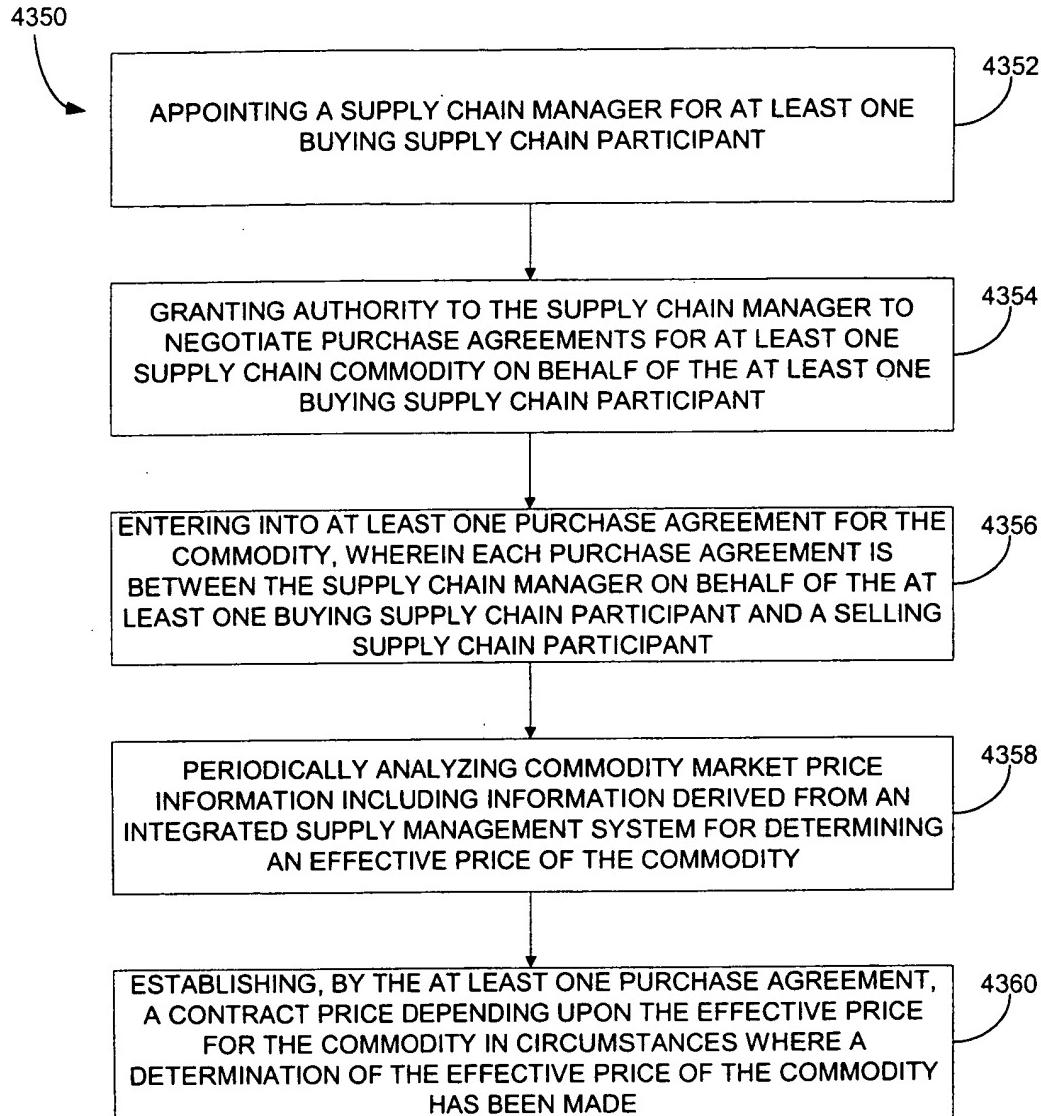


FIG. 43B

00816025-070601

POL 4370

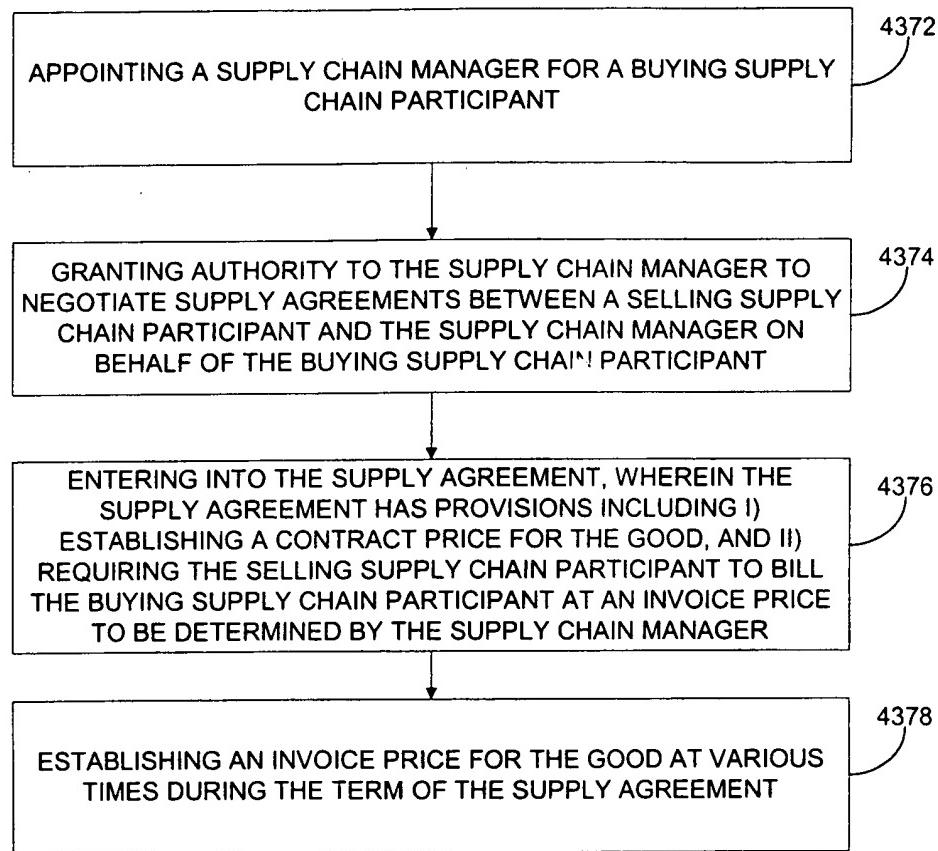


FIG. 43C

09816075.070601

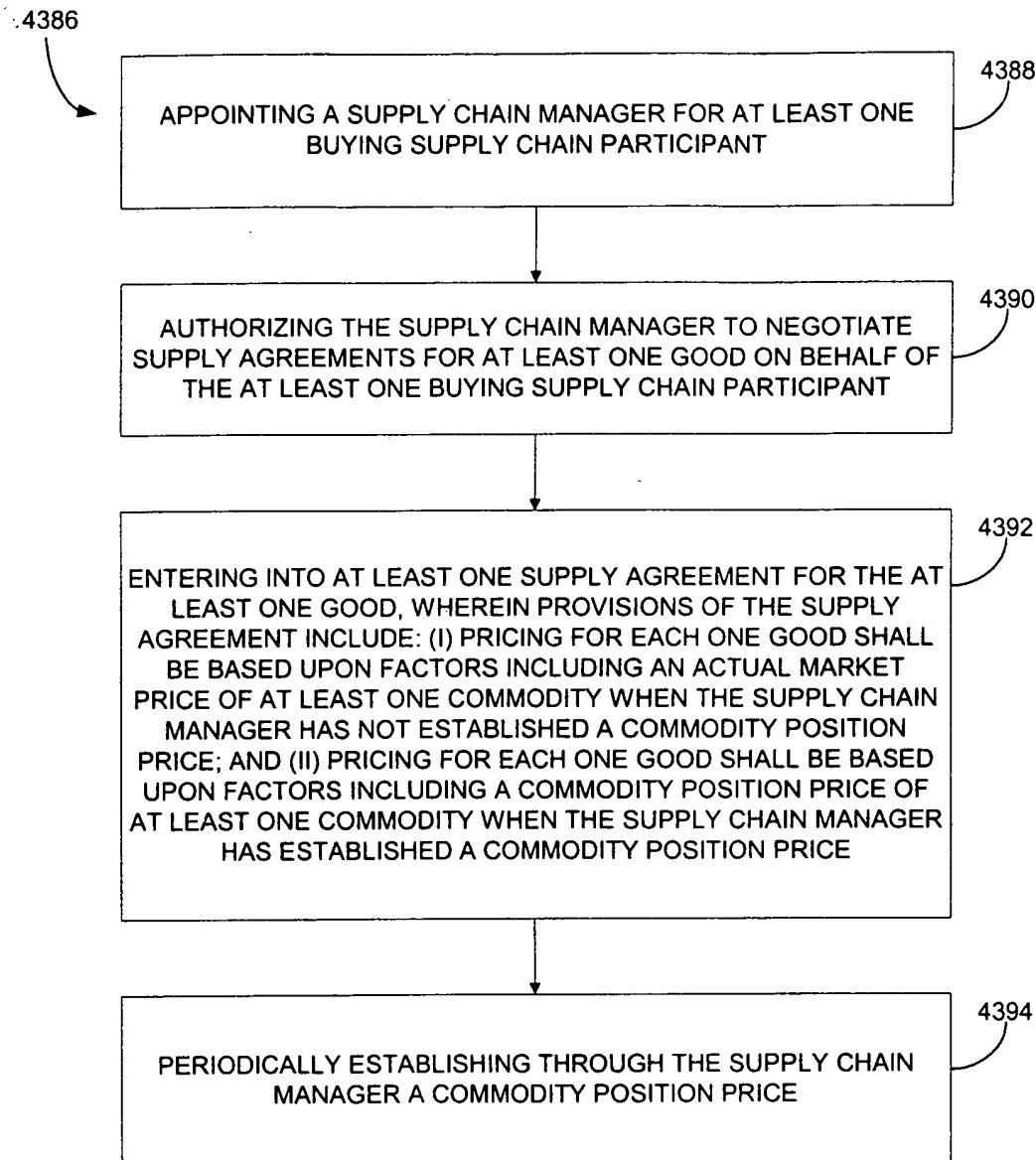


FIG. 43D

09846075.070601

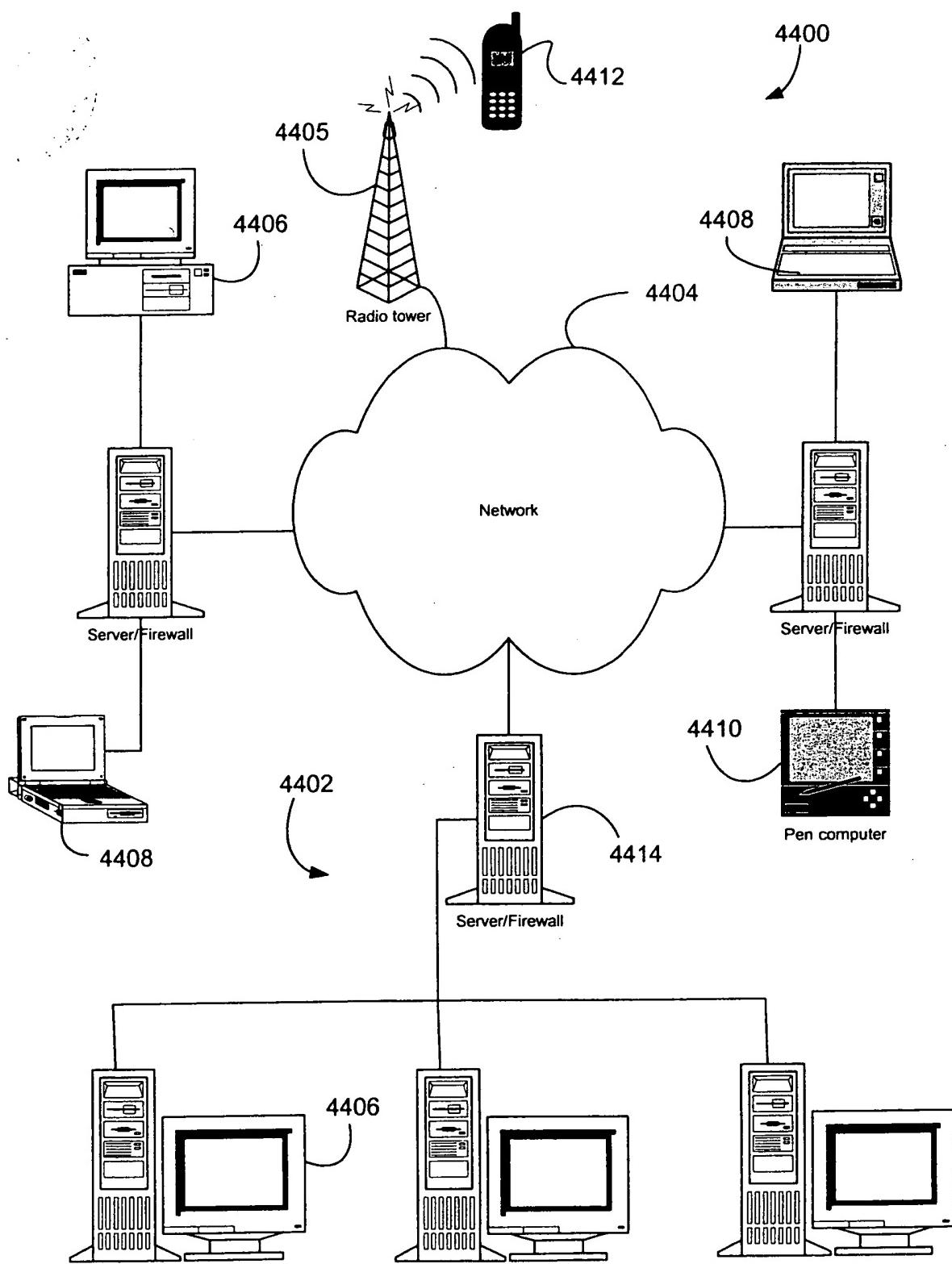


FIG. 44

TOP SECRET SOURCE

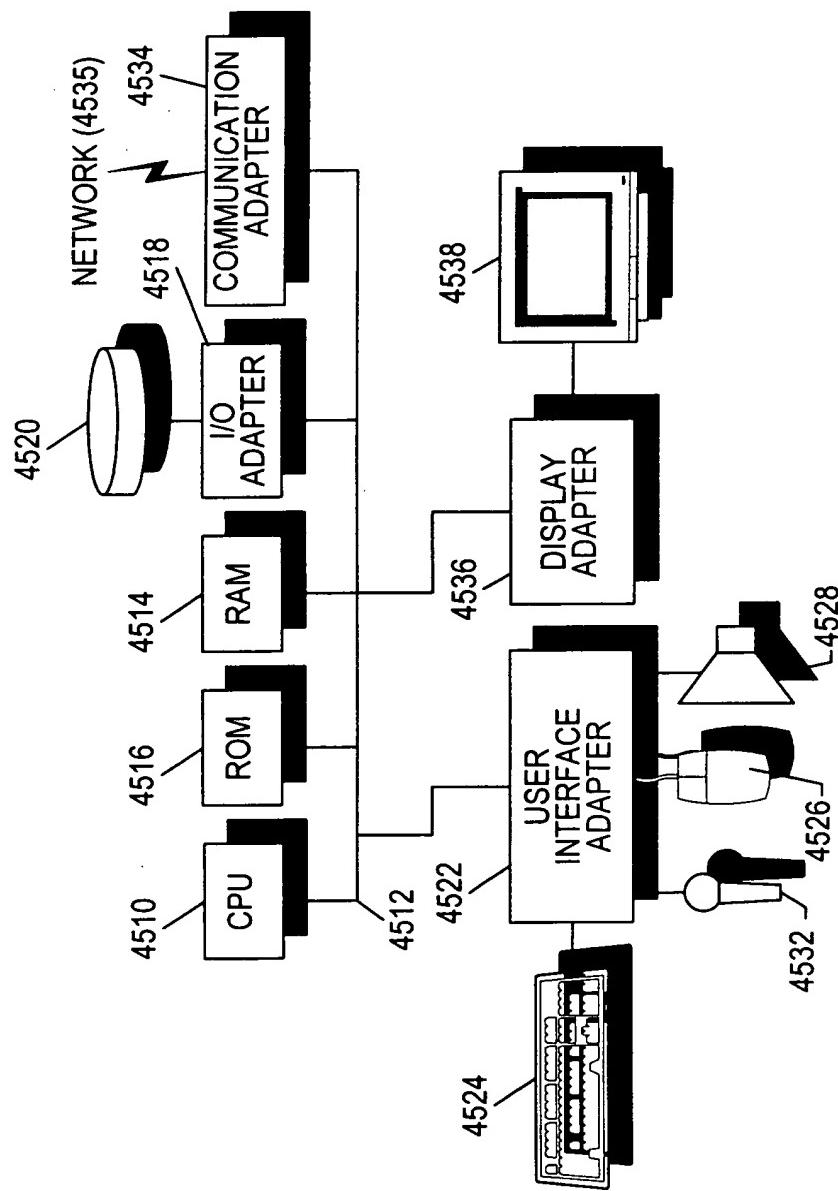


FIG. 45

00000000000000000000

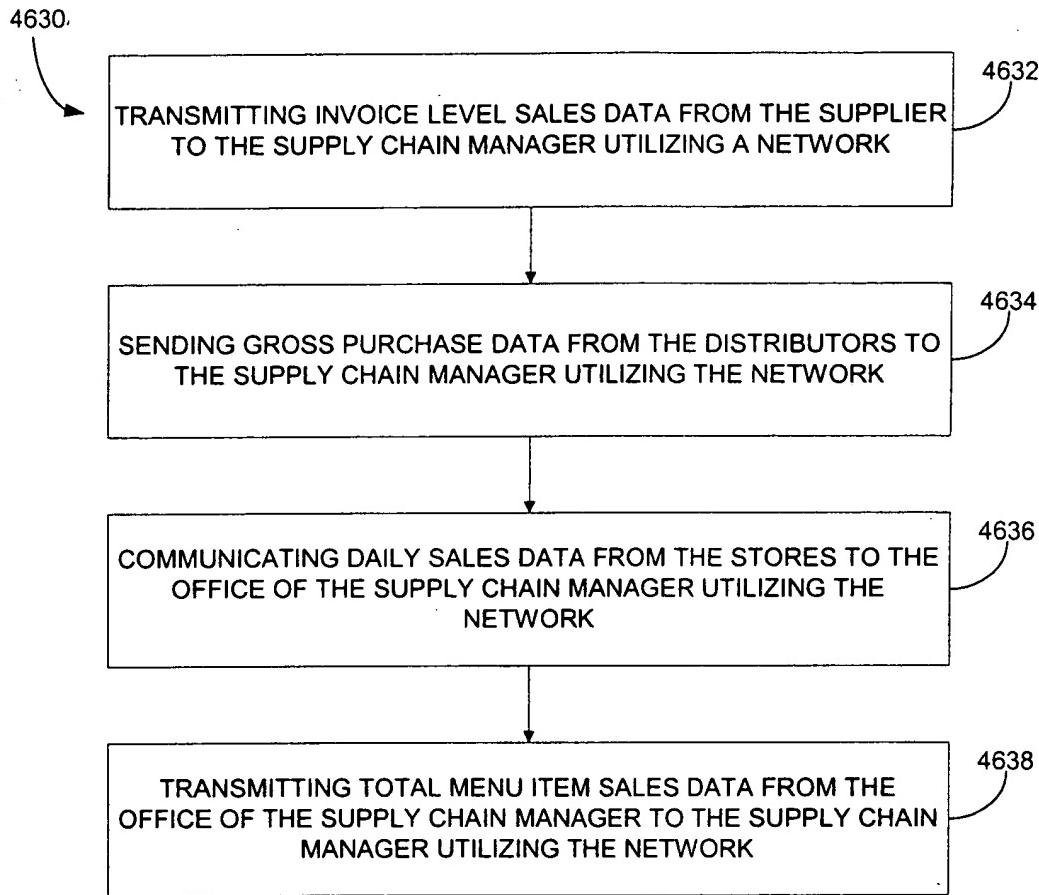


FIG. 46

103020.2209600

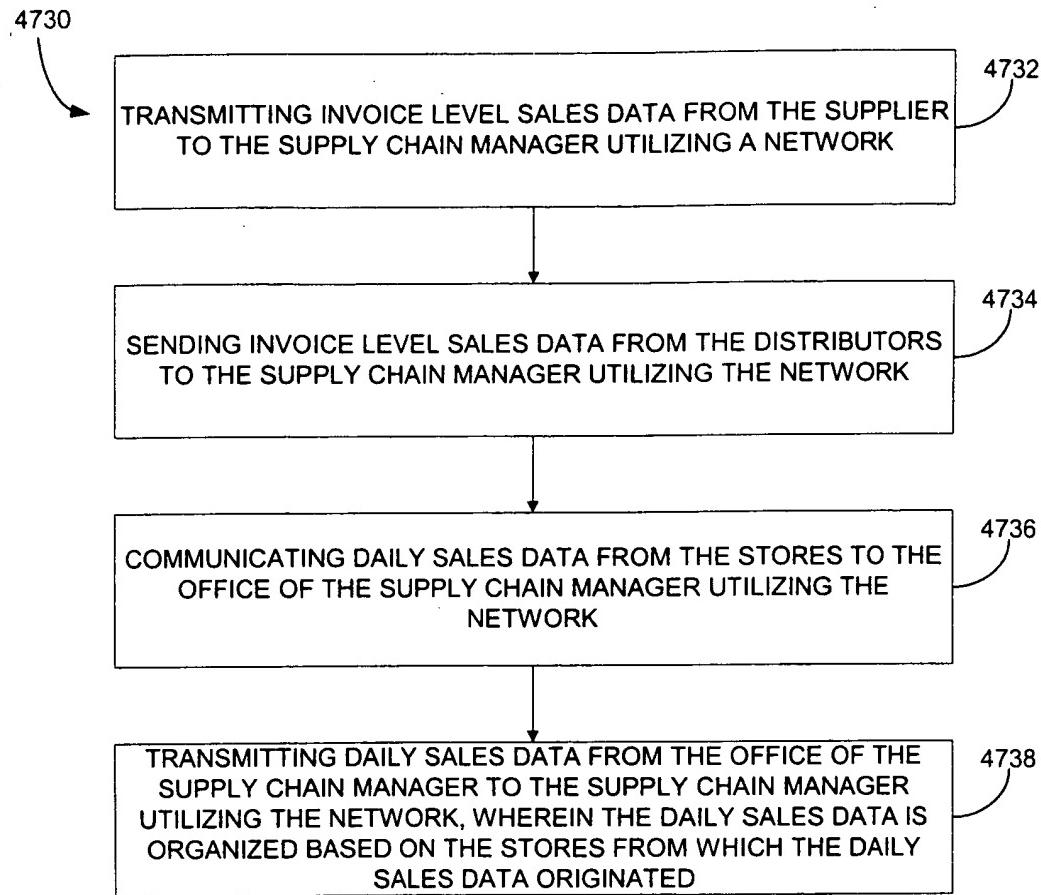


FIG. 47

00016075-000601

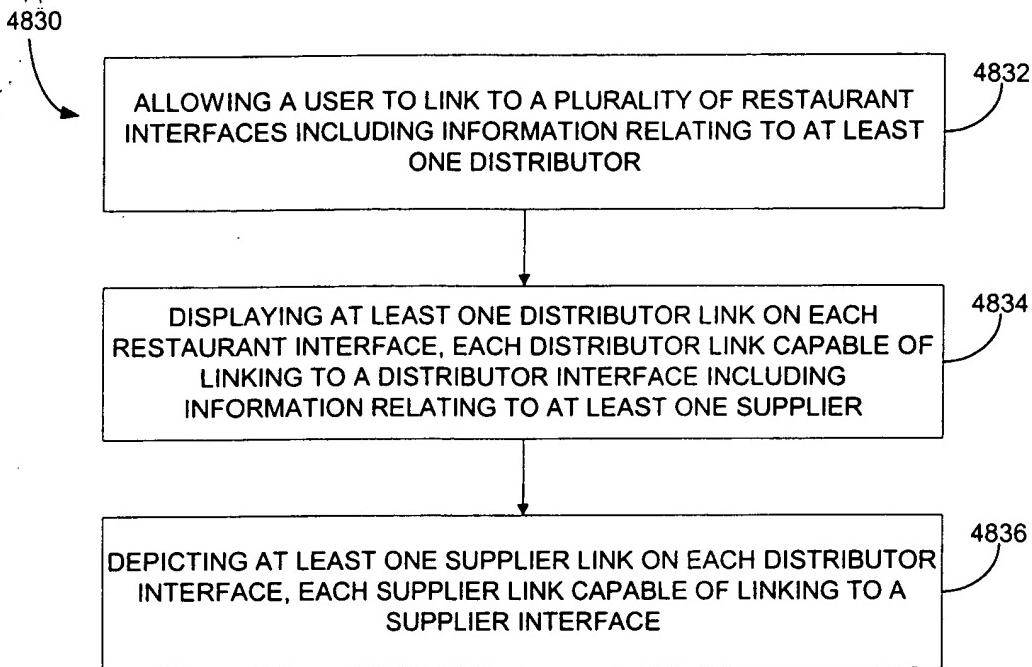


FIG. 48

RSI Restaurant Services, Inc.

BURGER KING® System Independent Purchasing & Distribution Service Co-op

User Name: Password:

Franchisee: Enter Site

[About RSI](#)

4902

4904

Restaurant Services, Inc. (RSI) is an independent member-owned purchasing cooperative serving BURGER KING® restaurant owners in the United States.

RSI was founded in 1991 as the exclusive purchasing agent for the vast majority of products used by the U. S. BURGER KING system. Its primary purpose is to leverage the buying power of BURGER KING restaurants to achieve favorable contracts for food, packaging, premiums, promotion products, supplies, equipment, distribution and related services on behalf of more than 8,300 restaurants.

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4900

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4900

RSI's Board of Directors is comprised of BURGER KING franchisees, elected by region, one Burger King Corporation representative and one member appointed by the Minority Franchisee Association. The cooperative maintains a close working relationship with Burger King Corporation, with respective roles and responsibilities outlined in a formal Operating Agreement.

RSI works closely with restaurant owners, Burger King Corporation, food and packaging suppliers, marketing agencies, equipment vendors, distributors and information systems providers to streamline and improve the supply chain efficiency.

FIG. 49

T D 2 0 2 0 " 5 2 0 9 T 8 6 0

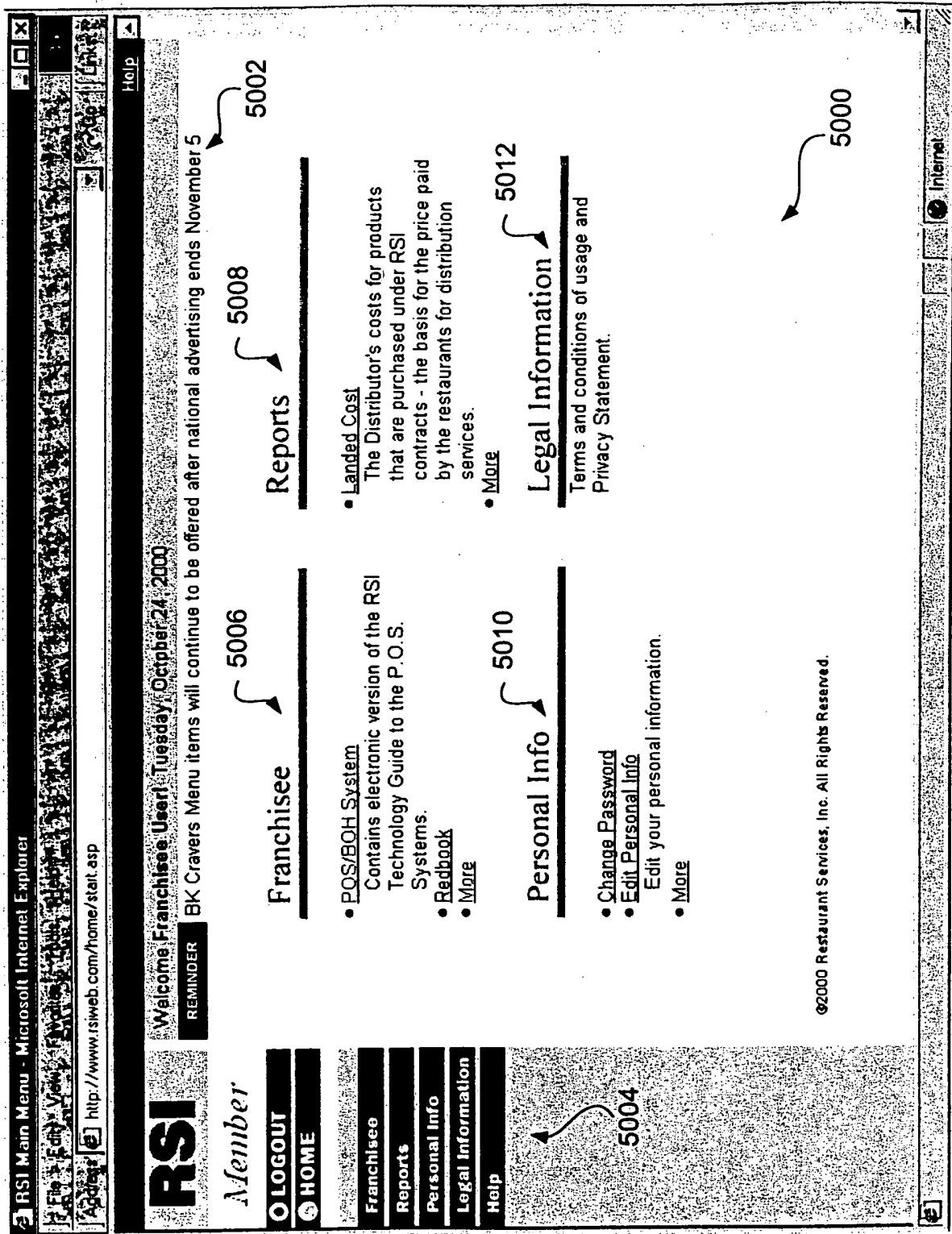


FIG. 50

00000000000000000000000000000000

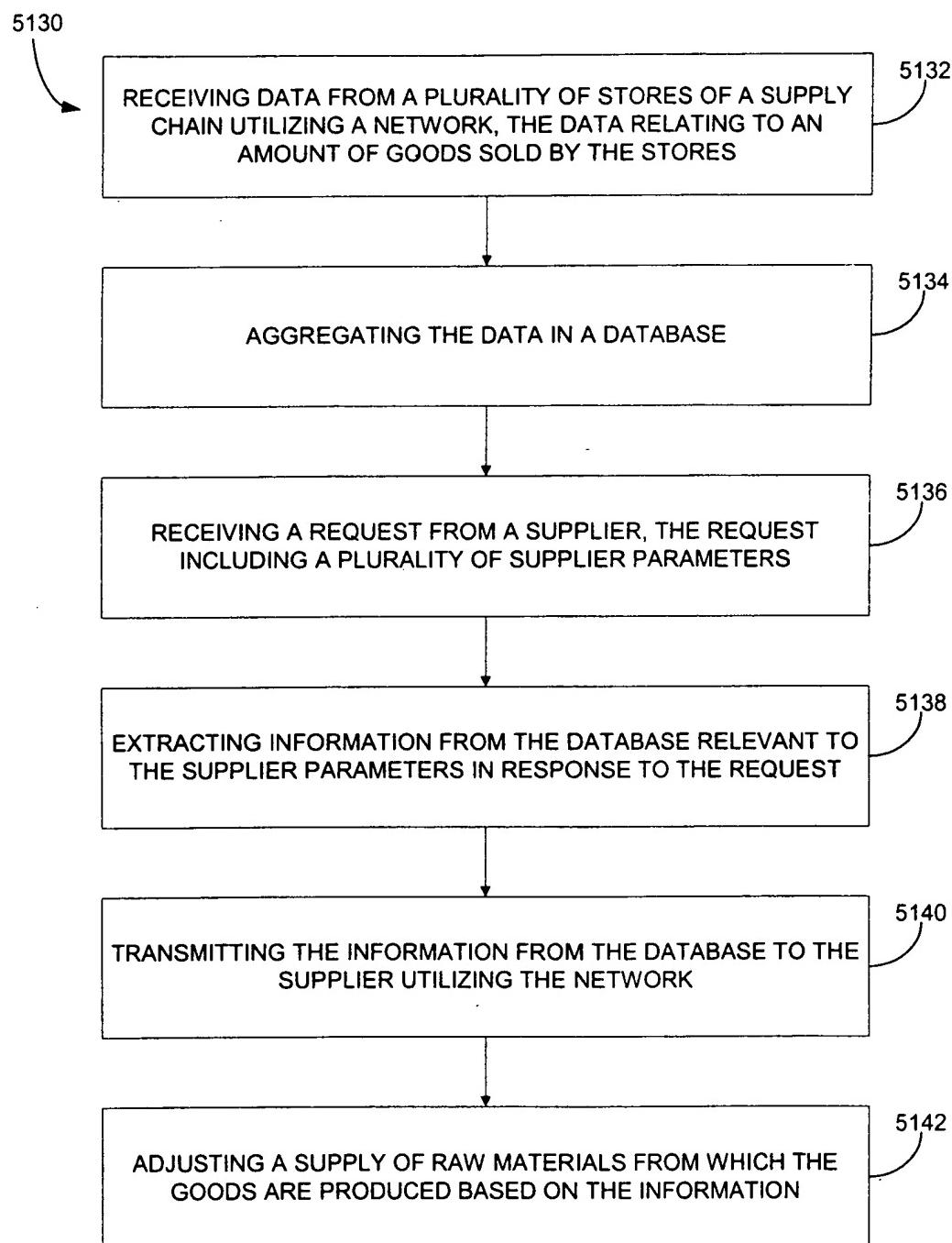


FIG. 51

DECODED - DO NOT
DISSEMINATE

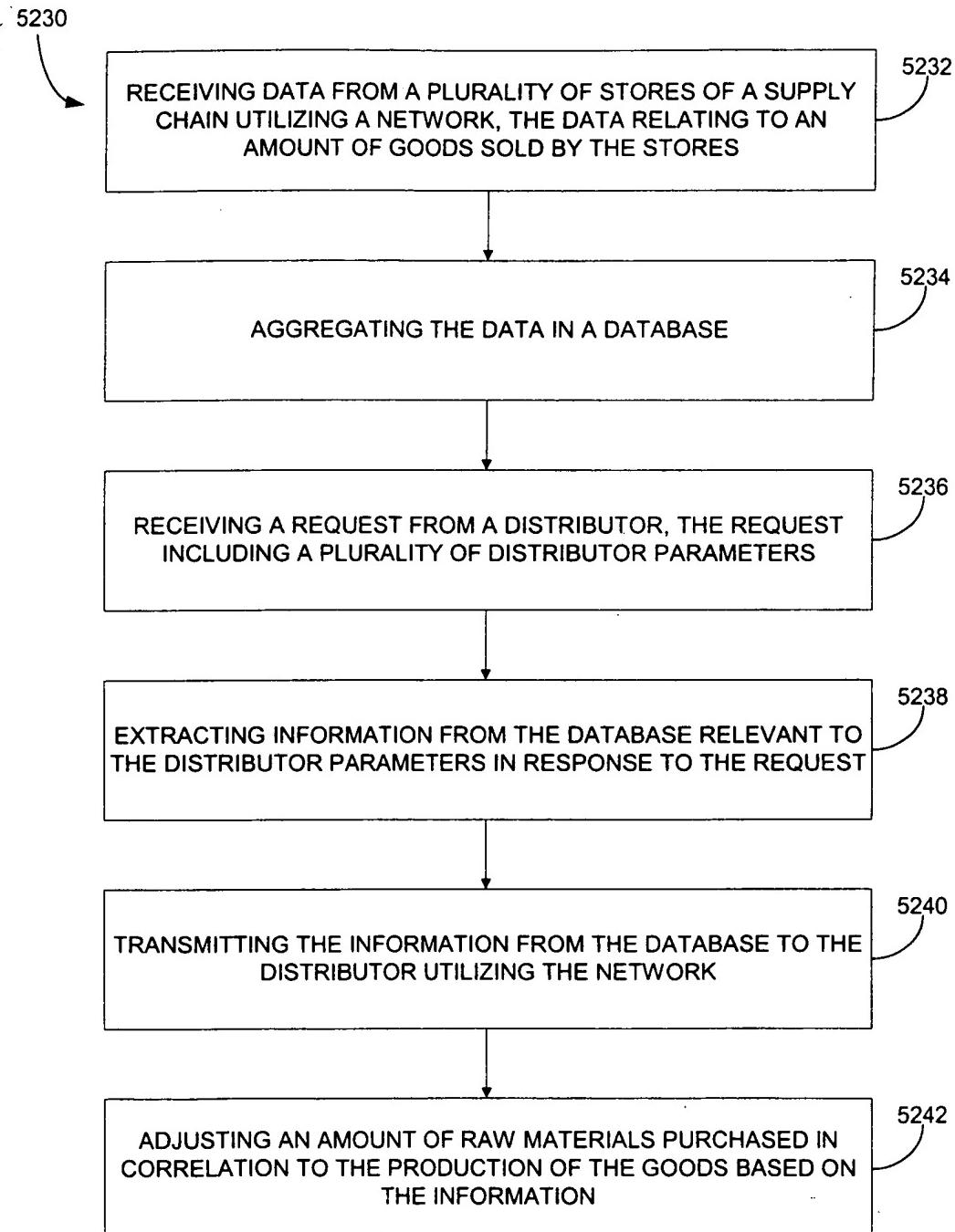


FIG. 52

10:52 AM 5/20/2000

POS Implied Daily Usage - Distributor - Microsoft Internet Explorer

Address: http://www.tsiweb.com/dci/d_iposdaily.asp

RSI [Printer Friendly Version](#) [POS Implied Daily Usage - Distributor](#) [Tuesday, October 24, 2000](#)

[Logout](#) [Home](#) [Help](#)

Distribution Company: REINHART FOODSERVICE
Distribution Center: REINHART - CEDAR RAPIDS, IA

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14 Day Rolling Total Sales										Week Ending Total						
Item	% Chg	14 Day Avg	10/12	10/13	10/14	10/15	10/16	10/17	10/18	10/19	10/20	10/21	10/22	10/23	10/24	
Number of Restaurants Serviced by DC		200	200	200	200	200	200	200	200	200	200	200	200	200	200	200
SAUCE:BBQ BULK	0.00%	13	21	23	18	19	16	18	14	21	21	16	13	13	10	9
MUSTARD: BULK BK	0.00%	12	10	20	10	14	14	13	14	19	19	16	15	14	10	104
MAYONNAISE: BULK BK	0.00%	34	197	211	173	180	184	183	180	200	200	176	165	161	1184	1140
STRAW:WRAPPED	0.00%	21	33	34	27	25	24	24	24	34	33	27	24	24	189	179
FORK:WRAPPED BULK BK	0.00%	10	11	12	10	9	8	9	8	11	12	11	10	9	70	71
KNIFE:WRAPPED BULK BK	0.00%	3	3	3	2	2	2	2	3	3	3	3	2	2	18	15
KETCHUP: BULK BAG IN BOX	0.00%	80	184	142	116	104	102	101	100	130	130	116	100	102	750	771
KETCHUP: PACKETS 100 BK	0.00%	127	194	205	180	143	142	139	144	197	197	160	142	140	1112	1070

[Done](#)

FIG. 53

RSI

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REINHART - CEDAR RAPIDS, IA

Local Promotion Summary by DC

Tuesday, October 24, 2000

5400

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Local Promotion Option	Start Date	Projected Fly Usage	Duration (In Weeks)	Participating Rest Count	Non-Participating Restaurants
32 oz. Motor Cup	8/1/00	85	99	8	
Des Moines-Ri-Moline, IA	8/1/00	85	32	17	
Des Moines-Ames, IA	7/1/00	85	17	28	
Omaha, NE	7/1/00	85	17	60	
Peoria, IL	8/1/00	85	99	17	
Sioux City, IA	8/25/00	85	60	10	
Springfield-Decatur-Champaign, IL	8/1/00	85	99	1	
32 oz. Motor Cup Total				131	
Big King					
Cedar Rapids-Waterloo-Dubuque, IA		85	99	10	
Davenport-Ri-Moline, IA	4/15/00	99	17		
Ottumwa-Kleinschmidt, IA	4/15/00	99	3		
Big King Total				39	
Pancake Minis					
Chicago, IL	5/15/00	20	99	8	
Peoria, IL	8/1/00	20	85	17	
Sioux City, IA	4/15/00	20	99	10	
Pancake Minis Total				35	

[Done](#) [Internet](#)

FIG. 54

F O S I D E O = S A D T B 6 0

RSI POS Implied Daily Usage - Supplier - Microsoft Internet Explorer

http://www.rsiweb.com/supplier/s_impliedaily.asp?report=true

Supplier: TYSON FOODS

Printer Friendly Version

Supplier: TYSON FOODS

Help

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Reports Personal Info Legal Information Help

POS Implied Daily Usage - Supplier
Tuesday, October 24, 2000

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FOB Point	DC Item No.	Description	1-4 Day Rolling Total Cases												Week Ending Total			
			10/13	10/14	10/15	10/16	10/17	10/18	10/19	10/20	10/21	10/22	10/23	10/24				
Total															10/15	10/16	8/25	9/18

Total of DC Locations:

0	CHICKEN PATTY	0.00%	00	137	144	111	100	88	88	100	134	137	125	100	100	90	74	780	781
7	CHICKEN-BK BROILER	0.00%																	
8	CHICKEN-TENDERS	0.00%	222	338	337	286	230	220	220	240	340	310	286	228	223	1,816	1,008	1,418	1,203
	CHICKEN CONN. CO.																		

FIG. 55

T09020 "S209T8E0

RSI

Member Logout Home

Franchisee Reports Personal Info Legal Information Help

Landed Cost Report

Restaurant Number: Date: Retrieve

5600

Printer Friendly Version Restaurant Landed Cost Verification Report

Report Date: Sunday, October 22, 2000
Restaurant Number: 0003473
Distribution Center: REINHART - CEDAR RAPIDS, IA

Report Contact: Robert Harris
Contact Number: 305-529-3409

The information contained in this report is privileged and confidential. It is intended only for viewing and use by Franchisee User. If you are not Franchisee User, you are hereby notified that dissemination, distribution, or copying of this report is strictly prohibited.

DC Item No	RSI Item No	RSI Item Description	DC Cost	Markup	Res Cost
10340	4498	REGISTER TAPE THERMAL 2 25' X .065	\$21.27	\$1.57	\$22.84
12860	3586	SUGAR SUBSTITUTE-PINK PKT 2000 CT	\$5.87	\$1.57	\$7.44
18050	369	SAUCE BULK-KRAFT BULSE	\$24.48	\$1.57	\$25.05
19432	4473	COFFEE FOLGERS REGULAR	\$44.50	\$1.57	\$46.07
20768	87	MUSTARD BULK 24 OZ	\$9.45	\$1.57	\$9.02
20940	4281	WRAP- LOCAL OPTION	\$29.78	\$1.57	\$31.35
24240	80	SAUCE-BULK-MAYONNAISE	\$7.81	\$1.57	\$9.38
24600	4270	WATERICE MOUNTAIN 5L	\$6.41	\$1.57	\$7.98

Done

FIG. 56

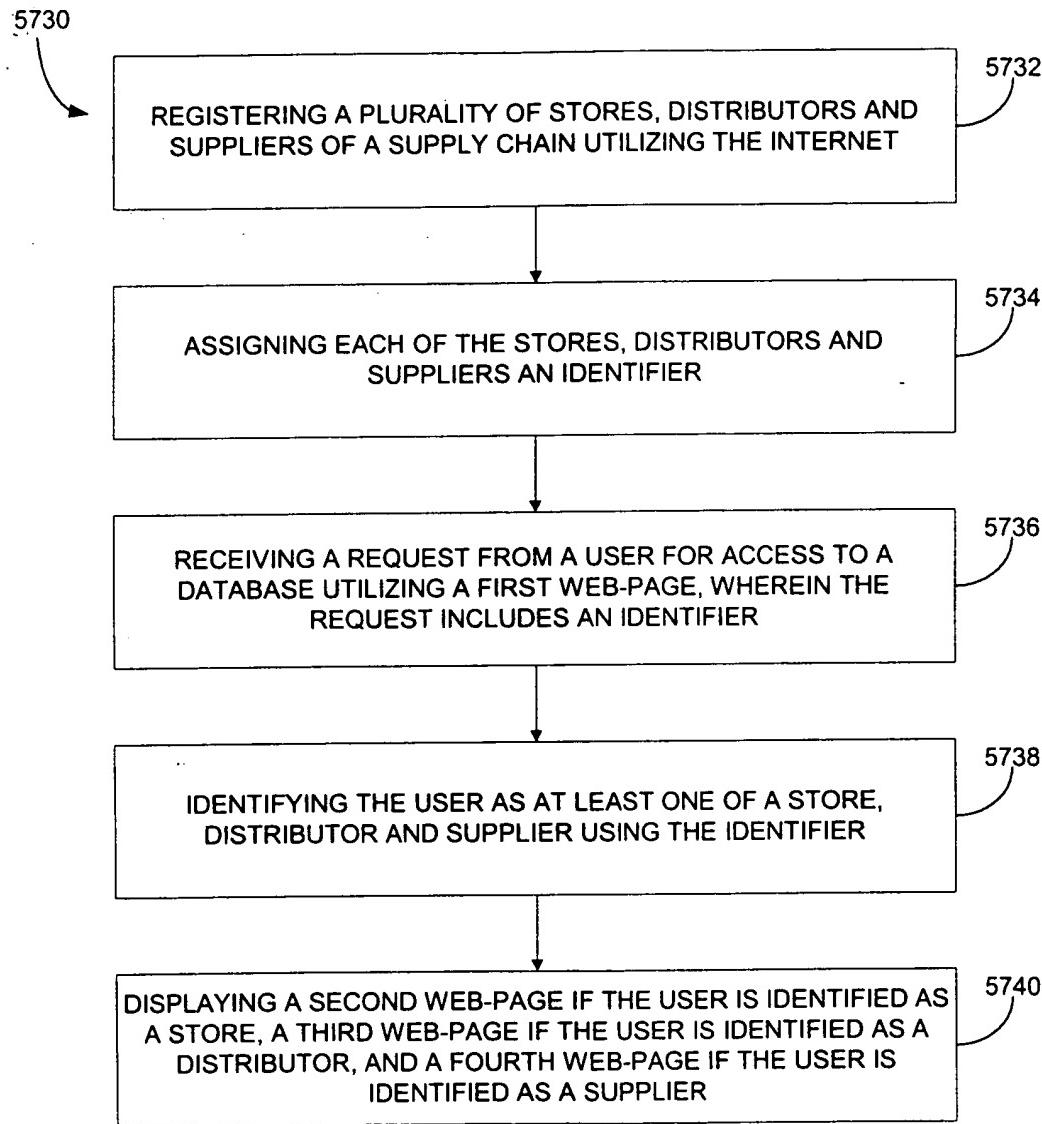


FIG. 57

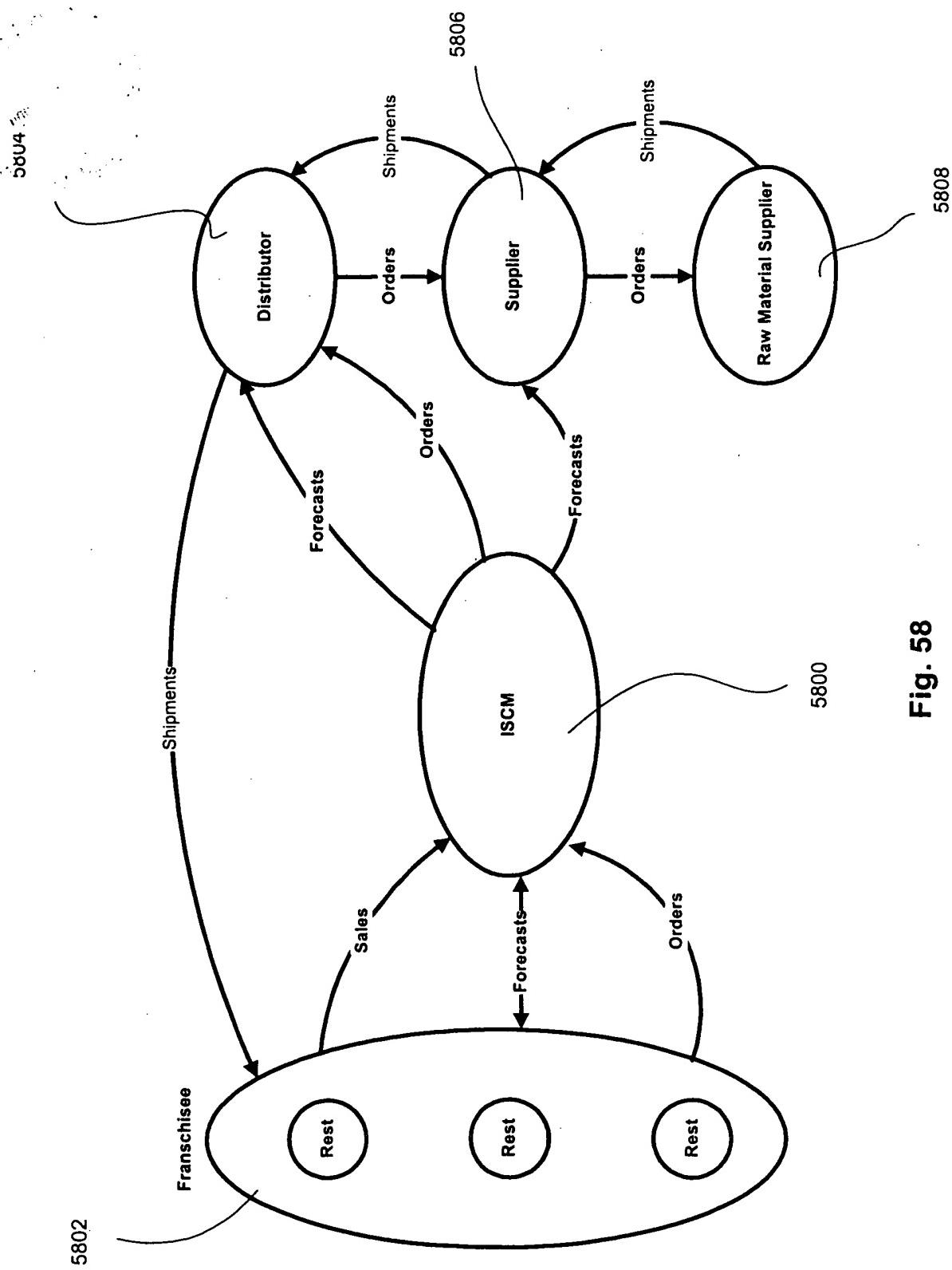


Fig. 5.8

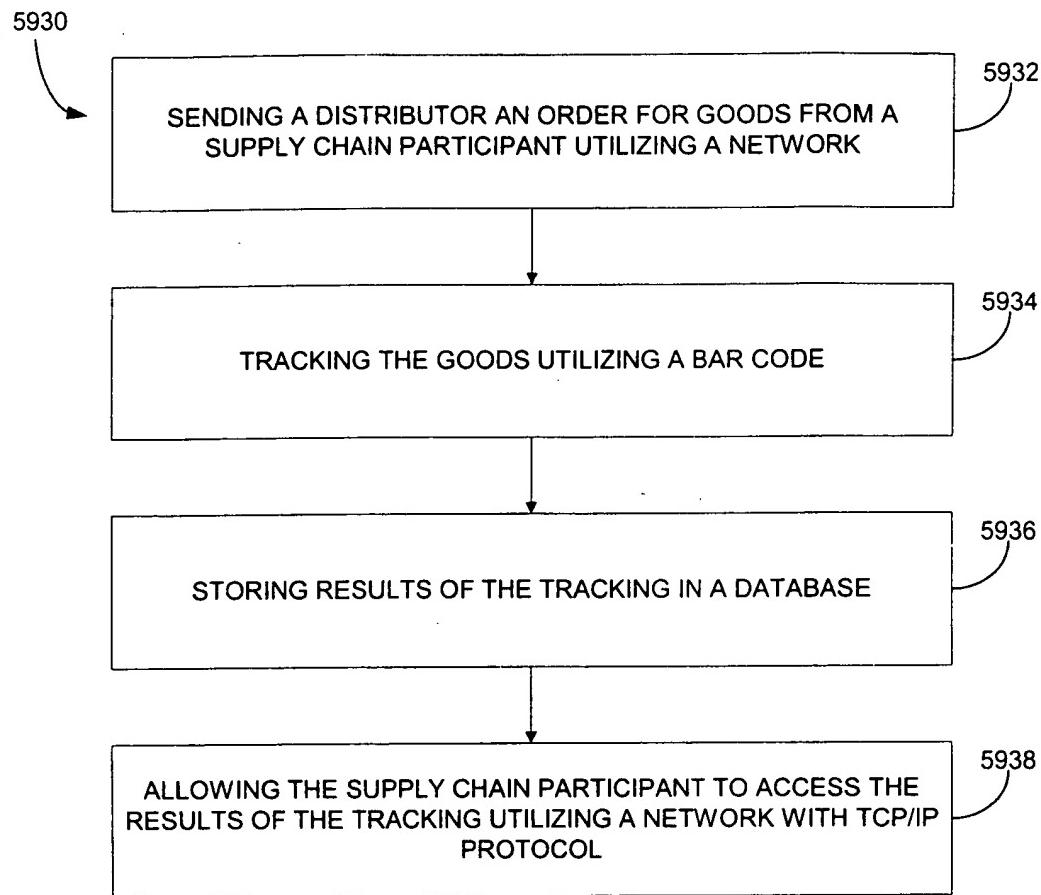
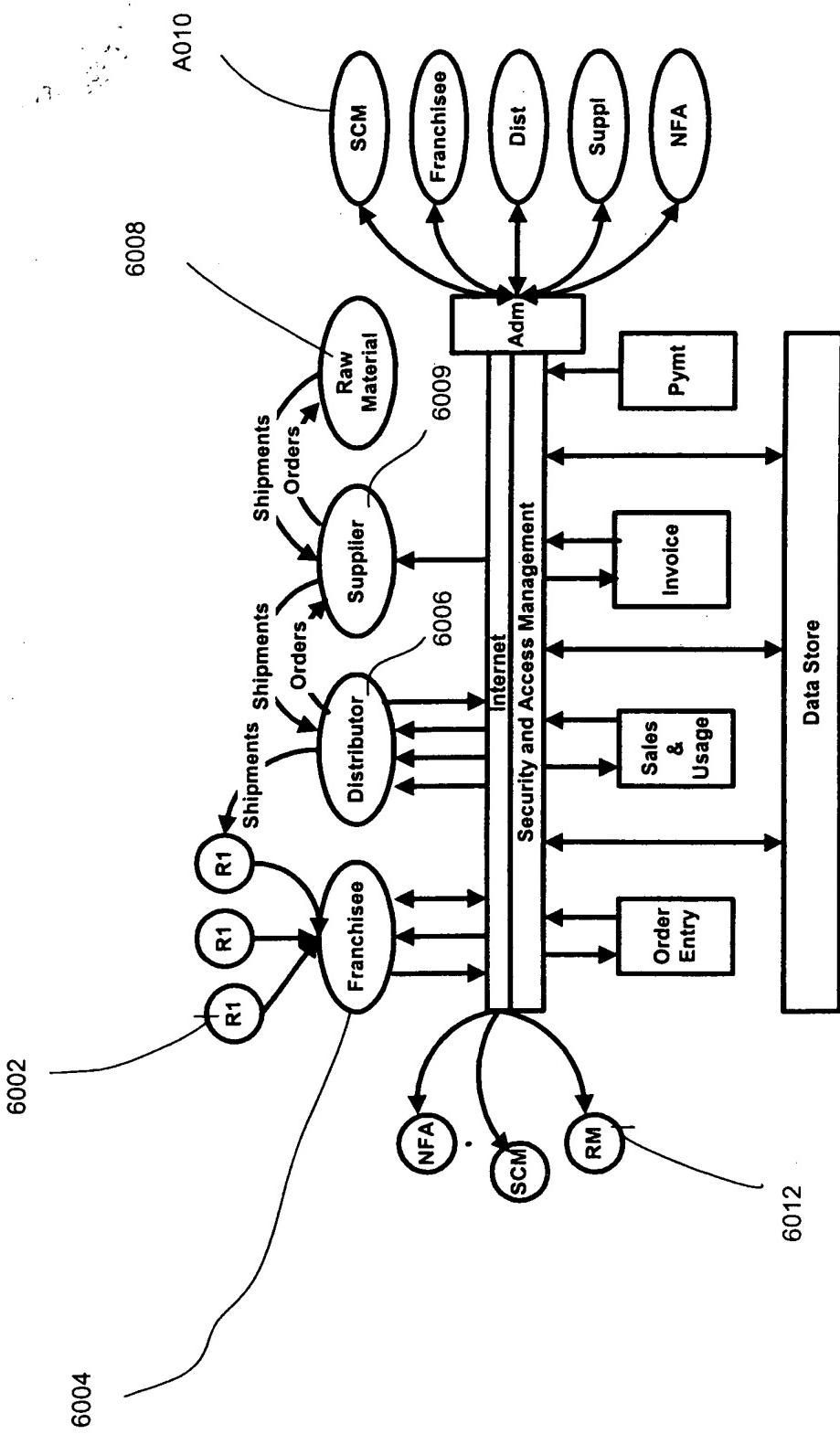


FIG. 59

Fig. 60



TO 9020 * 5209T860

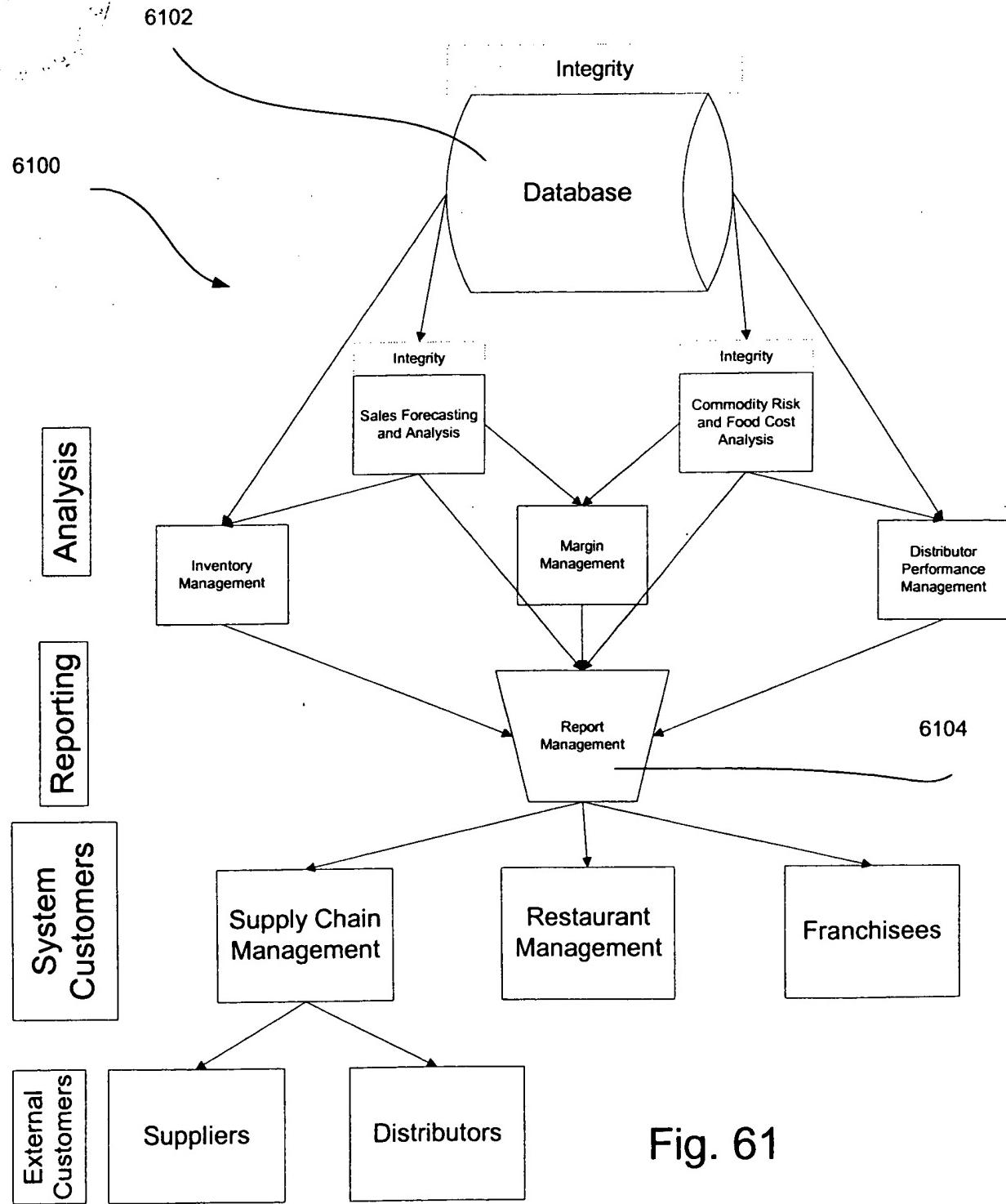


Fig. 61

09816075-070601

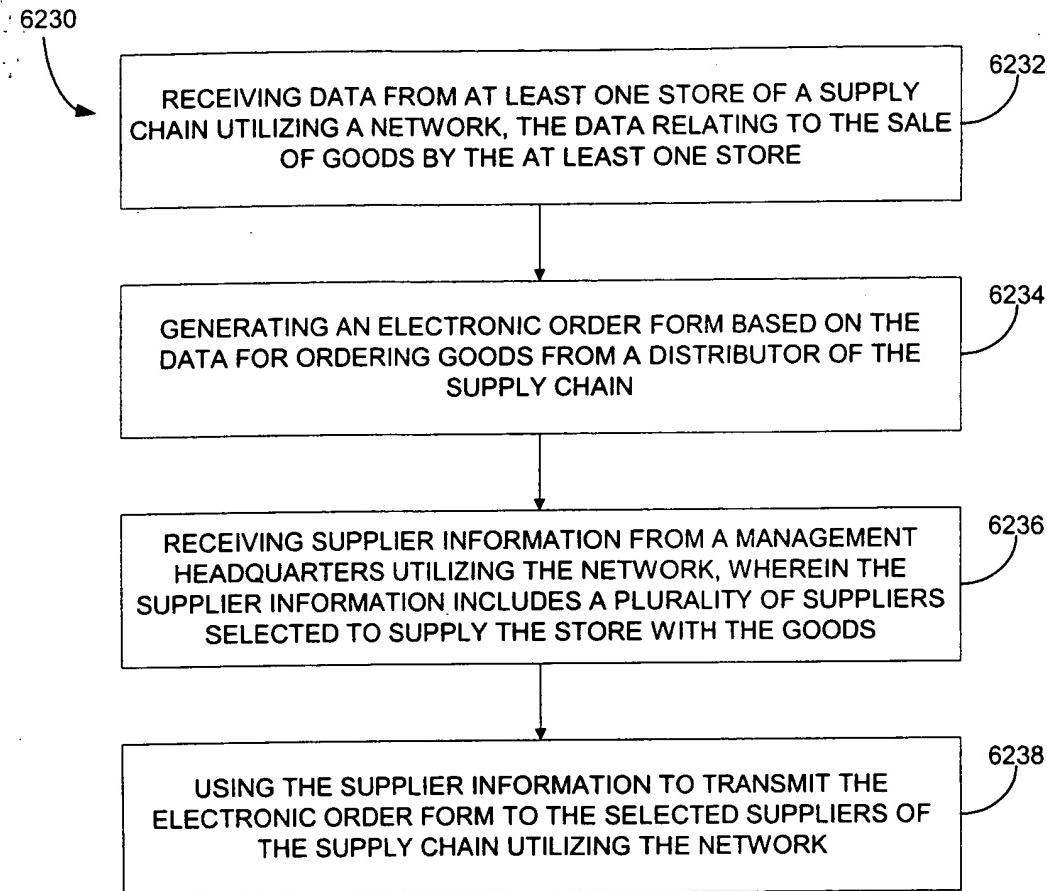


FIG. 62

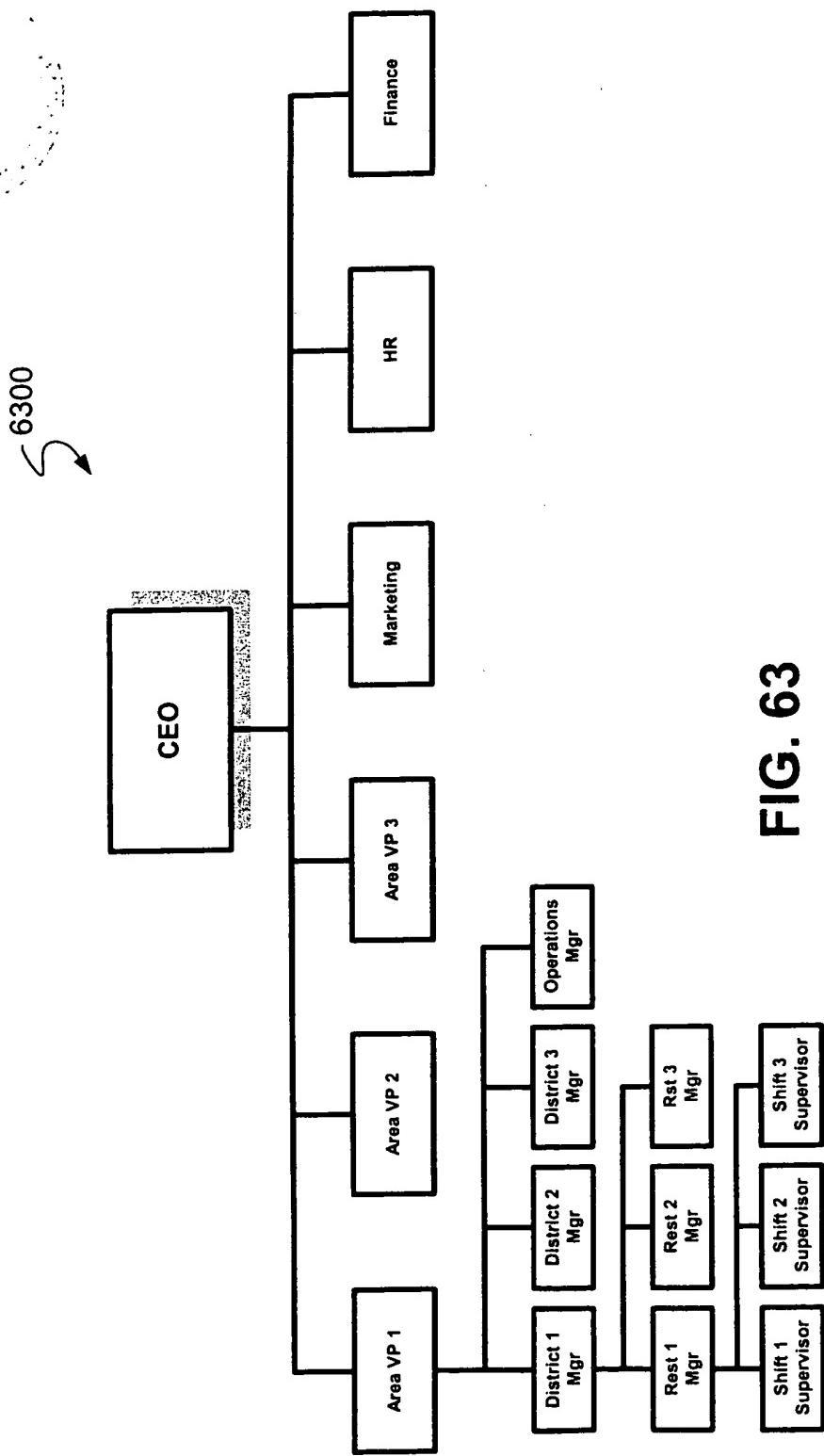


FIG. 63

00816075.506020

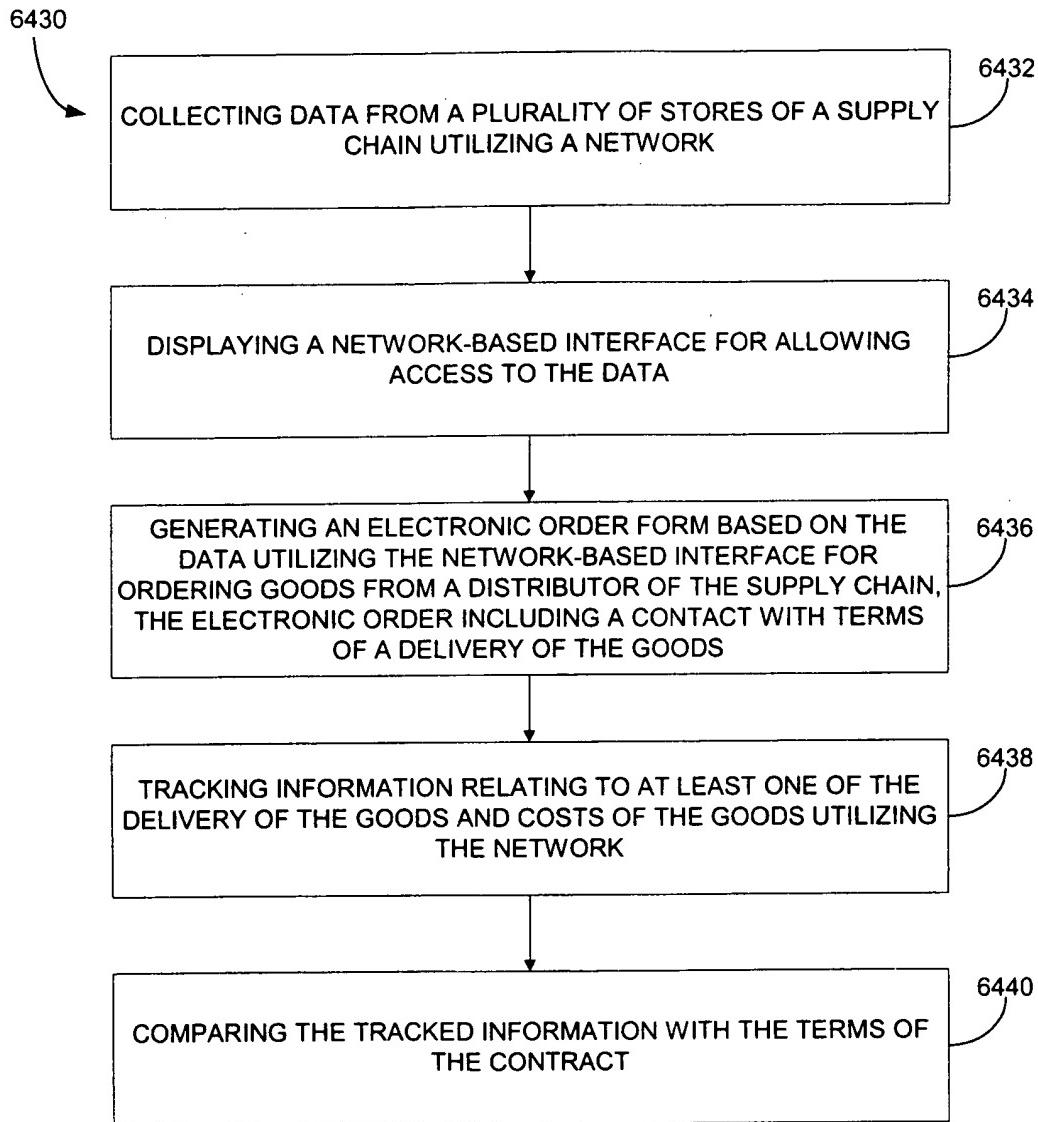


FIG. 64

00816075.010502

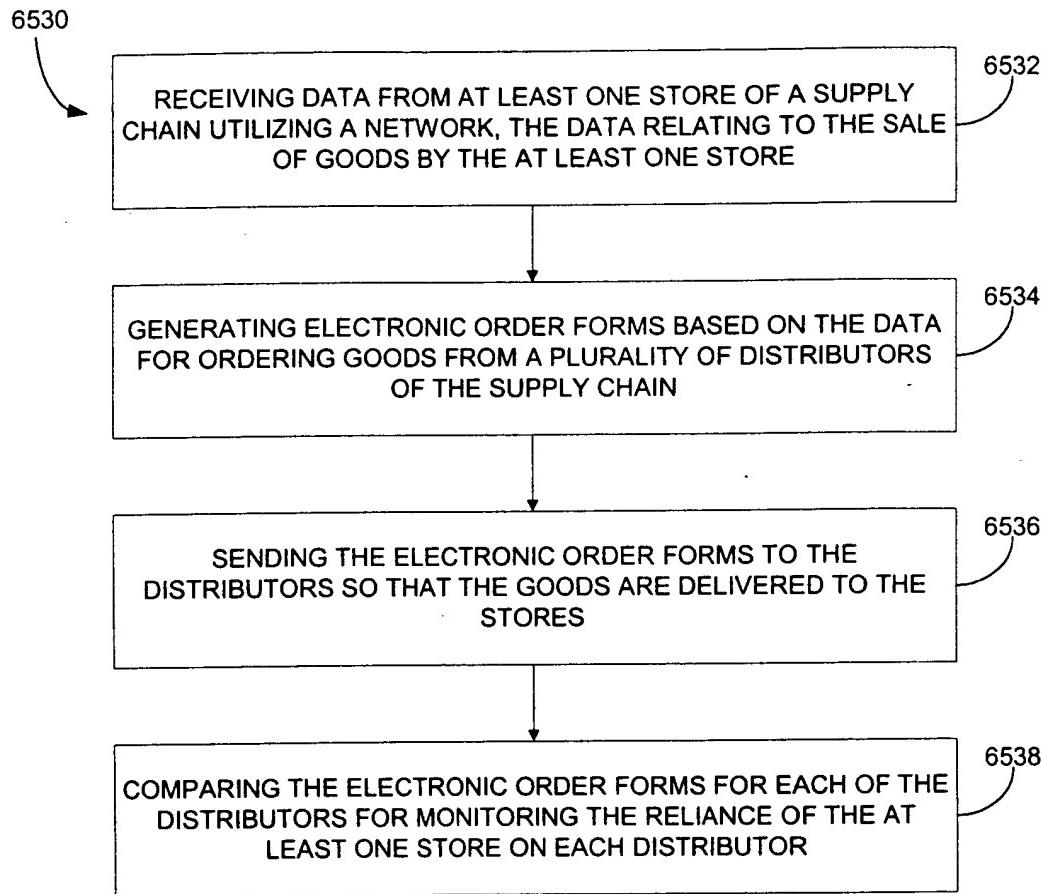


FIG. 65

100906075 - 070809

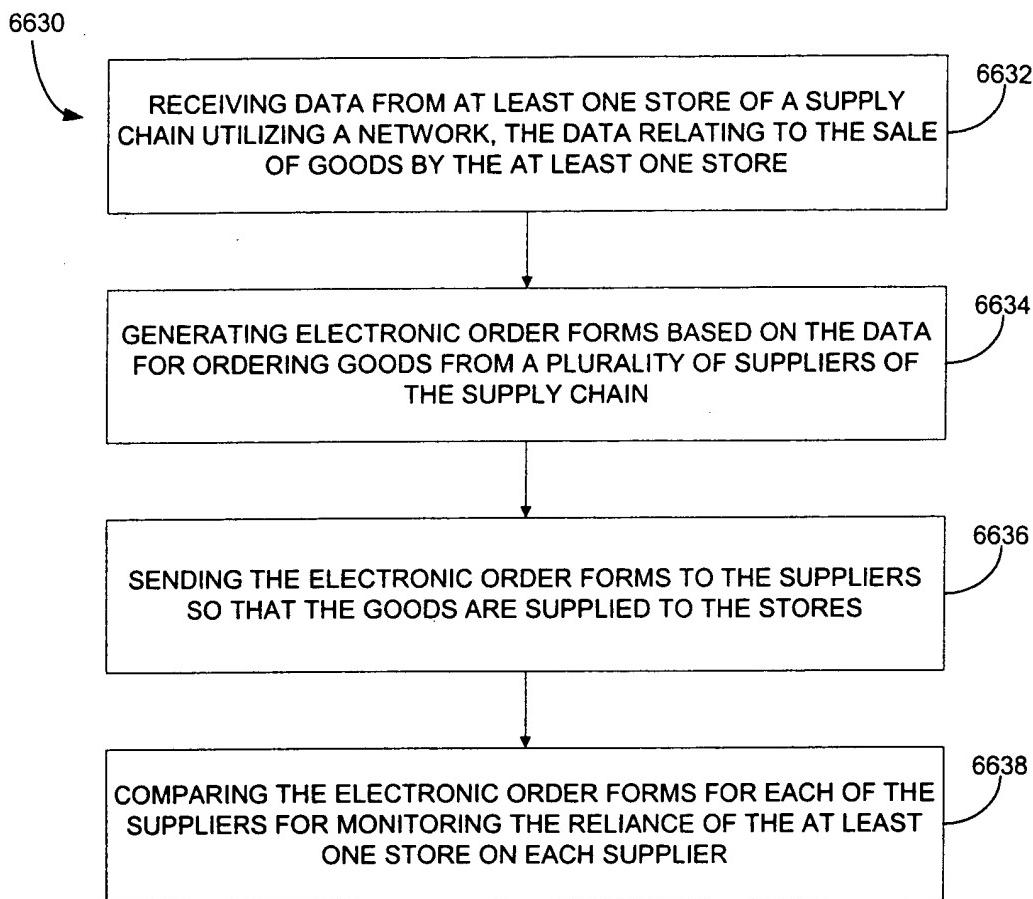


FIG. 66

09816075 • 070601

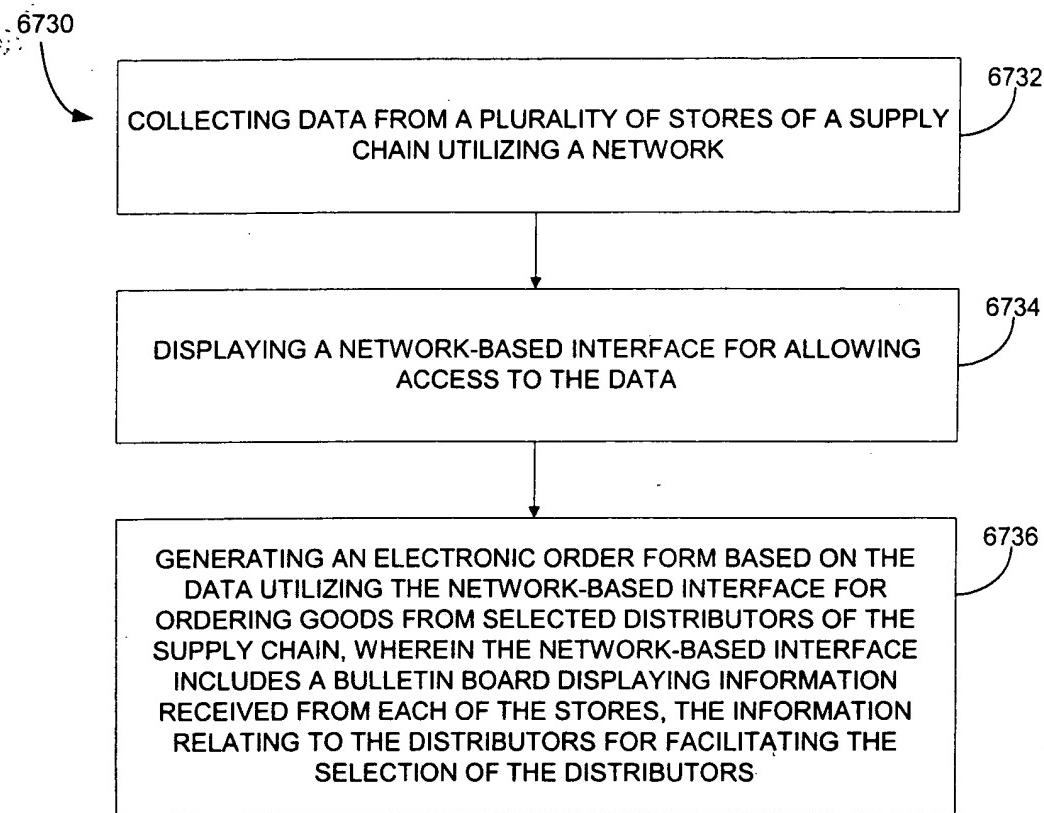


FIG. 67

00826075 • 006001

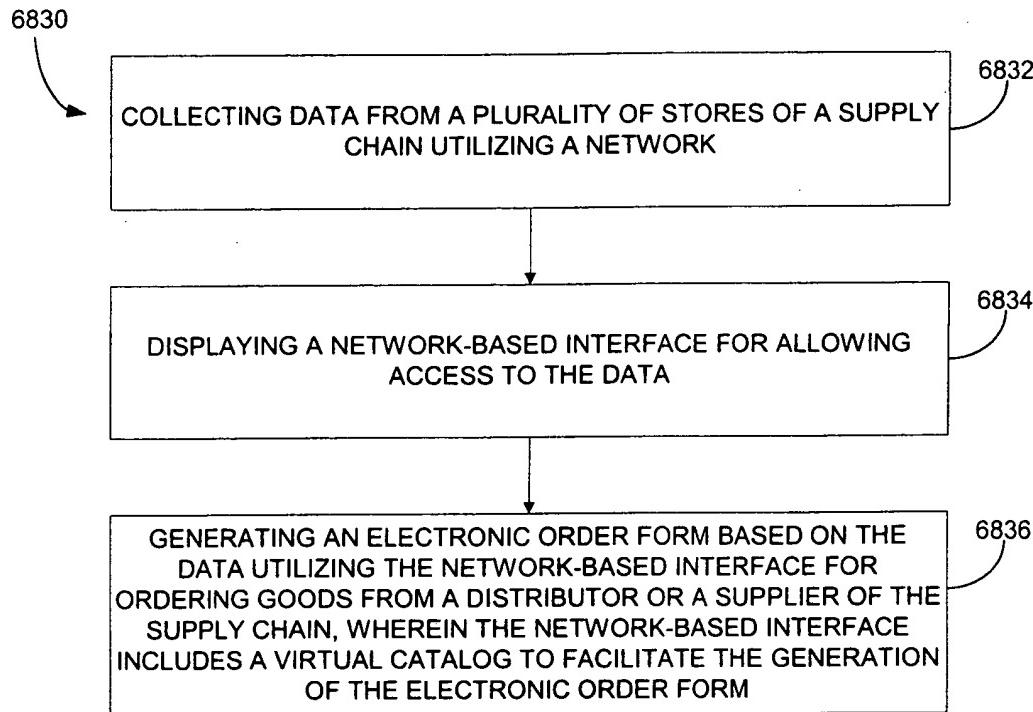


FIG. 68

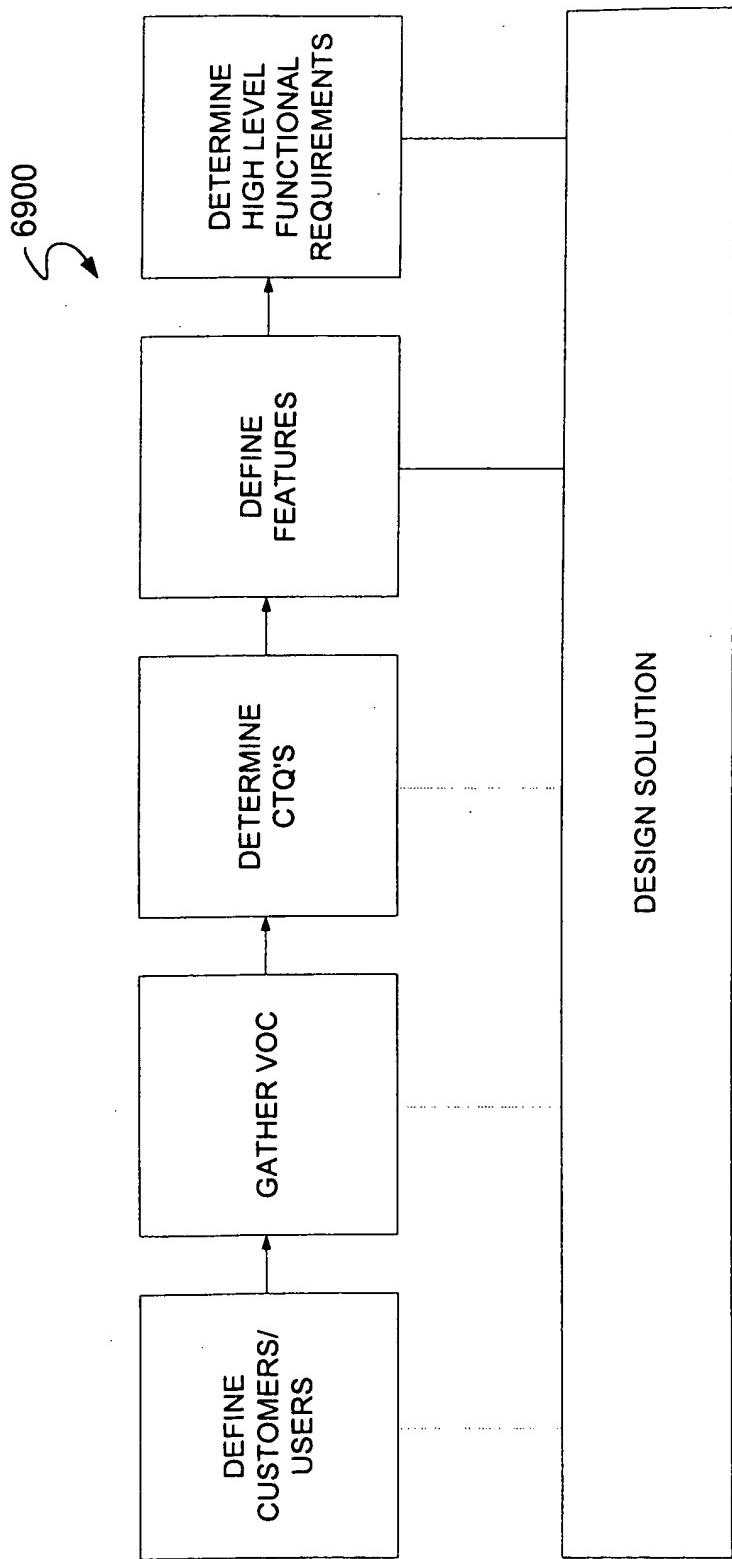


FIG. 69

00846075-0206

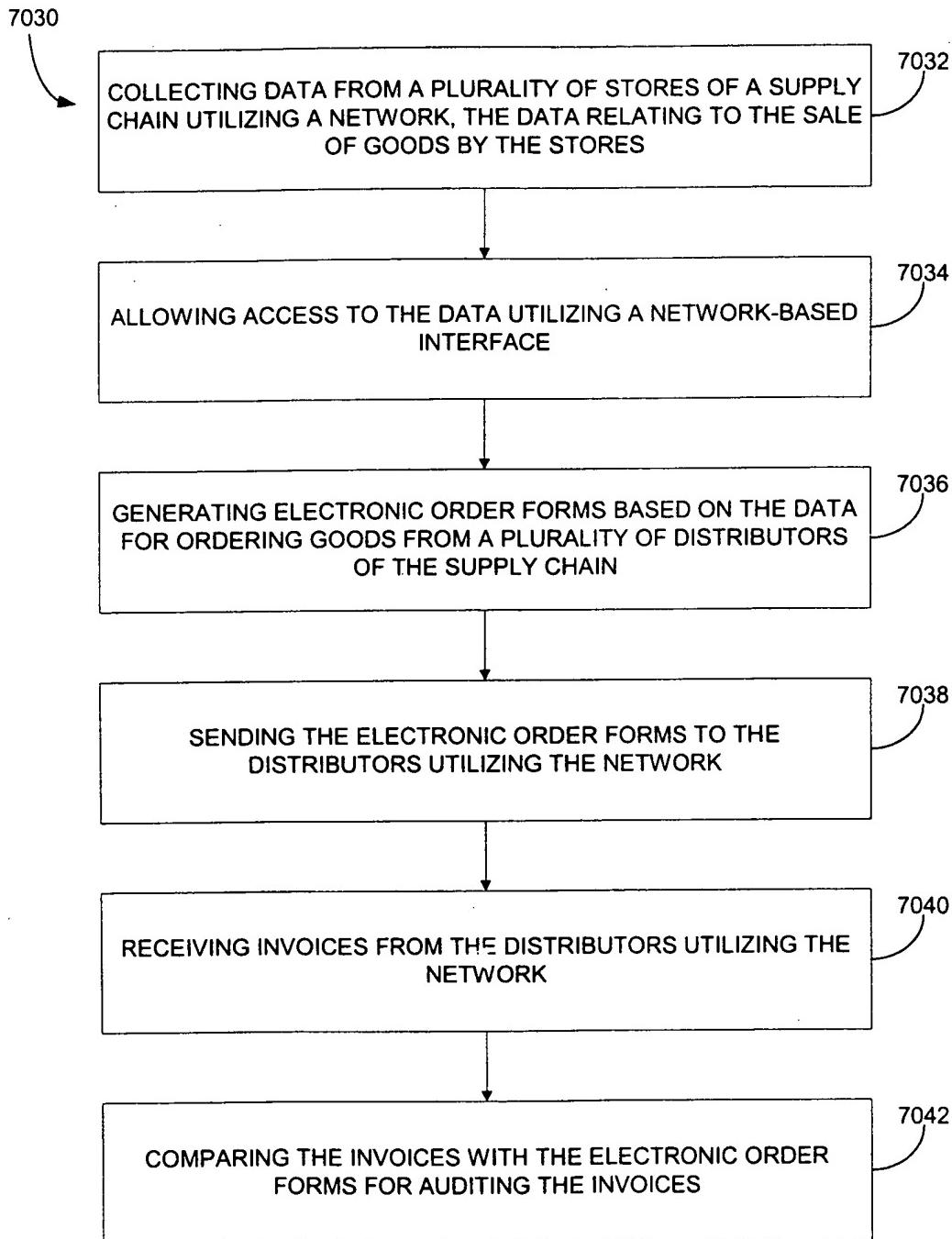


FIG. 70

01069075-020601

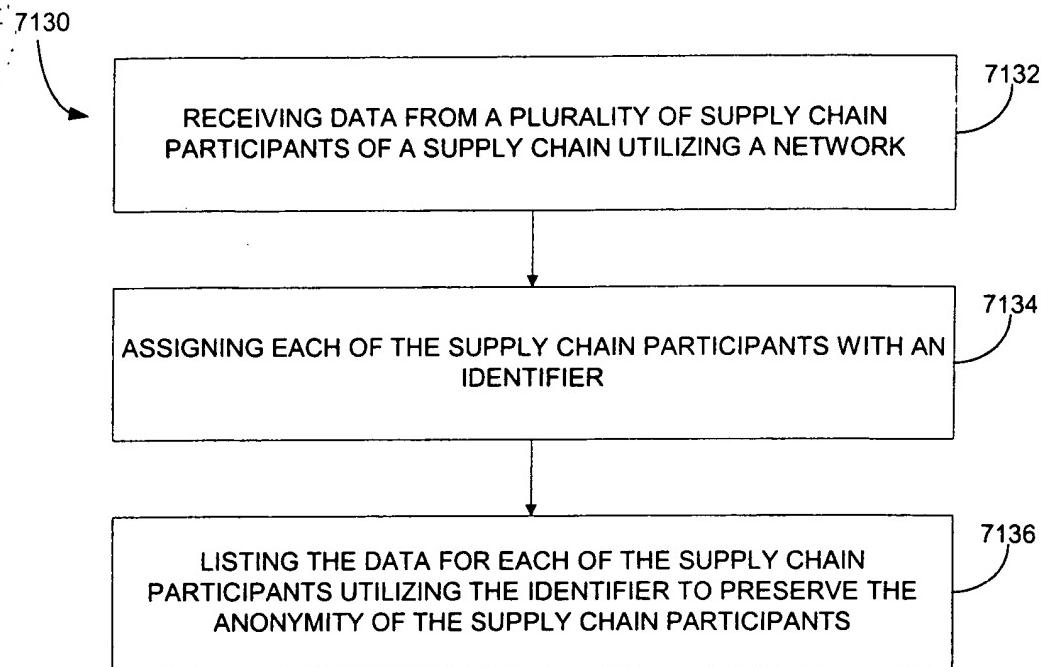


FIG. 71

000000000000000000000000

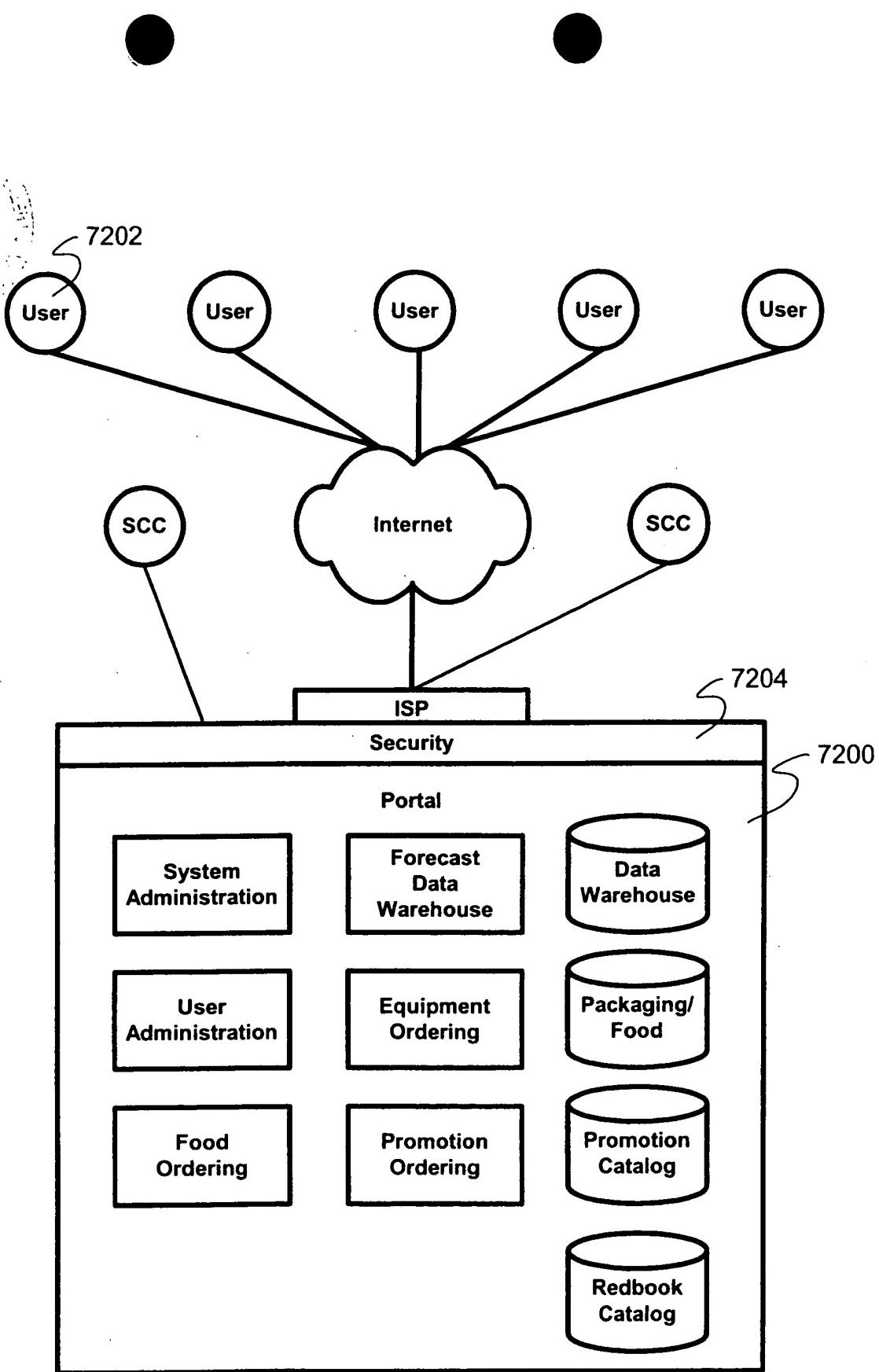


FIG. 72

FIGURE 73 - FIGURE 73

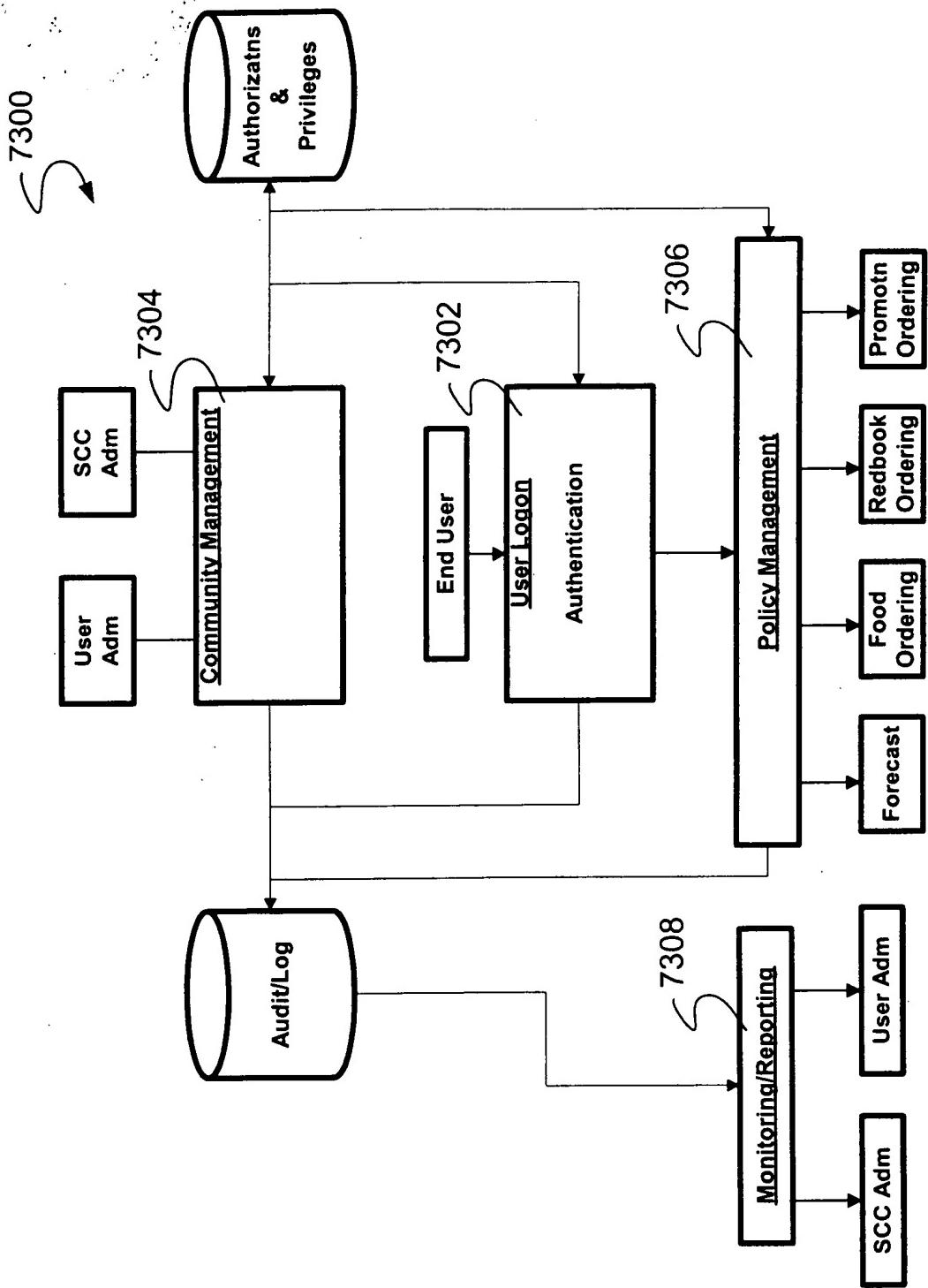


FIG. 73

F090203 5205T260

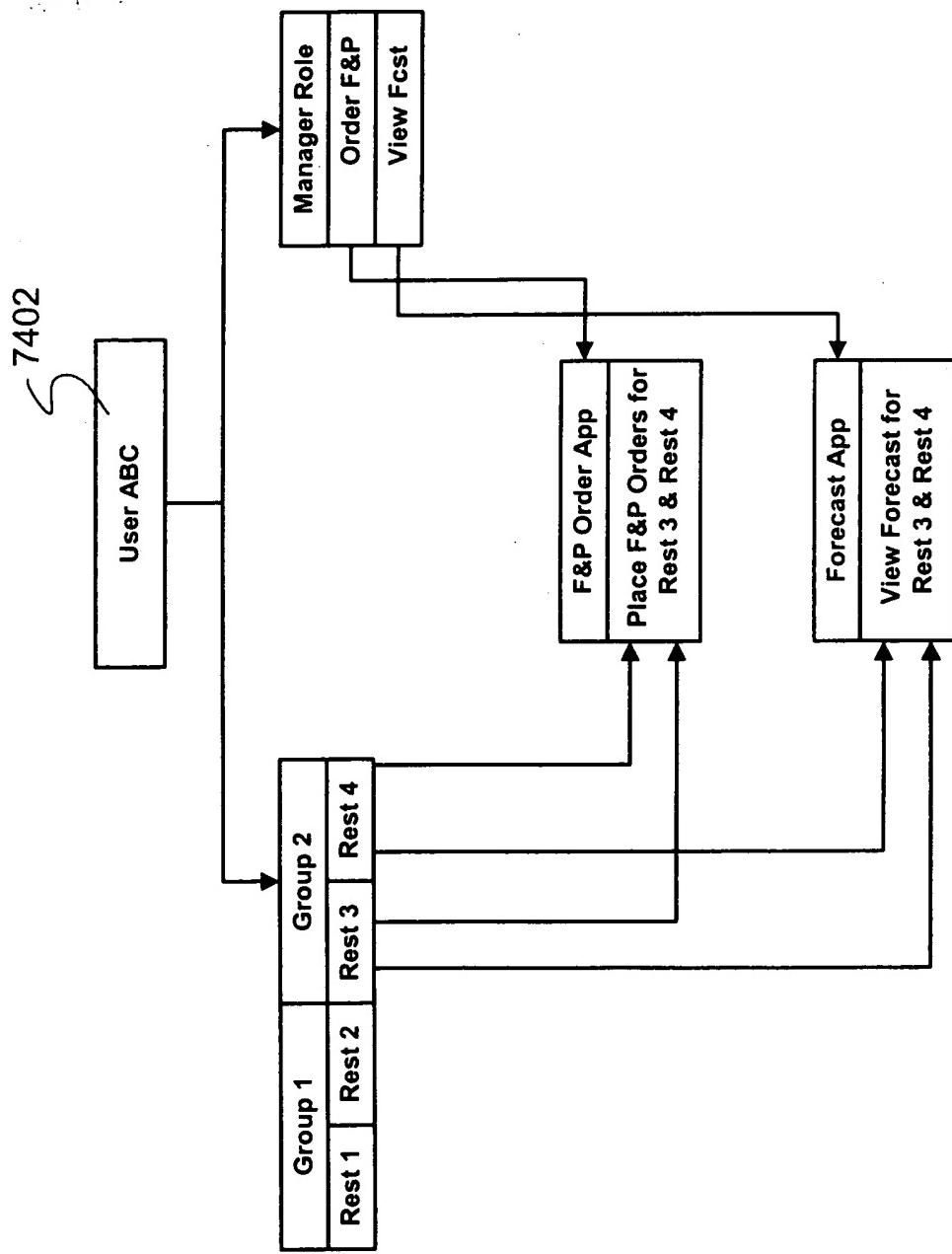


FIG. 74

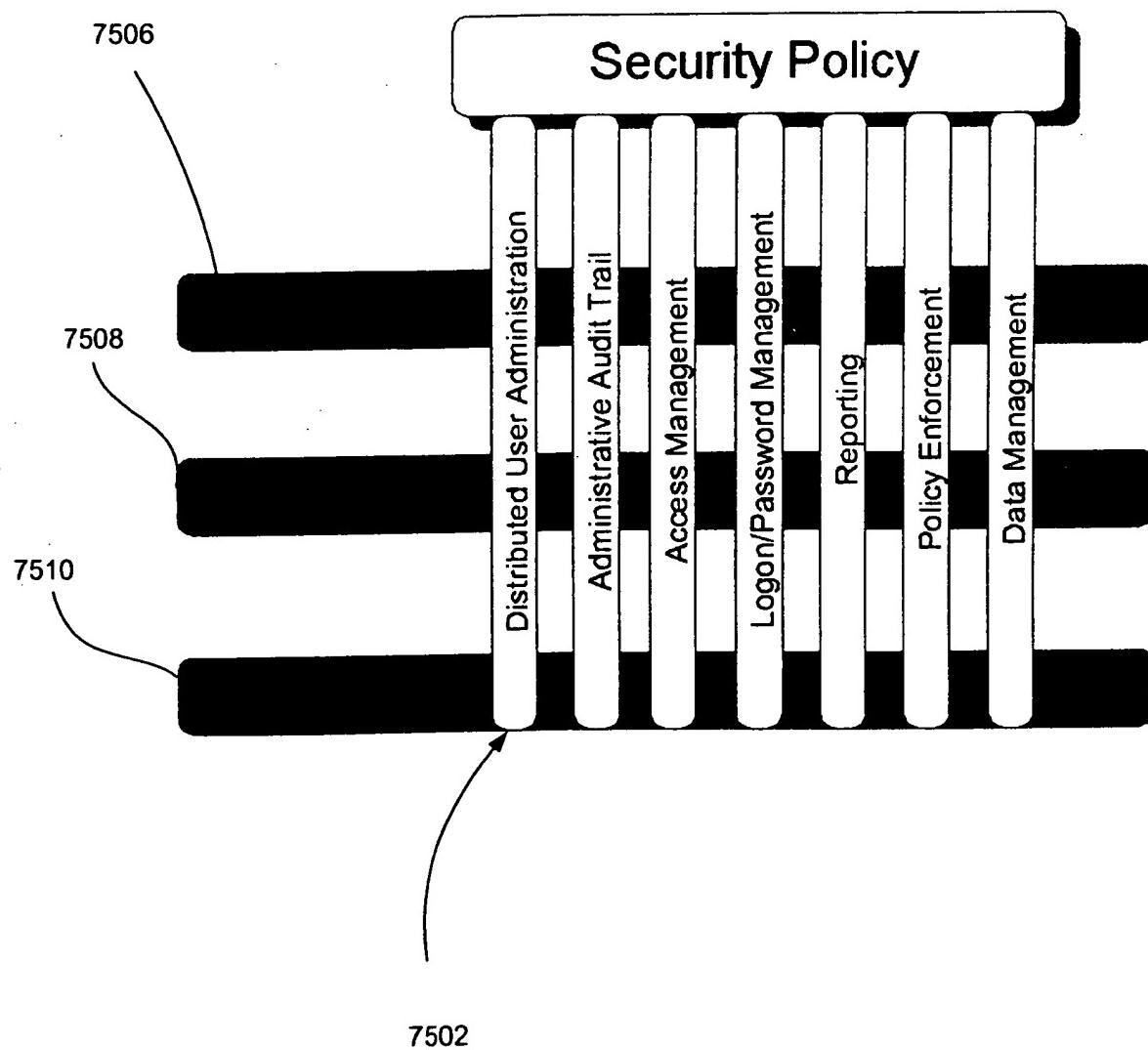


Fig. 75

09816035-020604

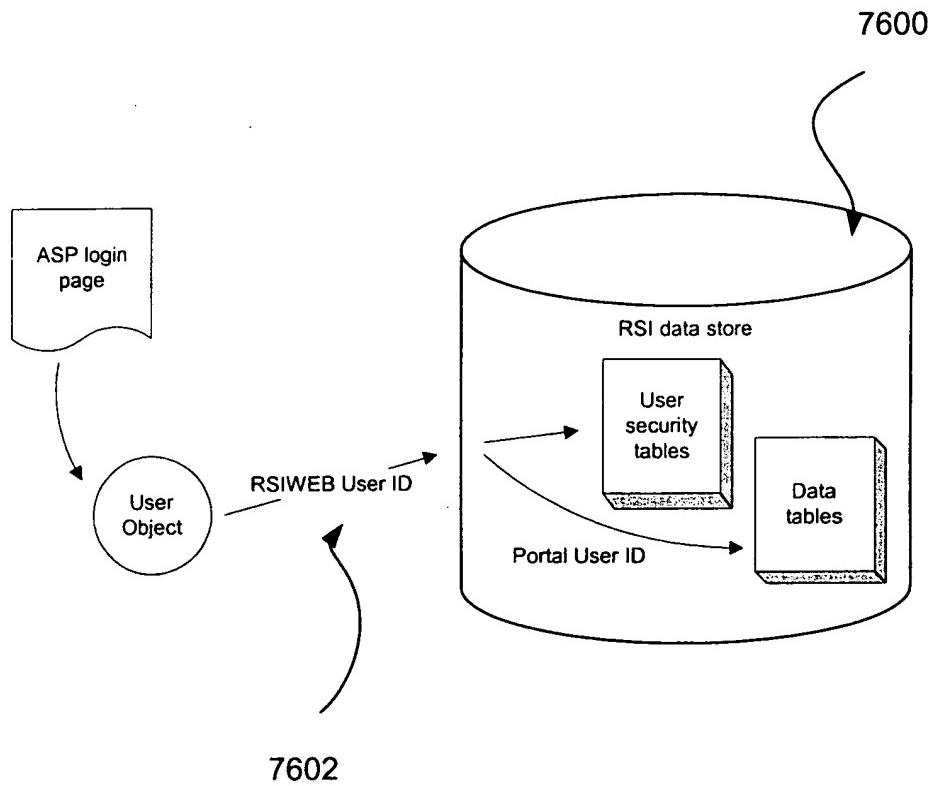


Fig. 76

09816075 - 070604

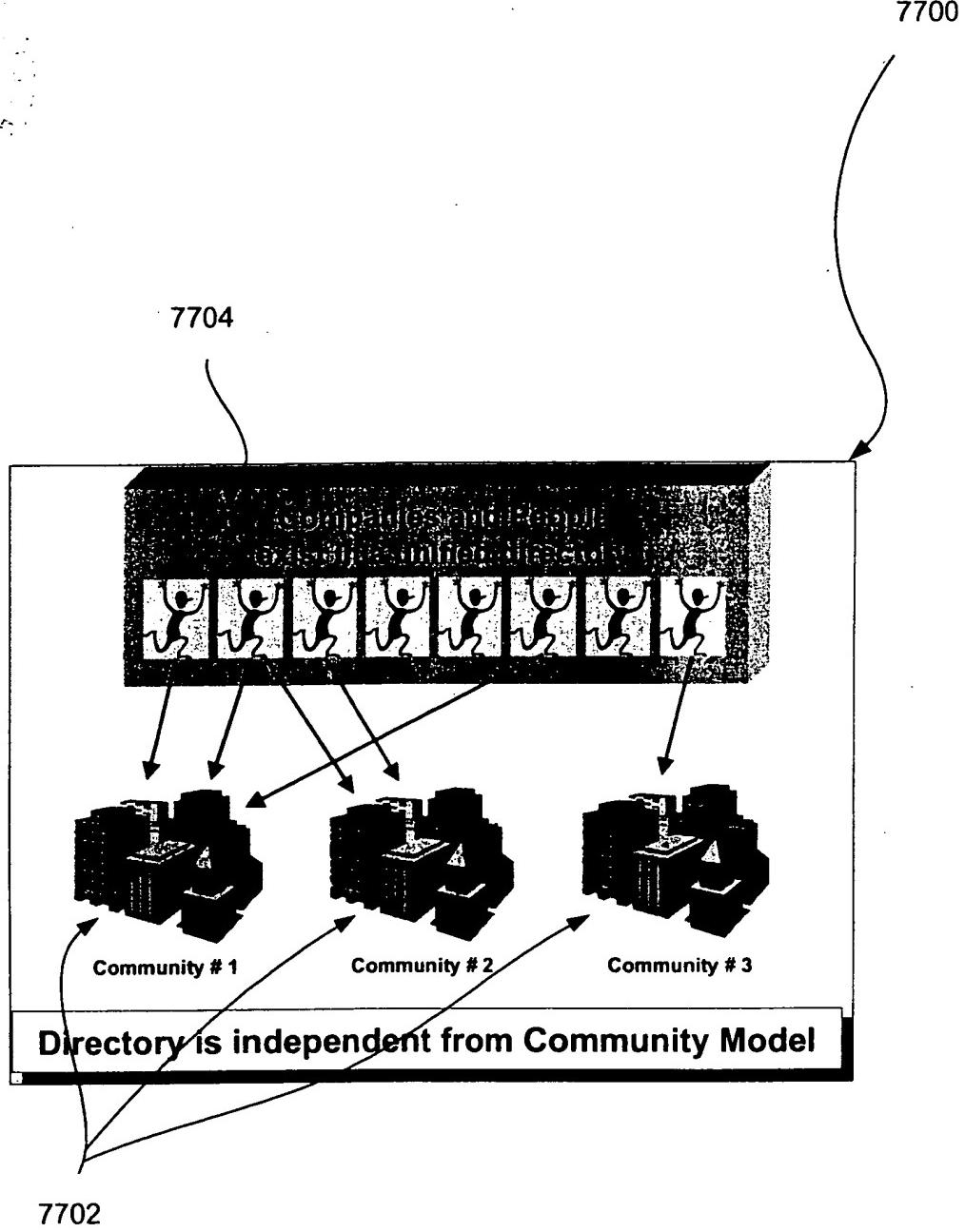


Fig. 77

100020-SX-0160

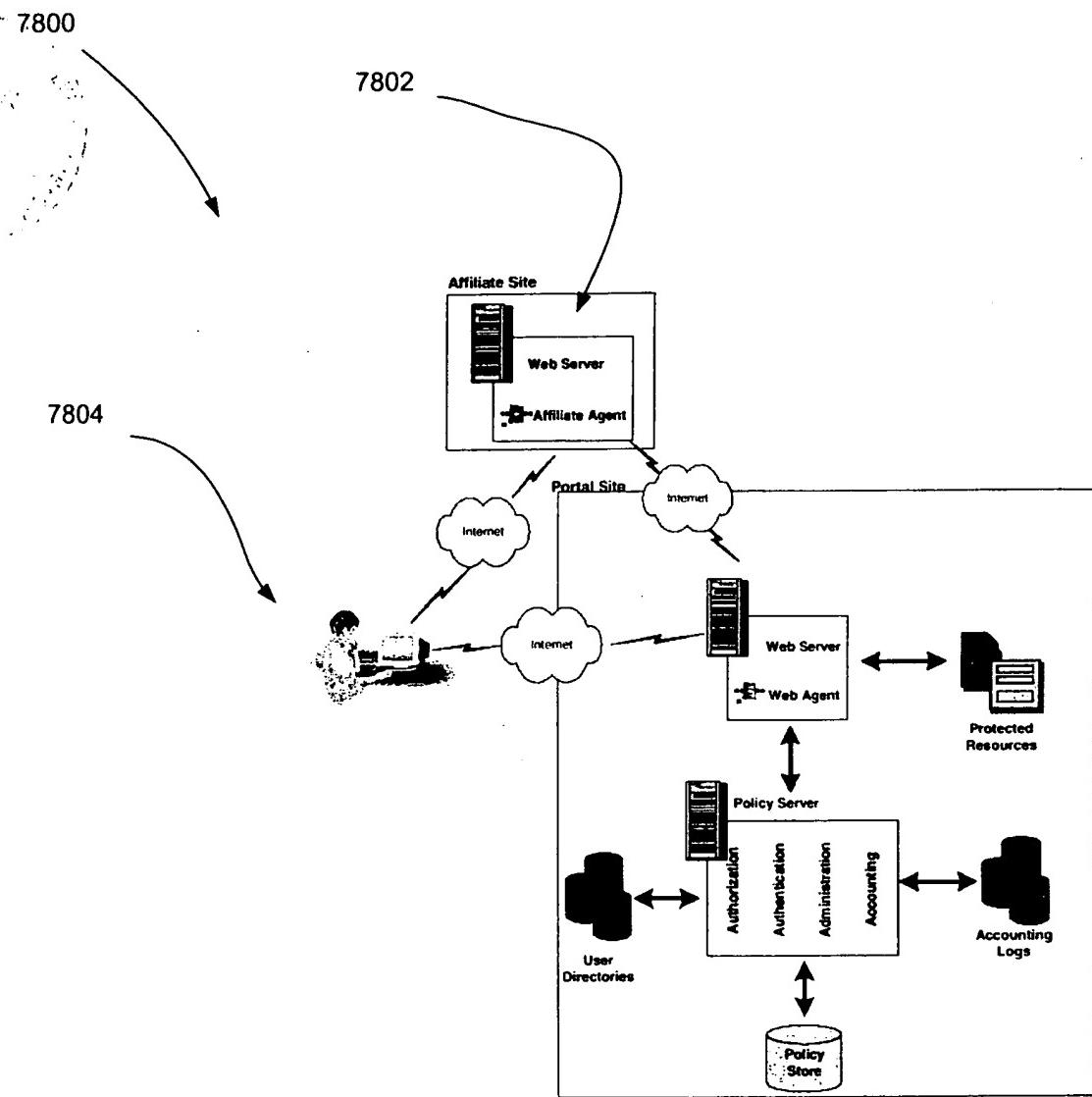


Fig. 78

7900

7902

Policy-Based Web Security Model

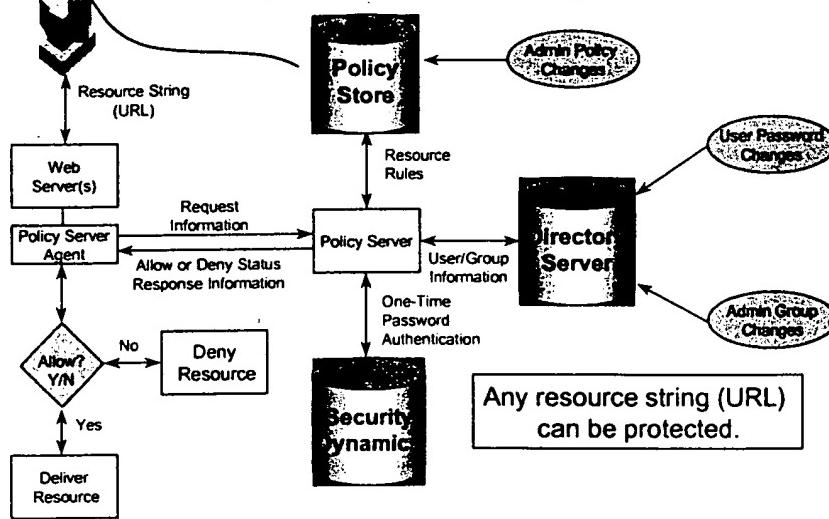


Fig. 79

1000000000000000

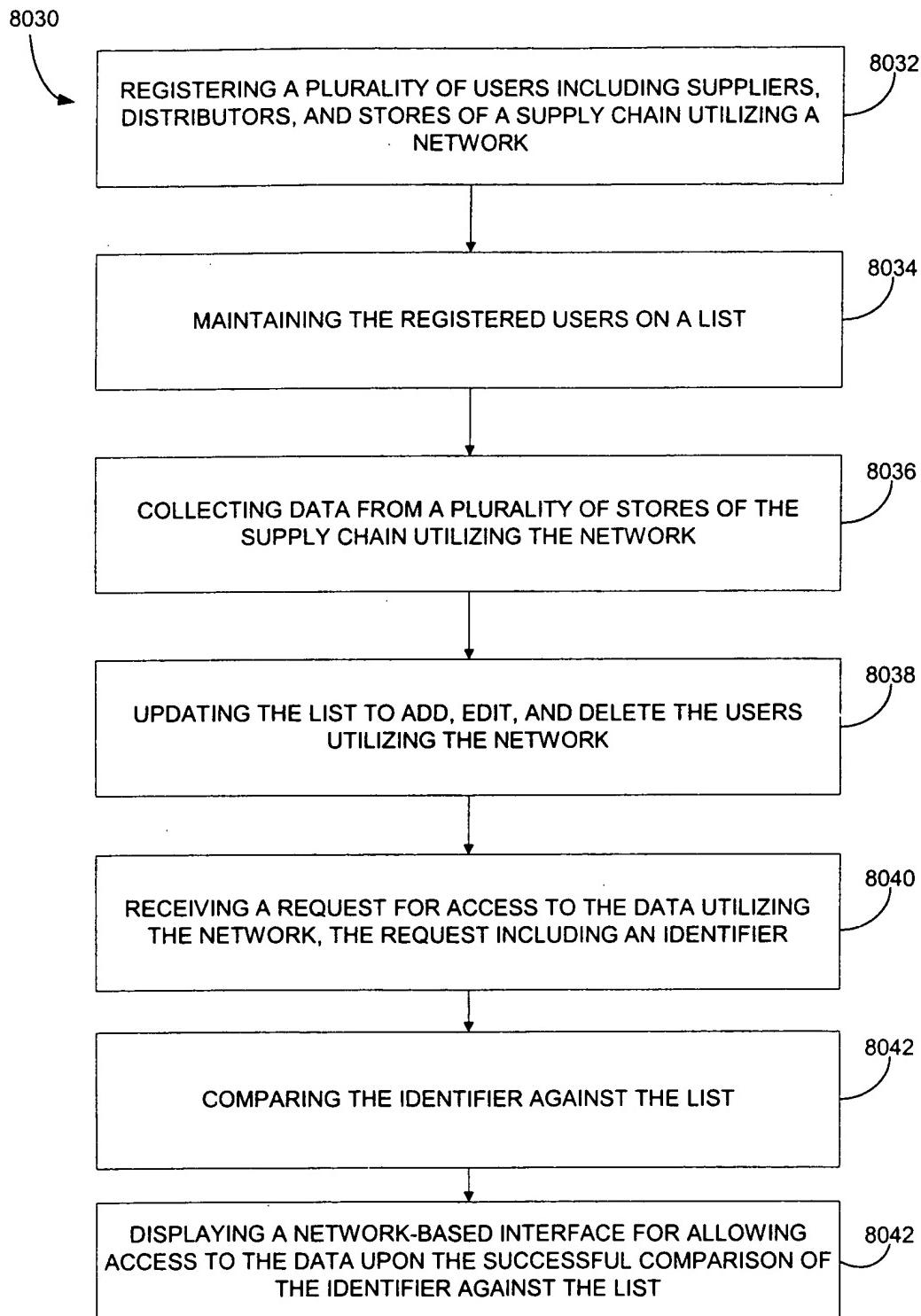


FIG. 80

09846026 • 070604

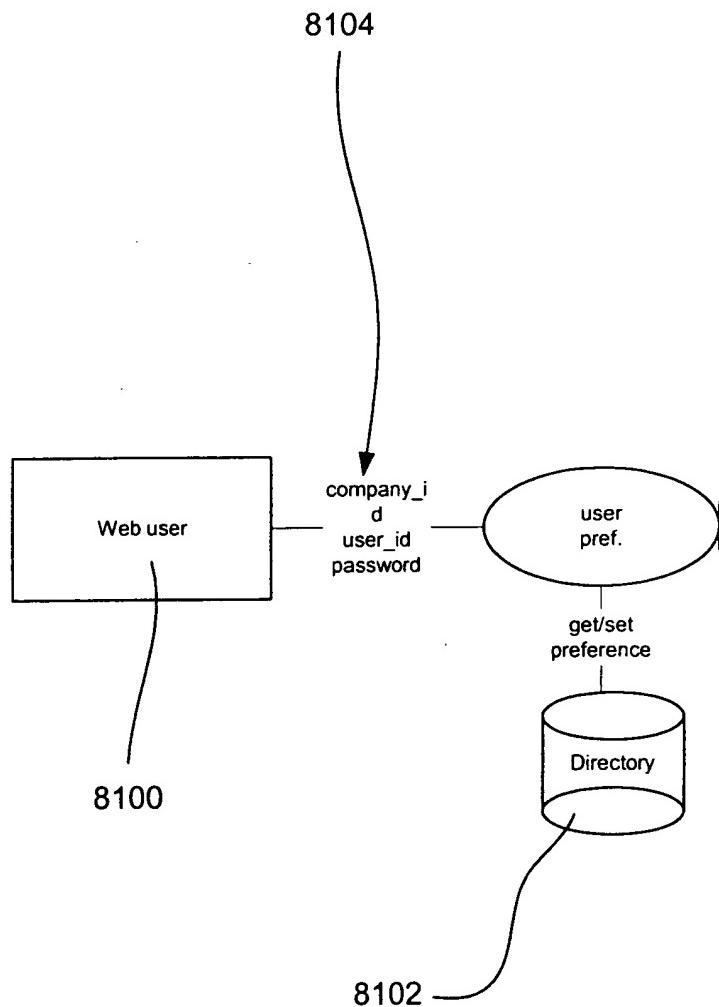


Fig. 81

09846025 - 030601

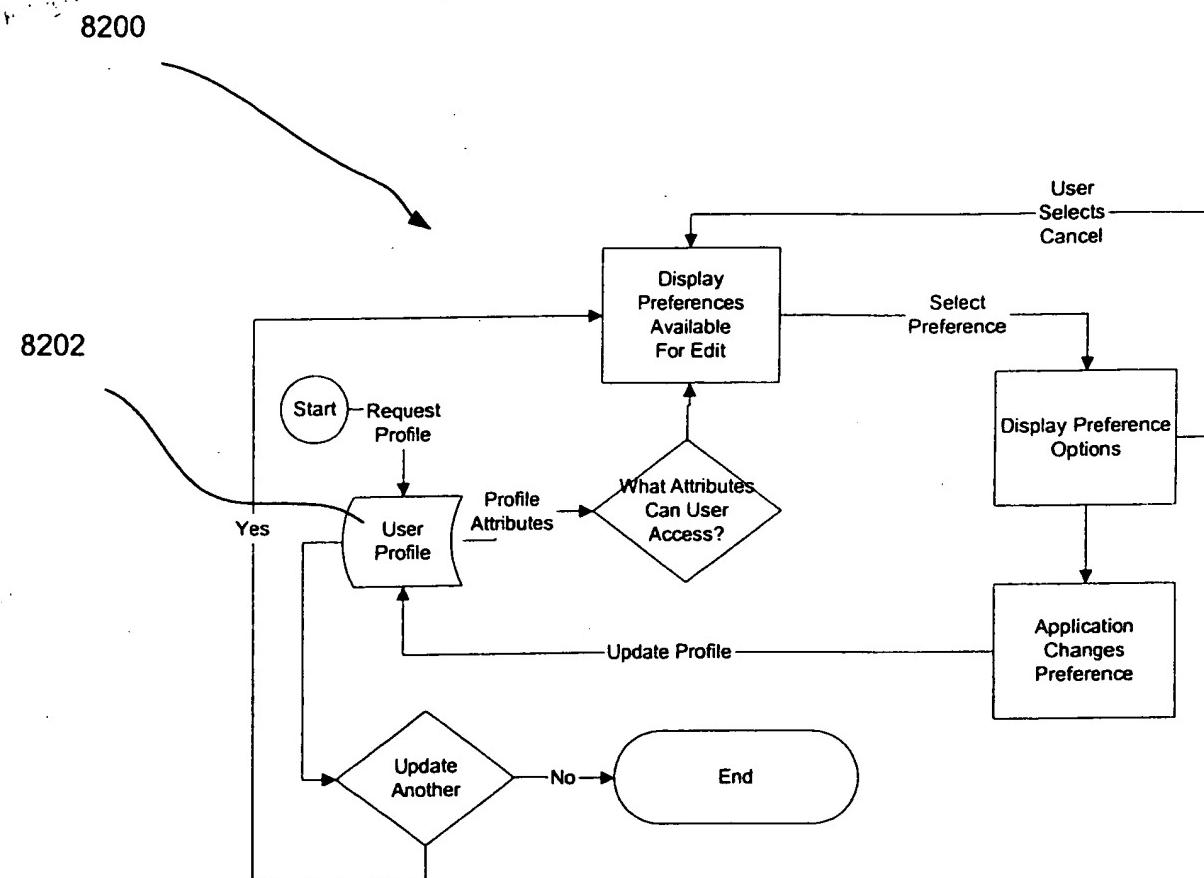


Fig. 82

093150Z JUN 04 - 093004Z JUN 04

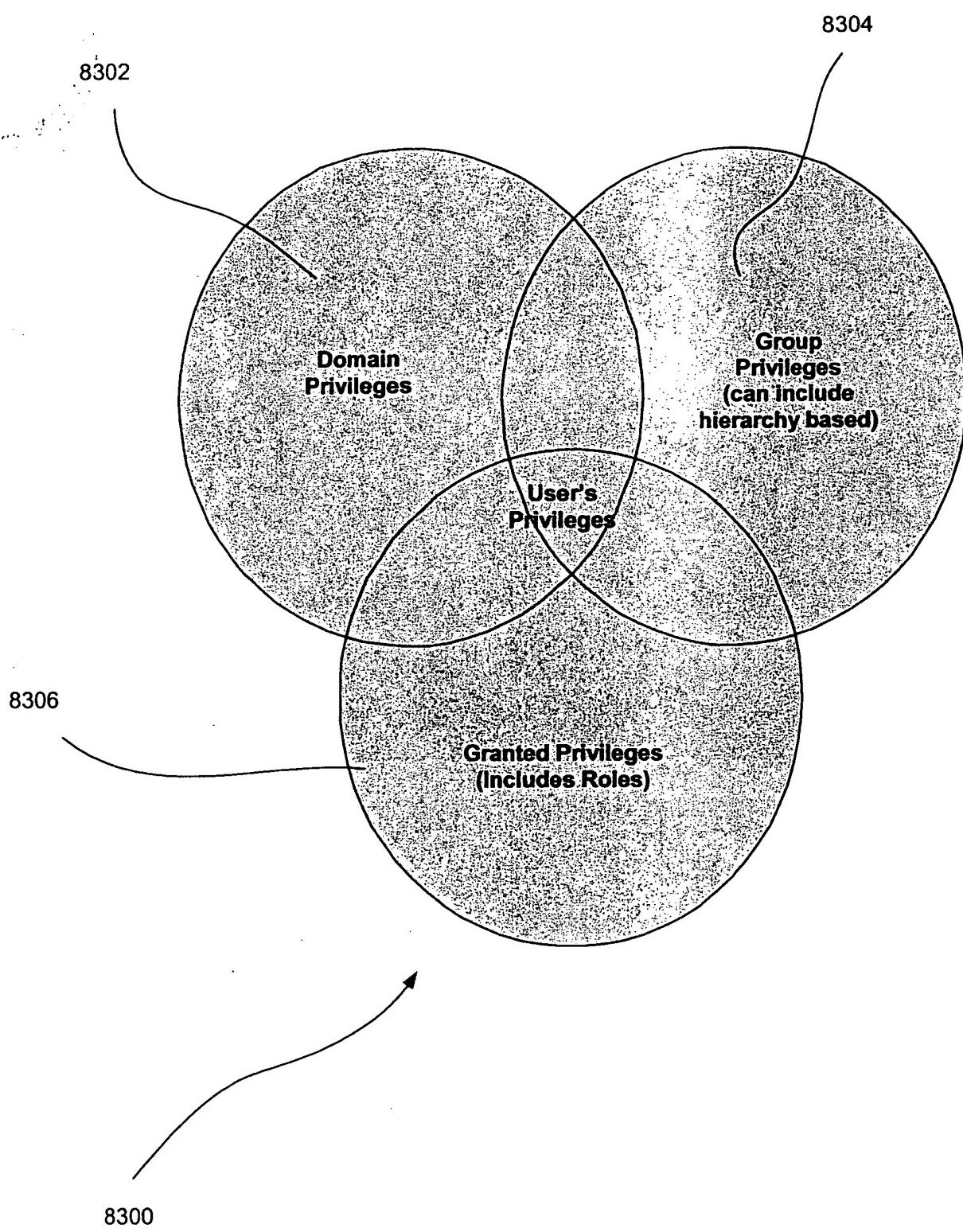


Fig. 83

09316025 • 070601

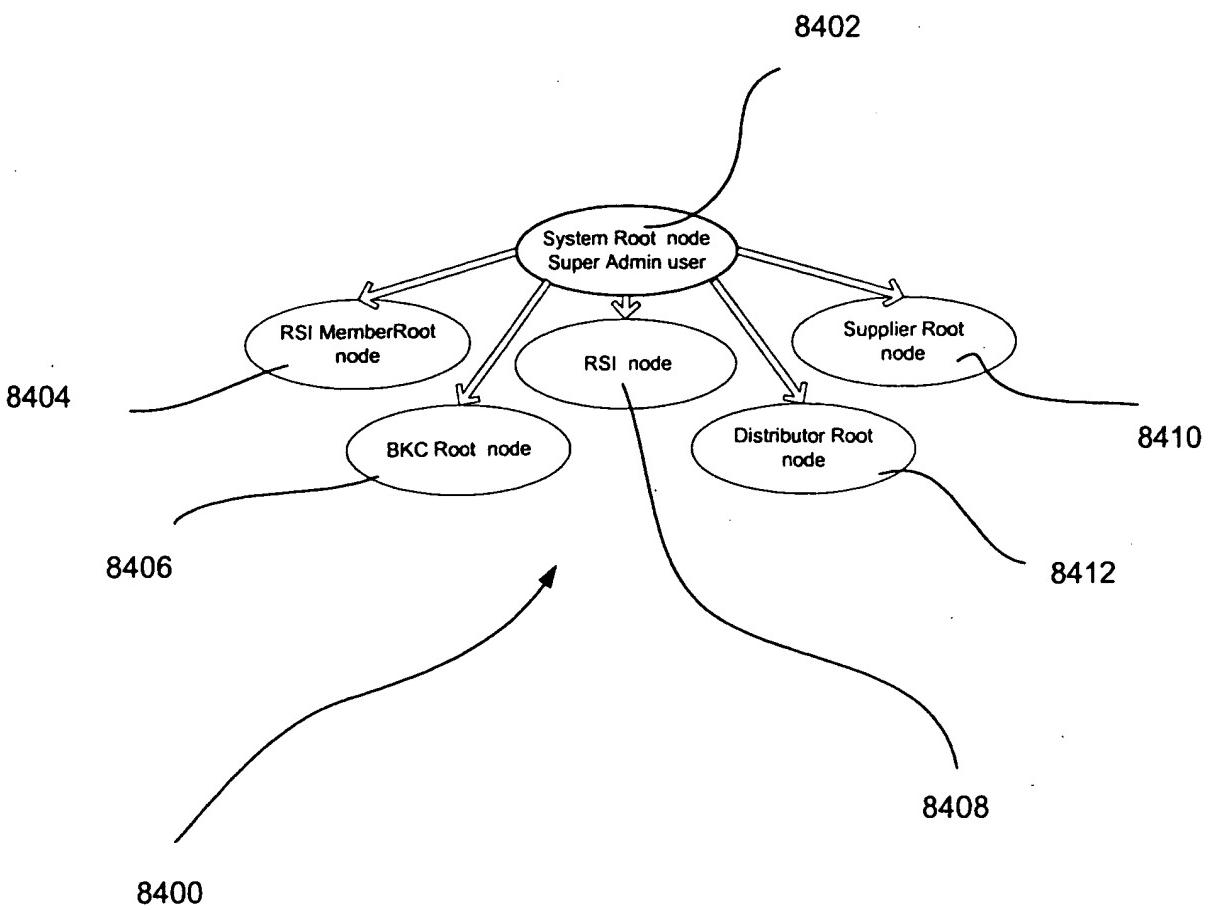


Fig. 84

09816025-070601

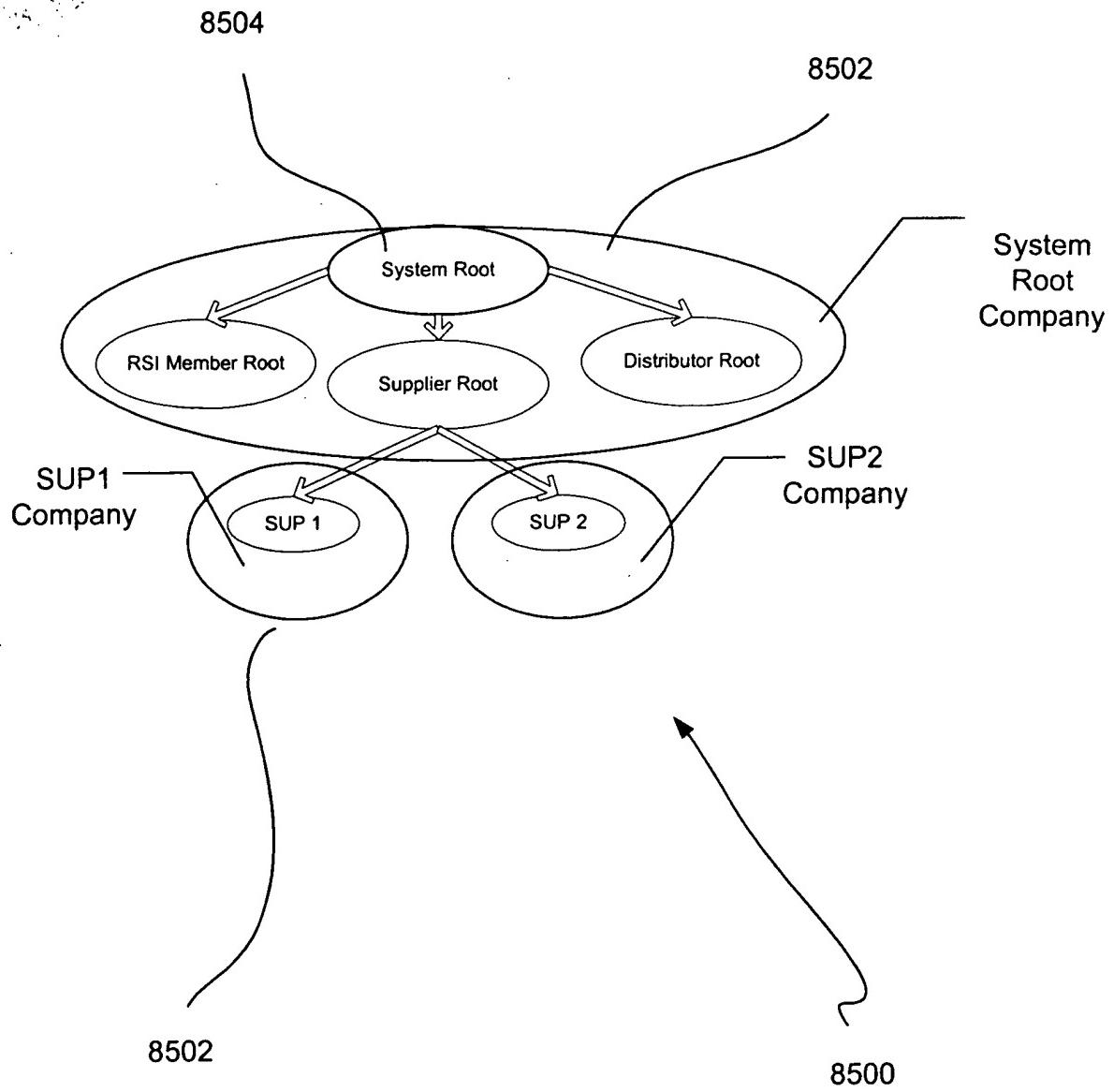


Fig. 85

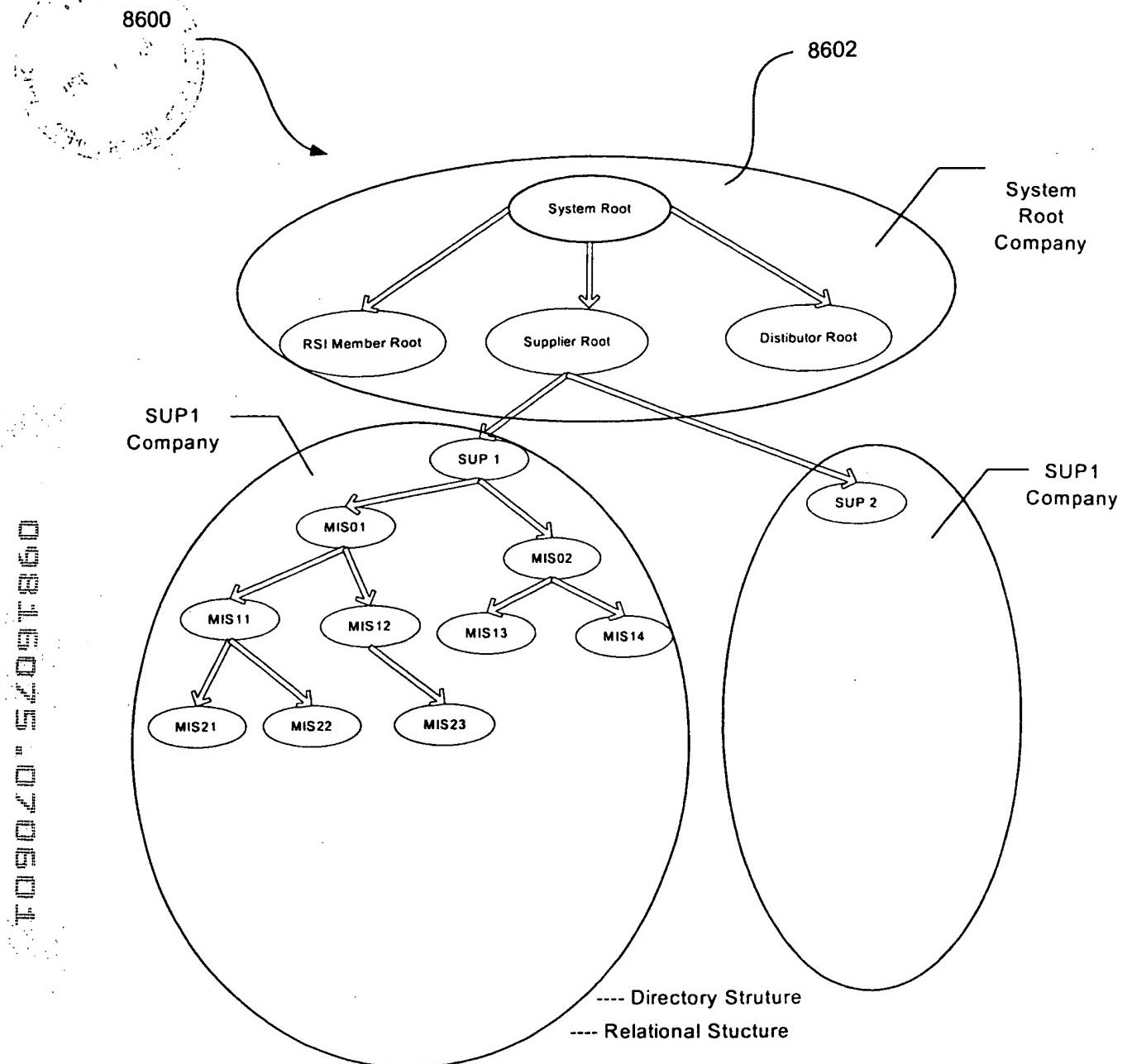


Fig. 86

8700

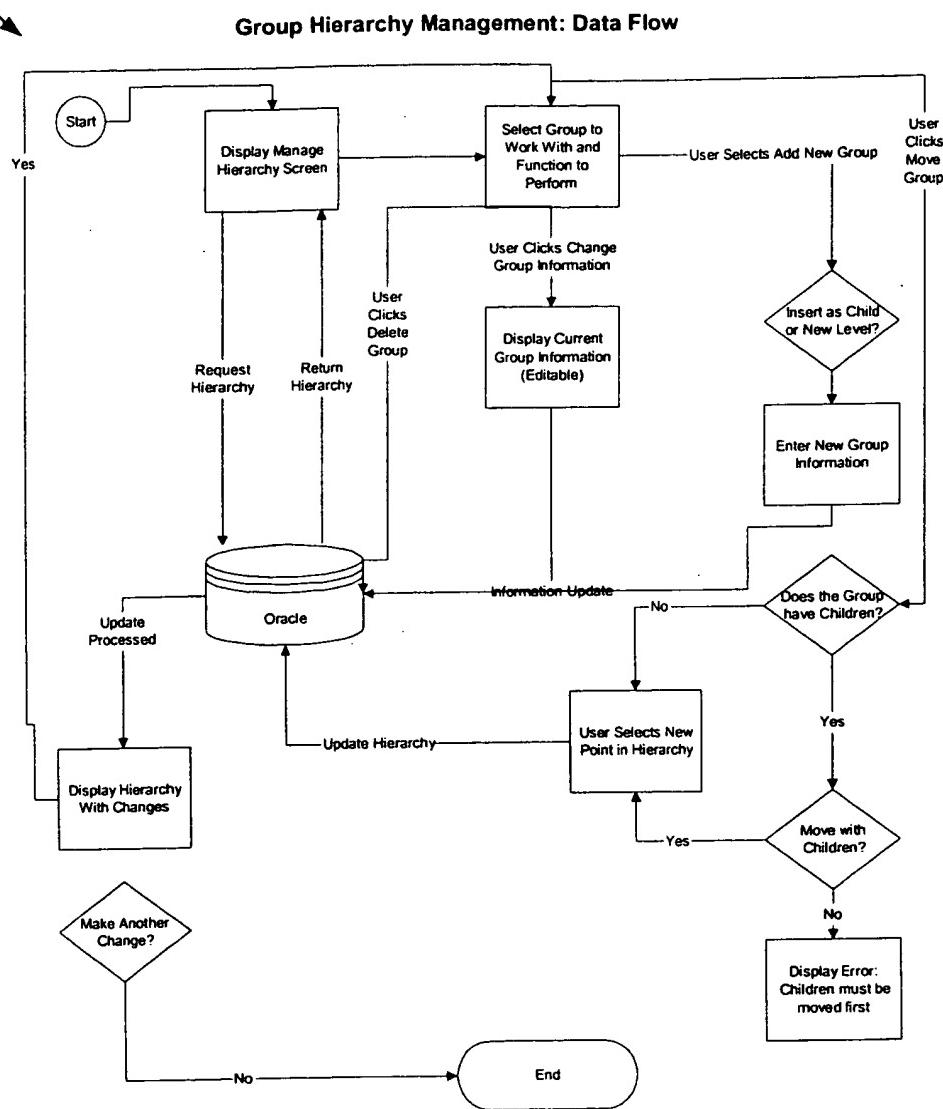


Fig. 87

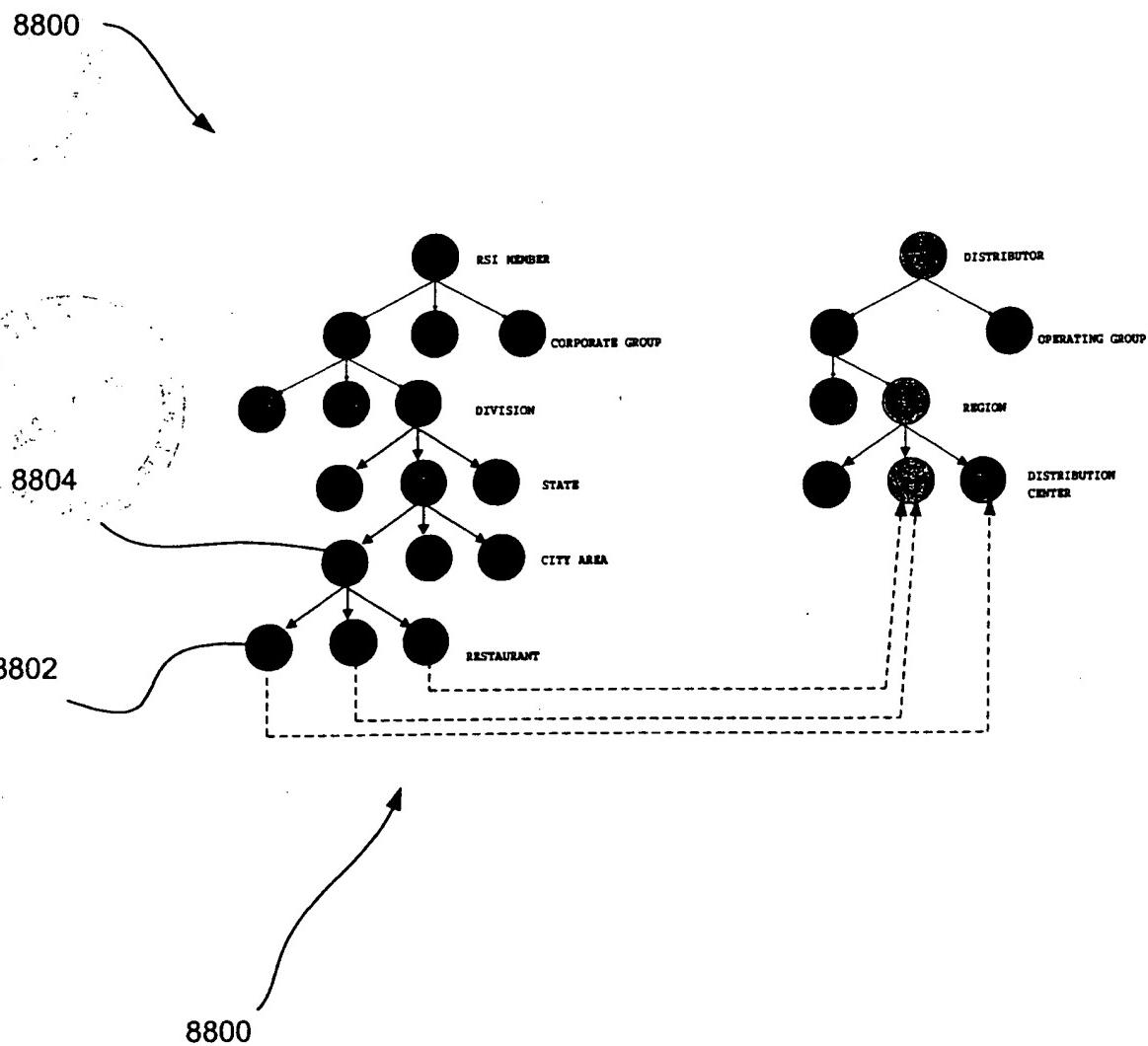


Fig. 88

091502Z MAR 96 0

8902

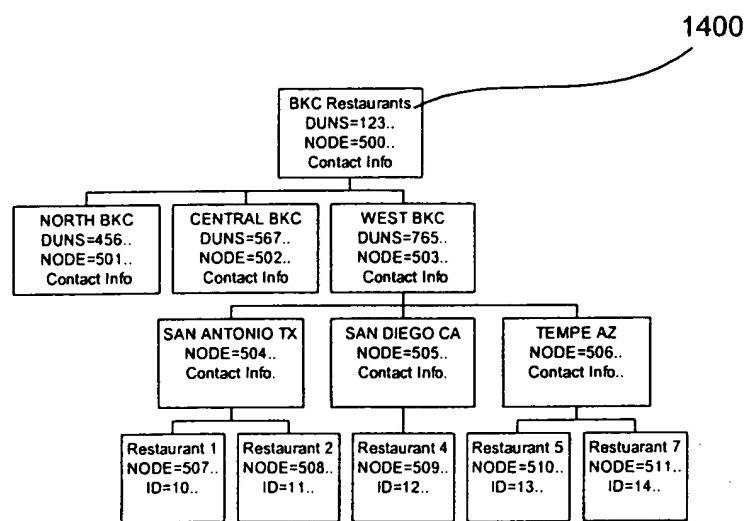


Fig. 89

09845033 = 33004

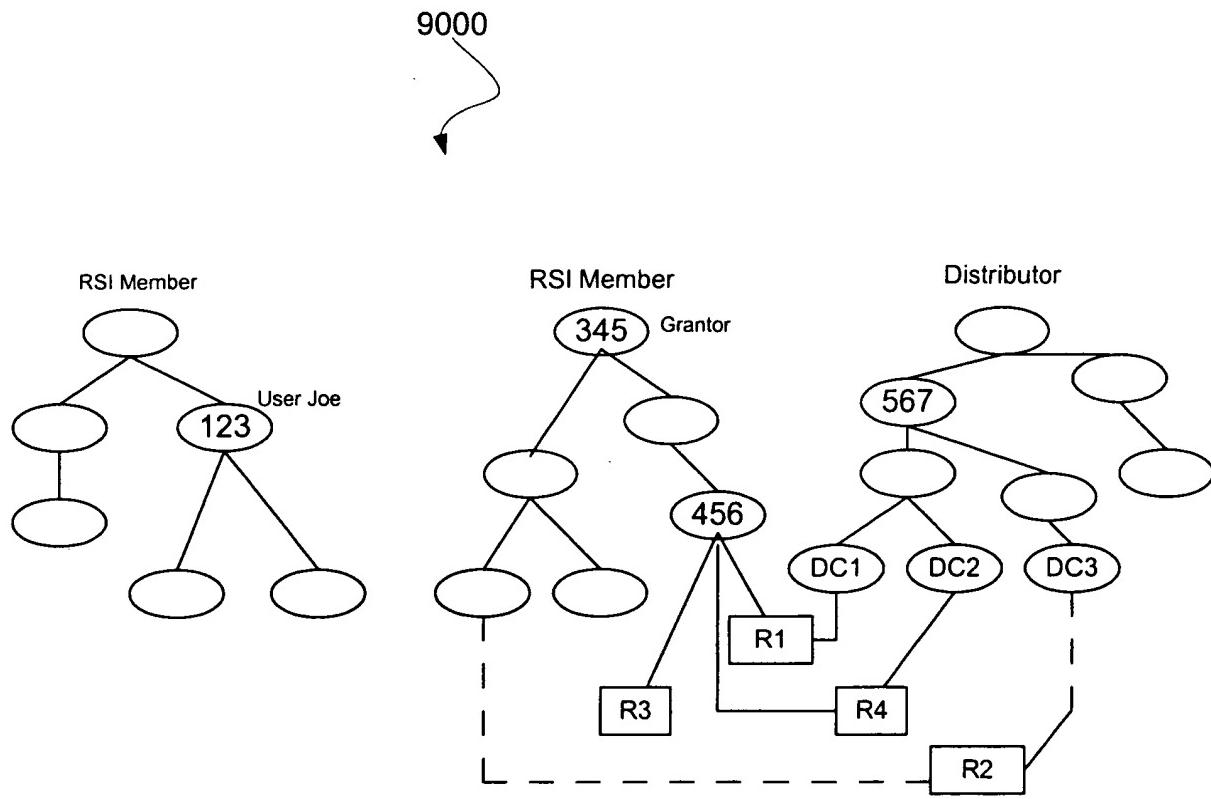


FIG. 90

9100

09261602075 0206020

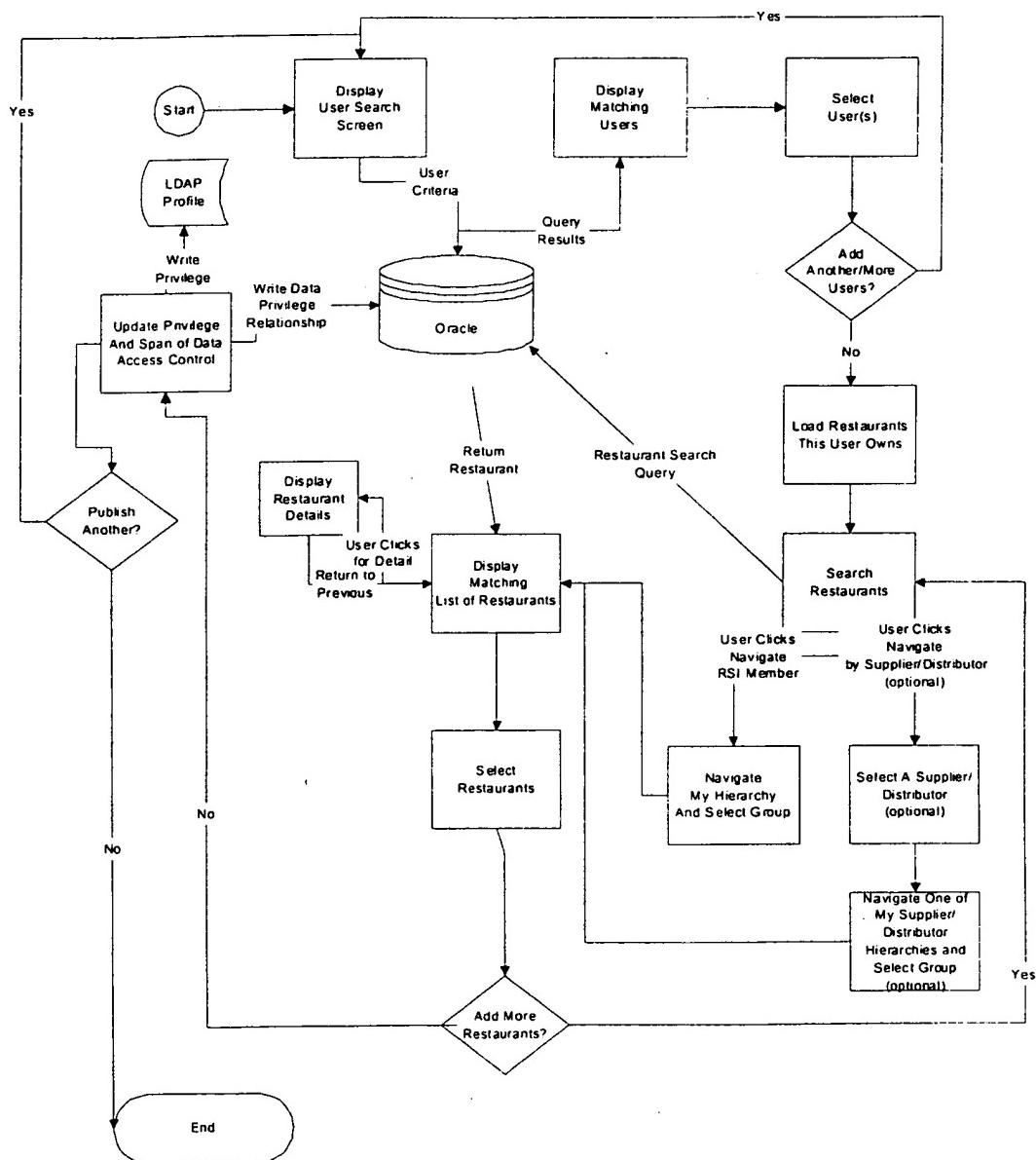


Fig. 91

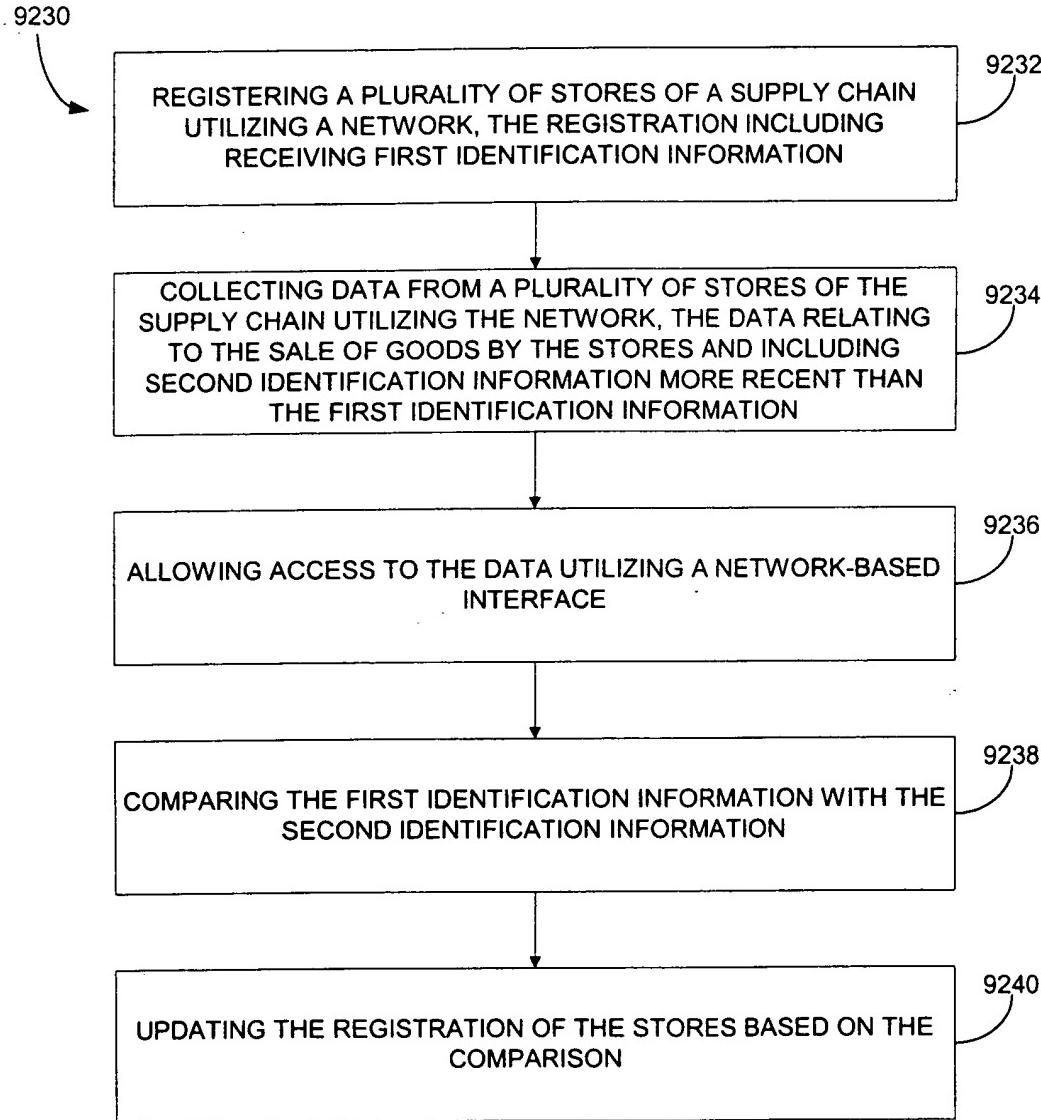


FIG. 92

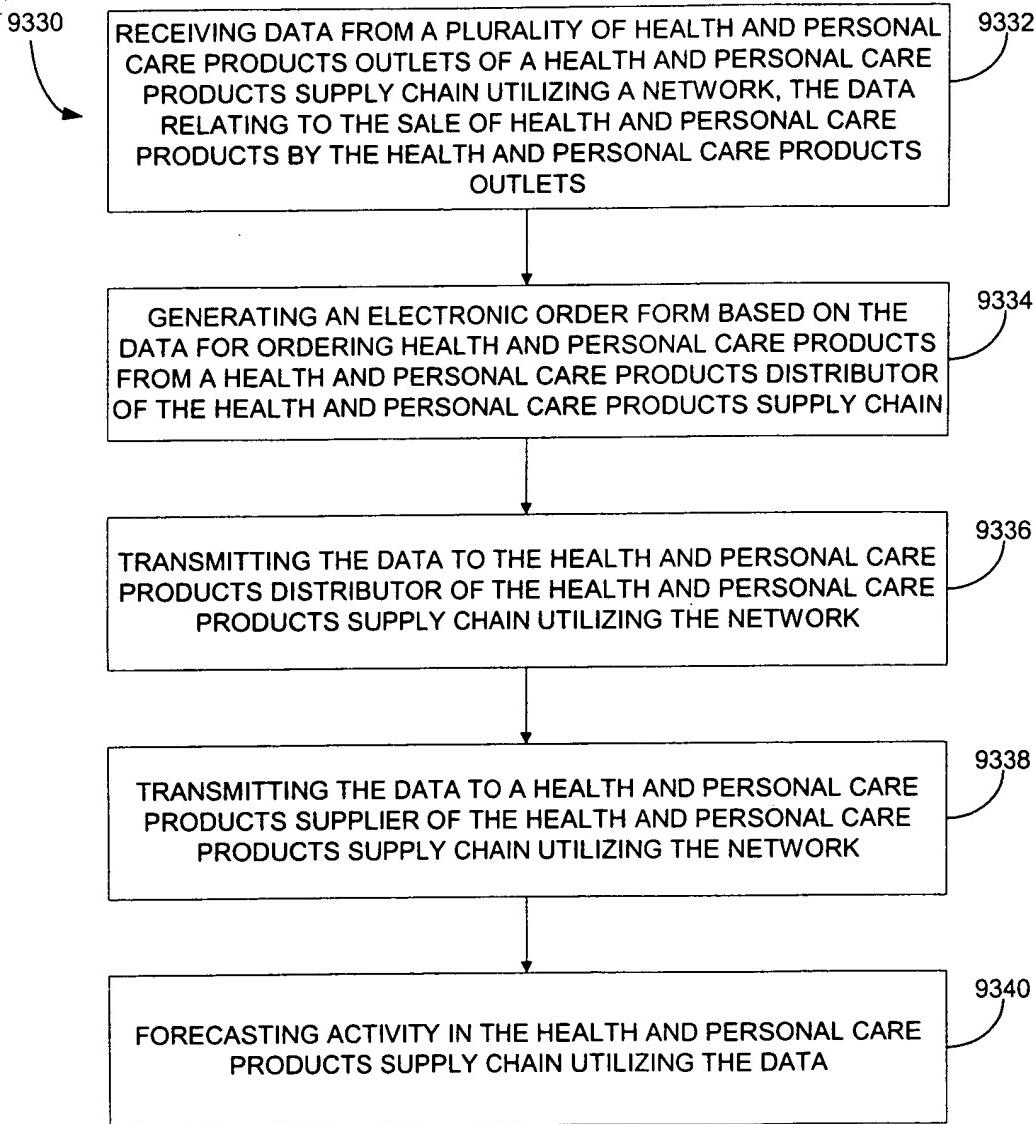


FIG. 93

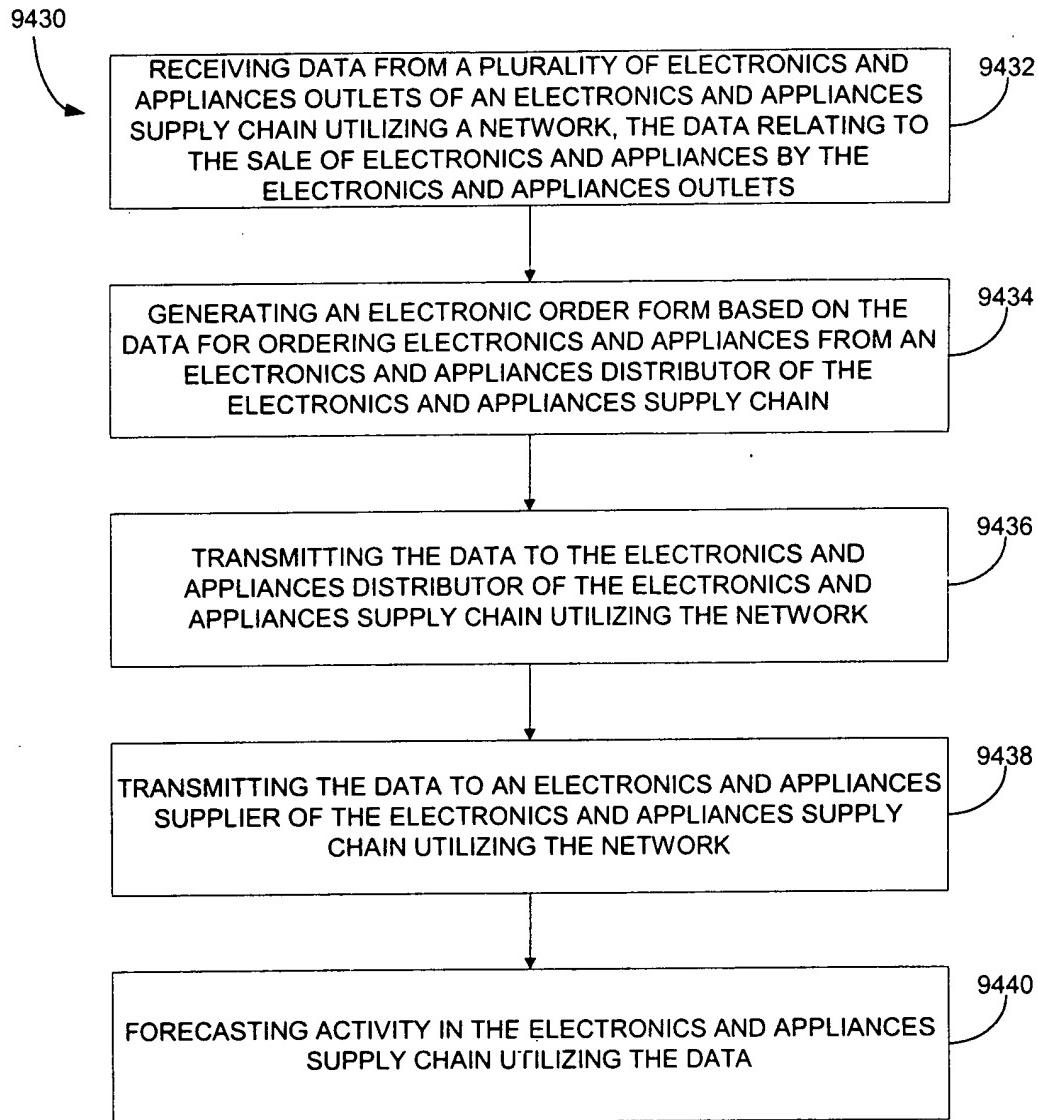


FIG. 94

0000000000000000

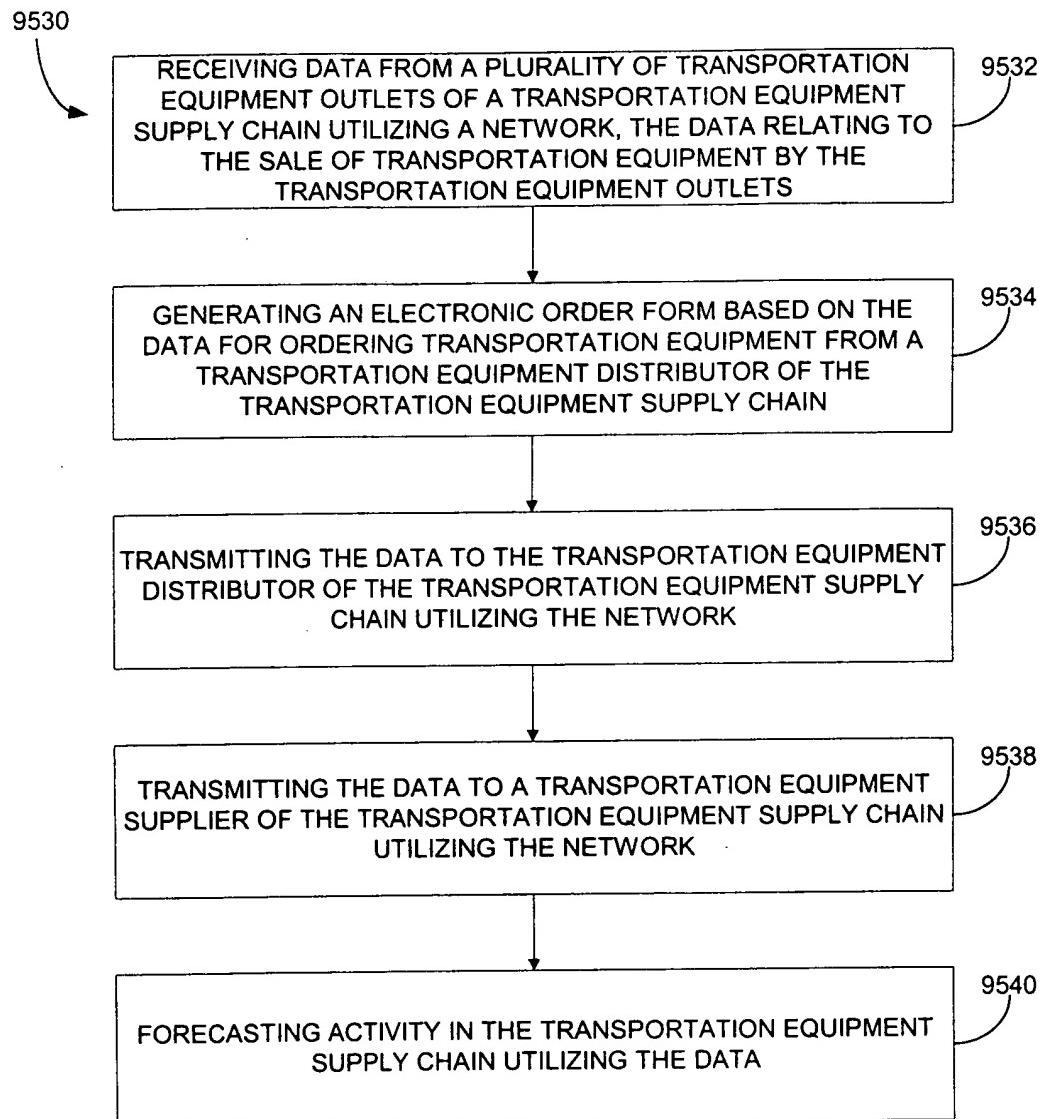


FIG. 95

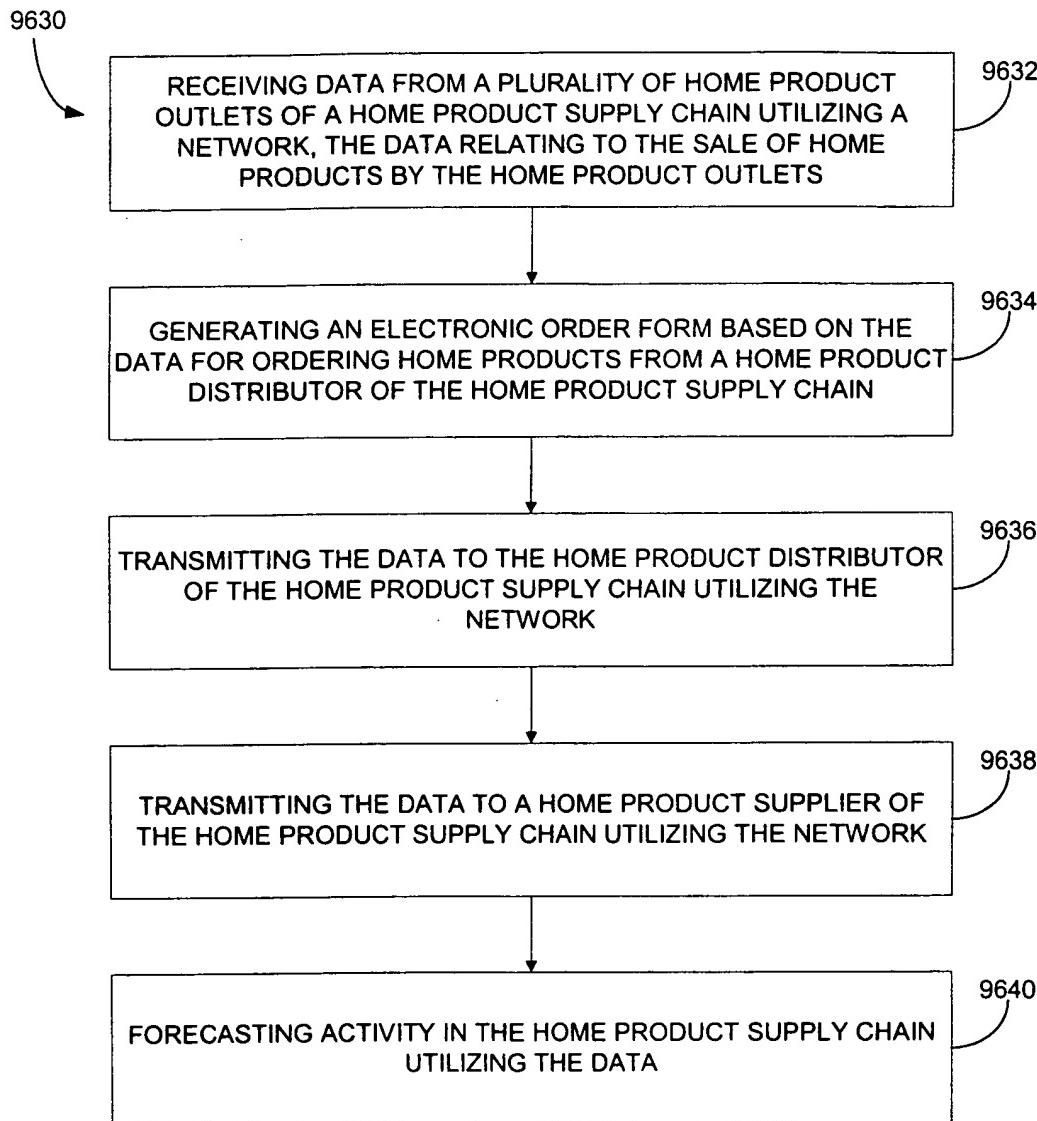


FIG. 96

09816025-070604

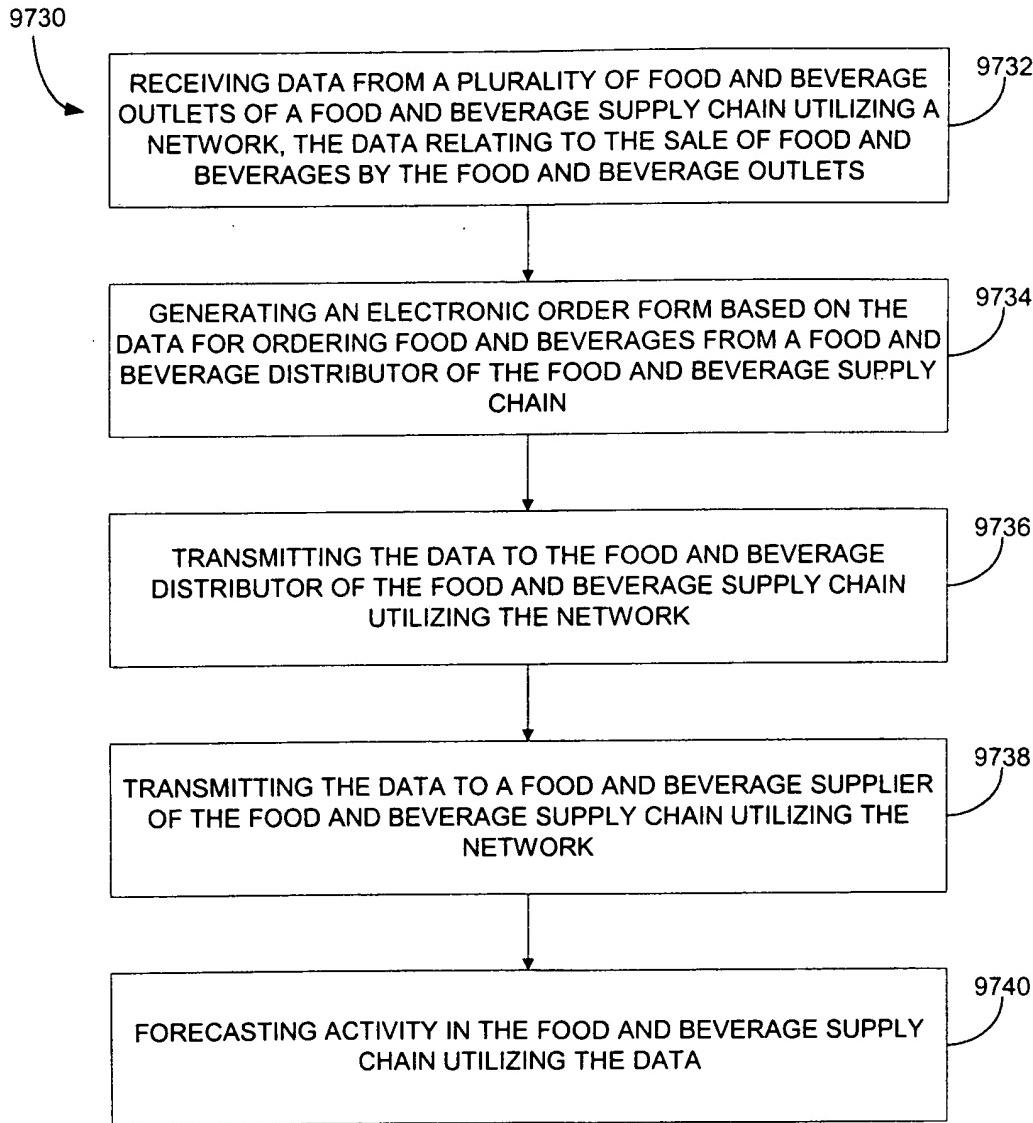


FIG. 97

09816025.0
TOE0020

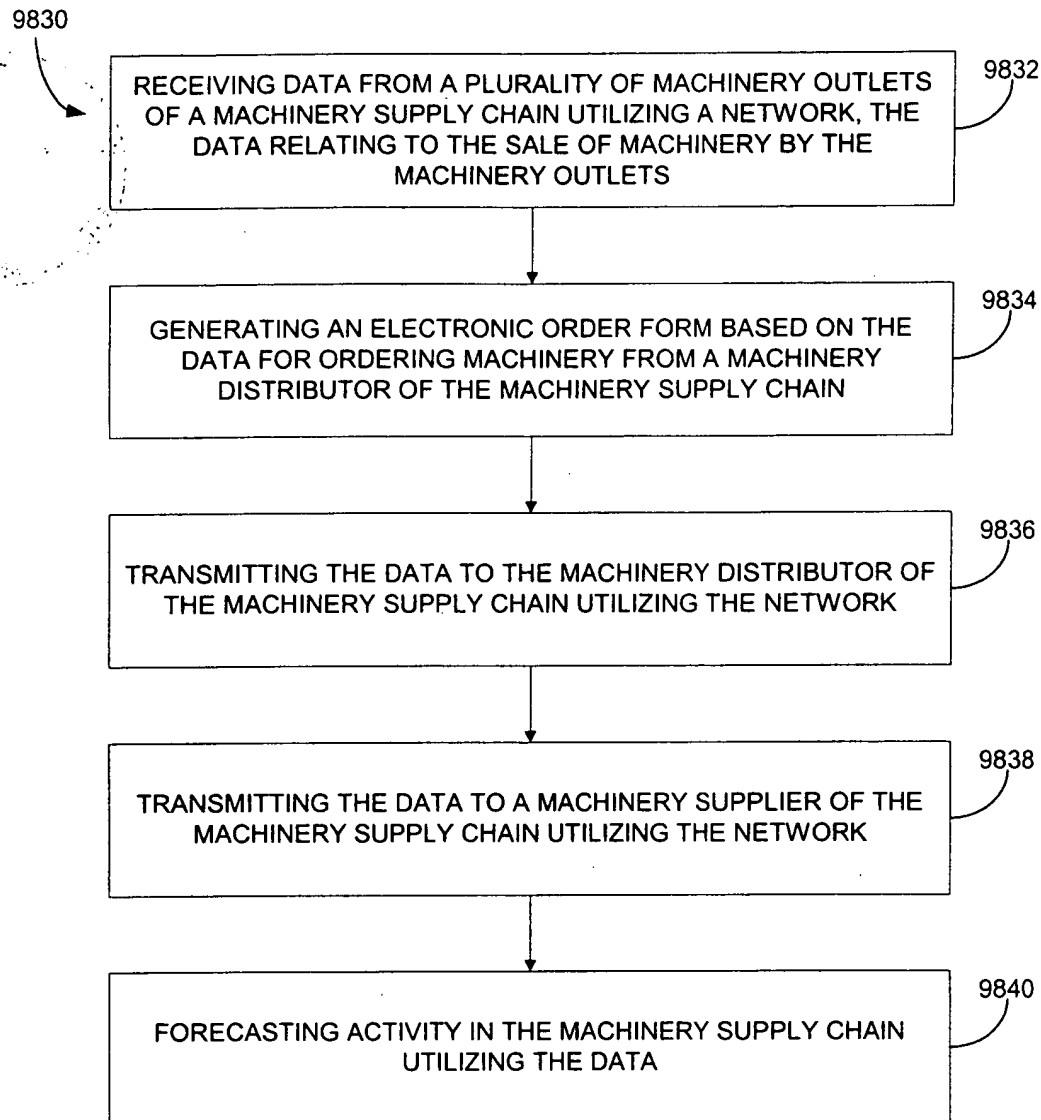


FIG. 98

0981625 - 07060

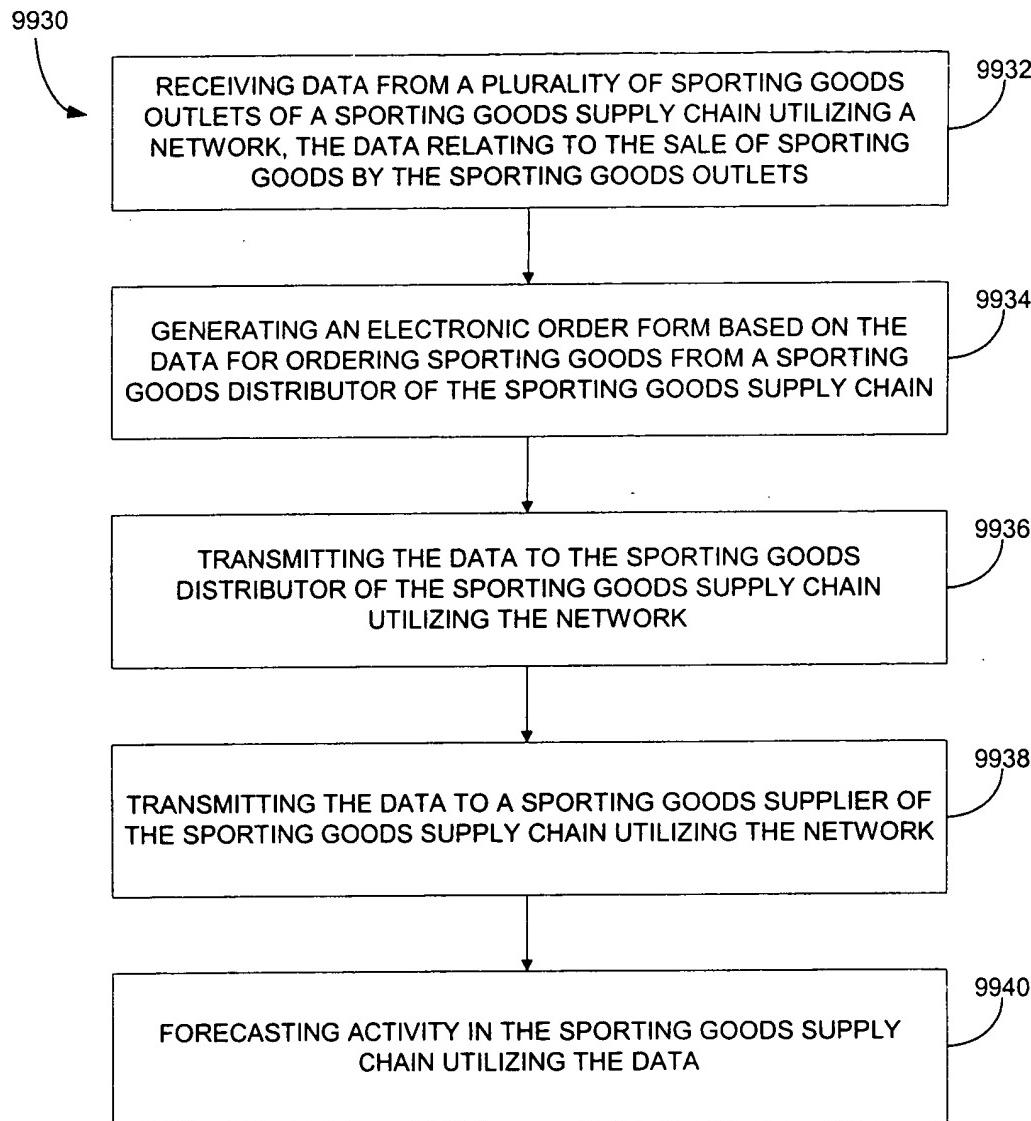


FIG. 99

TO 9020-520960

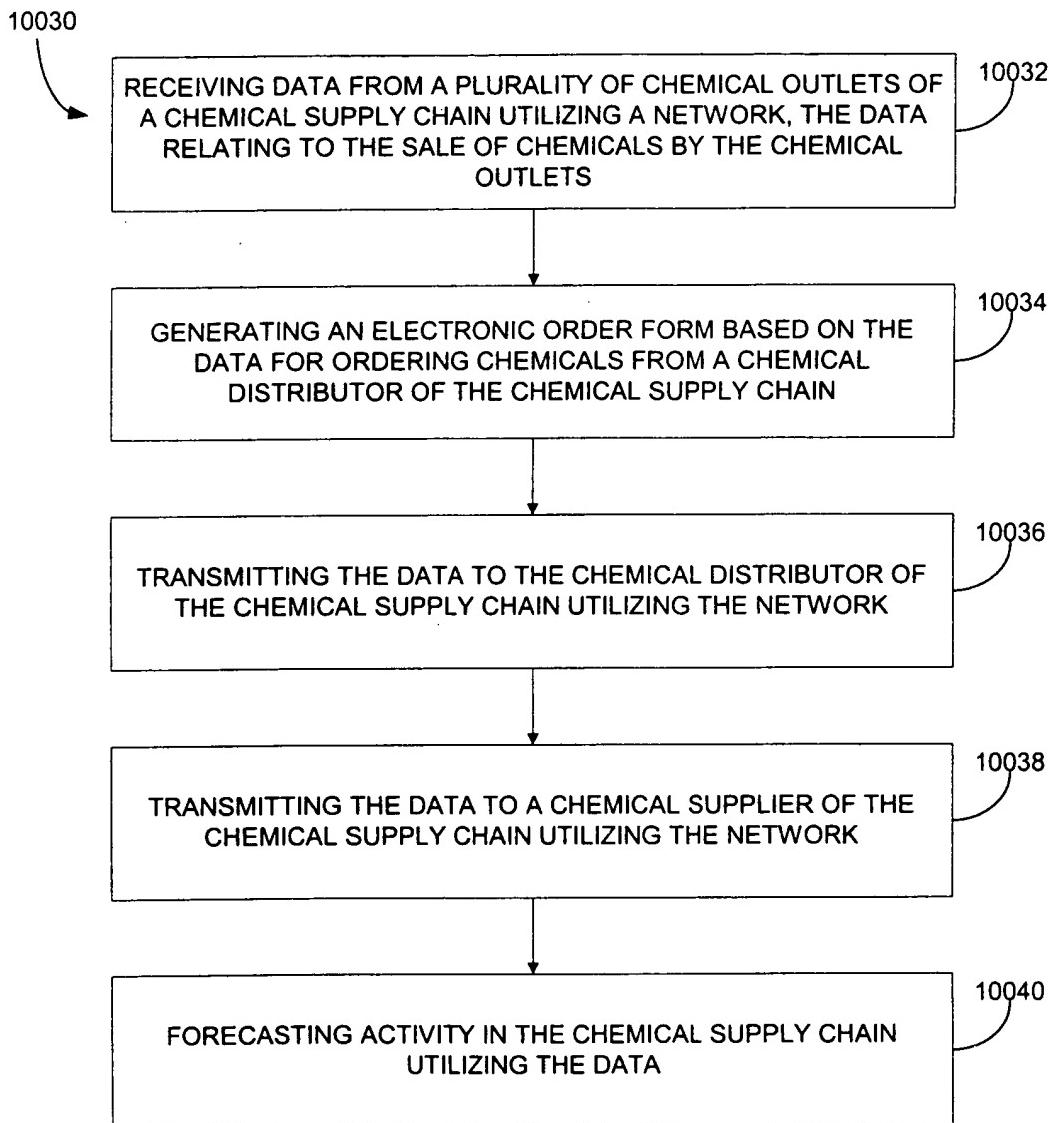


FIG. 100

PROPOSED SYSTEM

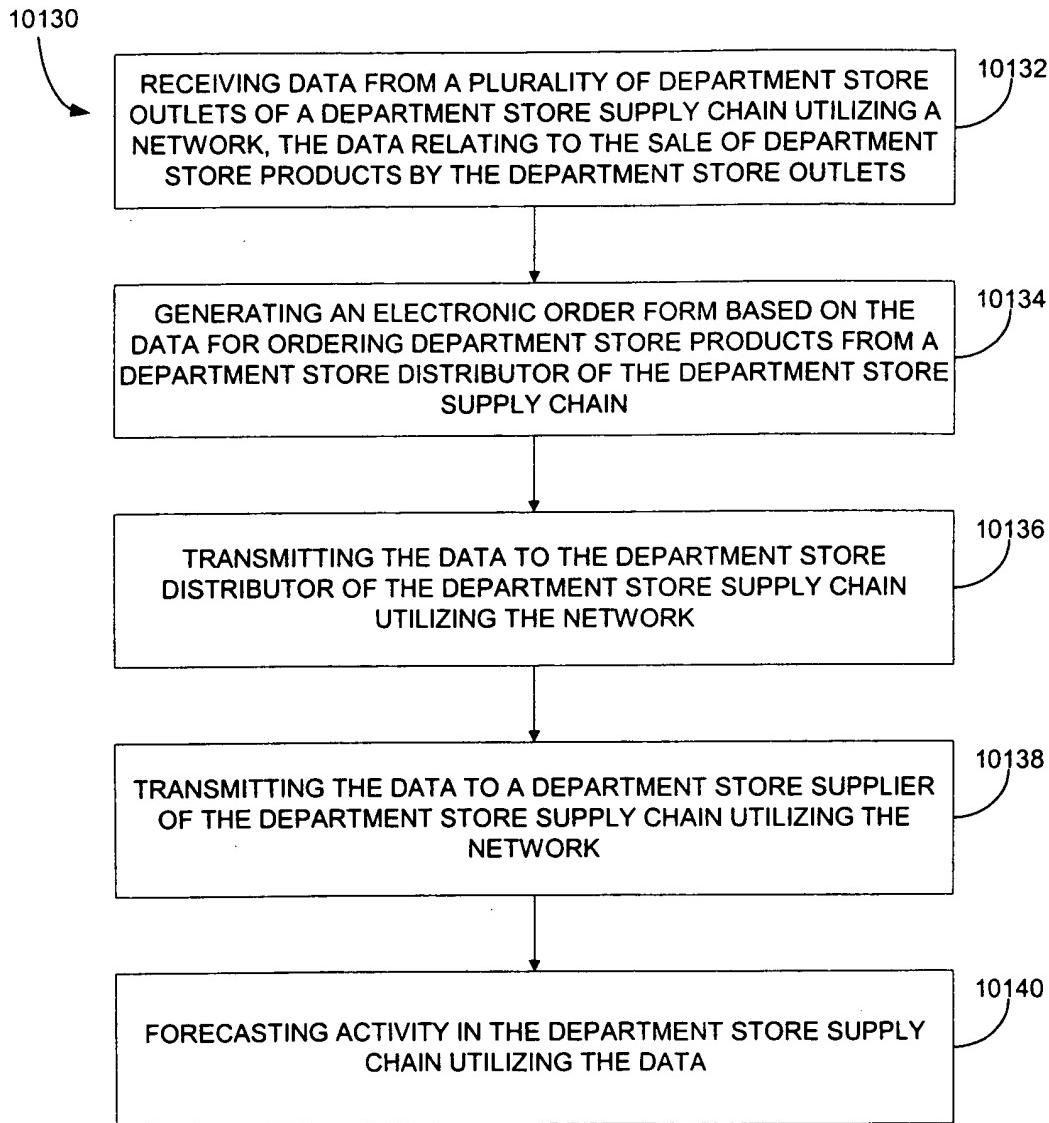


FIG. 101

10230-507060

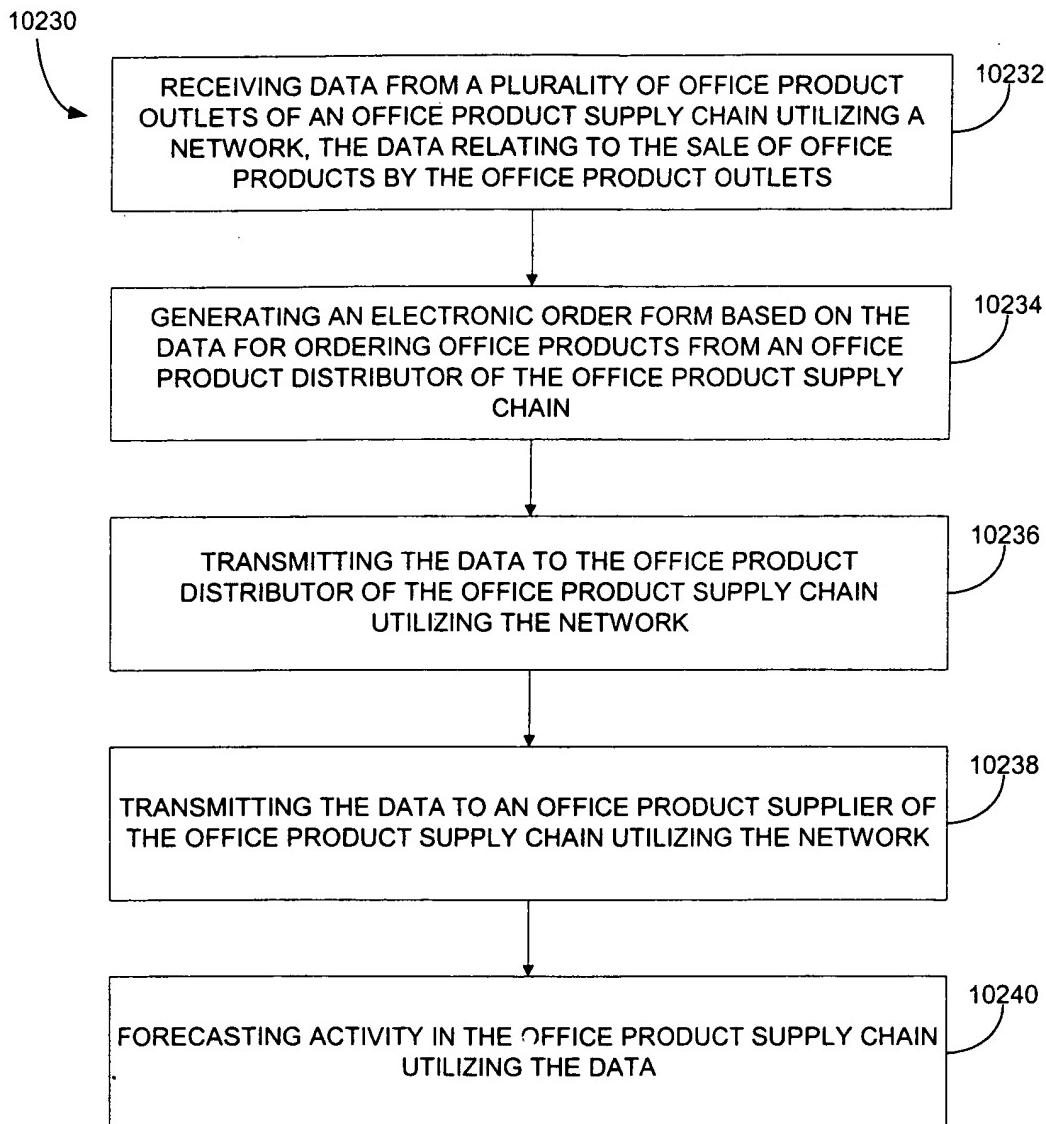


FIG. 102A

10260
10262
10264
10266
10268
10270

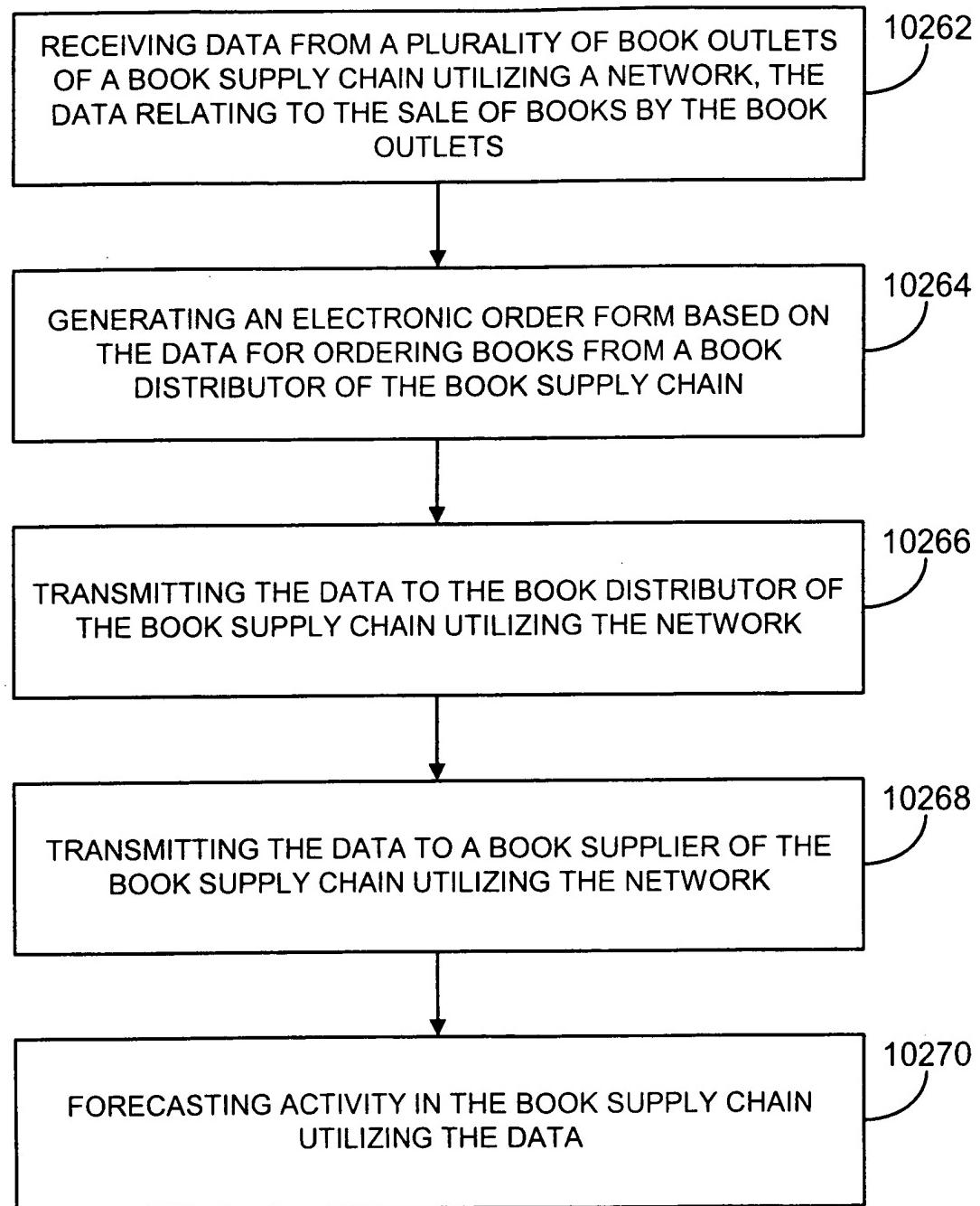


FIG. 102B

TOP SECRET//SI//REL TO USA, FVEY

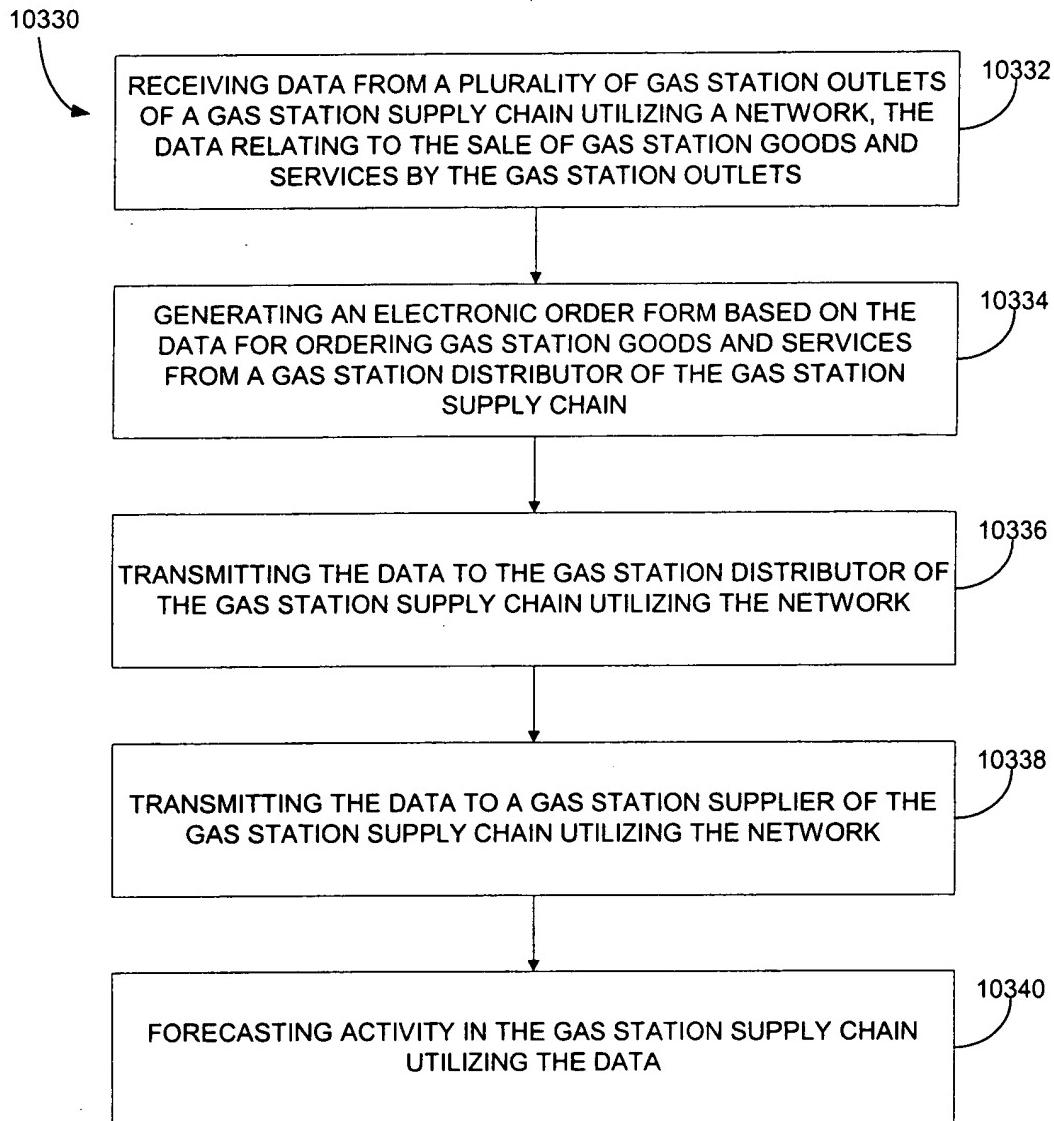


FIG. 103

10430 10432
10434 10436
10438 10440

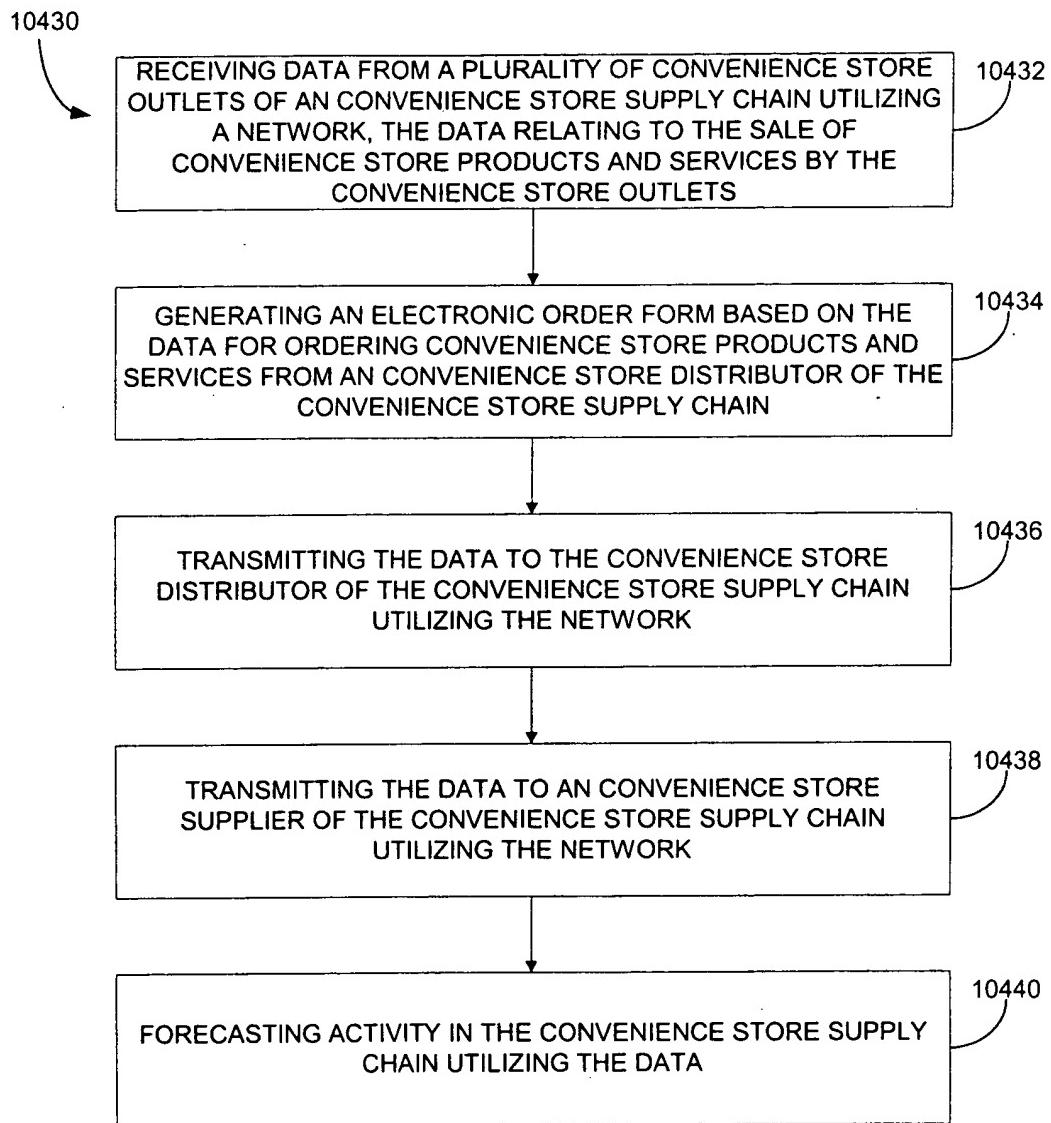


FIG. 104A

09816075 • 070501

10460

10462

RECEIVING DATA FROM A PLURALITY OF TOY OUTLETS OF
A TOY SUPPLY CHAIN UTILIZING A NETWORK, THE DATA
RELATING TO THE SALE OF TOYS BY THE TOY OUTLETS

10464

GENERATING AN ELECTRONIC ORDER FORM BASED ON
THE DATA FOR ORDERING TOYS FROM A TOY DISTRIBUTOR
OF THE TOY SUPPLY CHAIN

10466

TRANSMITTING THE DATA TO THE TOY DISTRIBUTOR OF
THE TOY SUPPLY CHAIN UTILIZING THE NETWORK

10468

TRANSMITTING THE DATA TO A TOY SUPPLIER OF THE TOY
SUPPLY CHAIN UTILIZING THE NETWORK

10470

FORECASTING ACTIVITY IN THE TOY SUPPLY CHAIN
UTILIZING THE DATA

FIG. 104B

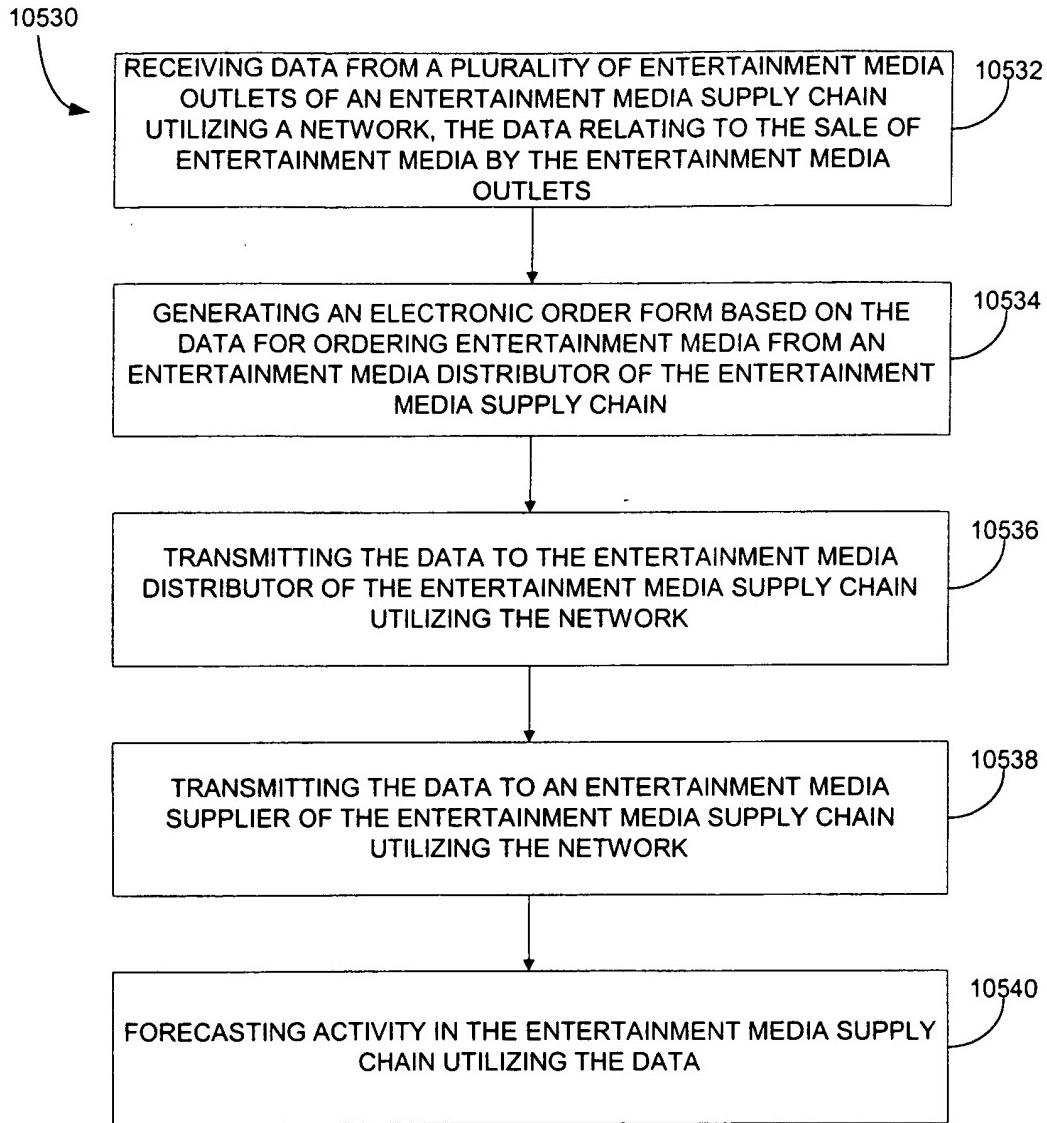


FIG. 105

10630 10632 10634 10636 10638 10640

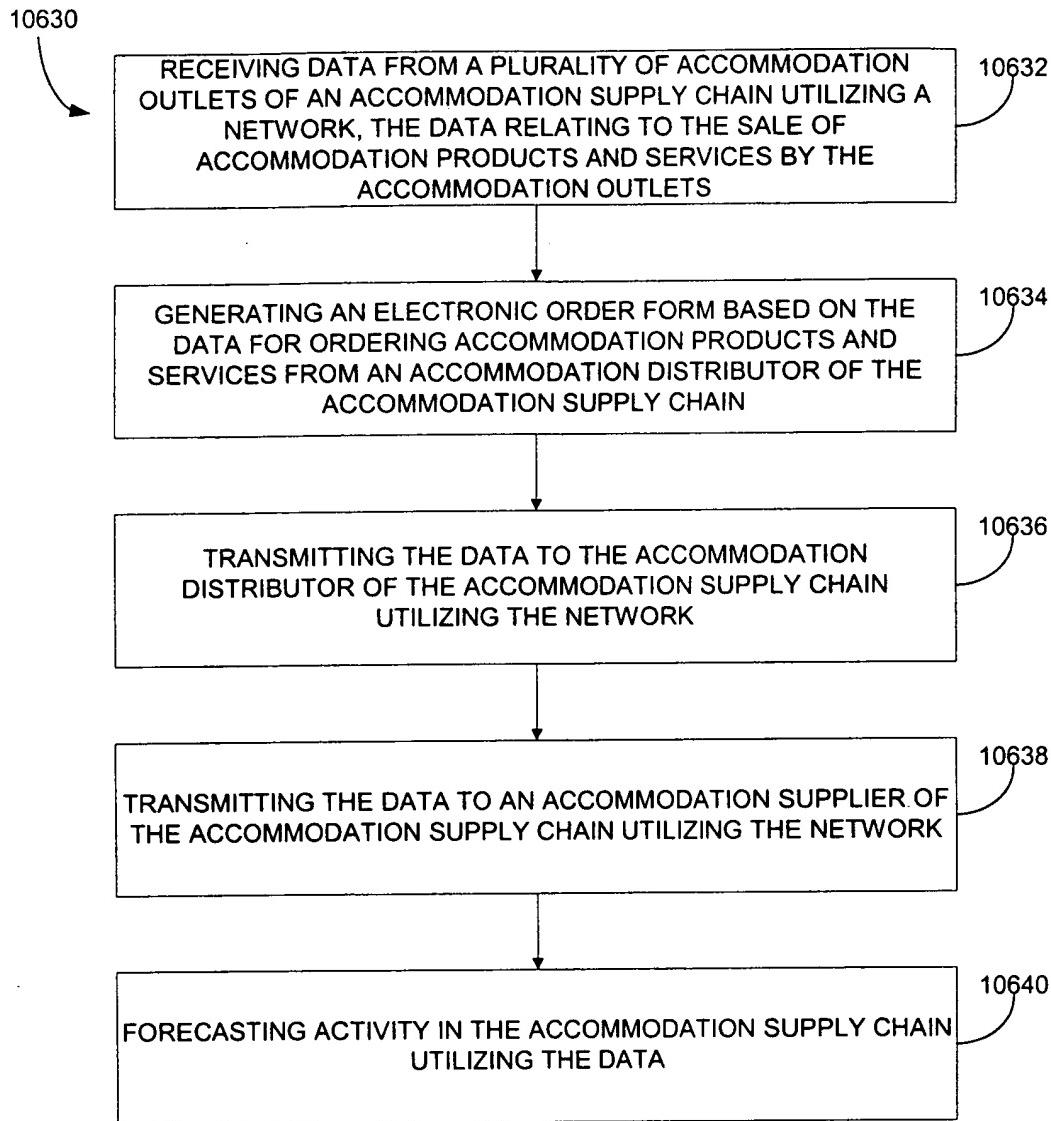


FIG. 106

00000000000000000000000000000000

10730

RECEIVING DATA FROM A PLURALITY OF STORES OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF GOODS BY THE STORES

10732

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA FOR ORDERING GOODS FROM A DISTRIBUTOR OF THE SUPPLY CHAIN

10734

TRANSMITTING THE DATA TO SUPPLIERS OF THE SUPPLY CHAIN UTILIZING THE NETWORK, WHEREIN THE SUPPLIERS OFFER RAW PRODUCTS USED FOR PRODUCING THE GOODS AT A PREDETERMINED PRICE, THE PRICE DECREASING AS A FUNCTION OF TIME DURING A PREDETERMINED DURATION

10736

FIG. 107

09816075 - 020601

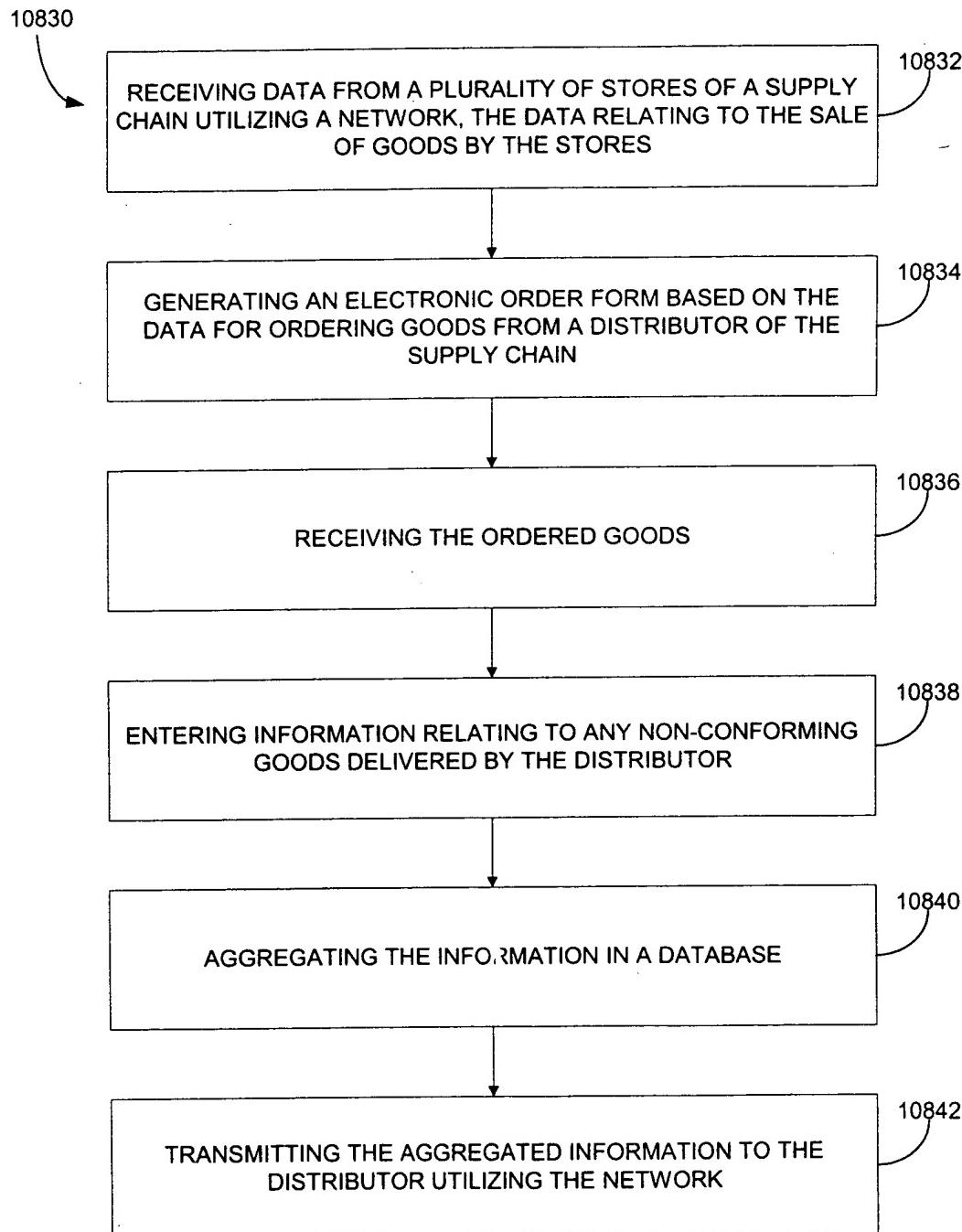


FIG. 108

TE0900200-5209T860

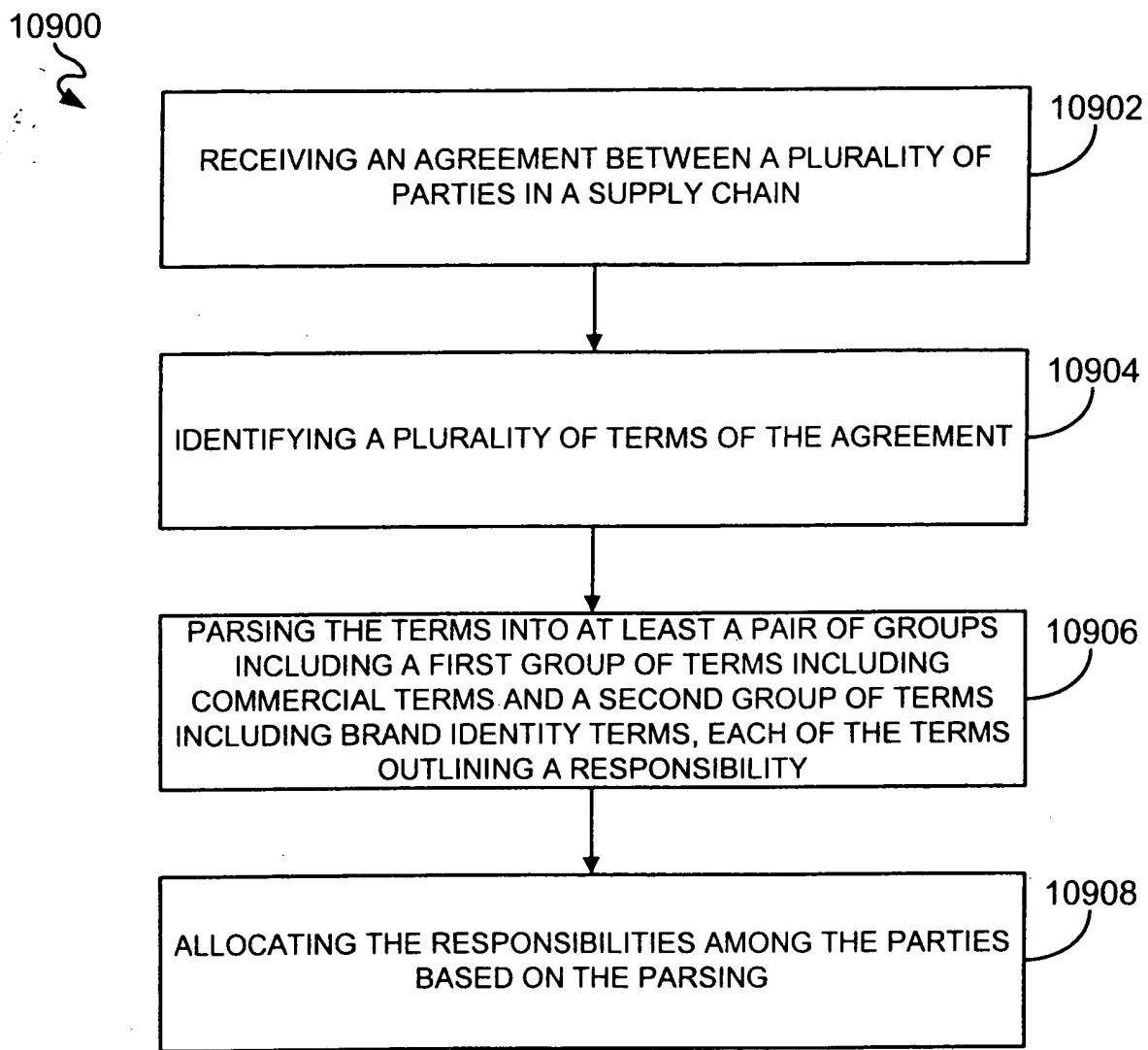


FIG. 109

09846075 · 070604

11000

11002

RECEIVING DATA FROM A PLURALITY OF SUPPLY CHAIN PARTICIPANTS OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF PRODUCTS BY THE SUPPLY CHAIN PARTICIPANTS

11004

DETERMINING PRODUCT SUPPLY PARAMETERS CORRESPONDING TO EACH SUPPLY CHAIN PARTICIPANT BASED ON INFORMATION INCLUDING THE DATA

11006

COMMUNICATING CORRESPONDING PRODUCT SUPPLY PARAMETERS TO AT LEAST ONE SUPPLY CHAIN PARTICIPANT

FIG. 110

09816025 - 070604

11100

11102

RECEIVING DATA FROM A PLURALITY OF SUPPLY CHAIN PARTICIPANTS UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF PRODUCTS BY THE SUPPLY CHAIN PARTICIPANTS

11104

DETERMINING RULES TO ENSURE THE INCURRENCE OF MINIMAL COSTS TO THE SUPPLY CHAIN PARTICIPANTS

11106

APPLYING THE RULES TO ENSURE SUPPLY TO THE SUPPLY CHAIN PARTICIPANTS AT MINIMAL COST WITHOUT REQUIRING THE SUPPLY CHAIN MANAGER TO TAKE TITLE TO ANY GOODS

FIG. 111

05816025-070604

11200

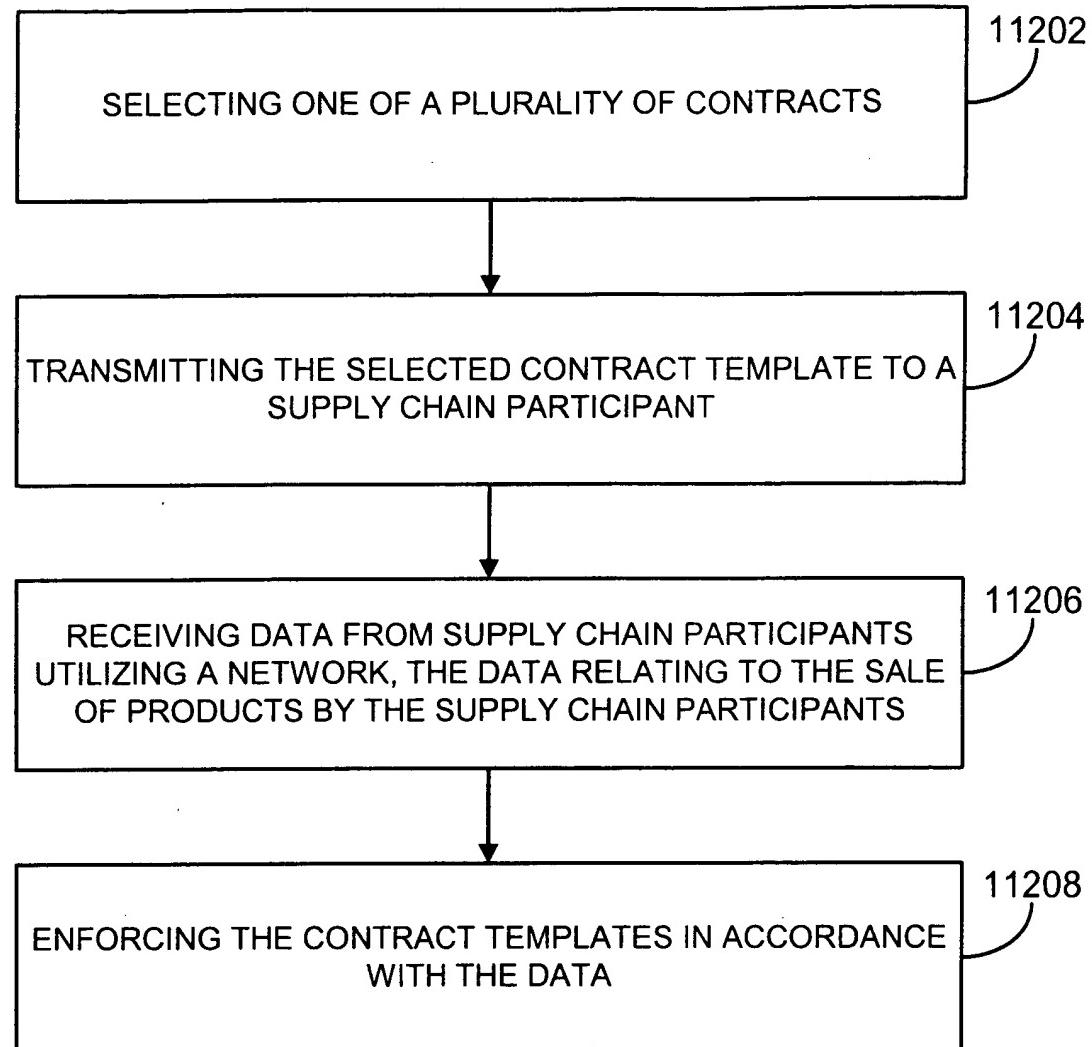


FIG. 112

100-02845902-5

11300

REGISTERING A PLURALITY OF DISTRIBUTORS OF A SUPPLY CHAIN

11302

ASSIGNING DISTRIBUTION MANAGEMENT RIGHTS TO A SUPPLY CHAIN MANAGER

11304

RECEIVING DATA FROM A PLURALITY OF OUTLETS OF THE SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF PRODUCTS BY THE OUTLETS

11306

MANAGING THE USE OF THE DATA DURING THE DISTRIBUTION OF PRODUCTS TO THE OUTLETS BY THE DISTRIBUTORS, WHEREIN THE MANAGING IS HANDLED BY THE SUPPLY CHAIN MANAGER

11308

FIG. 113

00000000000000000000000000000000

11400

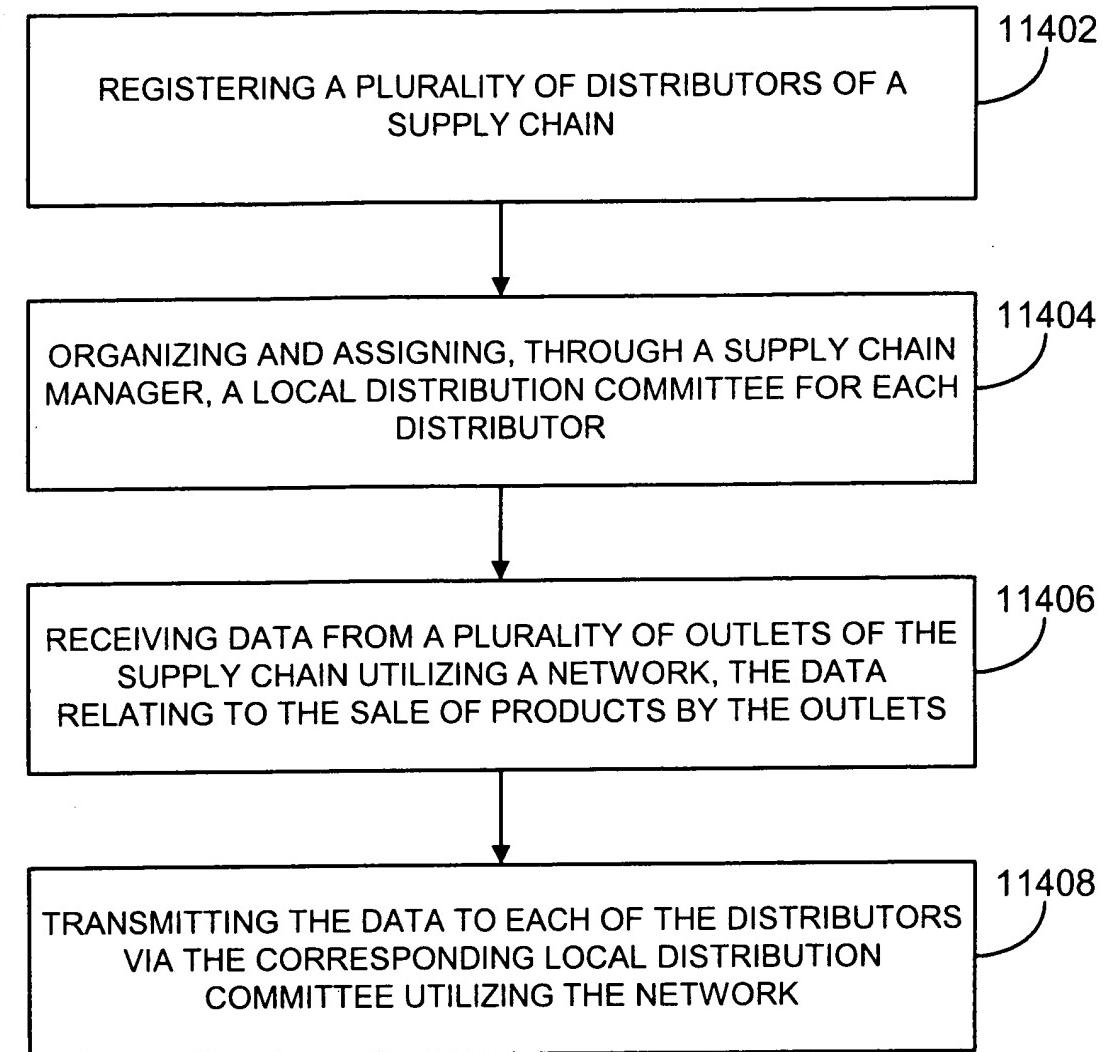


FIG. 114

1090200-54007860

11500

COLLECTING DATA FROM A PLURALITY OF STORES OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF GOODS BY THE STORES

11502

GENERATING ELECTRONIC ORDER FORMS BASED ON THE DATA FOR ORDERING GOODS FROM A PLURALITY OF DISTRIBUTORS OF THE SUPPLY CHAIN

11504

SENDING THE ELECTRONIC ORDER FORMS TO THE DISTRIBUTORS UTILIZING THE NETWORK

11506

RECEIVING INVOICES FROM THE DISTRIBUTORS UTILIZING THE NETWORK

11508

CALCULATING A PRICE FOR THE GOODS UTILIZING THE ELECTRONIC ORDER FORMS AND THE INVOICES

11510

AUDITING THE PRICE

11512

FIG. 115

11600
11602
11604
11606
11608
11610
11612

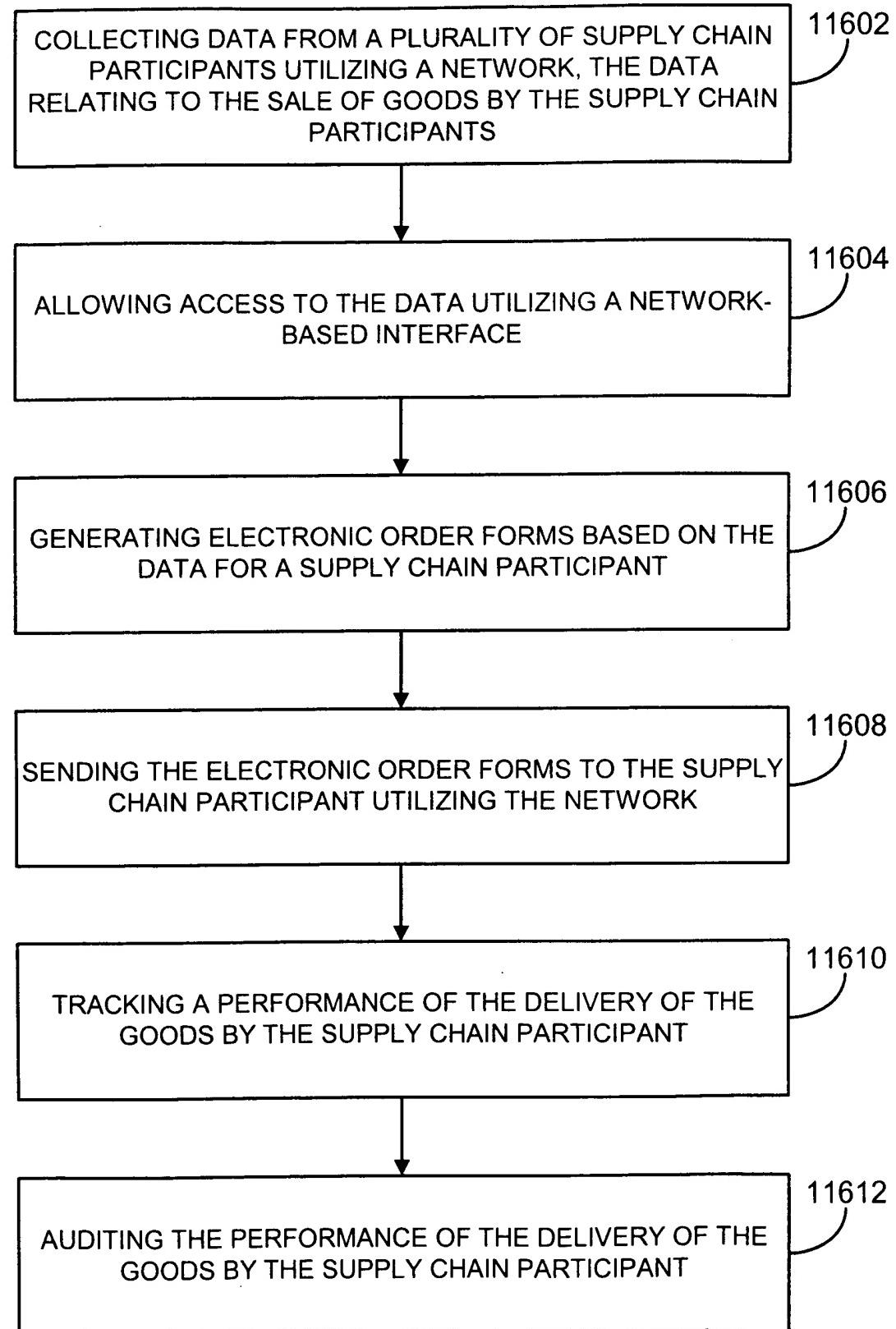


FIG. 116

10000000000000000000000000000000

11700

COLLECTING DATA FROM A PLURALITY OF OUTLETS OF A
SUPPLY CHAIN UTILIZING A NETWORK, THE DATA
RELATING TO THE SALE OF GOODS BY THE OUTLETS

11702

ALLOWING ACCESS TO THE DATA UTILIZING A NETWORK-
BASED INTERFACE

11704

PROCESSING THE DATA

11706

SENDING THE PROCESSED DATA TO AT LEAST ONE OF A
SUPPLIER, A DISTRIBUTOR AND THE OUTLETS IN THE
SUPPLY CHAIN UTILIZING ELECTRONIC MAIL TRANSMITTED
OVER THE NETWORK

11708

FIG. 117

1090700-5205960

11800

NEGOTIATING AN AGREEMENT WITH A SUPPLIER OF A
SUPPLY CHAIN THAT SETS A FIRST PRICE FOR A
PREDETERMINED PRODUCT

11802

ORDERING THE PREDETERMINED PRODUCT FROM THE
SUPPLIER BY A PURCHASING SUPPLY CHAIN PARTICIPANT

11804

COLLECTING DATA FROM A PLURALITY OF SUPPLY CHAIN
PARTICIPANTS UTILIZING A NETWORK, THE DATA
RELATING TO THE SALE OF GOODS BY THE SUPPLY CHAIN
PARTICIPANTS

11806

RECEIVING AN INVOICE FROM THE SUPPLIER BY THE
PURCHASING SUPPLY CHAIN PARTICIPANT, WHEREIN THE
INVOICE REFLECTS A SECOND PRICE FOR THE
PREDETERMINED PRODUCT WHICH IS DIFFERENT FROM
THE FIRST PRICE

11808

FIG. 118

09050275 - 09050276

11900

RECEIVING DATA FROM A PLURALITY OF OUTLETS OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO AN AMOUNT OF PRODUCTS SOLD BY THE OUTLETS

11902

DETERMINING A MAXIMUM ACCEPTABLE AMOUNT OF LOSS

11904

TRANSLATING THE MAXIMUM ACCEPTABLE AMOUNT OF LOSS TO ACCEPTABLE ORDERING STANDARDS

11906

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA AND THE ACCEPTABLE ORDERING STANDARDS FOR ORDERING PRODUCTS FROM A DISTRIBUTOR OF THE SUPPLY CHAIN

11908

FIG. 119

105070-5709860

12000

RECEIVING DATA FROM A PLURALITY OF OUTLETS OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO AN AMOUNT OF PRODUCTS SOLD BY THE OUTLETS

12002

GENERATING ELECTRONIC ORDER FORMS BASED ON THE DATA FOR ORDERING PRODUCTS FROM A DISTRIBUTOR OF THE SUPPLY CHAIN, WHEREIN THE ELECTRONIC ORDER FORMS INDICATE AN AMOUNT OF THE PRODUCTS ORDERED BY EACH OUTLET

12004

TRACKING AN AMOUNT AND A LOCATION OF THE PRODUCTS UTILIZING THE DATA AND THE FORMS

12006

FIG. 120

12100

RECEIVING DATA FROM A PLURALITY OF OUTLETS OF A
SUPPLY CHAIN UTILIZING A NETWORK, THE DATA
RELATING TO AN AMOUNT OF PRODUCTS SOLD BY THE
OUTLETS

12102

MAKING THE DATA ACCESSIBLE TO THE OUTLETS,
DISTRIBUTORS, AND SUPPLIERS UTILIZING A NETWORK
BASED INTERFACE

12104

AUCTIONING SURPLUS PRODUCTS FROM AT LEAST ONE OF
THE OUTLETS UTILIZING THE NETWORK-BASED INTERFACE

12106

FIG. 121

TO 900X0 "520604

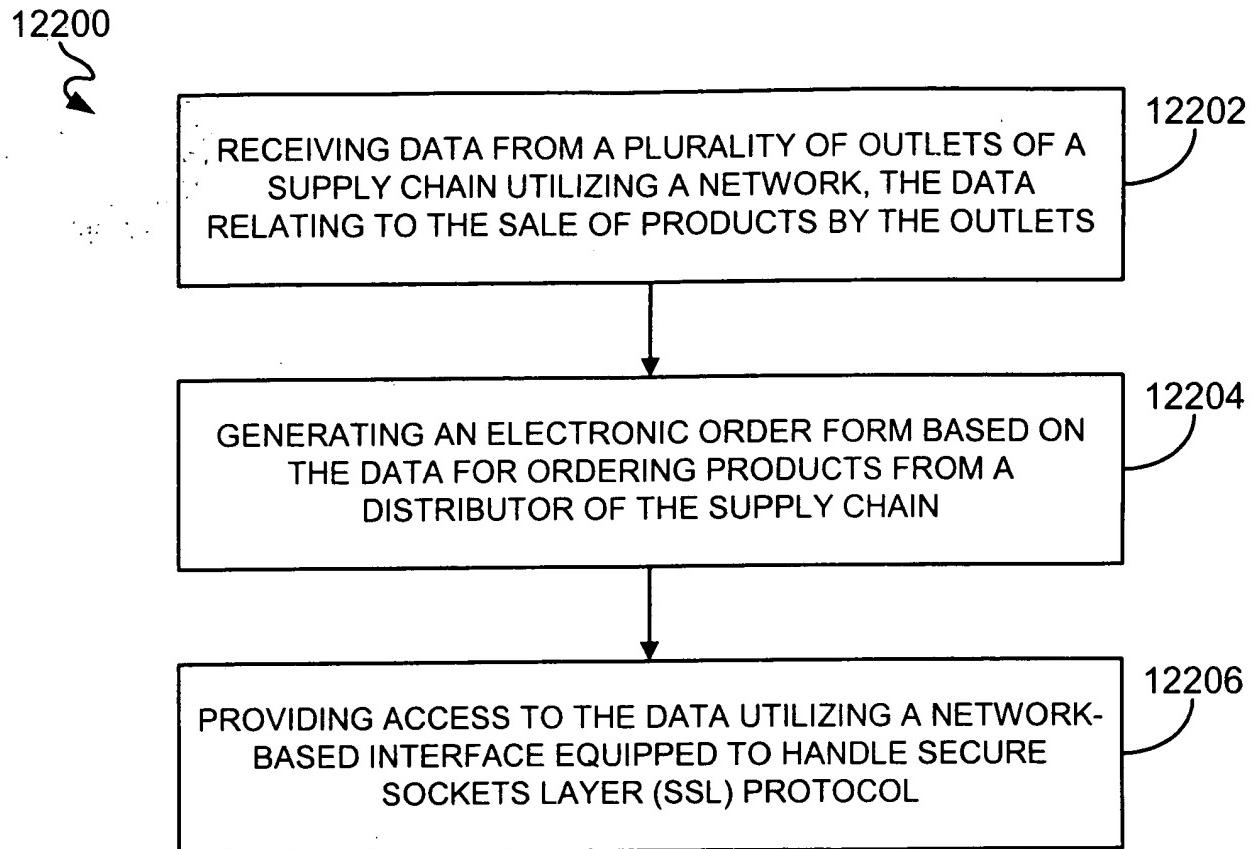


FIG. 122

10906020-57061860

12300

RECEIVING DATA FROM A PLURALITY OF OUTLETS OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF PRODUCTS BY THE OUTLETS

12302

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA FOR ORDERING PRODUCTS FROM A DISTRIBUTOR OF THE SUPPLY CHAIN

12304

ALLOWING ACCESS TO THE DATA UTILIZING A NETWORK-BASED INTERFACE

12306

FIG. 123

12400

12402

RECEIVING DATA FROM A PLURALITY OF OUTLETS OF A
SUPPLY CHAIN UTILIZING A NETWORK, THE DATA
RELATING TO THE SALE OF PRODUCTS BY THE OUTLETS

12404

GENERATING A CALENDAR OF EVENTS

12406

ALLOWING ACCESS TO THE CALENDAR OF EVENTS
UTILIZING A NETWORK-BASED INTERFACE

FIG. 124

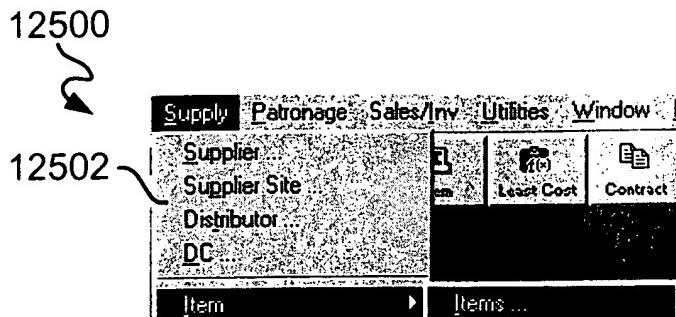


FIG. 125

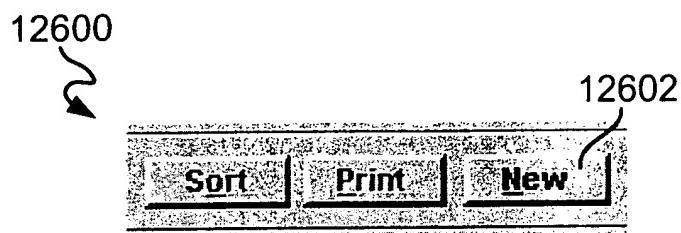


FIG. 126

12700

12702

Item Desc.:

Item Number:

Product Cat Code:

Status Code: Active

Item Rank:

FIG. 127

TOP SECRET//COMINT

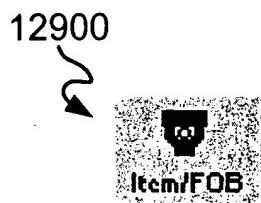
FIGURE 128

12800

Landed Cost by Distribution Center

Item	Inv FOB	Freight	Landed	Routing
Bag - Medium	4.85	0.23	5.08	TL
Bag - Large	6.7	0.23	6.93	TL
Biscuits - Frozen	12.33	1.15	13.48	TL
Brush - Pot, Long Handle	40.2	2.02	42.22	TL
Brush - Pot, Short Handle	24	1.39	25.39	TL
Carton - Breakfast	16.59	1.1	17.69	RDC
Carton - Large Fry	29.91	0.81	30.72	RDC
Carton - Medium Fry	18.92	0.73	19.65	TLMIN

FIG. 128

**FIG. 129**

13000

Supplier Item Desc.	Item No.
Current:	<input checked="" type="radio"/> Yes <input type="radio"/> No
Items per Case:	5000
Innerpack Content:	51000
Item Size:	
Case Length:	
Case Width:	
Case Depth:	
Case Dimension U/M:	INCH(S)
Item Cube:	0.95 CUBIC FEET
Item Shelf Life:	
Tie Qty:	
High Qty:	
Cases Per Pallet:	
Stacking Allowed:	
Universal Product Code:	
Cases Per Truckload:	1350
Net Weight:	39.00
Gross Weight:	39.00
Weight U/M:	POUND(S)
BarCode:	

White Boxes Are Copied Across Suppliers / Grey Boxes Are Only Copied Within Same Supplier

FIG. 130

13100

Site Information	Site Id: 17355	Site Role: FOB Shipping Point
Site Name:	TYSON FOODS - NEW HOLLAND, PA	

13102

FIG. 131

13200

Site Information	Site Id: 16	FOB Shipping Point
Name:	AMERISERVE-FARMINGDALE, NY	Railroad Name:
Status:	Active	Rail Sidings:

FIG. 132

00001000000000000000000000000000

13300

DEFINING A PLURALITY OF ITEMS UTILIZING A GRAPHICAL
USER INTERFACE

13302

SELECTING A SUPPLIER SITE FROM A SET UTILIZING THE
GRAPHICAL USER INTERFACE, THE SET OF SUPPLIER
SITES BEING DETERMINED BASED ON THE DEFINITION OF
THE ITEMS

13304

DETERMINING A DISTRIBUTION CENTER UTILIZING THE
GRAPHICAL USER INTERFACE, THE DISTRIBUTION CENTER
BEING DESIGNATED TO INTERFACE WITH THE SUPPLIER
SITE FOR DISTRIBUTION OF THE ITEMS

13306

FIG. 133

13400

Item:	WRAP-BACON DOUBLE CHEESEBURGER DELUXE	Begin:	7/1/96	End:	9/1/96	Final:
Override Rules:	<input type="radio"/> Yes <input checked="" type="radio"/> No	Apply By:	Cell			

FIG. 134

13500

DC	Supplier FOB Point
AMERISERVE-DENVER, CO	TYSON FOODS - GREEN FOREST, AR
AMERISERVE-DOUGLASSVILLE,	TYSON FOODS - ALBERTVILLE, AL
AMERISERVE-FARMINGDALE, NY	TYSON FOODS - NEW HOLLAND, PA

FIG. 135

13600

Con FOB	Inv FOB	Freight	Landed
34.3200	34.3900	0.8400	35.2300
34.3200	34.3900	0.2900	34.6800

FIG. 136

13700

Contr	LB	Trk	Routing
96	83,600	2.0	TL
96	215,040	5.1	TL

FIG. 137

13800



FIG. 138

13900

Min Order	UM	Ship	Delivery
1	TRUCKLOAD(S)	Pallet	
1	TRUCKLOAD(S)	Pallet	

FIG. 139

14000

Carrier	Stated Vol
Truck	83,600
Truck	215,040

FIG. 140

14200



FIG. 142

14100

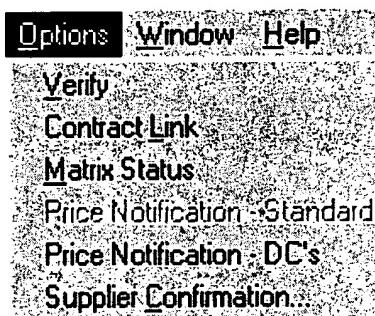


FIG. 141

14300



FIG. 143

14400
14402
14404
14406

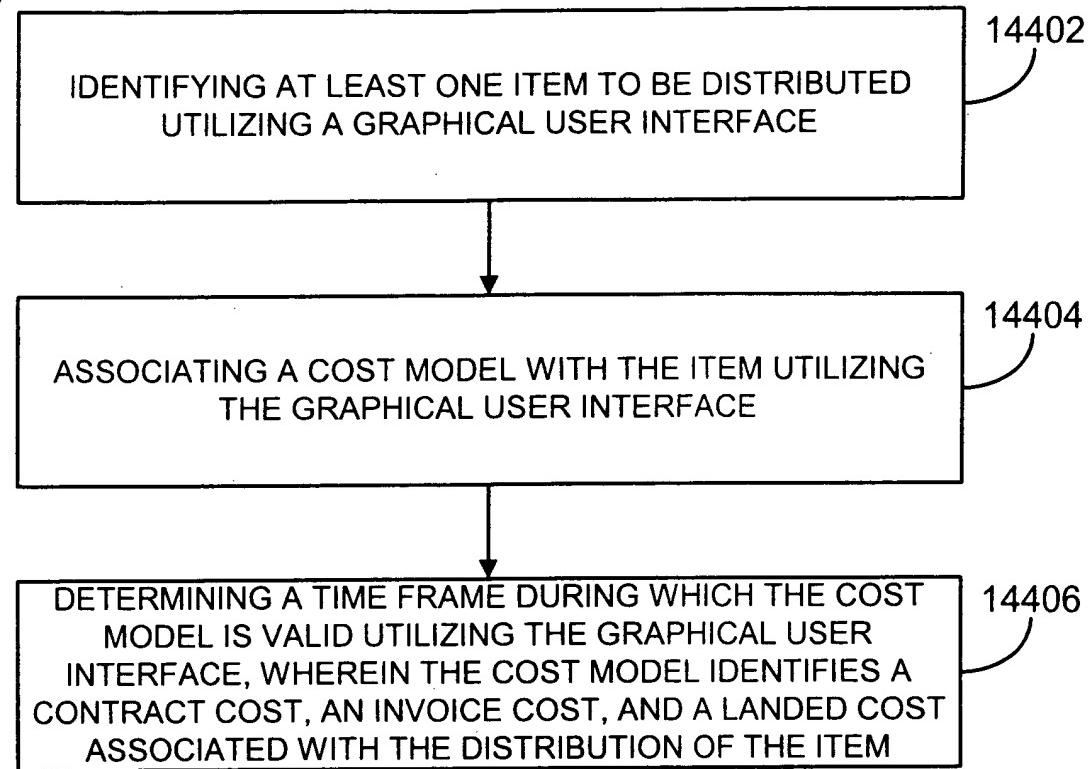


FIG. 144

14500



FIG. 145

14600

Contract ID:

673 - TYSON FOODS

Initial Buyer Name:

Jamie Hersh

Current Buyer Name:

Chris Stanton

FIG. 146

14700

Contract Start Date:	05/15/98
Contract End Date:	12/31/02
Execution Date:	5/15/98
Effective:	Shipment Date
Payment Terms:	Net 10

FIG. 147

14800



14900



15000



FIG. 148

FIG. 149

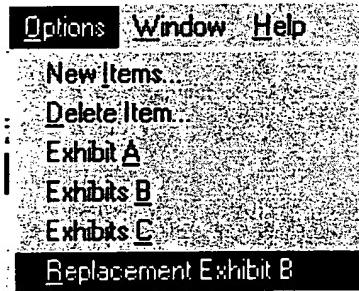
FIG. 150

15100

Item Description	Cost Matrix End Date	Contract End Date	No End Date
BEEF - 77%	<input checked="" type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date
BEEF-WHOPPER 4.0 OZ	<input checked="" type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date
BEEF-WHOPPER JR 2.8 OZ	<input checked="" type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date

FIG. 151

15200



15300



FIG. 153

FIG. 152

00000000000000000000000000000000

0010020000000000

15400

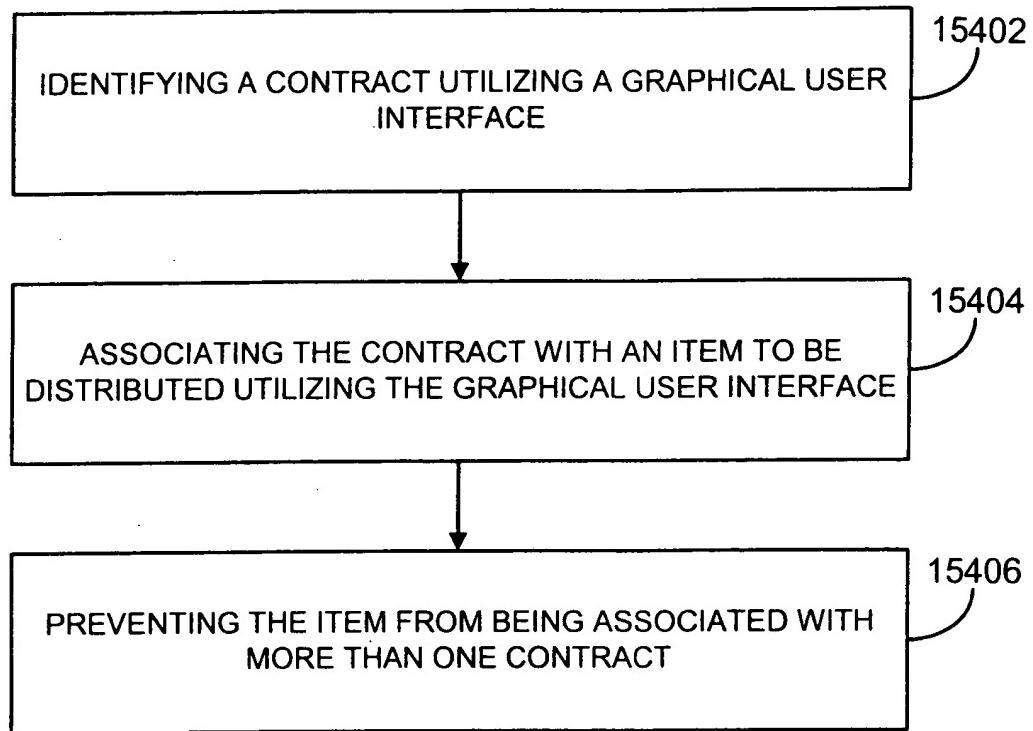


FIG. 154

0406902075-0607161800

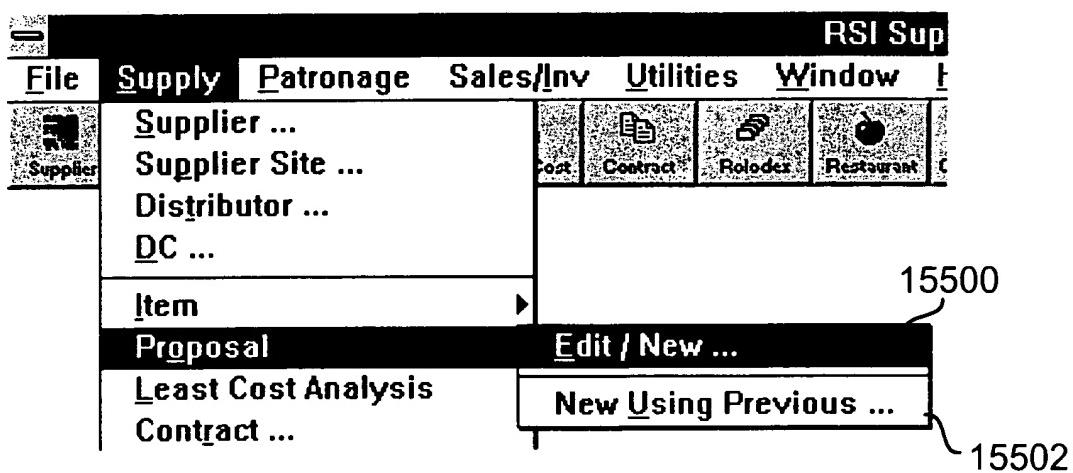


FIG. 155

15600

Proposal - Foam Hot Cups & Polystyrene Lids

Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | View Bid

Proposal Information

Proposal ID: 1021 **Proposal Due Date:** 06/12/97

Proposal Name: Foam Hot Cups & Polystyrene Lids **Contract Begin Date:** 07/01/97

Buyer Name: Dennis Clabby **Contract End Date:** 06/30/98

Actions

#	Date	Action Description
1.	05/28/97	Sent this bid to Dart and also sent a request for information to WinCup.

FIG. 156

0010309070-076051

15700



FIG. 157

15800

The screenshot shows a software window titled "Proposal - Foam Hot Cups & Polystyrene Lids". The window has a tab bar with "Main Info", "Items", "Suppliers", "DCs", "FOB Price", "DC/Rest.", "Usage", "Templates", and "View Bid". The "Items" tab is selected. Below the tabs are three buttons: "Search", "Query", and "Reset".
The main area is divided into two sections:

- Query Values:** A list box containing the item description "CUP-HOT".
- Rem Description:** A list box containing two items: "LID-HOT 12/15 OZ (GRY)" and "LID-HOT 8 OZ (DRY)".

A message "2 Rows Selected" is displayed above the "Rem Description" list. On the far left edge of the window, there is a vertical text "15800" with an arrow pointing towards the window.

FIG. 158

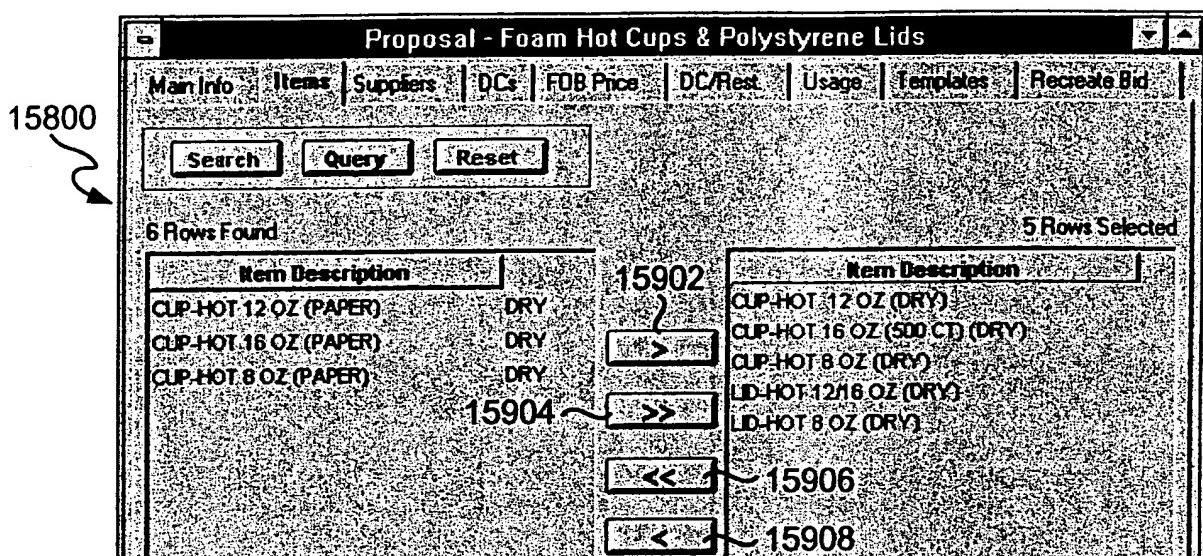


FIG. 159

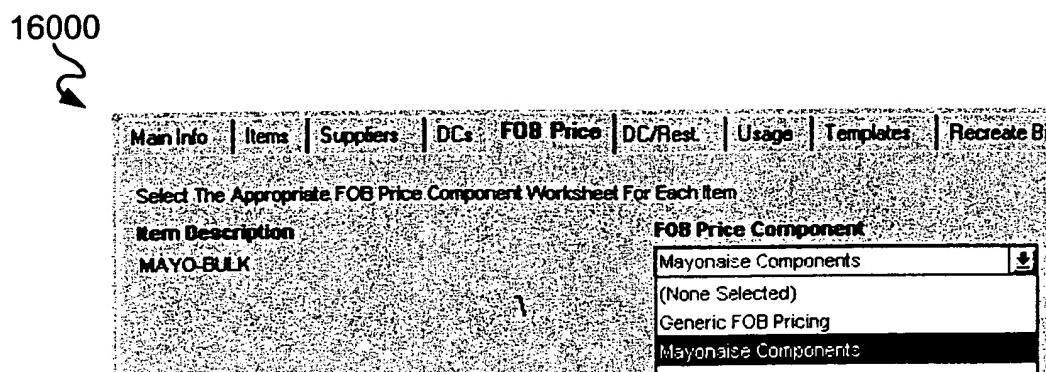


FIG. 160

16100

Item	Growth %	Gross Wgt.	Item Cube	Contract Period			
CHICKEN-BK BROILER	5.00%	62	1.26	09/01/97 to 12/31/97			
CHICKEN-PATTY	7.00%	37.00	1.09				
CHICKEN-TENDERS	0.00%	25.00	1.06				
Distribution Center	Previous Case Usage	Projected Rest. Count	Covg. Factor	Avg. # RM	DC Item Growth	Projected Unit Usage	
POST-ALBUQUERQ	576	30	99.34%	6.03	5.00%	755	
POST-DENVER	633	39	99.05%	6.68	5.00%	1,083	
POST-SALT LAKE	116	2	80.00%	5.46	5.00%	37	

FIG. 161

09816075 - 070601

054816075 • 000601

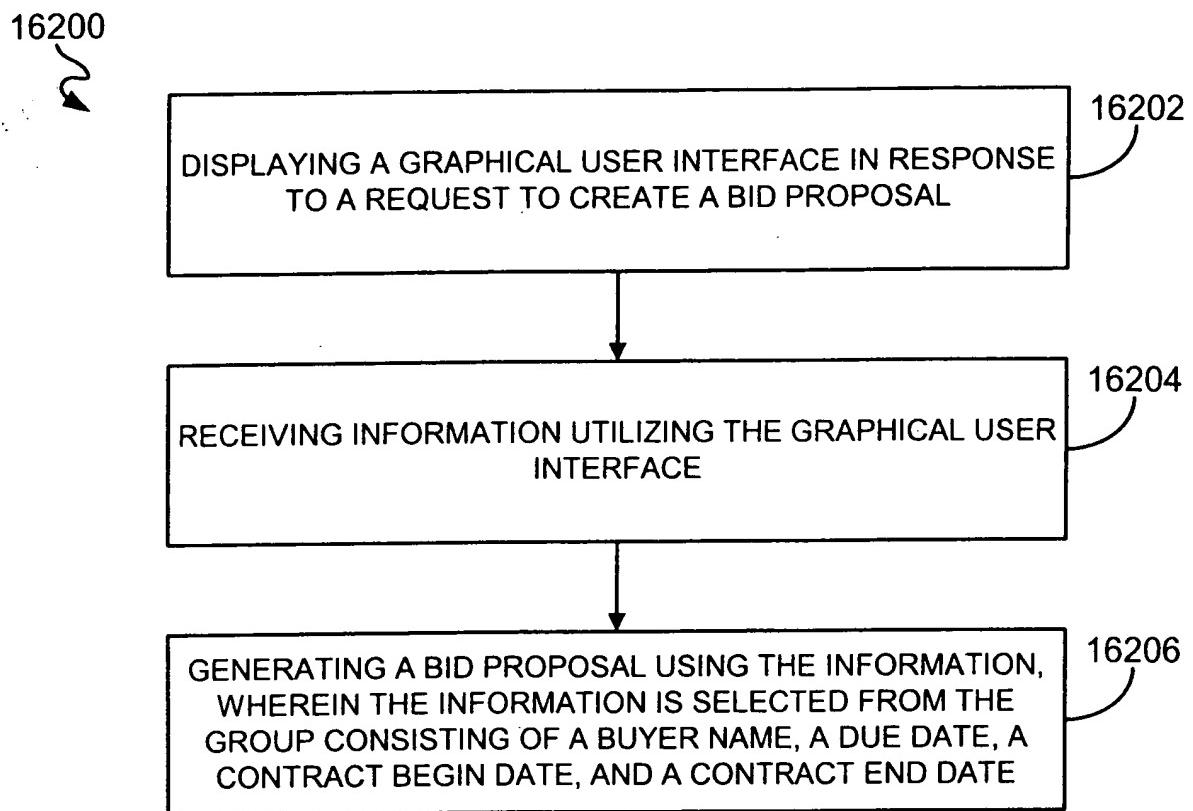


FIG. 162

TO \$0400-\$3000T350

16300

Templates Create Bid

16400

FIG. 163

	<i>Supply Word</i>	<i>MS</i>	<i>Editable Y/N</i>
Bid Proposal Cover Letter	2	F	Y
General Terms and Conditions	2	F	N
Usage Estimates	2	F	N
Supplier Facility Worksheets	2	F	N
Item Information Worksheets	2	F	N
Sample Supply Agreement	2	F	N
BK Specification Request	2	F	N
FOB Price Component	2	F	Y
Truckload Freight Worksheet	2	F	N
LTL Freight Worksheet	2	F	N

FIG. 164

01002705-090265-0000

16500

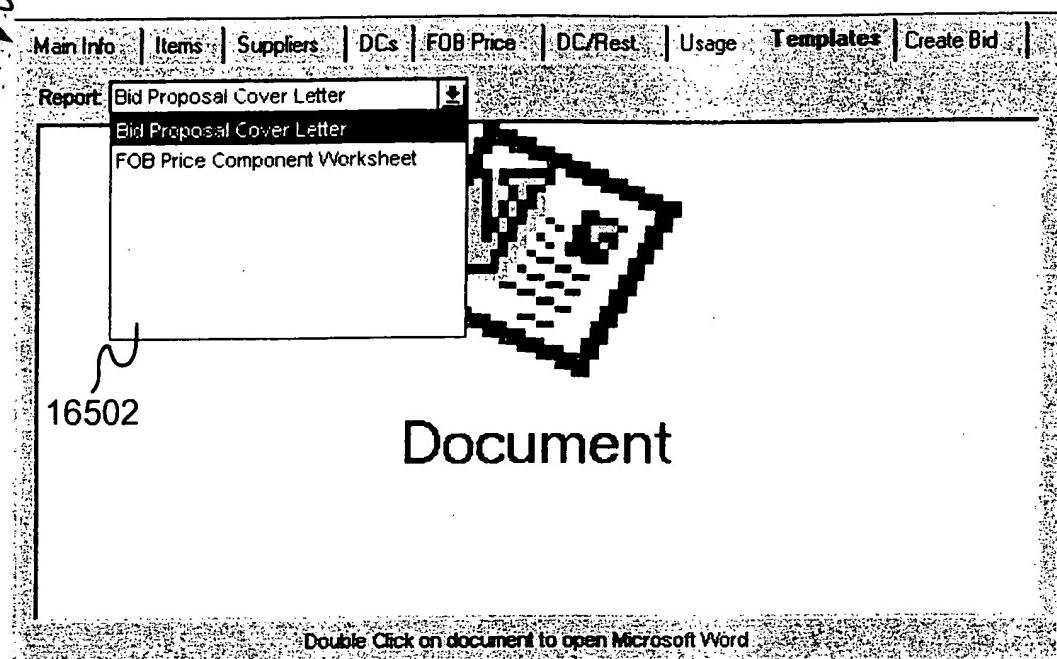


FIG. 165

16600

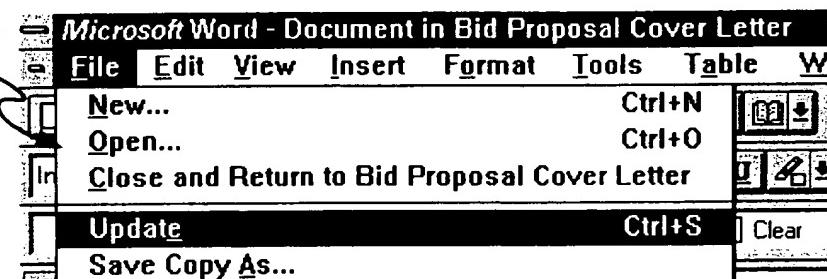


FIG. 166

Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | Create Bid

16700

Bid Proposal Sent

Bid Proposal Will Include Checked Documents

General	Cost
<input checked="" type="checkbox"/> Bid Proposal Cover Letter	<input checked="" type="checkbox"/> FOB Price Component Worksheet
<input checked="" type="checkbox"/> General Terms & Conditions	<input checked="" type="checkbox"/> Truckload Freight Worksheet
<input checked="" type="checkbox"/> Usage Estimates	<input checked="" type="checkbox"/> LTL Freight Worksheet
<input checked="" type="checkbox"/> Supplier Facility Worksheet	
<input checked="" type="checkbox"/> Item Information Worksheet	
<input checked="" type="checkbox"/> Sample Supply Agreement	
<input checked="" type="checkbox"/> BK Specification Request	

* LTL Freight Worksheet will be printed by system if necessary.

FIG. 167

16800

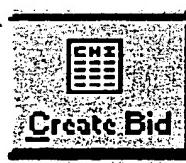


FIG. 168

16900

Report:	Item Information Worksheet	Supplier:	(all)
7/2/97	<input checked="" type="checkbox"/> Bid Proposal Cover Letter		
	<input checked="" type="checkbox"/> FOB Price Component Worksheet		
	<input checked="" type="checkbox"/> General Terms & Conditions		
	<input checked="" type="checkbox"/> Item Information Worksheet		
	<input checked="" type="checkbox"/> LTL Freight Worksheet		
	<input checked="" type="checkbox"/> Sample Supply Agreement		
	<input checked="" type="checkbox"/> Supplier Facility Worksheet		

**Restaurant Services, Inc.
Item Information Worksheet**

ATTY
DS

FIG. 169

09816025 • 020601

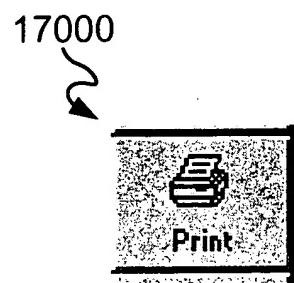


FIG. 170

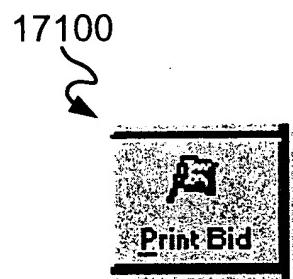


FIG. 171

00000000000000000000000000000000

17200

IDENTIFYING A PROPOSAL UTILIZING A GRAPHICAL USER INTERFACE

17202

INDICATING A PLURALITY OF COMPONENTS OF THE PROPOSAL UTILIZING THE GRAPHICAL USER INTERFACE

17204

ALLOWING THE SELECTION OF THE COMPONENTS UTILIZING THE GRAPHICAL USER INTERFACE

17206

CREATING A PROPOSAL UTILIZING THE SELECTED COMPONENTS

17208

FIG. 172

17300



FIG. 173

17400

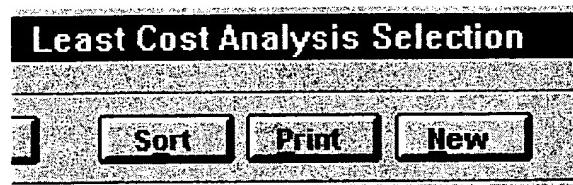


FIG. 174

17500

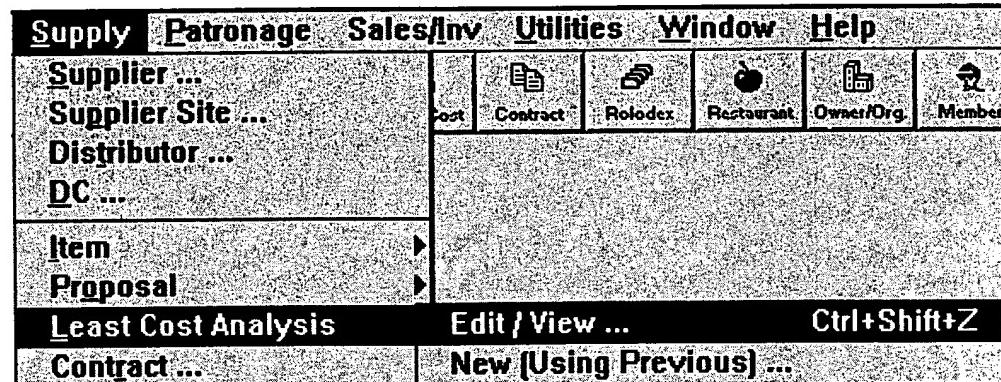


FIG. 175

100000 - 500000 - 200000 - 100000

Bid Proposal Name:

(None)

Foam Hot Cups & Polystyrene Lids (07/01/97 to 06/30/98)

Ham, Sausage, Bacon Freight Bid (10/01/97 to 12/31/97)

17600

FIG. 176

0 9 8 1 6 0 9 2 5 " 0 7 0 9 0 1

0106070-0708190

17700

SELECTING BETWEEN A PLURALITY OF OPTIONS UTILIZING
A GRAPHICAL USER INTERFACE, EACH OPTION
CORRESPONDING TO A SEPARATE TECHNIQUE OF
CREATING AN ANALYSIS

17702

GENERATING A NEW ANALYSIS UPON THE SELECTION OF A
FIRST OF THE OPTIONS

17704

EDITING A PREVIOUS ANALYSIS UPON THE SELECTION OF
A SECOND OF THE OPTIONS

17706

INTEGRATING A BID PROPOSAL WITH AN INTEGRATED
ANALYSIS UPON THE SELECTION OF A THIRD OF THE
OPTIONS

17708

FIG. 177

10904070-070905260

17800

Analysis Name: Hash Brown Actual
Analysis ID: 1036
Buyer: Dennis Clebby
Period of Agreement: 10/1/97 THRU 9/30/98
Unit Of Measure: CASE(S)

FIG. 178

17900

Version (1) of (9) Base version
What is the max # of FOB points to allocate to each DC? One FOB
What is pricing method for this version? FOB + Freight
What is the RSI Invoice FOB Upcharge (Downcharge)? 0.0000
Override RDC Truckload Validation? No
Solution Strategy: Standard Last Revision: 9/15/97 1:04 PM

FIG. 179

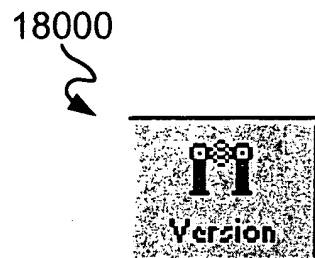


FIG. 180

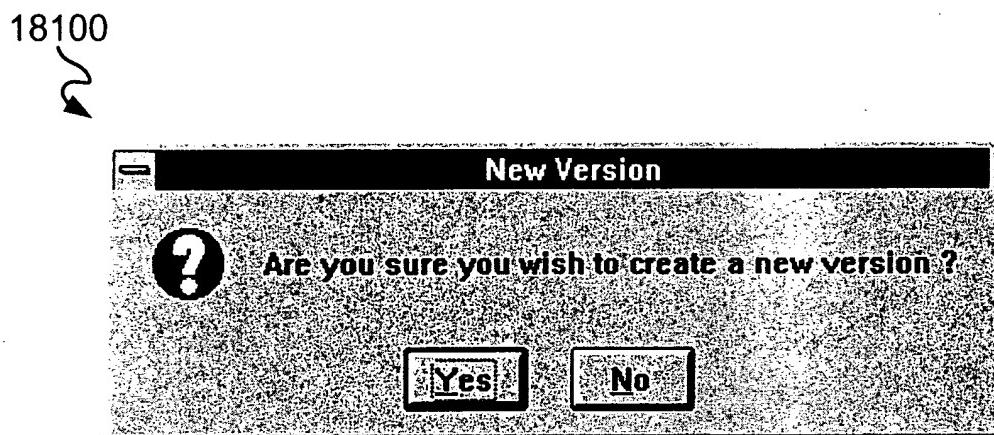


FIG. 181

109020 - 52097860

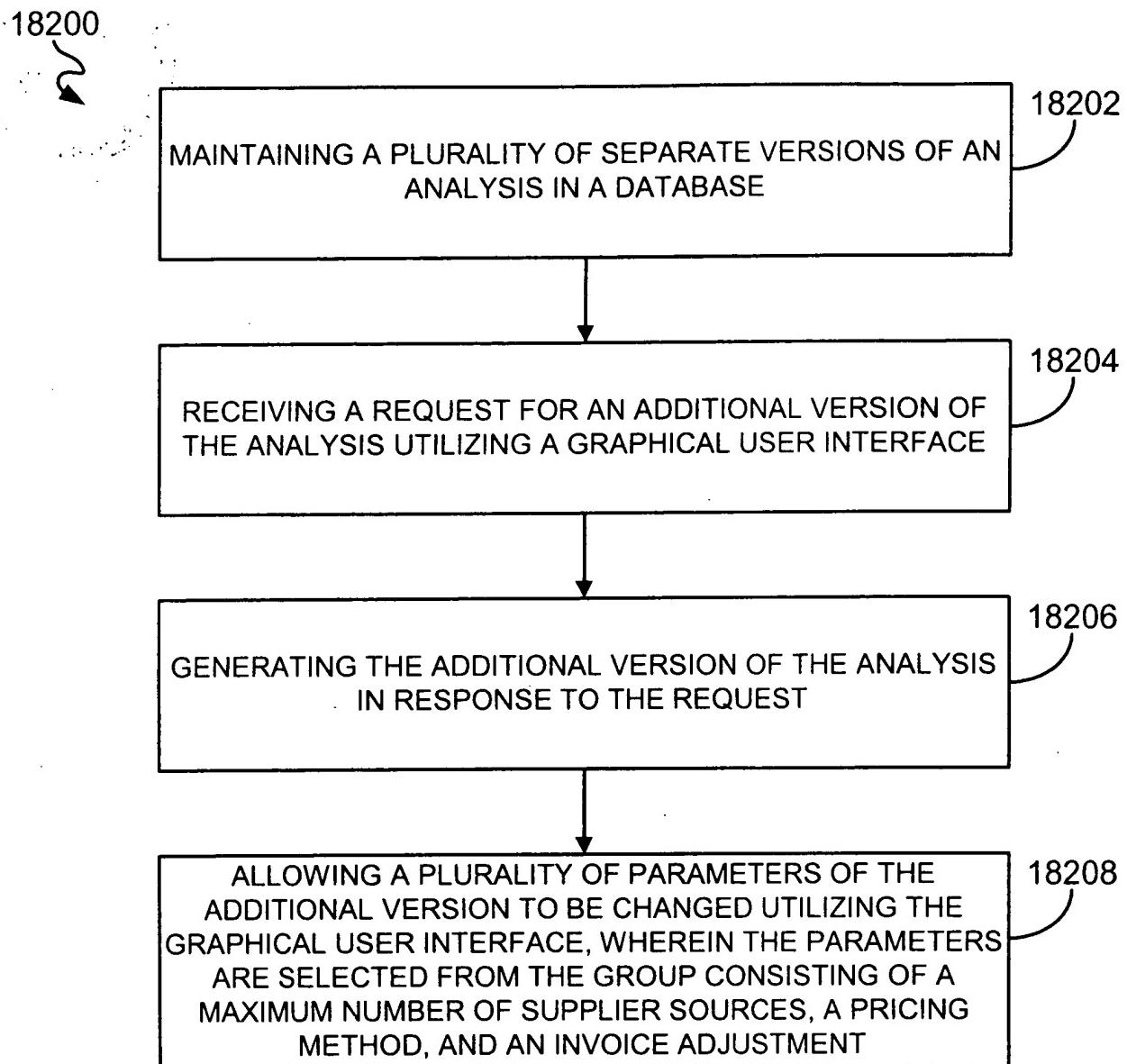


FIG. 182

09616075 - 070601

18300

The screenshot shows a software interface with a search query window. At the top are three buttons: 'Search', 'Query', and 'Reset'. Below them is a section titled 'Query Values' with a table header 'Supplier FOB'. A single row in the table contains the value 'DOP'. To the right of this table is a large button with a right-pointing arrow. To the right of the arrow is a second table with a header 'Supplier FOB' and five rows: 'DOPACO-DOWNTOWN, PA', 'DOPACO-KINSTON, NC', 'DOPACO-ST. CHARLES, IL', 'DOPACO-STOCKTON, CA', and 'IMPERIAL BONDWARE-SHELBYVILLE'. Above this second table is the text '7 Rows Selected'. A curved arrow points from the number 18300 on the left to the 'Search' button.

Supplier FOB
DOP

Supplier FOB
DOPACO-DOWNTOWN, PA
DOPACO-KINSTON, NC
DOPACO-ST. CHARLES, IL
DOPACO-STOCKTON, CA
IMPERIAL BONDWARE-SHELBYVILLE

18302

FIG. 183

18400

Item Description	Conv. Factor
FRIES-COATED (FRZN)	36

18402

FIG. 184

TO 9020-520160

18500

DISPLAYING A GRAPHICAL USER INTERFACE INDICATING A PLURALITY OF ITEMS

18502

ALLOWING THE SELECTION OF ONE OF THE ITEMS UTILIZING THE GRAPHICAL USER INTERFACE

18504

DEPICTING A SUPPLIER ASSOCIATED WITH THE ITEM IN RESPONSE TO THE SELECTION

18506

ALLOWING A PLURALITY OF PARAMETERS OF THE SUPPLIER TO BE CHANGED UTILIZING THE GRAPHICAL USER INTERFACE

18508

FIG. 185

18600

Item Description	Supplier FOB
CUP-COLD 16 OZ	DOPACO-DOWNTOWN, PA
CUP-COLD 22 OZ	DOPACO-DOWNTOWN, PA
CUP-COLD 32 OZ	DOPACO-DOWNTOWN, PA

Supplier Item Desc:	16 OZ COLD CUP	Item No:	CP2942
Items per Case:		Tie Qty:	6
Innerpack Content:	1200	High Qty:	5
Item Size:		Cases Per Pallet:	25
Item Shelf Life:		Stocking Allowed:	<input checked="" type="radio"/> Yes <input type="radio"/> No
Case Length:	22.125	Mandatory:	
Case Width:	15.125	Case Cube:	3.43 CUBIC FEET
Case Depth:	17.75	Cases Per Truckload:	769
Case U/M INCHES		Gross Weight:	29.28 POUNDS
		Net Weight:	27.28 POUNDS

FIG. 186

18700



FIG. 187

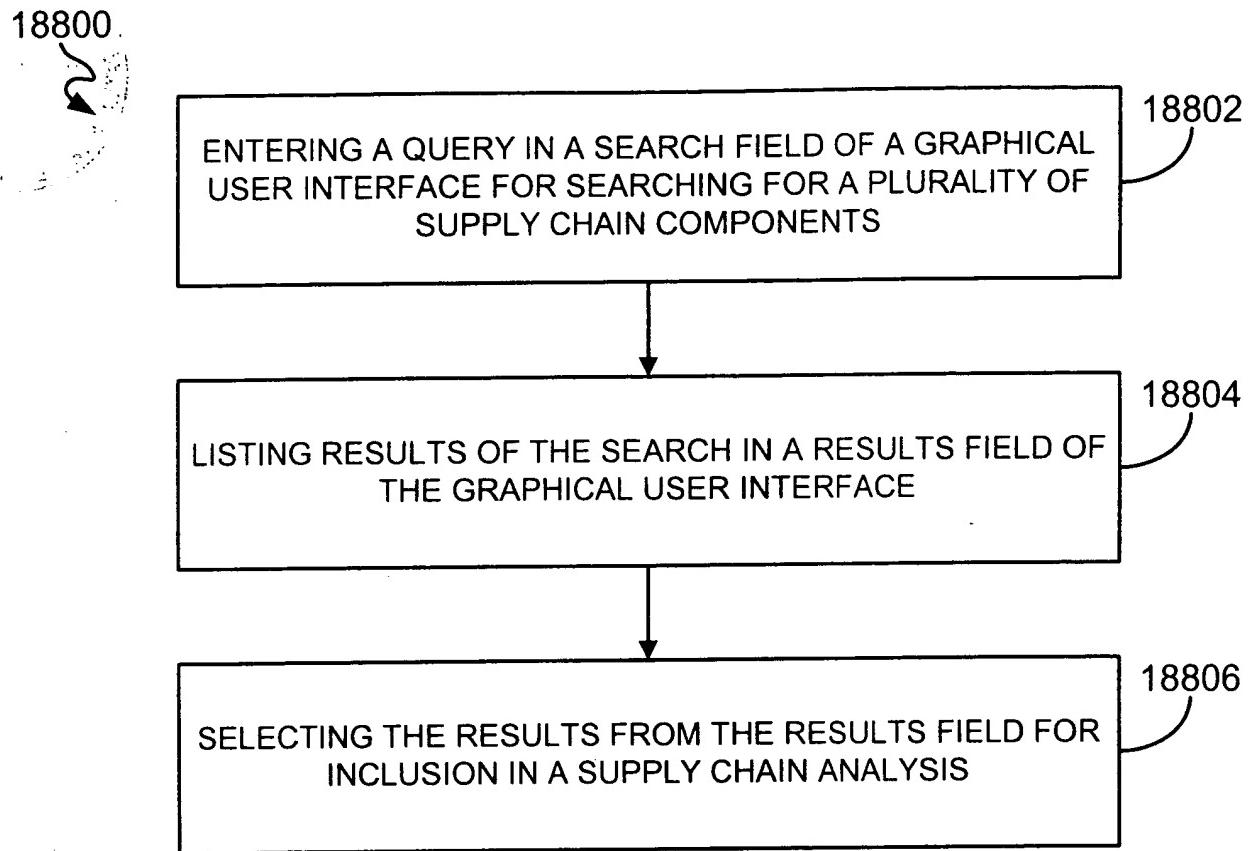


FIG. 188

18900

Supplier	Terms	SLP/PLT	Minimum	Maximum	Include
CAVENDISH FARMS		Pallet			<input checked="" type="radio"/> Yes <input type="radio"/> No
JR SIMPLOT COMPANY		Pallet			<input checked="" type="radio"/> Yes <input type="radio"/> No
LAMB-WESTON, INC.		Pallet	200,000,000		<input checked="" type="radio"/> Yes <input type="radio"/> No
Supplier FOB			Minimum	Maximum	Include
LAMB-WESTON, INC - PASCO, WA			90,000,000	110,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No
LAMB-WESTON, INC - RICHLAND WA			0	55,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No
LAMB-WESTON, INC - AMERICAN FALLS ID			30,000,000	110,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No

FIG. 189

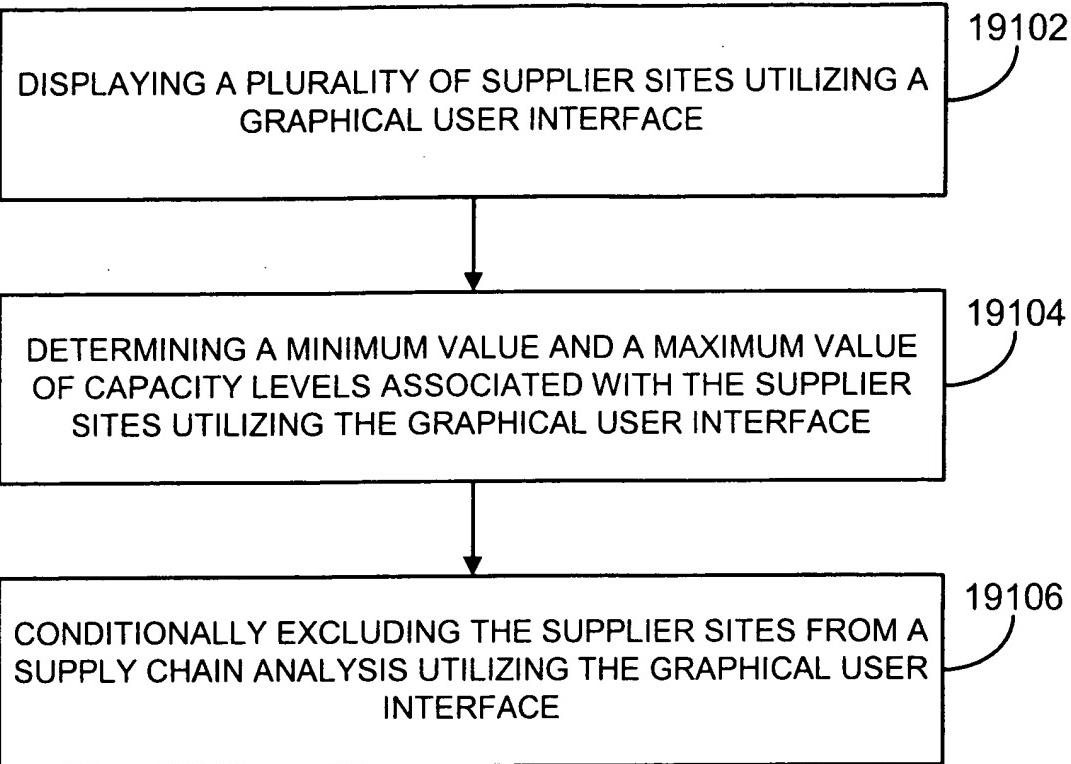
19000

Supplier	Terms	SLP/PLT	Minimum	Maximum	Include
MCCAIN FOODS		Pallet			<input type="radio"/> Yes <input checked="" type="radio"/> No
NESTLE FOOD COMPANY		Pallet			<input type="radio"/> Yes <input checked="" type="radio"/> No
ORE IDA FOODS		Pallet	225,000,000		<input type="radio"/> Yes <input checked="" type="radio"/> No
Supplier FOB			Minimum	Maximum	Include
MCCAIN FOODS, LTD - PRINCE EDWARD ISLAND			18,000,000	30,000,000	<input type="radio"/> Yes <input checked="" type="radio"/> No
MCCAIN FOODS, LTD - PORTAGE LE PRAIRIE			45,000,000	50,000,000	<input type="radio"/> Yes <input checked="" type="radio"/> No
MCCAIN FOODS, INC - OTHELLO, WA			27,000,000	132,000,000	<input type="radio"/> Yes <input checked="" type="radio"/> No

FIG. 190

04816025 - 02060101

19100



09816075-070601

FIG. 191

09916075 0990201

19200

Supplier	#	Volume
HUDSON INDUSTRIES	0	
INTERNATIONAL DIVERSEFOODS	0	
SUPERIOR COFFEE & FOODS	0	

Supplier FOB	Item	Cont FOB	#	Volume
HUDSON INDUSTRIES-TROY AL	MAYO-BULK	8.4200	0	
HUDSON INDUSTRIES-TROY AL	SAUCE-BULK-TARTAR	9.2300	0	

FIG. 192

19300

Supplier	#	Volume	
SSI FOOD SERVICES	0		
TEXAS AMERICAN FOOD SERVICE	0		
WHITEFORD FOODS	0		
Supplier FOB	Item	Cont FOB #	Volume
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1.0026	0
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1.0016	1,2090,000
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1.0010	2,2508,000

FIG. 193

09816075 - 070504

19400

Supplier	#	Volume	
VENTURA FOODS	0		
VENTURA FOODS	1	100,000	
Supplier FOB	Item	Cont FOB #	Volume
VENTURA FOODS-CHAMBERSBURG, PA	MAYO-BULK	8.9400	0
VENTURA FOODS-CHAMBERSBURG, PA	MAYO-BULK	8.8400	1
VENTURA FOODS-CHAMBERSBURG, PA	SAUCE-BULK-TARTAR	9.5100	0
VENTURA FOODS-CHAMBERSBURG, PA	SAUCE-BULK-TARTAR	9.4100	1
VENTURA FOODS-CITY OF INDUSTRY	MAYO-BULK	9.1200	0
VENTURA FOODS-CITY OF INDUSTRY	MAYO-BULK	9.0200	1
VENTURA FOODS-CITY OF INDUSTRY	SAUCE-BULK-TARTAR	9.5800	0
VENTURA FOODS-CITY OF INDUSTRY	SAUCE-BULK-TARTAR	9.4800	1

FIG. 194

19500

Item Description	Supplier FOB		
FRIES-COATED	CAVENDISH-PRINCE EDWARD		
FRIES-COATED	J.R. SIMPLOT COMPANY-HERMISTON		
FRIES-COATED	LAMB-WESTON INC-PASCO, WA		
Distribution Center	Delivered	#	Volume
AMERISERVE-OMAHA, NE	0.3750	0	0
AMERISERVE-PLYMOUTH, MN	0.3850	0	0
AMERISERVE-WAUKESHA	0.3670	0	0
FLEMING FOODS-KAPOLEI	0.4725	0	0
KING PROVISION-ATLANTA	0.3950	0	0

FIG. 195

09816075-020601

00000000000000000000

19600

RECEIVING A SELECTION OF AT LEAST ONE OF A PLURALITY OF TYPES OF PRICING SCHEMES UTILIZING A GRAPHICAL USER INTERFACE

19602

DISPLAYING A PLURALITY OF SUPPLIER SITES UTILIZING THE GRAPHICAL USER INTERFACE

19604

DEPICTING AT LEAST ONE OF A PLURALITY OF PRICING FIELDS ADJACENT THE SUPPLIER SITES BASED ON THE SELECTION UTILIZING THE GRAPHICAL USER INTERFACE

19606

FIG. 196

1000000000000000

19700



Total Rest. Growth Amount	Usage Period		
5.00% ~ 19702			
Distribution Center	Current Rest. Count	Restaurant Growth %	Projected Avg. Rest. Count
AMERISERVEPOST-ALBUQUERQUE	27	5.00%	28
AMERISERVEPOST-DENVER	35	5.00%	37
AMERISERVEPOST-SALT LAKE, UT	2	5.00%	2
AMERISERVE-OMAHA, NE	166	5.00%	174

FIG. 197

19800



Item	Item Growth %	Usage Period				
CHICKEN-PATTY	-0.00					
<hr/>						
Distribution Center	Previous Usage	Projected Rest. Count	Covg. Factor	Avg. # RM	DC/Item Growth	Projected Usage
AMER-OMAMA	44,035	166	98.49%	24.12	4.00%	49,205
AMER-PLYMOUTH	37,141	177	100.00%	18.30	5.00%	40,823
AMER-MILWALK	38,520	188	100.00%	19.02	0.00%	42,909

FIG. 198

19900

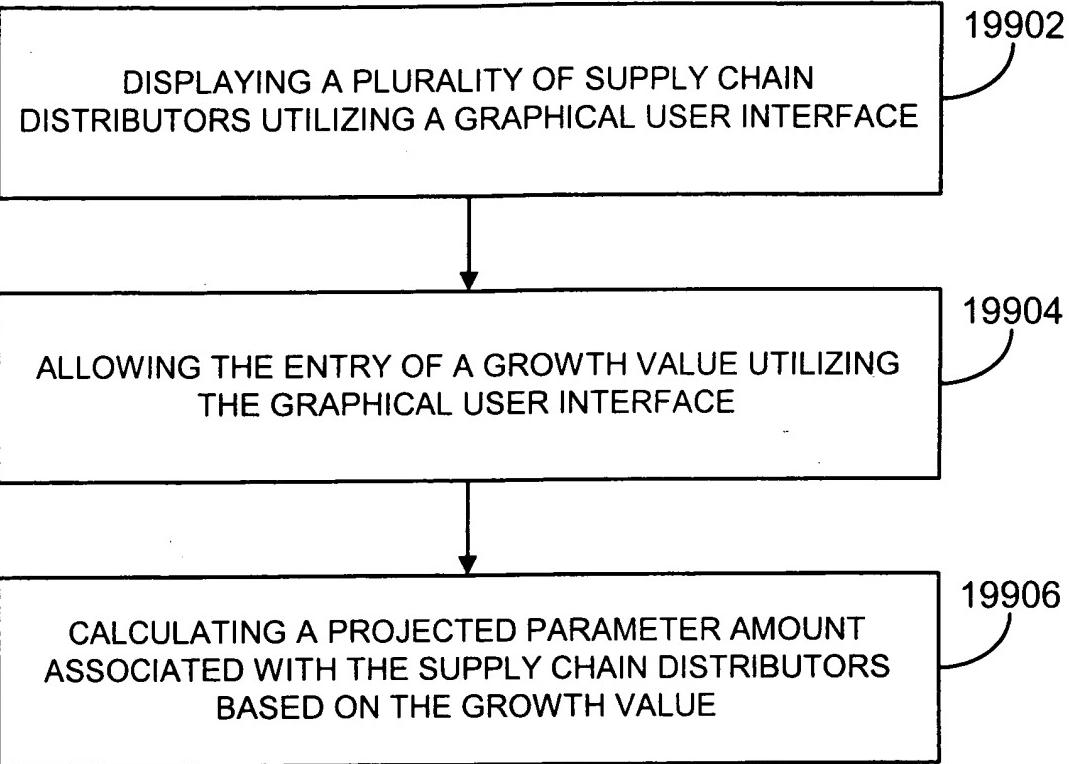


FIG. 199

20000

Supplier FOB	Address	
CAVENDISH FARMS	Dieppe	NB E1A6X4
J.R. SIMPLOT COMPANY - HERMISTON, OR	Hermiston	OR 99999
LAMB-WESTON, INC - AMERICAN FALLS ID	American Falls	ID 83211
Distribution Center	Lane Restriction	Honor TL Rate
AMERISERVE/POST-ALBUQUERQUE	<input type="radio"/> Solver <input type="radio"/> Required <input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVE/POST-DENVER	<input type="radio"/> Solver <input type="radio"/> Required <input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVE/POST-SALT LAKE, UT	<input type="radio"/> Solver <input type="radio"/> Required <input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVE-OMAHA, NE	<input type="radio"/> Solver <input type="radio"/> Required <input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVE-PLYMOUTH, MN	<input type="radio"/> Solver <input type="radio"/> Required <input checked="" type="radio"/> Excluded	<input type="checkbox"/>

20002

FIG. 200

20100

Supplier FOB	Address	
CAVENDISH FARMS	Dieppe	NB E1A6X4
J.R. SIMPLOT COMPANY - HERMISTON, OR	Hermiston	OR 99999
LAMB-WESTON, INC - AMERICAN FALLS ID	American Falls	ID 83211
Distribution Center	Lane Restriction	Honor TL Rate
AMERISERVE/POST-ALBUQUERQUE	<input type="radio"/> Solver <input checked="" type="radio"/> Required <input type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVE/POST-DENVER	<input checked="" type="radio"/> Solver <input type="radio"/> Required <input type="radio"/> Excluded	<input type="checkbox"/>

20002

FIG. 201

20200

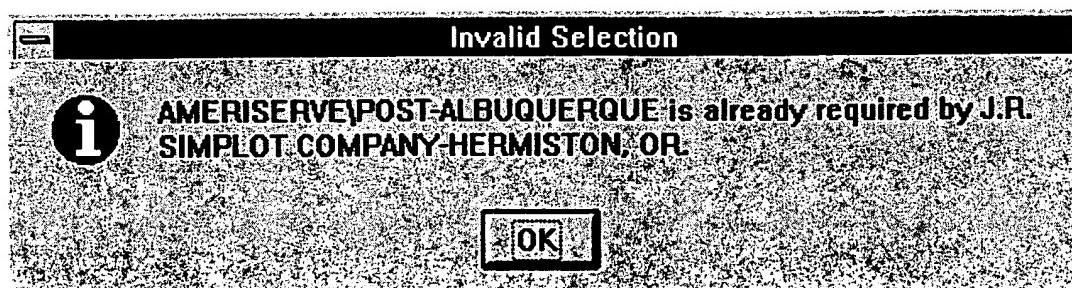


FIG. 202

20300

DISPLAYING A PLURALITY OF DISTRIBUTION CENTERS OF A SUPPLY CHAIN UTILIZING A GRAPHICAL USER INTERFACE

20302

DESIGNATING A LANE RESTRICTION OF EACH OF THE DISTRIBUTION CENTERS UTILIZING THE GRAPHICAL USER INTERFACE

20304

CONDITIONALLY INVOLVING THE DISTRIBUTION CENTERS IN A SUPPLY CHAIN ANALYSIS BASED ON THE DESIGNATION

20306

FIG. 203

09816075 • 07/06/04

20400

Supplier FOB	Address		
CAVENDISH FARMS	Dieppe	NB	E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR	99999
LAMB-WESTON, INC.-AMERICAN FALLS ID	American Falls	ID	83211
Distribution Center	Truckload Freight	Lane Distance	
AMERISERVE/POST-ALBUQUERQUE	1,617		
AMERISERVE/POST-DENVER	1,277		
AMERISERVE/POST-SALT LAKE UT	691		

FIG. 204

20500

Supplier FOB	Address						
O.K. FOODS-FORT SMITH AR	Fort Smith	AR	72904				
TYSON FOODS-GREEN FOREST AR	Green Forest	AR	72638				
TYSON FOODS-RUSSELLVILLE AR	Russellville	AR	72601				
Distribution Center	Weight Minimum	LTL LBS	0 to 1,000 LBS	1,001 to 5,000 LBS	5,001 to 10,000 LBS	10,001 to 20,000 LBS	20,000 LBS
PS-ATLANTA	15,000						1.10
PS-BURLINGTON	15,000	400.00					1.20

FIG. 205

09845025-0607-004

00000000000000000000000000000000

20600

DISPLAYING A PLURALITY OF DISTRIBUTION CENTERS OF A SUPPLY CHAIN UTILIZING A GRAPHICAL USER INTERFACE

20602

RECEIVING A TRUCKLOAD FREIGHT VALUE IN AN INPUT FIELD OF THE GRAPHICAL USER INTERFACE

20604

CONVERTING THE TRUCKLOAD FREIGHT VALUE

20606

PERFORMING A SUPPLY CHAIN ANALYSIS USING THE CONVERTED TRUCKLOAD FREIGHT VALUE

20608

FIG. 206

05816025 - 070601

20700

Analysis Region MCCABE-PORTLAND/RNW-ANCHORAGE	Force FOB <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Distribution Center Name MCCABE QUALITY FOODS-PORTLAND RESTAURANTS NW-ANCHORAGE	Site Role Corporate & FOB Point Corporate & FOB Point

FIG. 207

20800
20802
20804
20806

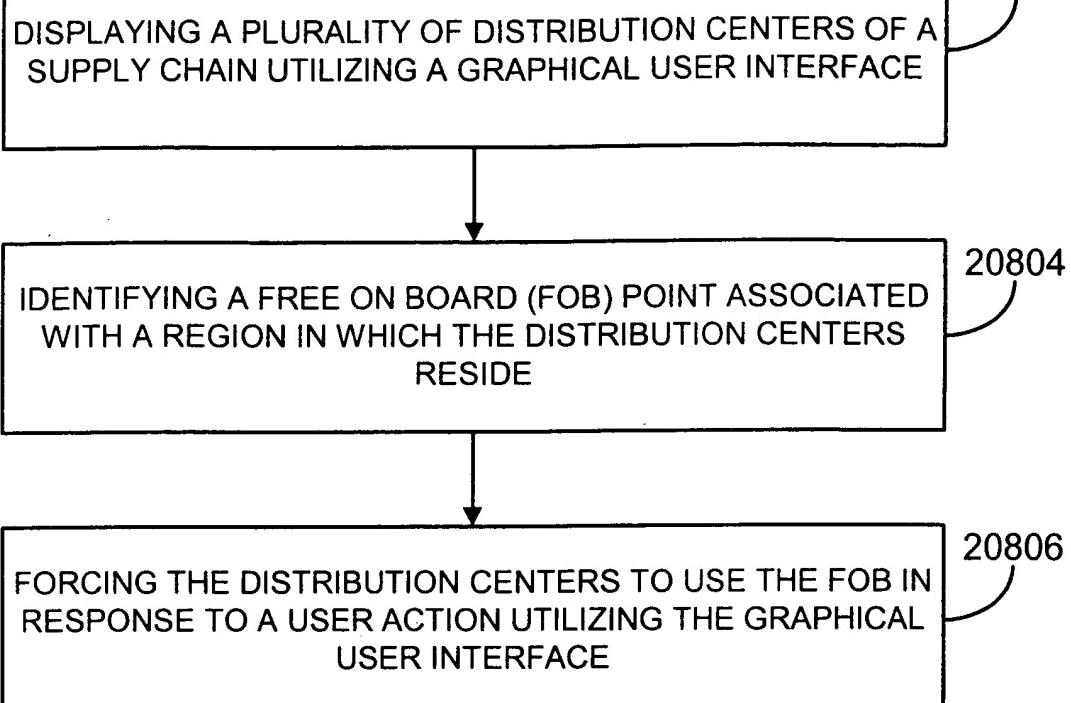


FIG. 208

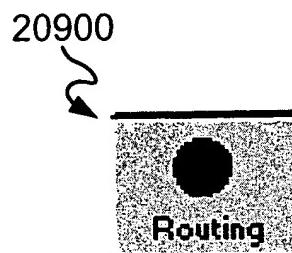


FIG. 209

21000

Report Selection

Report Type: Optimal Product Routing

Report Name:

- Freight Information Provided
- Freight Information Provided
- LTL Routing Grid By Lane
- Routing Results By Lane
- Routing Results By Lane, Item
- Routing Results w/ RDC Breakout By Lane
- Routing Results w/ RDC Breakout By Lane, Item
- TL Freight Variance Analysis

Report Parameters

Supplier: (All)

Supplier FOB: (All)

Distribution Center: (All)

Version: Base Version

FIG. 210

21100

21102

IDENTIFYING A PLURALITY OF LANES OF A SUPPLY CHAIN

21104

DETERMINING A LOWEST COST ROUTING SCHEME FOR
EACH OF THE LANES

21106

PERFORMING A SUPPLY CHAIN ANALYSIS USING THE
LOWEST COST ROUTING SCHEME

FIG. 211

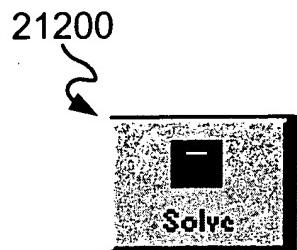


FIG. 212

Digitized by srujanika@gmail.com

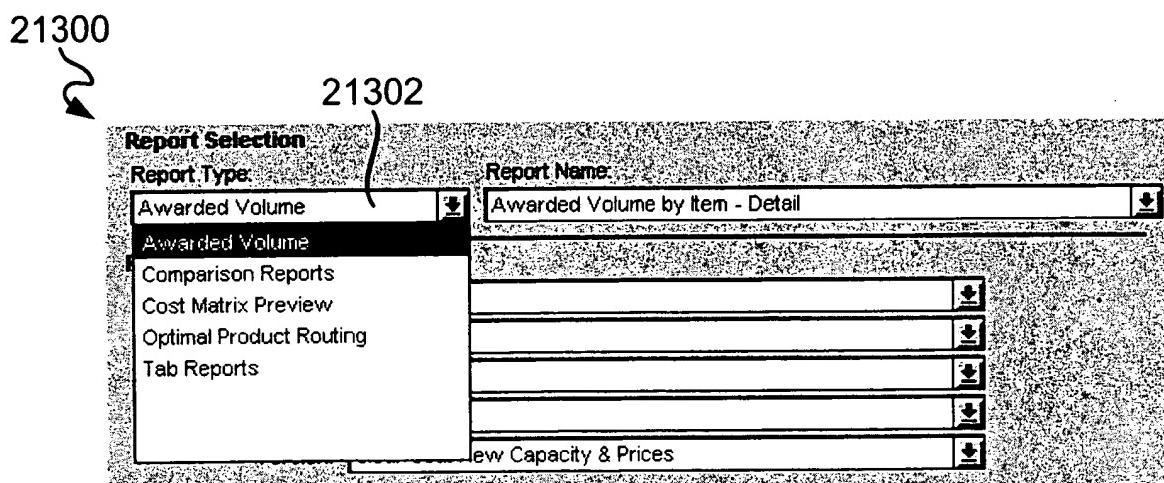


FIG. 213

21400

- Awarded Volume by Item - Detail
- Awarded Volume by Item - Detail**
- Awarded Volume by Item - Freight
- Awarded Volume by Item - Summary
- Competing DC Freight Analysis by Item
- Lane Assignment Matrix
- Lane Weighted Average Delivered Cost

FIG. 214

21500

- Assigned Volume Percentages (no conversion)**
- Assigned Volume Percentages (with conversion)
- Invoice FOB Detail Comparison (no conversion)
- Invoice FOB Detail Comparison (with conversion)
- Invoice FOB Savings Comparison (no conversion)
- Invoice FOB Savings Comparison (with conversion)

FIG. 215

21600

Report Type:	Report Name:
Comparison Reports	Assigned Volume Percentages (no conversion)

FIG. 216

21700

- | | |
|---|--|
| Report Name: | Assigned Volume Percentages (no conversion) |
| Assigned Volume Percentages (no conversion) | |
| Assigned Volume Percentages (with conversion) | |
| Invoice FOB Detail Comparison (no conversion) | |

FIG. 217

1000 " 1800 " 2000 " 2200 " 2400 " 2600 " 2800 " 3000

21800



FIG. 218

21900



FIG. 219

22000

SELECTING A PLURALITY OF SUPPLY CHAIN ANALYSES

22002

LOCATING RESULTS OF THE SELECTED SUPPLY CHAIN ANALYSES

22004

COMPARING THE RESULTS OF THE SUPPLY CHAIN ANALYSES

22006

GENERATING A REPORT ON THE COMPARISON

22008

FIG. 220

TODAY'S INVENTION

09816025 - 0120604

22100

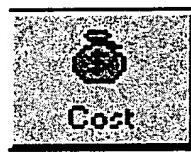


FIG. 221

22200

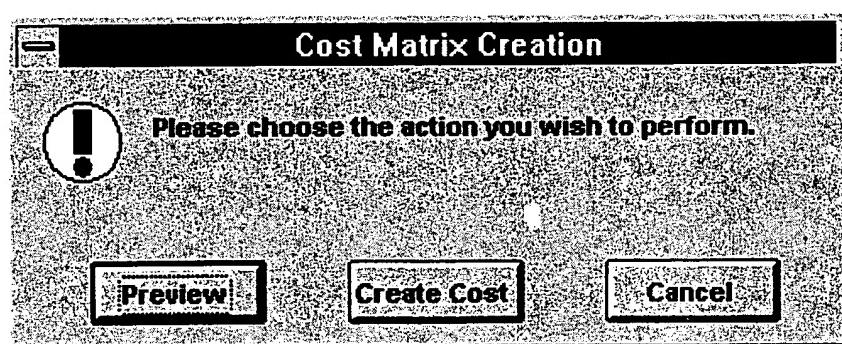


FIG. 222

096160250902

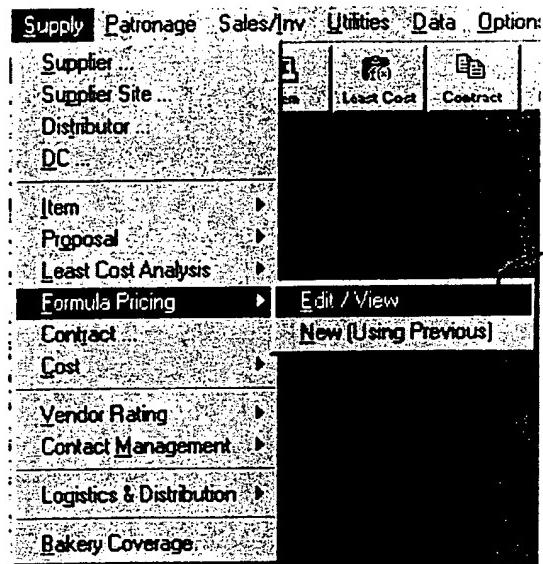


FIG. 223

22400

The screenshot shows a dialog box titled 'Formula Pricing - BEEF - 77% - 04/06/98'. The dialog has tabs at the top: 'General Info', 'Pricing' (which is selected), 'Freight', 'Formulas', 'Block Cost', and 'Adjustments'. The 'Pricing' tab contains fields for 'Pricing ID:' (set to 12) and 'Description' (set to 'Beef Pricing 04/06/01'). There is also a dropdown menu labeled 'Item' with 'BEEF - 77%' selected. Below these are date fields: 'Raw Material Pricing Date:' (04/06/01), 'From:' (03/23/01), 'To:' (04/03/01), 'Cost Matrix Begin Date:' (03/15/01), 'End Date:' (03/28/01), and 'FOB Adjustment Amount:' (0.0000).

FIG. 224

22500

Formula Pricing - BEEF - 77% - 04/06/98

General Info	Pricing	Freight	Formulas	Block Cost	Adjustments							
Date	FRSH DOM 50%	FRSH DOM 55%	FRSH DOM 73%	FRSH DOM 75%	FRSH DOM 85%	FRSH DOM 95%	FRSH DOM 99%	FRSH DOM 99%	FRSH DOM 99%	FRZN DOM 50%	MP AUS 50% LEAN	Lean Fine Test Beef
	TRIM	TRIM	TRIM	TRIM	LEAN	LEAN	LEAN BL	LEAN	LEAN YW	LEARN BL		
02/23/98	0.8800	0.9100	0.9052	0.9300	0.9318	0.9900	0.9900	0.9950	1.0000	0.9500	0.9500	-0.7960
03/24/98	0.8800	0.9100	0.9149	0.9400	0.9224	0.9800	1.0000	1.0500	1.1000	0.9400	0.9600	-0.8400
03/25/98	0.8800	0.9150	0.8857	0.9100	0.9224	0.9800	1.1000	1.1500	1.2000	0.9500	0.9300	-0.9200
03/26/98	0.8850	0.9155	0.8945	0.9190	0.9275	0.9855	1.2000	1.2500	1.3000	0.9600	0.9500	-1.0000
03/27/98	0.8900	0.9200	0.9344	0.9600	0.9275	0.9855	1.0000	1.0500	1.1000	0.9550	0.9800	-0.8400
03/30/98	0.8800	0.9300	0.9441	0.9700	0.9318	0.9900	0.9995	0.9988	1.0000	0.9870	0.9650	-0.7998
03/31/98	0.8860	0.9160	0.9539	0.9800	0.9412	1.0000	1.1000	1.1250	1.1500	0.9550	0.9870	-0.9000
04/01/98	0.8700	0.9200	0.9363	0.9650	0.9224	0.9800	1.2000	1.2300	1.2600	0.9630	0.9630	-0.8840
04/02/98	0.8500	0.9400	0.9490	0.9750	0.9318	0.9900	1.0000	1.0250	1.0500	0.9540	0.9870	-0.8200
04/03/98	0.8515	0.9700	0.9539	0.9800	0.9412	1.0000	1.1000	1.0750	1.0500	0.9580	0.9870	-0.8600
	0.8753	0.9247	0.9275	0.9528	0.9300	0.9801	1.0690	1.0950	1.1210	0.9872	0.9659	-0.8760

FIG. 225

22600

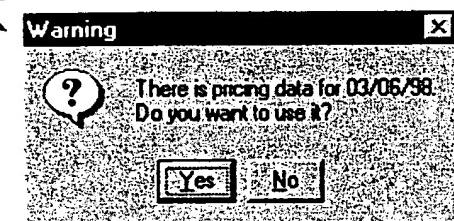


FIG. 226

22700

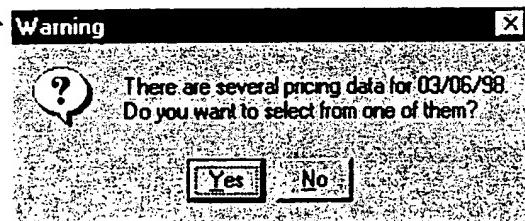


FIG. 227

0936160245 - 070601

22800

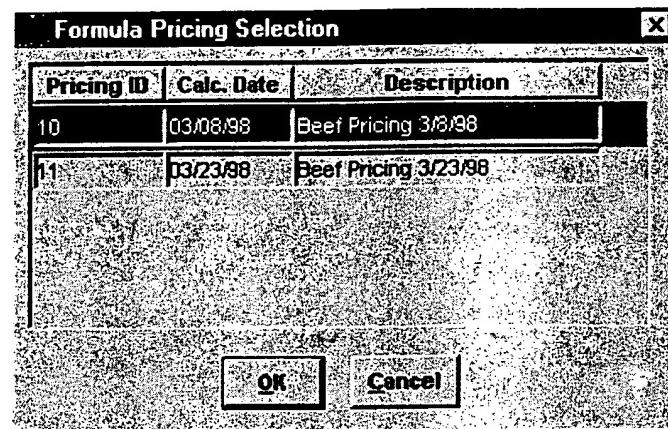


FIG. 228

22900

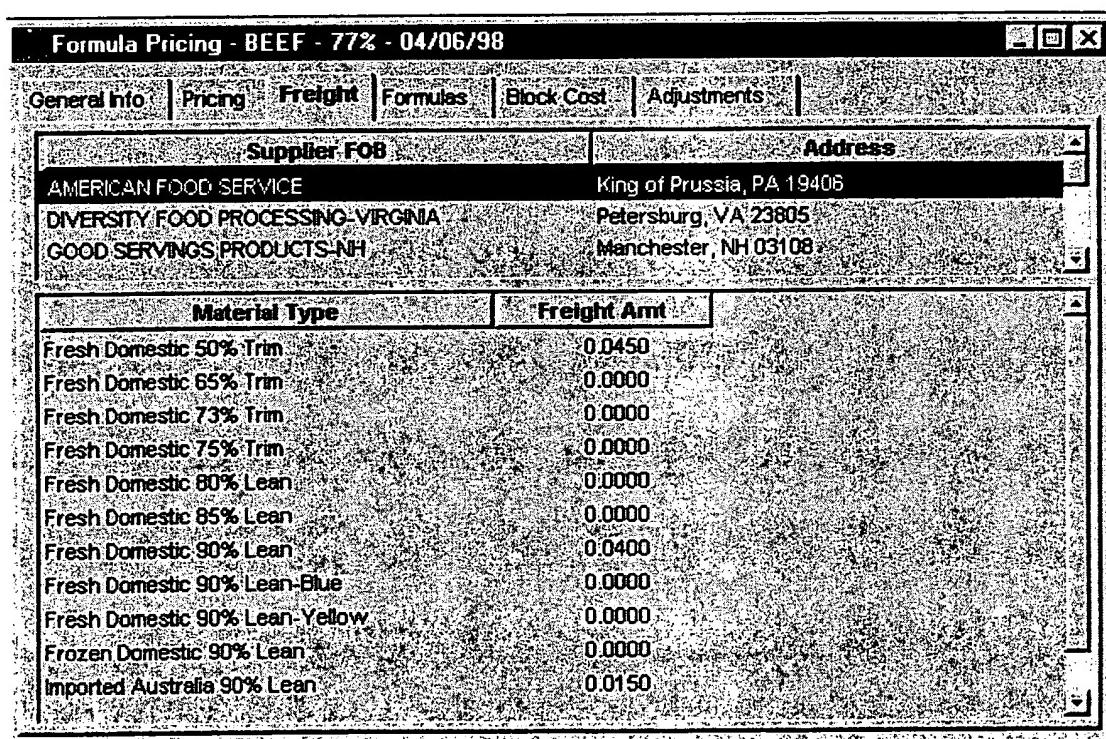


FIG. 229

23000

Formula Pricing - BEEF - 77% - 04/06/98																
General Info		Pricing		Freight		Formulas		Block Cost		Adjustments						
Formula		FOB MTR	FOB STR	FOB 3TC	FOB LC	FOB GLN	FOB GLC	FOB GLC	Block Cost	Margin	LFB	Total %				
AFS-1		0.3120	0.2971						0.1880	0.2134	0.4000	0.3224	0.1000	0.0911	0.9849	
DIV-1		0.1400	0.1295	0.2000	0.1949	0.1400	0.1368		0.2000	0.2190	0.3200	0.3199			0.9941	
GS-1		0.3270	0.3042						0.1730	0.1972	0.3600	0.3549	0.1400	0.1303	0.9868	
S&C-1		0.2414	0.2200					0.2179	0.2026	0.2179	0.2153	0.2179	0.2386		0.9721	
SER-1		0.3250	0.2926							0.1750	0.1951	0.3650	0.3571	0.1350	0.1236	0.9884
TEX-1		0.3090	0.2766							0.3410	0.3802	0.2500	0.2452	0.1000	0.0898	0.9916
WH-1		0.3250	0.2958							0.1750	0.1959	0.3650	0.3608	0.1350	0.1230	0.9765
WIS-1		0.3325	0.2977							0.4875	0.5185	0.1000	0.0986	0.1000	0.0890	0.9818

FIG. 230

23100

Formula Pricing - BEEF - 77% - 04/06/98							
General Info		Pricing		Freight		Formulas	
Formula	Raw Material Cost	Yield	Block Cost	Margin	FOB Price	Include?	
AFS-1	0.9840	0.99	\$0.9990	0.1232	\$1.1222	<input checked="" type="checkbox"/>	
DIV-1	0.9941	0.98	\$1.0123	0.1669	\$1.1792	<input checked="" type="checkbox"/>	
GS-1	0.9966	0.98	\$1.0037	0.1287	\$1.1324	<input checked="" type="checkbox"/>	
S&C-1	0.9721	1.00	\$0.9721	0.1457	\$1.1178	<input checked="" type="checkbox"/>	
SER-1	0.9684	0.99	\$0.9831	0.1325	\$1.1156	<input checked="" type="checkbox"/>	
TEX-1	0.9916	0.99	\$1.0067	0.1232	\$1.1299	<input checked="" type="checkbox"/>	
WH-1	0.9765	0.98	\$0.9939	0.1275	\$1.1214	<input checked="" type="checkbox"/>	
WIS-1	1.0018	0.98	\$1.0202	0.1334	\$1.1536	<input checked="" type="checkbox"/>	

FIG. 231

23200

Formula Pricing - BEEF - 77% - 04/06/98

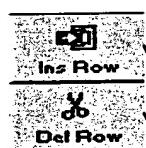
General Info	Pricing	Freight	Formulas	Block Cost	Adjustments	
Formula	Raw Cost	Yield	FOB Price	Margin	Adjustments	Adj. FOB Price
AFS-1	0.9840	0.9850	0.9990	0.1222	0.0000	1.1222
DIV-1	0.9941	0.9820	1.0123	0.1669	0.1500	1.3292
GS-1	0.9866	0.9830	1.0037	0.1287	0.0000	1.1324
S&C-1	0.9721	1.0000	0.9721	0.1457	0.0000	1.1176
SER-1	0.9884	0.9850	0.9831	0.1325	0.0000	1.1156
TEX-1	0.9916	0.9850	1.0067	0.1232	0.0000	1.1299

Amount Adjustment Desc

0.1500	Upcharge
--------	----------

FIG. 232

23400



23300

23302

FIG. 233

FIG. 234

23500

: Formula Maintenance			
Formula ID	Facility	Description	Short Name
5	AMERICAN FOOD SERVICE	American Food Service Formula A	AFS-1
7	DIVERSITY FOOD PROCESSING - VIRGINIA	DIV Formula - 1b	DIV-1
8	GOOD SERVINGS PRODUCTS - NH	Good Servings Formula 1	GS-1

Number of Rows: 14

Material Type	Begin Date	Percentage
Fresh Domestic 50% Trim	10/03/1997	31.2000%
Fresh Domestic 73% Trim	10/01/1996	20.0000%
Fresh Domestic 85% Lean	10/01/1997	5.0000%
Fresh Domestic 90% Lean	10/01/1997	18.8000%

Number of Rows: 6

FIG. 235

0989160275 - 0706014

23600

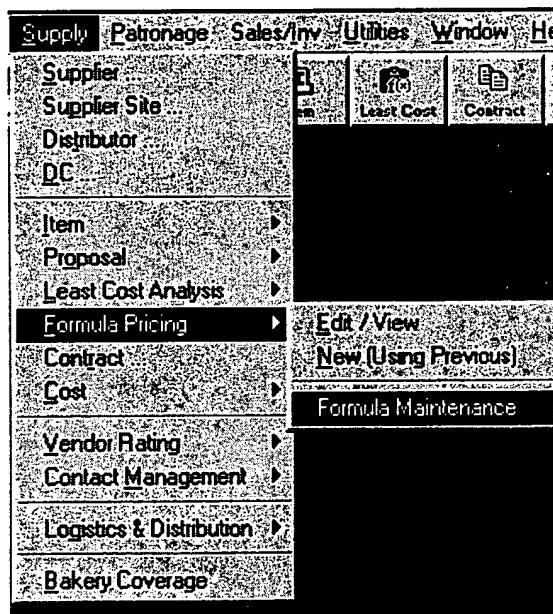


FIG. 236